



## AGENDA

REGULAR MEETING OF THE MUNICIPAL SERVICES COMMITTEE TO BE HELD ON  
MONDAY, OCTOBER 14, 2019, AT 5:30 P.M. AT THE VILLAGE HALL, 835 MIDWAY DRIVE,  
IN THE VILLAGE OF WILLOWBROOK, DUPAGE COUNTY, ILLINOIS

### Mayor

Frank A. Trilla

### Village Clerk

Leroy R. Hansen

### Village Trustees

Sue Berglund

Umberto Davi

Terence Kelly

Michael Mistele

Gayle Neal

Paul Oggerino

### Village Administrator

Brian Pabst

### Chief of Police

Robert Schaller

### Director of Finance

Carrie Dittman

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF MINUTES:
  - a) September 9, 2019 Regular Meeting of the Municipal Service Committee
4. DISCUSS REFUSE REQUEST FOR PROPOSAL BID RESULTS
5. DISCUSS TREATED ROAD SALT PURCHASE
6. DISCUSS THE REPLACEMENT VEHICLE PURCHASE
7. PROJECT UPDATES:
  - a) Village Motor Fuel Tax 2019 Program
  - b) Executive Plaza Drainage Master Planning
  - c) Architectural Services for CRC Interior Design
  - d) Fall Brush Collection Program
8. SUPERINTENDENT OF PUBLIC WORKS UPDATE
  - a) HYDRANT PAINTING PROGRAM
9. VISITOR'S BUSINESS

(Public comment is limited to three minutes per person)
10. ADJOURNMENT







MINUTES OF THE REGULAR MEETING OF THE MUNICIPAL SERVICES  
COMMITTEE OF THE VILLAGE OF WILLOWBROOK HELD ON MONDAY,  
SEPTEMBER 9, 2019 AT THE VILLAGE HALL, 835 MIDWAY DRIVE, IN THE  
VILLAGE OF WILLOWBROOK, DUPAGE COUNTY, ILLINOIS

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1. CALL TO ORDER

Chairman Oggerino called the meeting to order at 5:31 PM.

2. ROLL CALL

Those present at roll call were Chairman Oggerino, Trustee Kelly, Assistant Village Administrator Mertens, Superintendent of Public Works Coons.

3. APPROVAL OF MINUTES

After review of the draft minutes from the August 12, 2019 regular meeting of the Municipal Services Committee, Trustee Kelly made a motion to approve the minutes as presented. Chairman Oggerino seconded the Motion. Motion Carried.

4. DISCUSSION – FALL BRUSH COLLECTION CONTRACT

Superintendent Coons discussed the fall brush collection services that would be provided, which would be identical to the spring brush collection procedure. N.J. Ryan provided the service for the spring collection program and was the lowest bid among the three (3) solicited firms at \$15,900. N.J. Ryan has offered the same price for the fall brush collection. Superintendent Coons explained that the village tried to solicit quotes from other vendors however the Village did not receive any additional responses. The fall brush collection is scheduled for October 14<sup>th</sup> – 18<sup>th</sup>, with a post card to go out the first week of October. Trustee Kelly asked about the brush collection budget line being at \$20,000. Superintendent Coons explained that the budget line needed to be increased because when the budget was done, the amount was based on 2018/19 FY budgeted amount. N.J. Ryan had increased the cost of the brush collection after the funds were already put in. Coons attended a budget meeting earlier that day and spoke with Director of Finance Dittman to have her increase that budget line to cover the increase. Assistant Administrator Mertens recommended the fall brush collection contract for the Village Board meeting on September 23, 2019. Trustee Kelly made a motion and Chairman Oggerino seconded the motion. Motion Carried.

5. DISCUSSION – HYDRANT PAINTING CONTRACT

Superintendent Coons discussed how the village budgeted \$60,000 to paint approximately 660 fire hydrants throughout the town. The public works department is finishing up the hydrant flushing program and removing the fiberglass markers in preparation for the painting project. The hydrants were last painted in 2008 and are need of restoration. Giant Maintenance was recommended by former Administrator Halik because they had done our previous painting program in 2008. Coons acquired three quotes from service providers and recommended the village use Giant Restoration. Trustee Kelly made a motion to have this item considered at the September 23, 2019 Village Board meeting and Chairman Oggerino seconded the motion. Motion Carried.

6. DISCUSSION – Project Updates

a) Village Hall – Parking Lot Renovation

Assistant Administrator Mertens advised that the bids were received and Abby Paving Co. was low bid at \$236,088.97, which was \$30,000 under engineer estimates. A grant is also provided for this project at \$90,000 or 25% of the construction project costs from DuPage County. The grant is due to expire by October 31, 2019. Assistant Administrator Mertens mentioned that there have been talks by other Board members of possibly tabling this project until the Village Board reviews our current finances at the special budget meeting to be held on Thursday September 12, 2019. Assistant Administrator Mertens went on to add that if we did a full replacement of the blacktop parking lot, going down to the sub-base, the cost would be approximately \$176,000. Trustee Kelly raised the concern of losing the grant money and Assistant Administrator Mertens said that we could possibly apply for an extension. Trustee Kelly suggested we request tabling the item at the Board meeting later this evening for a future consideration at the September 12, 2019 Special Village Board meeting.

b) Village Motor Fuel Tax 2019 Program

Assistant Administrator Mertens explained that the plans had to be sent to IDOT for approval for the final sign off. Anticipated time frame for this was one week.

c) Executive Plaza Drainage Master Planning

Mertens spoke with Dan Lynch and the existing conditions have already been completed and they are currently reviewing future benefit options. Things are moving well and seem to be a little ahead of schedule.

d) Architectural Services for CRC Interior Design

Assistant Administrator Mertens and Administrator Pabst met with the architect and an initial layout was provided for discussion. Assistant Administrator Mertens gave a general design presentation of the initial concept. Many items were discussed, such as flooring, HVAC, kitchen design, key FOB entry, tables, chairs and audio video. Assistant Administrator Mertens then asked for feedback from the committee members. John Fenske from the parks department has also provided some insight as to the Park Committees comments. Trustee Kelly also mentioned sound proofing the conference room. Mertens also brought up that there should be some sort of policy for the type of uses for the building. Upon receipt of additional comments Assistant Administrator Mertens said this will be presented for a Village Board review in October.

e) Refuse Request for Proposal

Assistant Administrator Mertens mentioned the RFP was due to be in by Thursday September 12, 2019 by noon. Administrator Pabst has been answering a lot of questions on this matter moving forward.

7. SUPERINTENDENT OF PUBLIC WORKS UPDATE

Superintendent Coons mentioned that Public Works were in the process of finishing up the fire hydrant flushing program.

IRMA was coming in to do a Regulatory Assistance Visit on September 10, 2019 to provide and advisory compliance review.

Superintendent Coons commented that he was soliciting different underground contractors in order to be prepared for the upcoming winter season. Also, preparation and maintenance will begin to get our snow fighting equipment ready for the upcoming winter season.

S.W.A.P will once again be in to help with park maintenance. The Amnesty Day postcard was sent out

and the change of date for the trash pick-up is scheduled for Thursday September 12, 2019.

Superintendent Coons went over the monthly revenue report, refuse report and water report.

8. VISITORS BUSINESS

None.

9. ADJOURNMENT

Motion to adjourn was made by Chairman Oggerino, seconded by Trustee Kelly. The meeting was adjourned at 6:13 PM.



**MUNICIPAL SERVICES COMMITTEE MEETING  
AGENDA ITEM SUMMARY SHEET**

**AGENDA ITEM DESCRIPTION**

**DISCUSSION – Residential Solid Waste and Recycling Collection Services Contract – Request for Proposal (RFP) Document**

**COMMITTEE REVIEW**

- ☐ Finance/Administration  
☒ Municipal Services  
☐ Public Safety

Meeting Date:

October 14, 2019

- |  |   |
|--|---|
| <input type="checkbox"/> Discussion Only             | <input type="checkbox"/> Approval of Staff Recommendation (for consideration by Village Board at a later date)  |
| <input checked="" type="checkbox"/> Seeking Feedback | <input type="checkbox"/> Approval of Staff Recommendation (for <u>immediate</u> consideration by Village Board) |
| <input type="checkbox"/> Regular Report              | <input type="checkbox"/> Report/documents requested by Committee  |

**BACKGROUND**

On July 22, 2019 the Village of Willowbrook voted to extend the residential solid waste and recycling services contract with Republic Services that was set to expire on December 31, 2019 to a new 6-month contract extension. The contract extension provided the Village with additional time to issue a formal Request for Proposal (RFP) process as well as move the contract expiration date to July 31, 2020. This summer date provides for more flexibility for communication and coordination should a change in vendor occur due to the RFP results.

At the August 12, 2019 Municipal Services Committee staff presented a copy of the RFP for solid waste and recycling services. Upon consensus of the Committee, staff advertised the RFP on our Village website, with the Chicago Sun-Times and direct e-mails to the main refuse service providers within the area. On September 12, 2019 the Village received bid proposals from four (4) firms; Waste Management of Illinois, Inc., Republic Service, Lake Shore Recycling Systems and Groot Industries, Inc. The RFP included a base service package for refuse and recycling, yard waste service, and a sticker program. The RFP highlighted a four (4) year contract timeframe, a 1-Day Village-wide pickup service with an alternate allowed for a multi-day pickup program, along with established single service fees for white good pickups, special collection fees and toter exchange fees.

**REQUEST FOR FEEDBACK**

Staff has added the four-year totals from each of the proposals by the three key categories and provided a weighted scale to provide an assessment of the lowest most responsive and responsible bidder. The base service package for refuse and recycling was weighted at a high of 30 possible points. The optional yard waste service was weighted at a high of 15 possible points and the sticker program was weighted at a high of 10 possible points.

Staff has scored the Base Service with the highest weight as it services the majority of the customer base throughout the year. The second highest weight was allocated to the yard waste service however that is billed only 9 months of the year and residents with professional yard services most likely would not need to pay for this yard waste service. The sticker program is used the least amongst the customer base and therefore was scored the lowest weight.



The summary of the proposals are as follows:

Bidder	Waste Management 1 Day	Republic Service 1 Day	Lake Shore 1 Day	Groot 1 Day	Groot 3 Day	Original Republic Contract
Base 4yr	<b>\$338.09</b>	<b>\$357.35</b>	<b>\$325.44</b>	<b>\$739.18</b>	<b>\$283.68</b>	<b>\$317.43</b>
Rank	3 <sup>rd</sup>	4 <sup>th</sup>	2 <sup>nd</sup>	5 <sup>th</sup>	1 <sup>st</sup>	
Weight Pts	20	15	25	10	30	
Yard Waste	<b>\$214.42</b>	<b>\$166.00</b>	<b>\$206.53</b>	<b>\$223.01</b>	<b>\$197.26</b>	<b>\$206.07</b>
Rank	4 <sup>th</sup>	1 <sup>st</sup>	3 <sup>rd</sup>	5 <sup>th</sup>	2 <sup>nd</sup>	
Weight Pts	6	15	9	3	12	
Stickers	<b>\$12.55</b>	<b>\$12</b>	<b>\$50.57</b>	<b>\$14.54</b>	<b>\$12.48</b>	<b>\$12.00</b>
Rank	3 <sup>rd</sup>	1 <sup>st</sup>	5 <sup>th</sup>	4 <sup>th</sup>	2 <sup>nd</sup>	
Weight Pts	6	10	2	4	8	
<b>Total Pts</b>	<b>32</b>	<b>40</b>	<b>36</b>	<b>17</b>	<b>50</b>	

Based on the bid results, Groot Industries 3-Day service proposal is the lowest and most responsive bidder with the highest weight scale of 50 points. The Groot 3-Day service proposal also comes in lower than the current Republic Service Contract. Groot Industries currently services the Villages of Burr Ridge, Willow Springs and Brookfield.

Republic Service came in with the second highest weight for a 1-Day service proposal with a weight scale of 40 points. Republic Service has served the Village of Willowbrook for the last 20 plus years. They currently provide a 1-Day pick up program for the Village. Republic Service's bid included a \$2.45 recycling fee that was added to the base bid numbers during the staff tabulation of the bid results. The recycling fee is an annual fee calculated by Republic Service and can go up or down each year depending on the market conditions. Republic Service currently service the Villages of Willowbrook, Hinsdale, Clarendon Hills, Downers Grove, Western Springs and LaGrange.

#### STAFF RECOMMENDATION

Based on the bid proposals that the Village has received Staff would recommend that the Village consider negotiating a formal contract with Groot Industries as the apparent lowest most responsive and responsible bidder.

Bidder	Waste Management 1-Day	Republic 1-Day	Lake Shore 1-Day	Groot 1-Day	Groot 3-Day	Original Republic Contract	All points based on price
Service Description							
Toter Base Services * Refuse and Recycling							
95-gallon (per month) - 4 Yr. Totals	\$93.82	\$99.15	\$88.30	\$191.02	\$77.15	\$87.95	
65-gallon (per month) - 4 Yr. Totals	\$89.64	\$95.62	\$85.77	\$186.87	\$73.00	\$85.09	
35-gallon (per month) - 4 Yr. Totals	\$85.46	\$90.44	\$84.09	\$182.72	\$68.83	\$80.27	
35-gallon-senior citizens / 65 and older (per month) - 4 Yr. Totals	\$69.17	\$72.14	\$67.28	\$178.57	\$64.70	\$64.12	
Subtotal Points - 4 Yrs.	\$338.09	\$357.35	\$325.44	\$739.18	\$283.68	\$317.43	
Rank	3rd	4th	2nd	5th	1st		
Weighted Points	20	15	25	10	30		Weight: 30 possible points. Increments of 5
Optional Yard Waste Toter Service							
95-gallon (per month) - 4 Yr. Totals	\$109.83	\$93.00	\$105.38	\$124.58	\$103.83	\$109.12	
65-gallon (per month) - 4 Yr. Totals	\$104.59	\$73.00	\$101.15	\$98.43	\$93.43	\$96.95	
35-gallon (per month) - 4 Yr. Totals	Did Not Bid	\$73.00	\$88.52	\$103.83	\$83.05	\$82.70	
35-gallon-senior citizens / 65 and older (per month) - 4 Yr. Totals	Did Not Bid	\$73.00	\$79.66	Did Not Bid	Did Not Bid	Did Not Provide	
Subtotal Points 1st Two Categories	\$214.42	\$166.00	\$206.53	\$223.01	\$197.26	\$206.07	
Rank	4th	1st	3rd	5th	2nd		Weight: 15 possible points. Increments of 3
Weighted Points	6	15	9	3	12		
Yard Waste Stickers (per sticker) - 4 Yr.							
Total	\$12.55	\$12.00	\$50.57	\$14.54	\$12.48	\$12.00	
Rank	3rd	1st	5th	4th	2nd		
Weighted Points	6	10	2	4	8		Weight: 10 possible points in increments of 2
Total of Weighted Points	32	40	36	17	50		
Optional Backdoor Toter Monthly Service Fee	\$104.59	Did Not Bid	\$50.57	\$207.62	\$166.11	Did Not Provide	
Optional Backdoor Yard Waste Monthly Service Fee	Did Not Bid	Did Not Bid	Did Not Bid	Did Not Bid	Did Not Bid	Did Not Provide	
White Goods (cost per item)	\$160.00	\$100.00	\$120.00	\$166.11	\$166.11	\$120.00	
Special Collection Charge (per cubic yard)	\$100.00	\$60.00	\$66.00	\$91.35	\$91.35	\$78.00	
Charge to Exchange Toters**	\$120.00	\$100.00	\$100.00	\$103.83	\$103.83	\$100.00	
Total							



**Firm Name:**

<b>Groot 3-Day Service Description</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4 (2023 to contract end)</b>	<b>Totals</b>
Toter Base Services* Refuse and Recycling					
95- gallon (per month)	\$18.58	\$19.04	\$19.52	\$20.01	\$77.15
65-gallon (per month)	\$17.58	\$18.02	\$18.47	\$18.93	\$73.00
35-gallon (per month)	\$16.58	\$16.99	\$17.41	\$17.85	\$68.83
35-gallon-senior citizens / 65 and older (per month)	\$15.58	\$15.97	\$16.37	\$16.78	\$64.70
<b>Subtotal Points</b>					<b>\$283.68</b>
Optional Yard Waste Toter Service					
95-gallon (per month)	\$25.00	\$25.63	\$26.27	\$26.93	\$103.83
65-gallon (per month)	\$22.50	\$23.06	\$23.64	\$24.23	\$93.43
35-gallon (per month)	\$20.00	\$20.50	\$21.01	\$21.54	\$83.05
35-gallon-senior citizens / 65 and older (per month)	N/A	N/A	N/A	N/A	\$0.00
<b>Subtotal Points</b>					<b>\$280.31</b>
Yard Waste Stickers (per sticker)	\$3.00	\$3.08	\$3.16	\$3.24	\$12.48
<b>Subtotal Points</b>					
Optional Backdoor Toter Monthly Service Fee	\$40.00	\$41.00	\$42.03	\$43.08	\$166.11
Optional Backdoor Yard Waste Monthly Service Fee	N/A	N/A	N/A	N/A	\$0.00
White Goods (cost per item)	\$40.00	\$41.00	\$42.03	\$43.08	\$166.11
Special Collection Charge (per cubic yard)	\$22.00	\$22.55	\$23.11	\$23.69	\$91.35
Charge to Exchange Toters**	\$25.00	\$25.63	\$26.27	\$26.93	\$103.83
<b>Total</b>					



Firm Name:

Groot	Year 1	Year 2	Year 3	Year 4 (2023 to contract end)	Totals
<b>Service Description</b>	<b>\$2,020.00</b>	<b>\$2,021.00</b>	<b>\$2,022.00</b>		
Toter Base Services* Refuse and Recycling					
95- gallon (per month)	\$46.00	\$47.15	\$48.33	\$49.54	\$191.02
65-gallon (per month)	\$45.00	\$46.13	\$47.28	\$48.46	\$186.87
35-gallon (per month)	\$44.00	\$45.10	\$46.23	\$47.39	\$182.72
35-gallon-senior citizens / 65 and older (per month)	\$43.00	\$44.08	\$45.18	\$46.31	\$178.57
<b>Subtotal Points</b>					<b>\$739.18</b>
Optional Yard Waste Toter Service					
95-gallon (per month)	\$30.00	\$30.75	\$31.52	\$32.31	\$124.58
65-gallon (per month)	\$27.50	\$23.06	\$23.64	\$24.23	\$98.43
35-gallon (per month)	\$25.00	\$25.63	\$26.27	\$26.93	\$103.83
35-gallon-senior citizens / 65 and older (per month)	N/A	N/A	N/A	N/A	\$0.00
<b>Subtotal Points</b>					<b>\$326.84</b>
Yard Waste Stickers (per sticker)	\$3.50	\$3.59	\$3.68	\$3.77	\$14.54
<b>Subtotal Points</b>					
Optional Backdoor Toter Monthly Service Fee	\$50.00	\$51.25	\$52.53	\$53.84	\$207.62
Optional Backdoor Yard Waste Monthly Service Fee	N/A	N/A	N/A	N/A	\$0.00
White Goods (cost per item)	\$40.00	\$41.00	\$42.03	\$43.08	\$166.11
Special Collection Charge (per cubic yard)	\$22.00	\$22.55	\$23.11	\$23.69	\$91.35
Charge to Exchange Toters**	\$25.00	\$25.63	\$26.27	\$26.93	\$103.83
<b>Total</b>					

**Firm Name:**

Lake Shore	Year 1	Year 2	Year 3	Year 4 (2023 to contract end)	Totals
<b>Service Description</b>	<b>\$2,020.00</b>	<b>\$2,021.00</b>	<b>\$2,022.00</b>		
Toter Base Services* Refuse and Recycling					
95- gallon (per month)	\$20.95	\$21.68	\$22.44	\$23.23	\$88.30
65-gallon (per month)	\$20.35	\$21.06	\$21.80	\$22.56	\$85.77
35-gallon (per month)	\$19.95	\$20.65	\$21.37	\$22.12	\$84.09
35-gallon-senior citizens / 65 and older (per month)	\$15.96	\$16.52	\$17.10	\$17.70	\$67.28
<b>Subtotal Points</b>					<b>\$325.44</b>
Optional Yard Waste Toter Service					
95-gallon (per month)	\$25.00	\$25.88	\$26.78	\$27.72	\$105.38
65-gallon (per month)	\$24.00	\$24.84	\$25.71	\$26.60	\$101.15
35-gallon (per month)	\$21.00	\$21.74	\$22.50	\$23.28	\$88.52
35-gallon-senior citizens / 65 and older (per month)	\$18.90	\$19.56	\$20.25	\$20.95	\$79.66
<b>Subtotal Points</b>					<b>\$374.71</b>
Yard Waste Stickers (per sticker)	\$12.00	\$12.42	\$12.85	\$13.30	\$50.57
<b>Subtotal Points</b>					
Optional Backdoor Toter Monthly Service Fee	\$12.00	\$12.42	\$12.85	\$13.30	\$50.57
Optional Backdoor Yard Waste Monthly Service Fee	N/A	N/A	N/A	N/A	\$0.00
White Goods (cost per item)	\$30.00	\$30.00	\$30.00	\$30.00	\$120.00
Special Collection Charge (per cubic yard)	\$15.00	\$16.00	\$17.00	\$18.00	\$66.00
Charge to Exchange Toters**	\$25.00	\$25.00	\$25.00	\$25.00	\$100.00
<b>Total</b>	Lake				

Republic Services Bid

Firm Name:

Republic	Year 1	Year 2	Year 3	Year 4	Totals
Service Description				(2023 to contract end)	
Toter Base Services* Refuse and Recycling	\$2,020.00	\$2,021.00	\$2,022.00		
95- gallon (per month)	\$23.49	\$24.33	\$25.21	\$26.12	\$99.15
65- gallon (per month)	\$22.66	\$23.47	\$24.31	\$25.18	\$95.62
35- gallon (per month)	\$21.44	\$22.20	\$22.99	\$23.81	\$90.44
35- gallon-senior citizens / 65 and older (per month)	\$17.13	\$17.72	\$18.33	\$18.96	\$72.14
Subtotal Points					\$357.35
Optional Yard Waste Toter Service					
95- gallon (per month)	\$22.50	\$23.00	\$23.50	\$24.00	\$93.00
65- gallon (per month)	\$17.50	\$18.00	\$18.50	\$19.00	\$73.00
35- gallon (per month)	\$17.50	\$18.00	\$18.50	\$19.00	\$73.00
35- gallon-senior citizens / 65 and older (per month)	\$17.50	\$18.00	\$18.50	\$19.00	\$73.00
Subtotal Points					\$312.00
Yard Waste Stickers (per sticker)	\$3.00	\$3.00	\$3.00	\$3.00	\$12.00
Subtotal Points					
Optional Backdoor Toter Monthly Service Fee	N/A	N/A	N/A	N/A	\$0.00
Optional Backdoor Yard Waste Monthly Service Fee	N/A	N/A	N/A	N/A	\$0.00
White Goods (cost per item)	\$25.00	\$25.00	\$25.00	\$25.00	\$100.00
Special Collection Charge (per cubic yard)	\$15.00	\$15.00	\$15.00	\$15.00	\$60.00
Charge to Exchange Toters**	\$25.00	\$25.00	\$25.00	\$25.00	\$100.00
<b>Total</b>	*** Added in the \$2.45 recycling fee into the base service bid				



**Firm Name:**

Waste Management Service Description	Year 1 2020	Year 2 2021	Year 3 2022	Year 4 (2023 to contract end)	Totals
Toter Base Services* Refuse and Recycling					
95- gallon (per month)	\$22.43	\$23.10	\$23.79	\$24.50	\$93.82
65-gallon (per month)	\$21.43	\$22.07	\$22.73	\$23.41	\$89.64
35-gallon (per month)	\$20.43	\$21.04	\$21.67	\$22.32	\$85.46
35-gallon-senior citizens / 65 and older (per month)	\$16.53	\$17.03	\$17.54	\$18.07	\$69.17
<b>Subtotal Points</b>					<b>\$338.09</b>
Optional Yard Waste Toter Service					
95-gallon (per month)	\$26.25	\$27.04	\$27.85	\$28.69	\$109.83
65-gallon (per month)	\$25.00	\$25.75	\$26.52	\$27.32	\$104.59
35-gallon (per month)	N/A	N/A	N/A	N/A	\$0.00
35-gallon-senior citizens / 65 and older (per month)	N/A	N/A	N/A	N/A	\$0.00
<b>Subtotal Points</b>					<b>\$214.42</b>
Yard Waste Stickers (per sticker)	\$3.00	\$3.09	\$3.18	\$3.28	\$12.55
<b>Subtotal Points</b>					
Optional Backdoor Toter Monthly Service Fee	\$25.00	\$25.75	\$26.52	\$27.32	\$104.59
Optional Backdoor Yard Waste Monthly Service Fee	N/A	N/A	N/A	N/A	\$0.00
White Goods (cost per item)	\$40.00	\$40.00	\$40.00	\$40.00	\$160.00
Special Collection Charge (per cubic yard)	\$25.00	\$25.00	\$25.00	\$25.00	\$100.00
Charge to Exchange Toters**	\$30.00	\$30.00	\$30.00	\$30.00	\$120.00
<b>Total</b>					





## Village of Willowbrook

# Proposal for Residential Solid Waste Collection and Disposal Service

**Copy**

**SUBMITTED BY:**  
**DATE:**  
**ADDRESS:**

Jocelyn Kruis  
September 12, 2019 @ 12:00 P.M.  
5050 W. Lake Street  
Melrose Park IL. 60160  
(708) 498-5200



## Village of Willowbrook

September 12, 2019

Village of Willowbrook  
835 Midway Drive  
Willowbrook, IL 60527

Attention: Brian Pabts, Village Administrator

Re: Request for Proposals: Residential Solid Waste Collection and Disposal Service.

Dear Mr. Pabts,

Republic Services is pleased to submit this proposal to the Village of Willowbrook for Residential Solid Waste Collection and Disposal Service. We are confident that you will find Republic to be the best-value bidder, based on our commitments that make us a leader in the recycling and waste industry nationwide. We are proud to be recognized for the following benefits to your community:

- We have served municipalities in your area for more than 30 years.
- We offer a 99.9% pick-up rate in your community.
- Our drivers are 40% safer than the industry average.
- We have converted 74% of our residential routes to automated single-operator trucks.
- We have been recognized in the top 10% of all companies globally for our commitments and investments in sustainability.
- Republic Services was designated as one of the World's Most Ethical Companies by the Ethisphere Institute.

We are committed to providing the Village and its residents with the highest quality of service. Republic Services' proposal shares details about our ability to further enhance and preserve your environmental stewardship and our commitment to continue to be a true community partner. Should you have any questions please contact: John Clifford 708-498-5235 and or Jocelyn Kruis at 708-498-5200.

Sincerely,

Jocelyn Kruis  
General Manager  
Republic Services

**Forbes | 2017**  
**AMERICA'S**  
**BEST LARGE**  
**EMPLOYERS**  
FORWARD THINKING







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## Village of Willowbrook

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## Village of Willowbrook

### Executive Summary

*90% of municipalities extend their current contracts with Republic Services because of our partnerships and local expertise offering Simple Solutions, Reliability and Environmental Responsibility.*

### Best Value

**We'll handle it from here™**, our promise, lets customers know they can always rely on us to handle their recycling and waste needs in a way that is easy and effortless.

There is an undeniable energy of excellence at Republic Services, and it is surging through everything we do. Excellence is the essence of our Growth through Differentiation strategy.

We believe that excellence means being better than competitors at everything we do, every day. We begin by actively listening to our customers. We seek out thousands of conversations each month, mining for insights into customer wants and needs. Those insights lead to innovation. Our innovation brings about simple solutions for our customers. We configure products and

### Republic Services is your low-risk, best value partner

- 15 years continuously serving Willowbrook
- Reliable – 99.9% pickup rate
- Environmental Responsibility – over 3,200 CNG trucks nationwide
- Safer – 40% fewer incidents than industry average
- Simple Solutions – manage your account with the Republic Services app
- Sole recycling and solid waste services company in the world to be included on the first and second annual Barron's 100 Most Sustainable Companies list
- Named to the Dow Jones Sustainability Indices – North America and World - for the fourth straight year
- Named to the 2019 World's Most Ethical Companies List® by the Ethisphere® Institute for the third year in a row
- 3 fully-staffed, US-based, national Customer Resource Centers

services to the individual customer at the right price.

*Figure 1. Your Low-Risk, Best Value Partner. Republic Services is proud to lead the industry in many key factors that make us your preferred partner for municipal recycling and waste services.*

Strengths of our Company	Benefits to Municipality
99.9% On-time reliability rate	Happy community; fewer calls to Village of Willowbrook
40% safer than industry average	Fewer incidents; safer community streets for children at play
Simple Solutions for your community waste and recycling needs	Easy access to solutions for the growing number of waste streams
Recognized globally on Dow Jones Sustainability Index	Peace of mind that you have a global leader in sustainable initiatives as your partner
Most advanced, integrated Customer Resource Centers in the industry	Longer customer service hours, with hundreds of trained agents networked together nationwide
Web- and smartphone-based apps for easy access by community residents to relevant information	Stronger communications, and ease of alert and news dissemination
Robust community education and outreach	Communities educated on recycling produce less contamination and greater diversion



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## Village of Willowbrook

Next, we make it an effortless and enjoyable experience. We enable customers to interact with us on their terms: online, in-person or by phone. Then, the best people deliver a superior product or service, fulfilling and exceeding our promise, every time.

This zeal for our customers has brought forth new and exciting changes. From operations to talent to technology, we are focused on not just meeting the needs of our 14 million customers but exceeding them.

Low cost providers in the industry sacrifice one or more of these elements, translating to risk to your municipality. Republic Services is your best-value partner, through our proven and demonstrated balance of these factors, while serving over 2,400 municipal contracts today.

### Local Leadership with National Support

Our local team is vital to the continued successful delivery of this contract and its daily operations. This team's unique combination of collection experience, recycling expertise, and innovative

management systems ensure quality service for the duration of the contract. Our local and area management teams have extensive industry experience operating and managing solid waste companies and have substantial experience in the region.

Because we retain experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service to our customers.

While our local business operation is fully empowered and accountable for delivering on our commitments, they are also backed by the support and breadth of our area and corporate leadership teams, capable of amassing expertise and corporate support to assist or respond to any challenge. An example of this benefit to you is the response capabilities during times of crisis, such as hurricanes, tornados, or other disasters. In times of challenges like this, our area and corporate teams activate to

*Figure 2. Local accountability backed by national support. Our Melrose Park operations are backed by our corporate-wide strength and experience, incorporating best practices from other local operations.*







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## Village of Willowbrook

ensure our people are safe and our assets are operational, so we can return to normal operations quickly. This is a considerable benefit and risk mitigation to Willowbrook that many other providers in the industry are unable to stand behind.

### Sustainability

The breadth and scope of our sustainability platform is earning noteworthy recognition. From products that create solutions for our customers to an industry-leading safety program, and a fleet that reduces its carbon impact to landfills that generates renewable energy, we are leading in every way possible.

Sustainability contributes to a cleaner world, while also providing opportunities to improve brand awareness, increase customer loyalty, grow our business, motivate our employees and differentiate Republic Services from our competitors.

We are guardians of our environment and have a responsibility to regenerate our planet with the materials we are entrusted to handle every day by driving increased recycling, generating renewable energy, and helping our customers to be more resourceful.

We must lead by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities. We are privileged to serve more than 14 million customers in 240 markets across the country, creating effortless experiences that support your evolving needs and honor your unique commitments to improving your communities.

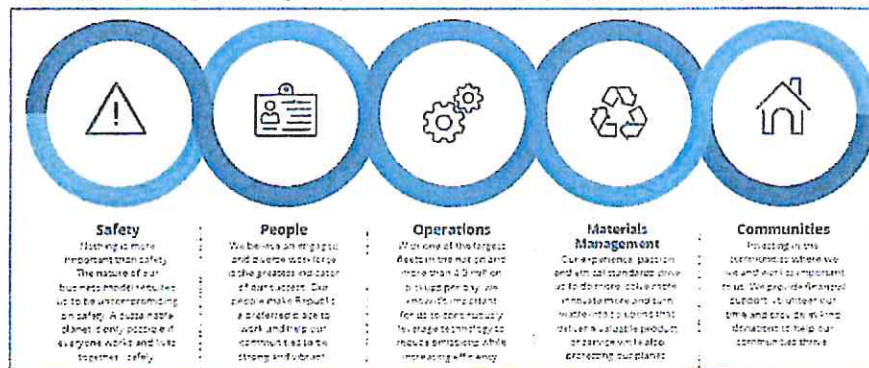
### Operations

We exercise the utmost responsibility in our operations. This includes our fleet, buildings, landfill technology and the day-to-day activities we conduct in our communities. We are working hard to understand and measure our impact on air, land and water to minimize or eliminate any negative consequences, where possible.

### Materials Management

We recognize the responsibility and opportunity we have in managing the nation's waste stream to provide a source of recovered and renewable materials and energy to the economy. We are innovative and constantly exploring new options to capture value and energy from materials in the waste stream, while ensuring environmental responsibility and sustainability.

**Figure 3. Five Elements of Sustainability.** These commitments are reflected in the way we do business and guided by the five elements of our sustainability platform.



## Communities

We are dedicated to being a good neighbor in the communities in which we live and work. This includes investing back into our communities through customer engagement, philanthropic giving, volunteerism, environmentally-responsible infrastructure, and operating in over 240 markets at the highest standards. Republic Services' community engagement plan is based on the needs of the community-based organizations and civic and business entities of Willowbrook. Republic Services has a track record of giving to and spending in Willowbrook – and is estimated to be nearly \$300,000 annually.

## Safety

We prioritize safety above all else. When people feel safe, they can fully participate every day in the opportunities that are available to them.

Republic Services has a consistently low and trending lower occurrence of incidents and accidents and is known for our strict focus on safety and corresponding best in industry, multi-faceted, and well-organized safety program. Republic Services' average OSHA scores are lower than the average OSHA scores for the waste industry according to Department of Labor, Bureau and Statistics Data. Employees, the public, and rate payers all benefit from Republic Services' dedication to safety. We have

*Figure 4. An industry leading safety program that has been 40% better than the industry average.*



been, and will continue to strive to be, the safest waste services company in America. We are 40 percent safer than our competition.

## People

Engaged employees are the greatest indicator of our success. We provide ongoing job training, growth and development opportunities for our employees at every level. We are invested in them and continue to look for meaningful ways to demonstrate our appreciation for the hard work and dedication they show every day. Republic Services is a local company staffed with a committed team of nearly 200 professionals who take personal responsibility for serving customers with care. Republic Services is also an industry leader providing the strength of our national network, decades of experience, diversified capabilities and expertise serving clients of all sizes—including, proudly, Willowbrook.

## Customer First

A few years ago, Republic Services made a major commitment to further differentiate from our competitors by investing in the enhancement of the quality and reliability of our customer service capabilities. To accomplish this, we consolidated hundreds of small call centers into three state-of-the-art, fully integrated Customer Resource Centers located in Phoenix, AZ, Indianapolis, IN, and Charlotte, NC. These facilities are

*Figure 5. Recognition supports our approach. Engaged employees and leadership make Republic Services an employer of choice.*







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## Village of Willowbrook

strategically located across the country to ensure we can deliver call support for 15 hours per day (7:00 am Eastern to 7:00 pm Pacific) on weekdays, and 5 hours on Saturday.

### Our Promise

*We'll handle it from here™*, our promise is backed by the details of this proposal submittal to you. In summary, we take pride in offering you a best-value partnership that consists of Simple Solutions, which are Reliable and Environmentally Responsible.

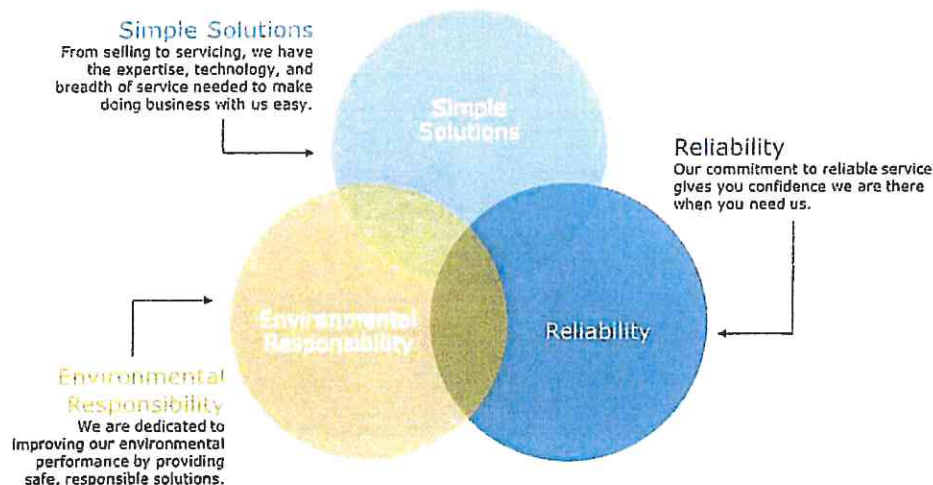
- **Simple Solutions** – We offer a wide range of tailored products to assist the community in the responsible recycling or disposal of unique waste streams that include electronics, universal waste, or household hazardous waste. Additionally, our investments in customer-facing web- and smartphone-based apps allow simple interaction between customers and Republic Services, offering service details, alerts, as well as delivery schedules and billing information.

**Reliability** – Our operations and performance metrics prove that we are your most reliable partner. Our 99.9% pickup reliability rate means that you face fewer calls from the community regarding service, and when callers reach out to us for any needs, we strive for first call resolution through our fully integrated customer resource centers. Our drivers are the safest in the industry, which means your residents are better off with our team on your streets.

- **Environmental Responsibility** – We are globally recognized as a leader in sustainability. Our investments in recycling infrastructure, compressed natural gas-powered trucks, and landfill gas-to-energy plants are all examples of how we drive to be a good neighbor in every municipality we partner with.

It is through these initiatives and recognitions that we reiterate our commitment to Willowbrook. On behalf of the 36,000 employees at Republic Services, we appreciate the opportunity to earn your business through this submittal and look forward to a long and continued partnership for years to come.

*Figure 6. Republic Services focuses on these characteristics enabling us to be your preferred recycling and waste partner.*





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## Village of Willowbrook

### Company Overview

*Republic Services is one of the country's leading providers of municipal recycling and waste services, serving over 2,400 communities, with over 14 million customers in 40 states and Puerto Rico.*

### Local Presence

For more than 30 years, Republic Services has partnered with municipalities, residents, and businesses in Chicagoland to provide solid waste, recycling, yard waste, and bulky item collection services.

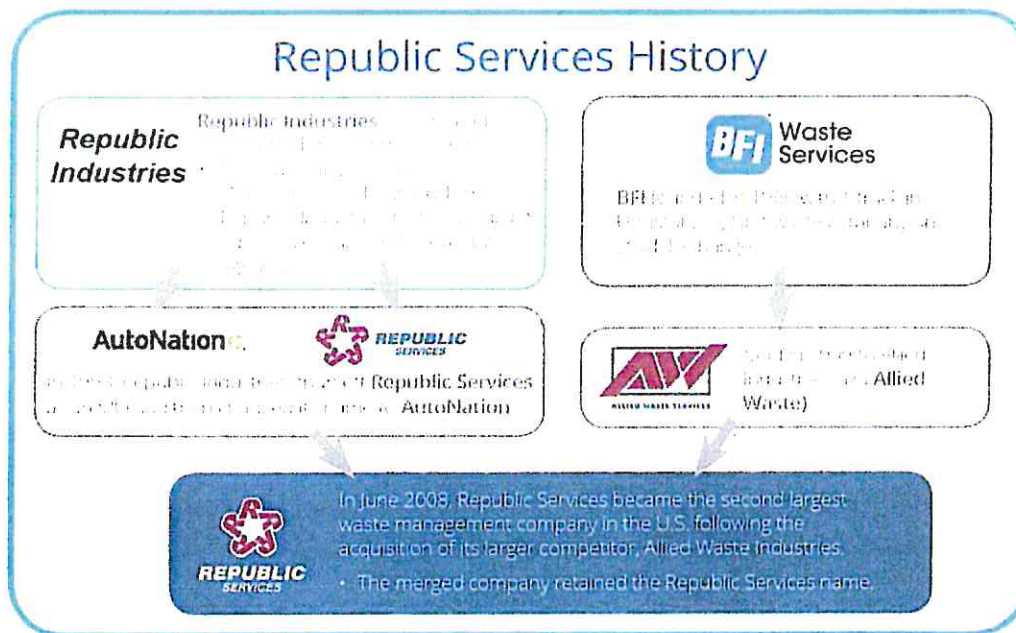
Republic Services is integrated in the community. We place great importance on our human capital and recognize that our employees are our most important asset. Republic Services endeavors to provide the very best working conditions, including a safe environment, competitive pay and benefits, and many opportunities for professional growth. In fact, 75% of our supervisors and managers began their

**Republic Services invests in our communities by continuing to provide customers with safe, customer service-focused solutions**

- Municipalities that partner with Republic Services choose to renew or extend approximately 90% of their contracts
- Our 15,000 drivers execute 4.9M pickups/day
- Average tenure of Republic Services Municipal customer is over 12 years
- As a corporate partner, we sponsor and are present in the communities we serve
- 155,000 residential customers, 4,000 commercial, and 1,000 industrial customers in Western Suburbs
- Republic Services deploys 130 trucks daily from its local collection operations

careers at Republic Services as drivers, landfill operators, or technicians.

Figure 7. Company History. Today's Republic Services is the product of three former industry leaders







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## Village of Willowbrook

### Our Company

Republic Services is an industry leader in the non-hazardous solid waste industry with revenues more than \$10 billion and over 36,000 dedicated employees. Figure 7 shows our lineage, which includes three of the industries most recognized brands, who combined in 2008. All our legacy brands operate today as a part of the Republic Services family.

Republic Services' collection companies, transfer stations, recycling centers and landfills focus on providing effortless solutions for our more than 14 million commercial, industrial, and residential customers. Republic Services responsibly operates 349 collection operations, 207 transfer stations, 190 active solid waste landfills and 91 recycling centers across 41 states and Puerto Rico. We also have 75 landfill gas and renewable energy projects and are adding new facilities every year. In our Energy Services vertical, we have 7 treatment, recovery, and disposal facilities as well as 11 salt water disposal wells.

With over 16,000 vehicles, Republic Services deploys the 7th largest vocational fleet in the U.S. to collect approximately 100 million tons of waste and over eight million tons of recyclables.

### Vision

Republic Services' vision is to be America's preferred recycling and waste services partner. We earn this by providing our customers with simple solutions, reliability and environmental responsibility, wrapped with a level of service unmatched anywhere else in our industry.

### Values

We believe that empowered and engaged employees are the greatest indicator of our success. We are guided by the principles we have adopted as our core values – to be Respectful, Responsible, Reliable, Resourceful and Relentless in all we do, every day. We are reminded of these principles every time we see the five R's joined together to form the Republic Services' Star.

Figure 8. *Key Company Statistics.* Republic Services is an industry leader in the U.S. non-hazardous solid waste industry





## Strategy

Our strategy is profitable Growth through Differentiation. Simply put, we hire the best people that deliver the best products that best meet our customers' needs.

## Our Promise

**We'll handle it from here™**, our promise, lets customers know they can always rely on us to handle their recycling and waste needs in a way that is easy and effortless for them.

## Sustainability

At Republic Services, we are dedicated environmental stewards entrusted to properly handle materials every day by driving increased recycling, generating renewable energy, and helping our customers be more resourceful. Republic Services leads by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities.

*Figure 9. Environmental Responsibility. As stewards of our Blue Planet™ we have a responsibility to regenerate our planet with materials we are entrusted to handle every day.*



Sustainability contributes to a cleaner world, while also providing opportunities to increase customer loyalty, grow our business, motivate our employees and differentiate Republic Services from our competitors.

## People

Our people are the center of our success. Attracting, developing and engaging the best talent is critical to our strategy of profitable growth through differentiation. Whether it's through our dedication to safety, robust learning and talent development programs or expanding our diversity and inclusion initiative, Mosaic, we are committed to making Republic Services an employer of choice where the best and brightest come to work.

## Leadership

Republic Services' operations are national in scope, but the physical collection and disposal of waste is very much a local business, and the dynamics and opportunities differ in each of our markets.

Our national presence allows us to identify and incorporate best practices that drive greater overall operating efficiency across the company while maintaining day-to-day operating decisions at the local level, closest to the customer. We manage our operations through ten geographic operating areas, consisting of multiple divisions that each provides recycling and waste collection, transportation and disposal services.

Your municipal contract will be executed locally, by our seasoned team located at Melrose Park. This team is fully empowered within our company structure to deliver on our promise to be your preferred recycling and waste provider. This local team is only two levels removed from our corporate staff, which means the backing and support of a national company is accessible in a moment's notice.



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## Village of Willowbrook

### Ownership

Republic Services, Inc. is a publicly traded company on the New York Stock Exchange (NYSE symbol: RSG).

#### Ownership beyond five percent

The following table shows certain information as of May 1, 2019 with respect to the ownership of common stock by each shareholder who is known by Republic Services to own more than 5 percent of our outstanding common stock:

Figure 10. Ownership beyond five percent

Name of Owner	% Outstanding Shares
Cascade Investment, LLC	33.83%
BlackRock, Inc.	6.62%
The Vanguard Group, Inc.	5.93%

### Credit Rating

Republic Services, Inc. has an "investment grade" rating. No creditor is owed a debt greater than 10 percent of the company's total assets.

### Associations

Republic Services is a member of the following associations and organizations, among others. Our employees are actively engaged in these organizations and, in many cases, serve on the board of directors and are elected officers.

- National Waste & Recycling Association (NWRA)
- Solid Waste Association of North America (SWANA)
- Environmental Research and Education Foundation (EREF)
- United States Green Building Council (USGBC)
- Public Affairs Council

- U.S. Conference of Mayors, Solid Waste Advisory Council
- National League of Cities (NLC)
- International City Managers Association (ICMA)

Figure 11. Republic Services is a proud member of our industry association as well as many other trade associations.



**National  
Waste & Recycling  
Association<sup>SM</sup>**

Collect. Recycle. Innovate.





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## Village of Willowbrook

### Facilities

*It is our business to help you and your residents to be environmentally responsible in their homes and workplaces. As you would expect, we strive to be exemplary in our own environmental compliance and responsibility.*

Our facilities are engineered for safe, environmentally-friendly operations. We use sustainable materials that facilitate energy and water conservation, as well as design principles to enhance employee and guest safety and comfort.

Providing outstanding recycling and waste services to your community requires the existence of multiple types of facilities, which typically include:

- Hauling company
- Transfer station
- Recycling center
- Landfill
- Customer Resource Center

Following is a brief description of each of our most common facility types. One or more of these facility types may reside at the same physical address/location in a city.

*Figure 12. Hauling Company. Our hauling operations are the core of the collection service to your community, offering a truck fleet with the most tenured drivers in the industry*



### ***Facilities that work with the environment are basic design elements at Republic Services***

- Our newest recycling center was constructed of 75 percent recycled steel and uses 1,776 solar panels
- More than half of the materials in our new Customer Resource Center are from repurposed materials and it uses LED and natural lighting throughout
- Low-flow water fixtures and xeriscaping in our newest facility in the southwest reduces water consumption by 20 percent
- Republic Services has operations in 240 markets across the US
- Responsibly operate 349 collection operations across the country

### Hauling Company

A hauling company is where the community recycling and waste collection services are based. These facilities typically serve several important functions that are critical to delivering exceptional service to your residents:

- A yard for housing all the vehicles that serve the community, including fueling infrastructure, if possible
- Storage yard for spare containers and containers used to serve the residential, commercial and industrial customers in the community
- An industry leading maintenance facility, which delivers service for the trucks and containers
- Training facilities to keep our workforce at the forefront of learning and safety
- Administrative offices to interact with your municipal staff

It is typical that our largest workforce presence exists at a hauling company, to support the complex operation that goes into serving your community with a 99.9% pickup reliability rate.



## Transfer Station

A transfer station is frequently used in communities that are located outside the recommended drive time to a landfill or other post-collection facility. The purpose of transfer stations is to enable the efficient transfer of recycling and municipal solid waste from the collection trucks to tractor trailer trucks that can more efficiently transport the material to the appropriate post-collection facility. Typical transfer stations consist of a large concrete tip floor, where collection trucks deposit the material after their trucks reach capacity on a route. Once on the tip floor, material is transferred to larger tractor trailers where it is hauled to the local recycling center, landfill or other post-collection facility.

At Republic Services, our transfer stations are designed and operated to focus on safety, environmental responsibility, and being a good neighbor. We invest frequently in Republic Services-operated facilities to ensure they meet appropriate standards for operations and fit well within the areas in which they are located.

## Recycling Center

Recycling Centers are very complex facilities that are designed to receive, process, and package the various recyclable commodities that are collected in the

community. Material collected on recycling routes is brought to the Recycling Centers, where it is deposited on the tip floor. From there, the material is loaded onto a large conveyor belt that progresses through multiple stations in the facility. Each station of a Recycling Center is specifically engineered to separate unique types of material from the recycling stream on the belt, such that all material is uniquely separated by the time it reaches the end of the Recycling Centers line. Once each commodity is separated, it is baled to assist in transportation and sale to end market buyers.

Even in times of crisis, when end market buyers are stopping or limiting their purchase of commodities, Republic Services is looking to alternative markets to ensure the continued success of our programs.

When it comes to recycling, everyone has a part to play. When we all work together, we can make sure recyclable materials don't end up in our lakes and landfills. At Republic Services, we believe in the preservation of a Blue Planet, a cleaner, safer and healthier world where people thrive – not just for today, but for generations to come.

*Figure 13. Transfer Stations. Reduce wear on roads and trucks by offering an efficient and local transfer of material for transport to post-collection facilities.*



*Figure 14. Recycling Centers - Republic Services operates some of the most advanced Recycling Centers in the country.*





## Landfill

A landfill is where material that cannot be recycled in some manner is processed for disposal. This can be one of the most complex facilities in our portfolio due to the tremendous responsibility we hold to appropriately handle the nation's waste.

Each landfill is segmented into cells, which are engineered in sections to handle the waste deposited at the facility. All our landfill facilities are subject to the Resource Conservation Recovery Act (RCRA) Subtitle D regulations which ensure that the facility contains:

- Liner in the bottom of each cell to separate the deposited waste from the environment
- Layers of daily waste deposits from the community
- A layer of daily cover, such as soil to help reduce odors
- An elaborate leachate system, which catches and processes rain water that leaches through the landfill over time
- A complex system of pipes and pumps that capture and process the landfill gas (methane) which is a natural byproduct of waste over time
- An engineered cap that is placed over the top of a closed cell

*Figure 13. Landfill. Our landfill operations are staffed by highly trained environmental and landfill engineers.*



Our landfills are staffed by trained environmental engineers who monitor the operations daily, as well as monitor closed landfill facilities for years after they have been closed and capped.

## Customer Resource Center (CRC)

A few years ago, Republic Services consolidated hundreds of small call centers into three state-of-the-art, fully integrated Customer Resource Centers (CRCs) located in Phoenix AZ, Indianapolis IN, and Charlotte NC. These facilities are strategically located across the country to ensure we can deliver call support for 15 hours per day (7:00 am Eastern to 7:00 pm Pacific) on weekdays, and 5 hours on Saturday.

These facility locations were also selected in markets known for a high population of call center agents, which means they are staffed with a highly-trained and carefully-selected staff who have each passed a rigorous 5-week training course. Additionally, every agent is equipped with industry-leading technology to ensure a superior customer experience when they call with questions or to request additional service.

*Figure 14. Customer Resource Centers combine state-of-the-art technology to give customers the best service possible.*





## Facilities Serving Willowbrook

Republic Services will serve your Village of Willowbrook with the following facilities.

Figure 15. Service Facilities

Facility Type	Address	Distance from City	No. of Employees	Hours of Operation
Hauling Company	5050 W. Lake Street Melrose Park, IL. 60160	15 miles	200	4:00am – 5:00pm M-F 4:00am-12:00pm Sat
Transfer Station	5100 S. Lawndale Avenue McCook, IL. 60525	10.5 miles	3	6:00am-4:30pm M-F
Material Recovery Facility	9999 Anderson Avenue Chicago Ridge, IL 60415	12 miles	N/A	6:00am-4:30pm M-F
Landfill	14206 E. 2100 N. Road Pontiac, IL. 61764	76 miles	12	5:30 am -6:30 pm M-F
Customer Resource Center	Phoenix, AZ Indianapolis, IN Charlotte, NC	Virtual	300+ 300+ 300+	7am (EST) - 7pm (PST) Monday-Friday 5 hours on Sat



## Collections – Operations

*Great operations come from great people. Republic Services' locally-based operations team draws from extensive training and the backing of a seasoned corporate support team. The result is a 99.9% on-time service record, with an emphasis on safety, sustainable practices, and low-risk operations.*

### Operations Overview

Successful collection operations begin with a skillful operations supervisor who knows the business as well as your community. Your Republic Services local operations supervisor is responsible for the day-to-day collection operations, including development and evaluation of routing (in conjunction with the general manager), training and oversight of drivers, and implementation and enforcement of safety procedures.

We ensure our operations supervisors are not overloaded, nor tied to a desk. On average, we maintain a 15:1 ratio of routes to supervisors, which means that items needing attention are dealt with immediately and that the supervisor knows your community intimately. In addition, our supervisors are out on the routes regularly. At least twice per week, they conduct ride-alongs with drivers on their routes. This creates great opportunities for driver mentoring, ensures quality control on the

*Figure 16. Operational Excellence. Our rigorous supervisor training program yields highly skilled operations teams.*



***Republic Services' operations team is market-leading through training, collaboration and hands-on experience***

- The most robust operations supervisor training in the industry
- Average of 15:1 route to dedicated supervisors' ratio – means prompt response and oversight for your community
- Proven optimized routing process ensures efficiency, safety and minimal impact on Village of Willowbrook streets
- Republic Services executes 4.9M pickups per day

route, and keeps the supervisor directly aware and familiar with the nuances of the route and the community. Few, if any other companies in the industry, dedicate their operations staff to success in this manner.

### Operations Training

Our operations supervisor training programs are second to none. Every supervisor, upon starting employment at Republic Services, attends a rigorous 2-week boot camp training course. Regardless of prior industry experience, this boot camp level sets all our supervisors on The Republic Services Way of running operations and builds a strong peer network with those who attend the training together. After the initial training boot camp, supervisors engage in regular refresher and new training opportunities, between 2 and 4 times per year. This yields an operations supervisory team that shares best practices and constantly look for ways to improve on the level of service in your community.

### Routing Optimization

Establishing the most optimized routes for a community has dramatic effects on the quality of service, safety and efficiency of the collection operation through shorter routes, safety in the neighborhoods, and ultimately the wear and tear on the streets within the municipality.



We conduct a proven route optimization process, which involves a tight collaboration between the local team and our corporate route optimization team. Through several iterations, these teams collaborate, sharing local knowledge and details, while running our optimization processes to yield the best routes possible for your community. An example of this process, we evaluate planned routes to ensure that trucks are not conducting collection on streets during times that are known for congestion or traffic.

### Communication with the Community

In addition to the regular collaboration between the routing teams, our operations team can communicate with the residents and commercial customers easily using several forms of technology. Our Republic Services web- and smartphone-based app enables customers to see their accounts, make service requests, or raise issues for resolution. This app also enables our operations team to offer alerts or emails to customers regarding changes in service for holidays or inclement weather. We also employ a technology known as Call-Em-All, which is a phone-based capability for distributing operations updates when needed to customers on effected routes.

### Economy of Scale

Another benefit of Republic Services as your partner is our economy of scale. As an industry leader with a national operation, we obtain trucks and equipment at a better price due to discounting, which allows us to refresh our assets more frequently than smaller companies. This applies to many of our vendors, including our uniforms, so our drivers and operations teams are better representatives of your city when out in the community.

*Figure 17. Route Optimization. Our optimized routes yield safer, more efficient collection for your municipality.*



*Figure 18. In Cab Technology. Our operations teams are in direct contact with our drivers in your community through our in-cab technology.*



## Collection – Residential

*When it comes to handling your waste needs, Republic Services knows how important safe and dependable curbside pickup is to you. We work to exceed your expectations with quality containers and outstanding customer service.*

### Residential MSW Collection

We intend to service all single-family containers using an automated side loader (ASL) truck. The ASL is proven to retrieve and return containers in even the most hard-to-reach locations such as narrow streets, courts and alleyways, enabling the industry's most efficient, safe, and

**The largest provider of municipal residential collection services in the US**

- Over 12 million homes collected every week nationwide
- 99.9% on-time pickup
- 4.9M pickups each day
- Comprehensive collection services, including solid waste, recycling, yard waste, and bulk

environmentally responsible curbside automated collection services.

Each collection vehicle is operated by a single driver and will be painted in a uniform manner, featuring our logo and company contact information.

*Figure 19. Residential Collection process. Our residential collection service is simple, reliable, and environmentally responsible.*





We propose to continue using blue containers with black lids for residential trash collection.

Residents will still have the option of choosing a 35, 65 or 95-gallon container. If a customer needs more than one collection container, we will provide an additional container for a fee to accommodate the customer's needs.

The ASL container collection methodology is fast and efficient and requires approximately 8 to 12 seconds completing the cycle (pick up container, deposit contents, place container back onto the curbside) before the driver moves to the next stop.

### Residential Recycle Collection

We will provide all single-family customers weekly, fully automated single-stream recycling collection services. Recycling containers will be serviced with the same equipment and manner as residential solid waste containers.

All single-family customers have been issued a blue container with a light blue lid 65-gallon wheeled recycle container. 35-gallon containers will be available with restrictions approved by the Village.

*Figure 20. Automated Side Load Collection. Provides a cleaner, safer, more efficient residential collection*



### Residential Yard Waste/Organics Collection

We will provide all residential customers weekly, automated collection of accepted yard waste/organics materials in approved bags or containers. Yard waste will be serviced with the same equipment and manner as residential solid waste and recycling containers.

All single-family customers will be offered either a 65 or 95-gallon wheeled organics blue container with a brown lid.

Holiday trees will be collected curbside for a specified period at no additional charge to the customer.

### Bulk Waste Collection

White goods, with chlorofluorocarbons (CFCs) removed, and bulk items will be serviced weekly. A clam shell or boom type of truck will service these items.

### Service Days

The following table reflects the service schedules for residential MSW, recycle, yard waste and bulk items collection.

### Holiday Schedules

Republic Services will be closed on Thanksgiving and Christmas, if your service day falls on one of these days, we will service you on your next scheduled service day.

*Figure 21 Service Days. Below are the service days for your contract*

Service	Days of Week	Collection Hours
MSW	Thursday	7:00 am - 5:00 pm
Recyclables	Thursday	7:00 am - 5:00 pm
Yard waste	Thursday	7:00 am - 5:00 pm
Bulky Items	Thursday	7:00 am - 5:00 pm

## Residential Collection Equipment

### Automated Side Load Vehicles

Our automated side load vehicles (ASL) are typically dual-side-drive, with a low-entry cab, and equipped with a remote rear camera that:

- Allows easy ingress and egress to the curb
- Improves driver and pedestrian safety
- Reduces potential injury
- Increases productivity

ASL's can compact waste at idle speeds or even while on the move and the large 5-cubic yard hopper that greatly reduces litter. Our ASL vehicles feature an arm, with a patented vertical lift design that goes from ground-to-ground operation in 6.5 seconds, allowing for maximum curbside pickup in less time, while also preventing litter and spillage.

Figure 22. Equipment



Figure 23 Residential Automated Side Load Equipment

Vehicle Type	Engine Type	Body Type	Year	Weight	Capacity
Please see Appendix 6 for listed Equipment					

## Residential Container Specifications

Figure 24. Residential Containers

Manufacturer	Size	Dimension
Rehrig	35-gallon	39.1" H 20.2" W 22.9" D
Rehrig	65-gallon	41.3" H 26.7" W 28.1" D
Rehrig	95-gallon	45.1" H 28.7" W 34.2" D

Figure 25. Carts







**REPUBLIC**  
SERVICES



## Village of Willowbrook

### Residential Recycle Collection

We will offer all single-family customers weekly fully automated single-stream recycling collection services. Recycling containers will be serviced with the same type of equipment and manner as residential solid waste containers.

All single-family customers will be issued a blue 64-gallon wheeled recycle container. 35-gallon containers will be available with restrictions approved by the Village.

### Residential Yard Waste Collection

We will offer all residential customers weekly yard waste collection. Proper placement of these materials at the curb will assist the driver and helper collect these materials in a safe manner. All loose yard waste must be containerized.

The collection of yard waste will be collected with either a rear loader truck or clam-shell style truck for larger and heavy items.

Holiday trees will be collected curbside for two weeks in January at no additional charge to the customer.

### Bulk Waste Collection

White Goods, with chlorofluorocarbons (CFC) removed, and bulk items will be serviced weekly. A clam shell or boom type of truck will service these items.

### Service Days

The following table reflects the service schedules for residential MSW, recycle, yard waste and bulk items collection.

### Holiday Schedules

Republic Services will be closed on New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day, if your service day falls on one of these days, we will service you on your next scheduled service day.

*Figure 26 Service Days. Below are the service days for your contract*

Service	Days of Week	Collection Hours
MSW	Thursday	7:00 am - 5:00 pm
Recyclables	Thursday	7:00 am - 5:00 pm
Yard waste	Thursday	7:00 am - 5:00 pm
Bulky Items	Thursday	7:00 am - 5:00 pm

*Figure 27. Simple Solutions for Residential. Whether the containers are customer-owned or Republic Services-provided, our residential collection is simple and reliable*







## Village of Willowbrook

### Collections – Commercial

*Republic Services provides effortless recycling and waste solutions for our commercial customers, working with them to evaluate and optimize their solution.*

### Commercial Solid Waste

From monthly to daily collections, and containers sizes ranging from 2 to 8 yards in size, Republic Services offers solid waste, recycling, and organics/composting services with a variety of container sizes and service frequencies to meet every business' needs.

Our commitment to you is simple, we will:

- Complete every collection as scheduled
- Return the container to its dedicated location
- Clean loose litter or debris
- Ensure that enclosures are properly secured

### Commercial Recycling

Republic Services offers single-stream recycling, in which the customer deposits recommended empty, clean, and dry recyclable materials in the one recycling container. Republic Services then collects and transports the materials to the Recycling Centers for separation and processing.

Republic Services also offers source-separated recycling for cardboard and other commodities that can be taken directly to a local processing facility.

### Flexible, Tailored Solutions

Our dedicated team is available to consult with businesses and communities of any size to conduct a comprehensive on-site waste assessment to determine the needed services, collection frequencies, and container sizes. During the assessment, we

will identify container locations and access paths that allow for safe, convenient service.

Right-sizing service levels can increase waste diversion, improve collection productivity, and lead to reduced costs for customers.

### Small Containers

Republic Services uses small containers constructed of durable steel bodies and two plastic lids. Containers range in size from 2 – 8 yards, and can be placed on casters for easy maneuverability, if necessary.

95-gallon containers constructed of a strong plastic resin are useful for small offices and businesses. Containers are designed to last up to ten years, with easily interchangeable wheels and lids.

*Figure 28. Waste Assessments. An onsite waste assessment ensures that all your questions are answered.*

Current Service	Current Frequency	Current Container Size	Current Number of Containers	Current Waste Volume	Current Recycling Volume	Current Organics/Composting Volume	Current Total Volume
Commercial Solid Waste	Weekly	8 Yards	1	1000	0	0	1000
Commercial Recycling	Weekly	8 Yards	1	0	1000	0	1000
Commercial Organics/Composting	Weekly	8 Yards	1	0	0	1000	1000
Commercial Solid Waste	Weekly	8 Yards	1	1000	0	0	1000
Commercial Recycling	Weekly	8 Yards	1	0	1000	0	1000
Commercial Organics/Composting	Weekly	8 Yards	1	0	0	1000	1000
Commercial Solid Waste	Weekly	8 Yards	1	1000	0	0	1000
Commercial Recycling	Weekly	8 Yards	1	0	1000	0	1000
Commercial Organics/Composting	Weekly	8 Yards	1	0	0	1000	1000
Commercial Solid Waste	Weekly	8 Yards	1	1000	0	0	1000
Commercial Recycling	Weekly	8 Yards	1	0	1000	0	1000
Commercial Organics/Composting	Weekly	8 Yards	1	0	0	1000	1000



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## Village of Willowbrook

### Methodology and Procedures

Republic Services uses front load collection vehicles to service small container commercial customers in Willowbrook. Customers with a 95 gal or smaller container are serviced with an automatic side-load (ASL) or rear load (REL) truck.

### Front Load Vehicles

We service commercial customers with front load collection vehicles with 28-cubic yard volume bodies because:

- The supplier is a company that has proven to be among the strongest, safest and lowest maintenance trucks in the industry
- Our first-hand local knowledge shows that this truck's size and attributes will "fit" every neighborhood we service, including hard-to-service accounts

### Holidays & Schedule

#### Disruptions

Republic Services will take all necessary steps to notify customers prior to all holidays and unforeseen schedule disruptions via our Republic Services app and the Call-Em-All automated calling system.

*Figure 29. Container Placement. The correct placement allows for safer and consistent service.*



Commercial Collection  
Equipment

Figure 32. Equipment



Figure 33. Commercial Collection Equipment

Vehicle Type	Engine Type	Body Type	Year	Weight	Capacity
Please see Appendix 6 for listed Equipment					





**REPUBLIC  
SERVICES**



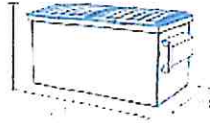
**Village of Willowbrook**

## Small Container Dimension Guide

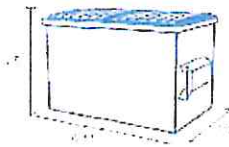
*Figure 30. Right container for the application*

Upright Front Load

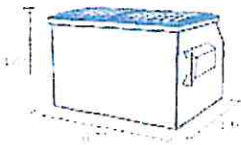
2 YARD



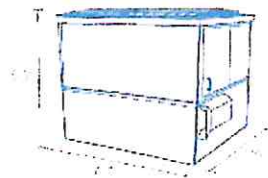
3 YARD



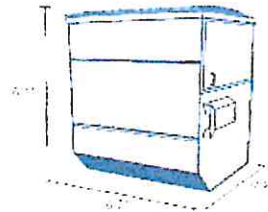
4 YARD



6 YARD

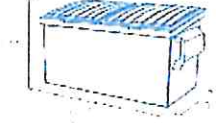


8 YARD

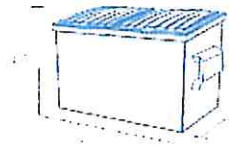


Slanted Top Front Load

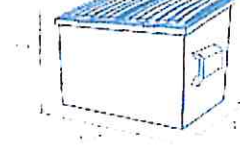
2 YARD



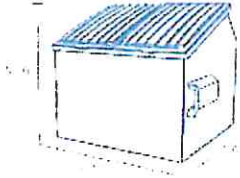
3 YARD



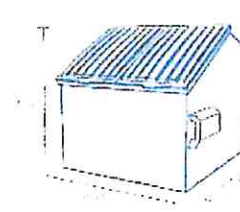
4 YARD



6 YARD



8 YARD



## Collections – Industrial Roll-Off

*Republic Services' versatility ensures that every roll-off customer receives the service they need, every time, whether it's an on-call open top at a construction site or compactors at a hospital with strict service constraints.*

### Roll-off and Compactor Collection Overview

Republic Services offers roll-off collection, hauling, and disposal services to more than 70,000 customers in the United States, often for the principal employers in an area, such as:

- Construction industry
- Manufacturers
- Public institutions
- Hospitals

Roll-off service is unique, because every day requires a different route for each of our trucks.

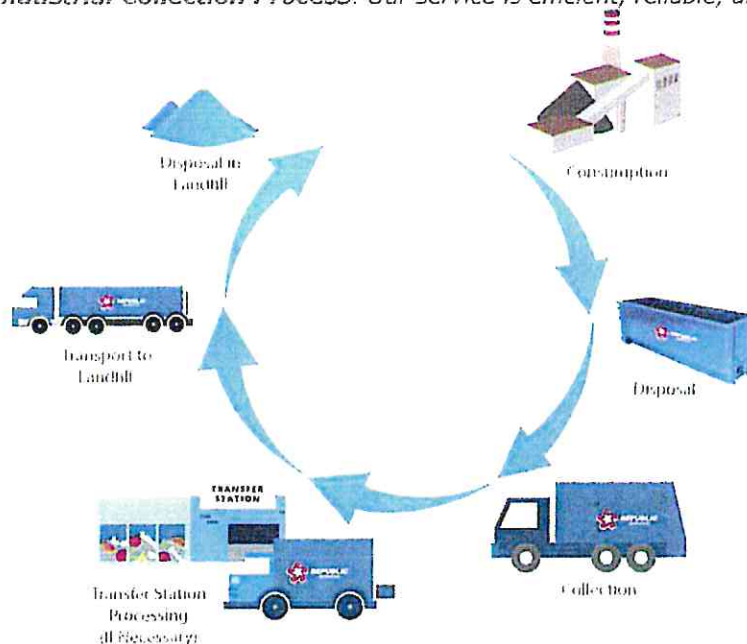
***Republic Services' roll-off services are essential for a strong and growing economy***

- High capacity containers ranging from 10 – 40 yards.
- Complete inventory of containers and back-up equipment.
- We have the resources to grow our fleet and equipment to meet industry needs

We ensure that all routes are optimized daily for efficiency and service with continual investment in the best employees, best practices, best equipment, and the best technologies.

We provide a large inventory of open-top containers, ranging in size from 10 to 40 cubic yards with scheduling options from on-call to multiple times daily, to meet the needs of every customer throughout the year. Republic Services can scale up services during peak times to accommodate large temporary projects or seasonal industries like construction.

Figure 31. Industrial Collection Process. Our service is efficient, reliable, and comprehensive.







**REPUBLIC**  
SERVICES



## Village of Willowbrook

### Industrial Waste

Republic Services operates 2 landfills within the service area in addition to 2 transfer station(s), allowing us to efficiently collect and dispose of waste from approximately 1,600 customers throughout Willowbrook daily.

### Industrial Recycling

Republic Services excels at helping customers meet their sustainability needs, by identifying disposal locations that can recycle their materials, and by sharing best management practices for on-site commodity separation. Implementation of a successful separation program will both increase commodity values and decrease landfill-bound volumes.

### Special Waste

Republic Services' roll-off fleet is used to meet the special waste needs of our customers. We work with each customer to accurately characterize and profile disposal needs prior to collection, and then collect and dispose of the waste in a manner that meets all regulatory requirements.

### Methodology and Procedures

Collection is completed with roll-off trucks on the open top containers or compactors coupled with a highly trained, professional driver.

*Figure 32. Industrial collection. Drivers can typically collect 6-12 containers per day.*



Servicing the container starts by backing the truck up to the container, hooking a cable from the truck to the container, and then using a hydraulic mechanism called a "hoist" to pull the container onto the truck. All

Republic Services roll-off trucks are equipped with an automatic tarp, which is placed over the container to prevent spillage during transport. Once the driver loads the container onto the truck, it is hauled to the disposal facility, dumped and returned to the customer.

Service times vary daily and depend on distance from prior stop and the distance to the disposal site. In some cases, the driver will arrive at the customer's site with an empty container and swap it for the full one.

Our hours of operation are 4:30 AM to 5:00 PM Monday - Saturday. In a typical day, the driver services 6 to 12 roll-off containers. The maximum weight per load cannot exceed 10 tons on most U.S. highways.

### Account Accessibility

Customers can easily access their account 24/7 with the Republic Services app or website. Customers can schedule a pickup, pay invoices, and even sign up for new services while on the go.

### Holidays & Schedule Disruptions

Republic Services will take all necessary steps to notify customers prior to all holidays and unforeseen schedule disruptions via our Republic Services app and the *Call-Em-All* automated calling system.

## Industrial Collection Equipment

The roll-off fleet is comprised of three axle collection vehicles with rail and hydraulic hoist systems. These vehicles are extremely durable, and each can service all open-top containers sizes while maintaining maneuverability in tight locations and varying terrain.

Figure 33. Equipment



Figure 34. Industrial Collection Equipment

Vehicle Type	Engine Type	Body Type	Year	Weight	Capacity
Please see Appendix 6 for listed Equipment					

## Industrial Containers

Open-top containers are built to last with heavy gauge steel floors, sides and pockets along with fully welded in-seams and are designed for compatibility with our fleet. A rust-inhibiting primer inside and out improves durability. Containers meet all applicable ANSI safety standards.

The containers vary in size from 10 to 40 cubic yards. The average life span of these containers is typically 10 or more years.

Figure 35. Industrial Open-Top Containers



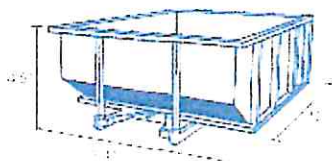


## Large Container Dimension Guide

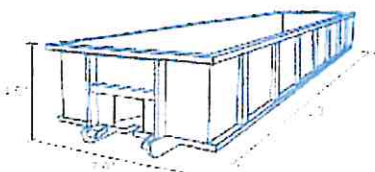
Figure 36. Right container for the application

Tub Open Top

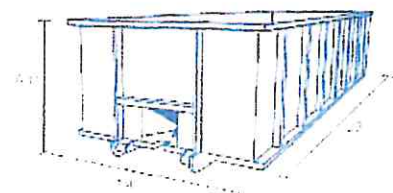
10 YARD



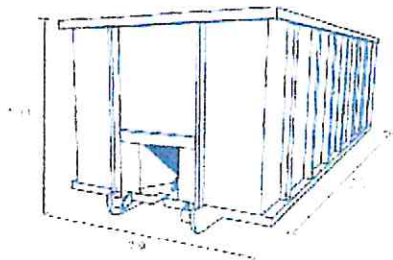
20 YARD



30 YARD

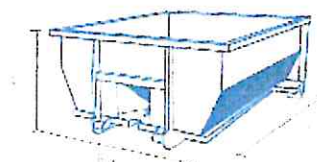


40 YARD

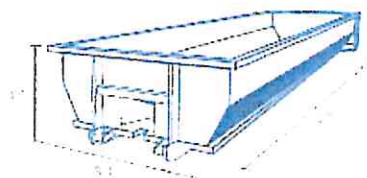


Box Open Top

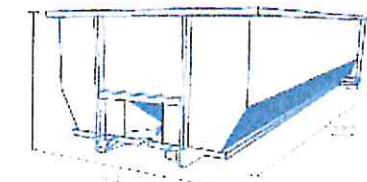
10 YARD



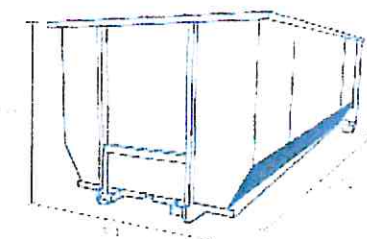
20 YARD



30 YARD



40 YARD



## Collection – Multi-Family

*We provide an innovative combination of programs and services for multi-family customers.*

### Multi-Family MSW Collection

Republic Services can provide a combination of programs and services for multi-family customers, ranging from container service like residential customers, to containerized service like commercial customers. Once defined and properly sized, multi-family customers are integrated into residential or commercial routes to provide the efficiency and reliability desired.

In all cases, Republic Services will identify the correct equipment to service multi-family complexes based on individual location and unique characteristics. If the complex requests containerized service, Republic Services can provide 2- to 8-yard capacity solid waste containers (see Figure 38) or 20-, 30- or 40-yard capacity open-top containers or industrial compactors.

MSW collection issues such as narrow streets, traffic blockages and alleyways may require the use of a rear-load vehicle or alternative service options. In all cases, the servicing drivers are familiar with these areas and are trained to ensure the personal safety, property protection, and awareness

*Figure 37. Multi-Family Container Options. Solutions for Multi-Family Complexes include containers, front-load, or roll-off.*



### **Personalized multi-family solutions to meet your needs**

- Industry leading service and customized waste solutions ensures Republic Services will exceed your community's expectations
- The latest single stream recycling technology paired with ongoing education makes certain your community is receiving best-in-class service
- There are approximately 35M multi-family units across the US and growing

of traffic stops, distance to parked cars and other objects.

### Multi-Family Recycle Collection

Republic Services will offer weekly single-stream recycling services as part of its core services for all multi-family customers. Container options include 64- or 96-gallon capacity, or we offer containers ranging in size from 2- to 8-cubic yard containers.

The same equipment and methodology used in single-family container collection will be implemented when servicing multi-family recycling container customers. Multi-family recycling front-load container customers will be serviced using the same methodology as multi-family trash front-load container customers and will be integrated into commercial routes.

### Multi-Family Yard Trimmings Collection

Republic Services will offer weekly yard trimming recycling services for multi-family customers on request.

### White Goods and Bulk Collection

White goods and bulk items will be serviced weekly provided all chlorofluorocarbons (CFCs) have been removed.



## Multi Family Collection Equipment

Figure 39. Equipment



Figure 38. Multi-Family Collection Equipment

Vehicle Type	Engine Type	Body Type	Year	Weight	Capacity
Please see Appendix 6 for listed Equipment					

Figure 40. Multi Family Container Options

## Residential Container Specifications



Figure 41. Multi-Family Collection Containers

Manufacturer	Size	Dimension
Wastequip	Previously Outlined	Previously Outlined



**REPUBLIC**  
SERVICES



## Village of Willowbrook

### Post Collections – Transfer Stations and Landfills

*Responsible waste disposal requires science, engineering and technology to manage an evolving waste stream in a manner that is protective of the air, land and water upon which our communities depend.*

#### Post-Collection Process

After waste is collected the material will be delivered to one of two places - a transfer station for further consolidation and further transportation to a landfill or it will be directly hauled to a landfill for final disposal.

#### Transfer Station

Republic Services owns or operates 207 transfer stations throughout the United States.

In its simplest form, a transfer station is a facility with a designated receiving area where waste collection vehicles empty their loads. The waste is then consolidated and loaded into larger vehicles for more efficient transport to an area landfill. No overnight storage of waste occurs at a transfer station; waste is quickly consolidated and loaded into larger vehicles and moved offsite.

A transfer station allows waste to be efficiently transported long distances, driving down costs for businesses and residents and positively impacting the environment through reduced air emissions and energy usage. Benefits of transfer stations:

- Service customers faster
- Reduction of greenhouse gasses and traffic congestion

***A national leader in compliant and sustainable transfer stations and landfills***

- Our transfer stations and landfills are designed, constructed, operated using the latest resources in environmental protection and monitoring technologies
- 75 landfill gas-to-energy projects have created enough energy to power over 250,000 homes
- 1.4B gallons of treated water returned to nation's watershed

#### Local Republic Transfer Station Profile

Republic Services owns and operates the Liberty Transfer Station located at 5100 S. Lawndale Avenue McCook, IL. 60525.

Accepted Materials:

Yard Waste

Solid Waste

Hazardous waste is not accepted at this transfer station.

*Figure 4.2. Transfer Stations reduce greenhouse gasses and traffic congestion in your community.*







**REPUBLIC**  
SERVICES



## Village of Willowbrook

### Landfill

Republic Services owns or operates 190 active landfills. As of December 31, 2018, we have approximately 37,800 permitted acres and total available permitted and probable expansion disposal capacity of approximately 5 billion in-place cubic yards.

The in-place capacity of our landfills is subject to change based on engineering factors, requirements of regulatory authorities, our ability to continue to operate our landfills in compliance with applicable regulations, and our ability to successfully renew operating permits and obtain expansion permits at our sites. Some of our landfills accept non-hazardous special waste, including utility ash, asbestos and contaminated soils.

Most of our active landfill sites have the potential for expanded disposal capacity beyond the currently permitted acreage. We monitor the availability of permitted disposal capacity at each of our landfills and evaluate whether to pursue an expansion at a given landfill based on estimated future waste volumes and prices, market needs, remaining capacity and the likelihood of obtaining an expansion. To satisfy future disposal demand, we are currently seeking to expand permitted capacity at certain landfills.

Republic Services is committed to harnessing landfill gas, the natural byproduct of decomposing waste, and converting it to energy. The use of landfill gas provides our economy with benefits, including reducing air pollution through the capture and use of methane. As of December 31, 2018, we operated 75 landfill gas and renewable energy projects. We also have responsibility for 129 closed landfills, for which we have associated closure and post-closure obligations.

### Local Livingston Landfill Profile

Republic Services owns and operates the Livingston Landfill located at 14206 East 2100 North Road Pontiac, IL 61764  
Facility Hours: 5:30 am -6:30 pm M-F  
Accepted Materials:

- Yard Waste
- Solid Waste
- Hazardous waste is not accepted at this landfill station.

### Design

We are a permitted Subtitle D lined facility with 24 inches of 1 x 10-7 cm/s compacted clay and a 60 mil HDPE composite liner. Leachate is managed by a dual-lined leachate collection system with side-slope riser pumps and leachate storage tanks. The original designed airspace was 25,585,145 cubic yards and is periodically reviewed for cubic yard expansion.

### Facility Operations

Operating plans and records are maintained on site. Operations are conducted in accordance with local, state and federal regulations, as well as the facility's permit

*Figure 43. Republic Services operates 75 landfill gas-to-energy projects, creating enough energy to power over 250,000 homes.*





## Village of Willowbrook

requirements. One inbound and one outbound scale are utilized.

Site has a tipper available for tipping trailers.

A truck wheel wash facility is in place. A gas to energy plant is on site and is operated by Hoosier Energy. Waste is covered daily with a minimum of 6" of soil or permitted Alternate Daily Cover (ADC).

Methane gas is monitored quarterly. An active gas collection system is operational and maintained. Berms, pipes, drainage ditches and sediment ponds are used to prevent runoff and run-on storm water. Monitoring is conducted in accordance with the NPDES storm water permit and the Storm Water Pollution Prevention Plan.

Independent consultants collect samples and perform analyses at off-site laboratories. Closure is performed as a normal operating procedure throughout the life of the facility. Post-closure will be performed by Republic Services, for a minimum of 30 years after final closure.

specific task. Our EMs have significant experience in the environmental and solid waste industry and have dealt with all aspects of Federal, State, and local regulations. Additionally, the EMs use a Compliance Tracking and Reporting System (CTRS), which is an intranet-based software system that assists them with tracking specific compliance tasks. The CTRS provides notification of specific permit conditions so that the conditions are satisfied and documented in an appropriate timeframe.

We obtain permits for our facilities and continuously renew these permits before they expire. Our EMs are well-versed with the permitting process for all types of solid waste facilities and have excellent relationships with the staff of the State's environmental agencies. Through these relationships, our permit applications are readily reviewed and approved without comment.

### Regulatory Compliance

We have an excellent record of compliance with Federal, State, and local regulatory requirements. In fact, our Environmental Managers (EMs) are dedicated to this

*Figure 44. Each year, Republic Services avoids double-digit millions of metric tons of CO<sub>2</sub> emissions in our landfills.*





## Post-Collections – Recycling Centers

*We are committed to investing in recycling processing infrastructure where appropriate as evidenced by our addition of 150K tons of recycling capacity in 2018.*

### Recycling Overview

We believe we have a responsibility to regenerate our planet with the materials we are entrusted to handle everyday by driving increased recycling, generating renewable energy, and helping our customers be more resourceful. Republic Services owns or operates 91 recycling centers nationwide, the largest in the U.S. As consumer demand for recycling services has increased, we have met the demand by integrating recycling components to each of our collection service offerings. Based on an industry trade publication, approximately 34% of municipal solid waste is recycled.

Communities have increasingly committed to their residents to enhance and expand their recycling programs. We continue to focus on innovative waste disposal processes and programs to help our customers achieve their goals related to sustainability.

### Facility Capabilities

The Resource Management facility currently processes approximately 1,000 tons per day. Called a Material Recovery Facility (MRF), it utilizes state-of-the-art equipment to process incoming materials, and ship finished commodities to domestic and international markets.

There are approximately 20 full-time employees working at the Recycling Center. The facility is open five days per week to receive material and has an average turn time of less than 15 minutes. All loads are weighed in and out and we can provide tonnage data upon request in the required format. Republic Services accepts mixed

*Republic Services has the experience and expertise to provide recycling solutions that fit the latest market trends to best assist your community.*

- 91 Recycling Centers; including the largest and most sophisticated facility in the US
- Over 8M tons of material collected and processed annually
- Millions of tons of CO2 emissions are saved through our recycling operation, equivalent to our entire company carbon footprint
- Republic Services markets material to more than 100 domestic and international customers

paper, cardboard, newspaper, tin cans, aluminum cans, foil, glass, plastics, bottles, jars, ridged plastics 1-7, and scrap metal. Our cutting-edge recycling facility helps preserve the local environment for future generations.

### Marketing

Republic Services' Materials Marketing Group, a regional staff positioned throughout the country, is a team of highly experienced professionals who provide our recycling facilities with assistance in the identification of material recovery opportunities and the best markets and marketing opportunities for those materials.

### Equipment

*Figure 45 Industry Leading Recycling Capabilities. Established screening processes to maximize material recovery.*





We continue to invest in proven technologies to control costs and to simplify and streamline recycling for our customers.

Advanced sorting equipment, such as disk screens, magnets and optical sorters to increase efficiency and maximize our recycling efforts are used. At the crux of the system are seven (7) designed lines, able to handle multiple material streams simultaneously. The system processes residential and commercial single-stream and source separated materials.

### Processing Cycle

Recycling trucks collect from curbside or commercial locations, take their loads to the recycling centers, weigh in and continue to the tipping area. Trucks tip their loads and the loads are pushed by a rubber-tire loader into stockpiles in preparation for processing.

The mixed material travels to a quality control station where contaminants and undesirable material are removed. Material goes over an old corrugated cardboard triple deck screen that has a series of shafts with discs that remove cardboard from the material stream.

Remaining materials travel through the old newsprint screens which pull the lighter newsprint material over the deck while heavier materials (plastic, steel, glass, and aluminum) fall onto a debris roll screen and larger plastic and steel containers roll off onto a conveyor. The spacing of the old

*Figure 46. Committed to Sustainability. Our state-of-the-art equipment minimizes residual waste.*



newsprint screens allows the glass to fall through and then is conveyed to the glass screening system. An electromagnet pulls any metal cans out of the paper stream and the paper stream continues for further separation.

For additional recovery there are more screens and optical scanners to capture and detect material types at the molecular level.

### Residual Materials Management

Our dedication to residual management involves the entire system, not just efforts to eliminate contamination. What happens to residual materials once the processing is done is the next step in Republic Services' mission to let nothing go to waste. We are proud to send these materials to Livingston Landfill.

Residual material sent to Livingston Landfill contributes to the gas-to-energy facility, which generates clean, renewable energy by converting the methane gas (landfill gas) to electricity. From the curb, through our facility, and in the end, Republic Services provides the most thorough and comprehensive plan to screen out non-recyclable contamination and gain the greatest benefit from the materials entrusted to us.

*Figure 47. Environmentally Responsible. We continually expand capabilities to serve more communities or adjust to changing waste streams.*







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## Recycling Simplified

*As a leader in the recycling industry, Republic Services is committed to educating consumers on how and what to recycle – we call it Recycling Simplified.*

### Recycling Overview

We believe we have a responsibility to educate our customers when it comes to recycling the right way. We understand recycling can be confusing at times, so we have created a campaign to educate people how and what to recycle.

On average, one-third of what consumers put in their recycling containers doesn't belong there. And there aren't enough resources or technology to reverse contamination once it takes place. Some of these items are contaminated with food or another residue. Think of a ketchup bottle – if there's still ketchup inside, it's contaminated and can ruin an entire load of recyclables.

Other items people put into their recycling containers simply shouldn't be there. From

*Figure 48. Republic Services is making recycling as simple as 1-2-3*

*Recycling: Simple as 1-2-3*

***Republic Services is creating durable and sustainable processes to ensure municipalities can offer this service to their communities***

- On average 1/3 of what consumers put in recycling container doesn't belong
- Collection of recycling commodities should be limited to 3 or 4 items
- Prior to the disruption to the industry, 30% of Republic's material went to China – today it is less than 1%
- We continue to invest in technology and equipment

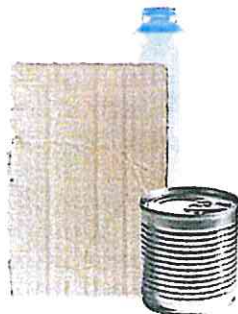
dirty diapers to garden hoses to bowling balls, non-recyclable materials should be disposed of or donated.

We know people want to be responsible and do the right thing to ensure the local recycling programs they know, and love, are sustainable for future generations. We encourage consumers to take a couple extra minutes a day to think about what they are putting in their containers, and for them to recognize there is a true cost to local recycling programs.

**1** Know what to throw  
Cardboard, paper, metal cans, plastic bottles and jugs.

**2** Empty. Clean. Dry.<sup>®</sup>  
Empty all recyclable items of food and liquid.

**3** Don't bag it  
Bags, potting soil, mulch and compost are not accepted.



#### Paper & Cardboard

Flattened cardboard, newspapers, magazines, office paper and computer paper.

#### Metal Cans

Beverage and food cans.

#### Plastic Bottles & Jugs

Food and liquid containers with the label on.



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Many people are "wish-cycling" – throwing items in their recycling bin that they hope can be recycled. Remember: When in doubt, throw it out.

There also shouldn't be 50 different items in your recycling container! Stick to these materials, and you'll be doing it right:

- Paper and cardboard
- Metal or aluminum cans
- Plastic bottles and jugs
- Glass

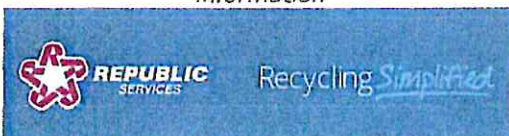
We mean it when we say we are making recycling simple. Follow three important rules:

- Know what to throw.
- Make sure recyclables are Empty. Clean. Dry.
- Don't bag it. Recyclables should be placed loosely in your container – and plastic bags never belong.

To help consumers know how and what to recycle, we launched our Recycling Simplified campaign. Visit [RecyclingSimplified.com](http://RecyclingSimplified.com) for tips, videos and resources to become a better recycler and reduce contamination rates. Prior to the recent changes, 30% of our recyclable material used to go to China, now it's less than 1%.

The good news is that we are moving all of our recycled material – we have new markets for recyclables both domestically and internationally. But the prices paid for recycled commodities are nowhere near where they were just one year ago.

Figure 49. Visit us at  
[Recyclingsimplified.com](http://Recyclingsimplified.com) for more  
information



## Recycling Economics

Recycling has never been free. But for a long time, the cost of collecting and processing recycling was covered by the value created by the recycled material. What many people don't realize is, even though something is recyclable, that doesn't mean there's a market for it.

The average American household pays about \$20 a month for weekly garbage and recycling services. You may be surprised to learn that most of this goes toward the cost of collecting garbage, even though the cost of collecting and processing recycled material is actually much higher.

We are actively transitioning our municipal customers to a more durable and sustainable pricing model with an equitable risk-sharing arrangement. These new contracts ensure we are paid for the collection and processing of material, and then share the value of the commodity with the municipality.

We know consumers care about recycling, and they have demonstrated a willingness to pay for the service. Paying around just \$1 more a week for your weekly recycling service will help keep these services sustainable for future generations.

Despite these recent challenges, we continue to invest in the recycling business. Recycling is one of the fastest growing segments of the waste stream, in large part due to e-commerce. We're also committed to helping create a cleaner, safer and more sustainable environment for the future.

We are using state-of-the-art technology like optical scanners and even artificial intelligence to help us recover as many recyclable items as possible.

What's changed over the past 25 years is that recycling in the U.S. has never been simpler for consumers, and participation is at an all-time high. This success, however,





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has resulted in a pricing model that doesn't come close to covering the actual costs of recycling collection and processing, as well as increased contamination rates.

For example, when curbside programs were first introduced, they were largely what we call "source separated," meaning the customer placed different materials in different bins.

- Material was collected in specialized trucks that had multiple compartments and needed to be loaded manually, which was a safety hazard.
- Once a compartment was filled, the truck had to leave the route to dispose of it - this was inefficient and resulted in more fuel usage, traffic, etc. It was also difficult for customers, so participation was low.
- Admittedly, the quality of recycled materials was much higher than it is today. But given the low participation rates, "source separated" programs were unable to satisfy public policy and regulatory requirements in many markets.

Today, in most markets we offer "single-stream" recycling, in which all recyclables are placed in a single container. However, the downside is that the quality of the material has decreased dramatically - contamination rates are much higher. On average, more than 30% of what Americans put in their recycling containers doesn't belong there, and that material often exposes good recyclables, like cardboard, to residue from food, liquid, or other waste. This results in more recyclables going to landfills despite the good intentions of consumers.

Another change we've experienced over the decades is the "light-weighting" of packaging. As packaging becomes lighter, we need to process more material to achieve the same weight.

In the past we collected 40K water bottles to recycle 1 ton of plastic; with today's lighter

bottles, we need to collect 90K water bottles to recycle that same ton of plastic.

### The Future?

We're making recycling simpler for customers, and if Americans take the necessary steps now, the model will be profitable and sustainable for generations to come.

We believe we can transform the business model from one that largely relies on the value of the recovered commodities to one that fully acknowledges the cost of collecting and processing the recycled material and shares the value of the commodities. We are actively transitioning our municipal customers to a more durable and sustainable pricing model with an equitable risk-sharing arrangement.

Municipalities also need to join us in shifting their focus to extracting materials that have positive environmental (life cycle) benefits and have end markets. Diversion needs to be about re-introducing materials into production and manufacturing systems, not about hitting a number.

Everyone wants to do the right thing, but recycling is a business. Over the past 25 years, state legislatures have been racing to 50%, 75%, or even Zero Waste goals.

For Americans, recycling will be much simpler and more convenient in the future. Consumers will better understand what and how to recycle properly. We launched a new website, [RecyclingSimplified.com](http://RecyclingSimplified.com), to help them learn what to recycle while minimizing contamination. We want to simplify the entire process to make it easy for Americans to feel good about what they do to protect our environment.

## Method of Tracking Tonnage

Each customer is assigned a separate account in Republic Services' scale system. All inbound and outbound materials will be weighed in at the onsite scales. Transaction data will be recorded in our electronic database program. The system has been customized for use by recycling operations and allows for the recording and reporting of inbound and outbound material flow.

Inbound materials are recorded by weight, truck number, date, time, material type and city of origin. Republic Services has the capability to provide reports detailing diversion information if desired.

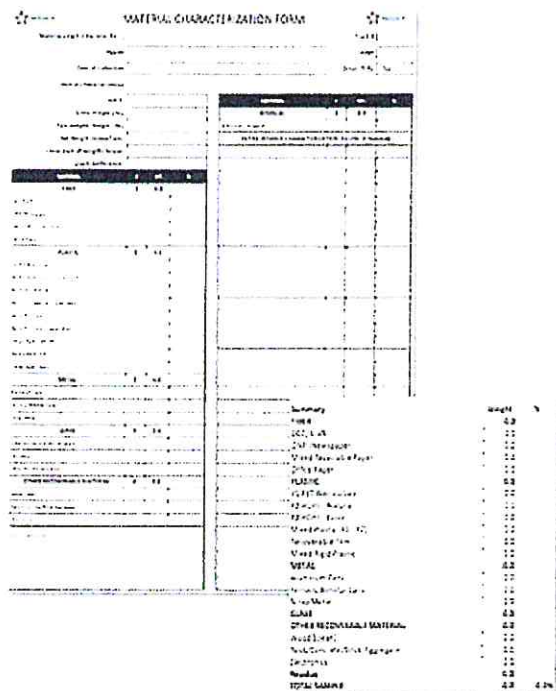
## Material Characterization

Republic Services can develop a material characterization form (see Figure 60) for the materials delivered to the Resource Management Recycling Center.

## Permits and Regulatory Compliance

Republic Services strongly supports and advocates sustainability as a core component of our values. Republic Services understands that the sustainability of the environment depends on protecting and preserving natural resources and educating current and future generations on environmental compliance. In fact, Republic Services' sustainability program centers on the theme of "Protecting Today's Environment for a Better Tomorrow." This message is important to the quality of life and regional prosperity in the communities we serve and why compliance is so important to us.

*Figure 50 Clear Reporting. Our Material Characterization Form is an example of reporting to help you track and achieve your municipal goals.*



Material Type	Weight (Tons)	%
Cardboard	1.00	1.00
Plastic	1.00	1.00
Paper	1.00	1.00
Metals	1.00	1.00
Other	1.00	1.00
<b>TOTAL</b>	<b>5.00</b>	<b>100.00</b>





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## Village of Willowbrook

### Customer Service

*We strive for first-call resolution when customers contact us for service. We provide a superior experience through integrated facilities, technology, and highly knowledgeable employees.*

#### Net Promoter Score

Our Net Promoter Score, or NPS, measures our customers' willingness to recommend a company's products and services. Republic Services' NPS has improved year-over-year for the fifth consecutive year, which means our customers are seeing a difference in our product and service offerings.

#### We Delight Our Customers

Our approach to customer service is to ask daily, "how have we delighted our customers?" For most customers, this means that our front-line customer service representatives—our professional drivers—collect everything on schedule. That also means drivers return containers in a safe and tidy manner—whether it's walking around a car to get to a container or rolling the container up a steep driveway for a disabled or elderly customer.

We recognize that, sometimes, customers have questions regarding scheduled service or would like to order additional services and expect a speedy response. We strive for first call resolution—from call, email, mobile app, website or in-person request.

*Figure 51. Outstanding Customer Service Talent. We take pride in hiring and developing talented staff to exceed our customer's expectations.*



***We provide an exceptional customer experience when your residents or businesses contact us for assistance***

- Three fully staffed, US-based, national call centers
- Powerful, integrated technology, enabling you to talk to a real person
- 1M customers expertly served each month via text, email, or phone
- Extended hours 7am EST to 7pm PST Monday thru Friday, until 12 pm PST Saturday
- Web-based applications for 24/7 access
- Well-trained staff
- Net Promoter Score has improved year-over-year for 5 consecutive years

#### Tenured Experience Delivers Satisfaction

Our representatives' experience and knowledge does not just come from the customer interactions, our representatives spend time in a classroom environment and participate in monthly/weekly training sessions to ensure our agents are in touch with the customer's needs and the ever-changing conditions of the waste disposal industry. Therefore, our representatives are always ready, willing and able to help our customers and exceed their expectations.

#### Customer Access

Our customer resource centers are fully networked together, allowing them to support callers from 7 am EST to 7 pm PST Monday through Friday and 7 am EST to 12 pm PST on Saturday.

In addition to the call center hours, customers can reach us 24/7 via our website, [www.RepublicServices.com](http://www.RepublicServices.com), or the Republic Services app. Our self-service options are designed to improve overall response and resolution to customer inquiries and needs anytime, anywhere with the least amount of customer inconvenience as possible.



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## Village of Willowbrook

### Customer Service Principles

Republic Services' customer service programs are based on the following five principles that guide our daily business operations and excellent service. These principles also pave the way in development of the customer service program for Willowbrook

1. **Employ the highest quality personnel.** We retain highly-skilled and experienced personnel and compensate them accordingly.
2. **Ensure easy and immediate access for customers and Willowbrook staff.** Appropriate staffing is critical to ensure easy and streamlined access to our professional staff for both customers and Willowbrook staff.
3. **Ensure timely and efficient issue resolution and follow-up.** We have detailed policies/procedures for our customer service systems and controls which facilitate expeditious issue resolution and follow-up. Our use of appropriate methods, field communication, and same-day resolution goals translate into timely and efficient turnaround from point-of-contact to resolution. All concerns are responded to within eight business hours of receiving the customer's phone call or message.
4. **The customer is always right.** Our employees are taught to give the benefit of the doubt to every customer, even if the facts may imply customer error.
5. **Train all employees in customer service.** To ensure a high level of quality service, every Republic Services employee—whether a driver, administrative, or manager—is trained in customer service. This ensures all customer interactions, whether internal or external, are processed efficiently, professionally and up to Republic Services'

standards. Employees are evaluated annually on their performance in this area.

### What to Expect ...

When you call our Customer Resource Center (CRC), a sophisticated series of actions begin:

- Often, the phone number you are dialing from is associated in our database and triggers the integrated system to populate with a map of your service address, level of service, past service requests, and your city-specific contract information. This knowledge-based system even shows the agent your current weather.
- The customer service representative's computer screen instantly populates with the information above and (in just a few seconds from the moment the customer calls), which ensures the agent has all possible information available in an instant to be ready for the caller.
- The agent confirms the customer's name and service address and begins to assist the customer with the reason for their call.
- Often the call is about a billing question, service-level change or "what do I do with" inquiry. If the question requires communication with the local operations team (such as, missed pick-up or container exchange), the agent can instantly connect with the local Willowbrook operations team through our national network.
- Often, the customer's concern is handled by the time s/he hangs up the phone. For those issues requiring operations support (such as container delivery or collection of a missed pick up), the issue will be addressed in the timeliest manner possible. Republic Services tracks hundreds of performance metrics to ensure continuous improvement.





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### Value of Three National Centers

Imagine US-based agents available 15 hours every weekday (7 a.m. Eastern time to 7 p.m. Pacific time) and five hours on Saturdays. Our CRC agents across the country enjoy the same training, follow the same protocols, and have access to each customers' specific contract details, regardless of their location.

At a time when many service companies are handling billing or service calls through call centers based outside of the United States, we are extremely proud to be delivering high quality customer service with a commitment to keeping jobs here at home.

Republic Services' three sites (Phoenix, Indianapolis and Charlotte) were selected after exhaustive research and employ more than 600 call center experts, trained and staffed to serve your community.

Our siting team looked for cities renowned as call center markets, knowing that there would be a large population of prospective employees with the temperament and skills necessary to seamlessly integrate into Republic Services' Customer Resource Center.

*Figure 52. Industry Leading Customer Resource Centers. Our centers are strategically located within the US and networked together to support any call from any location.*



## Sustainability

*We invest more than \$100 million per year in our sustainability initiatives, as a commitment to our BluePlanet™. We are the only solid waste company selected to the prestigious Dow Jones Index for Sustainability in both the North American and World indices.*

Our industry-leading sustainability platform is focused on increasing recycling, decreasing vehicle emissions, generating renewable energy, and enabling our customers to be more resourceful. In 2018-19, Republic Services has been steadily building upon our sustainability achievements, including:

- The gold standard in corporate sustainability, Republic Services was named to the Dow Jones Sustainability – North America and World Index™ (DJSI) – for the fourth straight year.
- Inclusion on two elite lists by the Carbon Disclosure Project (CDP), including the Global Climate A List as well as the Supplier A List. The CDP is an organization based in the United

### Republic Services' BluePlanet™ initiative strives for a cleaner, safer and healthier world

- Named to the Dow Jones Sustainability Index for fourth straight year
- Added 150K tons of recycling capability in 2018
- Scored 98 out of 100 in the Carbon Disclosure Project S&P 500 Climate Change Assessment
- More than a quarter of a million homes can be powered by our 75 landfill-gas-to-energy plants
- 3,200 (and counting) compressed natural gas vehicles

Kingdom which works with shareholders and corporations to disclose the greenhouse emissions of major corporations. In the last assessment, we scored 98 out of 100 in the S&P 500 Climate Change Assessment

- Recognized with the Gold Class Award in the 2018 RobecoSAM's Sustainability Yearbook – only eight North American

Figure 53. Committed to Sustainability. Republic Services' sustainability goals trace to five key areas





companies achieved this top-tier status, and Republic is the sole recycling and solid waste services provider to earn the Gold Class standing.

- Receiving the industry's top awards for Recycling Facility of the Year. Republic Services' Southern Nevada Recycling Center, the largest and smartest residential recycling facility in North America, was recognized by the top two industry associations for its excellence
- Recognition for landfill gas utilization excellence by the Georgia Chapter of the Solid Waste Association of North America. Three Republic Services facilities in the metro-Atlanta area generate more than 24 megawatts of renewable energy, capable of powering more than 15,600 homes
- For the third year in a row, Republic Services was named as a World's Most Ethical Company® by the Ethisphere® Institute – Republic Services is the sole recycling and solid waste services provider to be listed under the Environmental Services category.

We continue to find new avenues for sustainability success. Consider our five-point sustainability platform (see Figure 64):

**Operations** We are working to minimize the impact of our operations around our fleet and our facilities. We have established aggressive sustainability goals now through the year 2030.

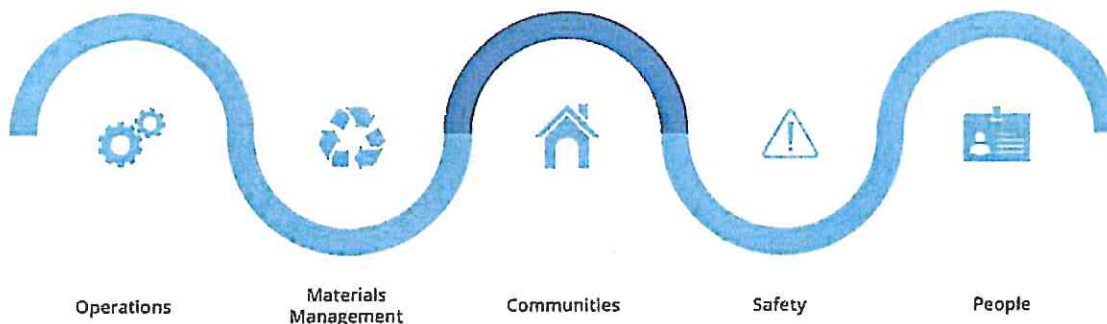
**Materials Management** When we extract materials from the waste stream (commodities and/or energy), we reduce greenhouse gas emissions and your community's carbon footprint.

**Communities** Our Empty, Clean, Dry recycling outreach and education program help your residents and business people recycle more and waste less.

**Safety** We are committed to creating a safe environment for our customers, communities and employees. A recent national study found that Republic Services is the safest solid waste company – by a 40 percent margin.

**People** We employ and develop talented professionals who are committed to sustainability, our customers and each other.

*Figure 54. Five Elements of Sustainability. Republic Services is the lowest risk, best-value partner for your municipality, focusing our sustainability platform around these five areas*



## Implementation Plan

*We have successfully implemented new or emerging services into our 2,400 municipalities nationwide. Our team takes pride in our ability to implement new services without service impacts.*

### Our Approach

Your transition will take into consideration the unique needs of the contract and Willowbrook. The key to success, regardless of project details, relies on communication plans to include:

- We start with a plan, crafted in collaboration with the Willowbrook. This plan includes milestones, roles/responsibilities and contact information and timeline for execution.
- Frequent, proactive communication with the Willowbrook to ensure no surprises along the way.
- Weekly in-person meetings and phone calls/emails as the situation requires. Our philosophy is that sharing good news as well as bad news gives everyone a chance to prepare and respond in a timely and calm fashion.
- Data sharing and field coordination with current contractor to ensure all open requests are met and service information is accurate.
- Monitoring of open service notes is critical, especially when the transition date nears. Republic Services will work with Willowbrook to address any outstanding concerns prior to the implementation of new services. Our operations teams, customer service professionals and data partners understand the need to keep a close eye on open service notes.
- Container removal and delivery also require careful coordination with field crews. Customers need same-day service from both providers, and our local teams work with the current hauler to streamline this function.
- Timely and appropriate communication with residents and businesses—from

### ***Decades of experience partnering with municipalities to implement new programs in the community***

- 92% track record of successful extension or retention of existing partner contracts
- Frequent and transparent dialogue with the municipality
- All details and plans reviewed
- National strength, with local experts

events and mailings to website information and direct communication (phone, email, live chat, etc.). Redundant communications through a variety of channels is paramount to success.

- Daily communication with the internal team to assess project status.
- Our operations management will meet with our supervisors and maintenance crews daily to ensure critical-path items are addressed.
- The education team meets with the transition lead (operations manager), customer service manager and general manager to ensure customer-specific aspects of the rigorous training for customer service staff and drivers.
- Contract-specific information, route development and truck test drives will be used to bring a safe and well-informed team to the Willowbrook.

*Figure 55. Open Communications. Republic Services communicates with residents and businesses regarding services changes*







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- Regular communication with vendors supplying containers, printed material, trucks and on-board computing systems.

Republic Services brings relationships and experience to Willowbrook. We have extensive expertise in implementing collection programs. From purchasing to operations to communications, Republic Services has the national strength and the local experts to get the job done using our network of national and local suppliers.

### Implementation Table

Figure 81 provides a sample of our detailed implementation schedule for Willowbrook.

Figure 56. *Implementation Schedule.* We are ready to review and refine the implementation schedule upon award

Task	Assigned	Start	End	Comment
Contract Negotiations	John Clifford	TBD	TBD	TBD
Equipment	Matt Norman	Completed	In Place	Equipment currently in use
Operations	Matt Norman	Completed	In Place	Operation plan currently in place
Routing	Matt Norman	Completed	In Place	Routing currently in place
Customer Service	John Clifford	In Place	In Place	Customer Service currently in place
Public Education	John Clifford	April 2020	August 2020	Outlined in Public Education and Community Outreach Section
Service Start	Local Management Team	August 1, 2020	Ongoing	Ongoing communication with Village

## Key Personnel

*Our operations are run locally, by seasoned industry veterans who live in your community, and are backed by the experience and strength of their area and corporate leadership teams.*

Republic Services is structured along functional lines, which allows for local decision-making by managers with direct responsibility and experience relevant to the contract operations. They are knowledgeable of local collection and post-collection processing activities and are supported by the extensive resource recovery technical expertise and financial strength of our parent company, Republic Services, Inc.

Republic Services' in-house training, personnel advancement, recruitment programs, and workforce development are some of the most comprehensive in the industry. This enables Republic Services to attract and retain the most highly qualified, dedicated, and experienced professionals in the business today.

### Local Leadership

Our local personnel are vital to the successful delivery of this contract and its daily operations. We will manage the various operational and administrative components of contract implementation and ongoing service to the Willowbrook. This team's unique combination of collection experience, recycling expertise, and innovative management systems will ensure quality service for the duration of the contract.

Our local and area management teams have extensive industry experience in operating and managing solid waste companies and have substantial experience in the region. This allows us to quickly respond and meet your needs; all-the-while staying in touch with your local businesses and residents. We believe our strong area management team allows us to effectively and efficiently drive our initiatives and helps ensure consistency

### Local Business Unit has over 30 years of combined industry experience

- We provide jobs to over 36,000 people nationwide
- The local General Manager and her business unit are fully empowered to serve your needs
- Every business unit is supported by area and corporate staff

across the organization. These teams have extensive authority, responsibility and autonomy for operations within their geographic markets. Because of retaining experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service to our customers.

### National Backing

Each of our local business operations is fully empowered and accountable for delivering on our commitments to our customers. They are also backed by the support and breadth of our area and corporate leadership teams, capable of massing expertise and corporate might to assist or respond to any challenge during the term of the contract. An example of this benefit to you is the response

*Figure 57. Empowered Leadership. The local business unit is fully empowered, with full support of area and corporate staff.*







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capabilities during times of crisis such as hurricanes, tornados, or other disasters. In times of challenges like this, our area and corporate teams activate to ensure people are safe and our assets are operational, so we can return to normal operations as soon as possible.

### Key Personnel Bios

Your local team has been working together for many years, serving 18 municipalities in your area. The key positions and roles involved in the delivery of this contract are listed below:

#### Area President

Matthew Healy has over 5 years of experience in the solid waste industry and oversees the strategic and operational direction for the States of IL, NWI and Minn. Mr. Healy is responsible for managing 1,700 employees in the 24 solid waste divisions which include 2 landfills, 15 transfer stations and 2 recycling centers.

#### General Manager

Jocelyn Kruis has over 30 years of industry experience, including 25 years in leadership roles. She is responsible for leading the business unit in Melrose Park. Responsibilities include 200 employees, 19 municipal contracts and 2 transfer stations. She comes to Republic Services with a wealth of management skills including operations, P&L management, risk management, customer relations and satisfaction, sales, and marketing management.

#### Municipal Manager

John Clifford has over 30 years of experience in the solid waste industry. He is responsible for earning and maintaining contracts with our municipal partners in DuPage and Cook Counties. Additional responsibilities include marketing, public education, project development, governmental relations and negotiations.

### Business Unit Controller

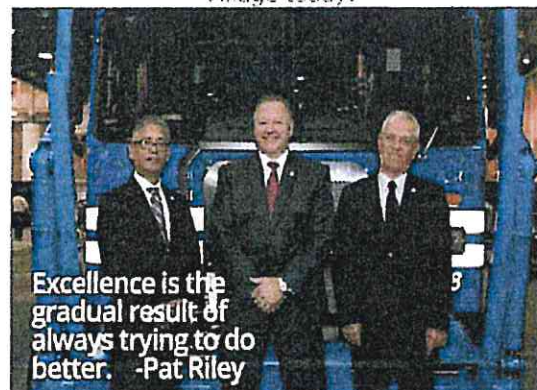
Jim Corrough has 3 years within the solid waste industry and is currently responsible for all administrative, accounting and statistical reporting functions for Republic Services. He ensures that financial controls and records are maintained in accordance with company policy and legal requirements. He is responsible for providing and reviewing financial statements and variance analyses, billing, and account reconciliation. In addition, Mr. Corrough is responsible for providing analytical support and assistance for the division goals and action plans. He develops and coordinates the annual budget, negotiates contract rates for municipal bids, and manages and trains staff in the accounting department.

### Operations Manager

Matthew Norman has 3 years of experience in municipal daily operations. He manages the daily operations for the Melrose Park compliance standards are met. hauling division and ensures maximum productivity and route management systems for commercial, roll-off and residential routes and establishes productivity improvement goals where needed.

Responsibilities include the development of supervisory goals and objectives, management of labor hours, and disposal expenses. He directly manages the budget

*Figure 58. Your Local Team. Our team located in Melrose Park is ready to deliver service to your Village today.*



for the operations department, which includes approval of purchase orders and vendor pricing. He also interacts with customers and local, state and federal government employees to resolve customer service concerns and ensure regulatory

### Maintenance Manager

Tom Lindenmulder has been in the solid waste industry for over 36 years. He is responsible for overseeing all aspects of our fleet maintenance program. Mr. Lindenmulder ensures that all repair and maintenance work is performed in a safe, efficient and timely manner; reallocating resources among sites as appropriate. He oversees coordination, planning and scheduling of all repair work to increase productivity, while effectively managing the department's overtime.

### Operations Supervisor

Tim Cherney has been in the solid waste industry for over 30 years. He is responsible

for district route maps, route restructuring and supervision of employees providing waste collection and disposal.

He is responsible for developing work schedules to match staffing levels, initiating work assignments and monitoring progress to improve work efficiencies.

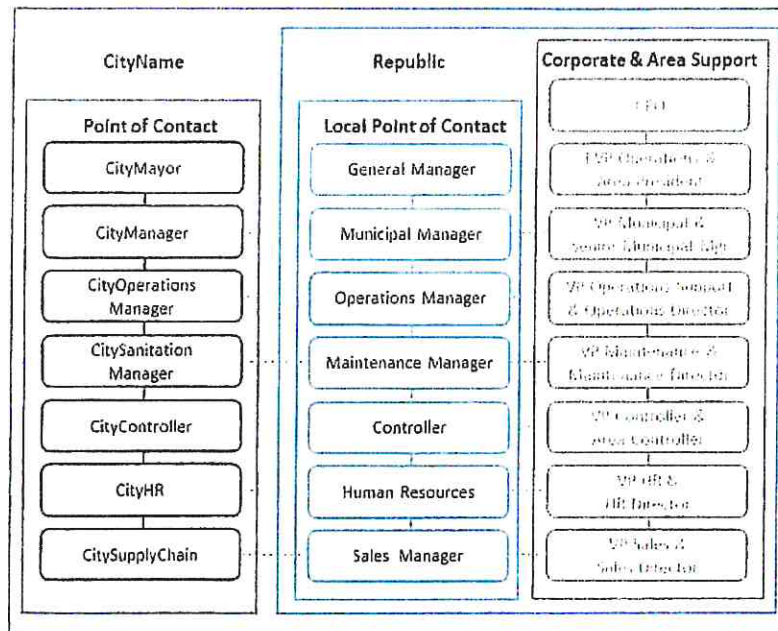
### Human Resources Manager

Heather Baierle has over 7 years HR experience. As the Human Resources Manager, /She is responsible for assessing, making recommendations, developing, implementing, and supporting human resources processes to assist in employee hiring, engagement, retention, and policy standardization.

### Customer Data Specialist

Marla Hill has 2 years of experience in municipal customer service. She is a point of contact for municipal services and has a thorough understanding of all billing aspects of municipal contracts. In addition, she responds to customer service inquiries and facilitates problem resolutions.

Figure 59. Personal and Powerful. Your dedicated local support backed by Republic Services infrastructure







## OneFleet

*The OneFleet management system enhances quality of service, maintains a reliable fleet and ultimately improves customer experience at the curb.*

Republic Services is dedicated to operating the best running, safest and most environmentally friendly vehicles in the industry. This goal is achieved through a coordinated vehicular operation maintenance system called OneFleet.

With standardized procedures and consistent execution, the OneFleet system improves safety for the fleet, decreases repair downtime and improves customer satisfaction.

### Preventive Maintenance

Preventive Maintenance (PM) is the hallmark of One Fleet. Republic Services prescribes six levels of PM activity at varying truck hour markers.

1. Every 150 hours - full inspection, including nuts/bolts/fluids/no cracks
2. Every 450 hours - 1, plus full lubrication service
3. Every 1,350 hours - transmission, front suspension, air-to-air, hydraulics, CNG inspection
4. Every 2,700 hours - 1- 3, plus drain transmission, new filters and fluids; crank ventilation filters; exhaust system inspection/service, cleaning, catalyst inspection/service
5. Every 5,400 hours - 1-4, plus differential fluids, DPF system, overhead valve adjustment, fuel systems inspection/service
6. Every Year - Annual Federal Safety Inspection

### Planning and Scheduling

Standardized planning and scheduling leads to increased shop capacity and reduced fleet

***Our OneFleet system leads the industry in creating a safer, more reliable fleet - both operationally and environmentally***

- A scheduled preventive maintenance program enables us to offer a superior fleet traveling on your roads
- Regular preventive maintenance contributes to our 99.9% reliability rate and 40% safer than industry average
- OneFleet allows us to keep costs low and efficiency high, which ultimately benefits the communities we serve

down time. Planning preventive repairs also make certain that parts are on hand and technicians are scheduled accordingly. This also keeps the shop proactive and prepared and provides the benefit of prioritizing repairs and keeping the fleet ready at route time.

*Figure 60. OneFleet. Our preventive maintenance system contains six pillars*

#### Operating pillars

- 1 **Preventive maintenance (PM)**
- 2 **Planning and scheduling**
- 3 **Workplace organization**
- 4 **Repair quality and training**
- 5 **Driver practices**
- 6 **Parts management**

## Workplace Organization

A clean and organized workplace makes for a safer and more efficient environment. At Republic Services, we abide by the Five S's:

- Sort
- Straighten
- Sanitize
- Standardize
- Sustain

## Training

The Republic Services OneFleet initiative is built on the foundation of an educated work force. Ongoing tech training, on-the-job projects, as well as formal classroom clinics, are all part of the "Republic Services Way".

## Drivers Practice

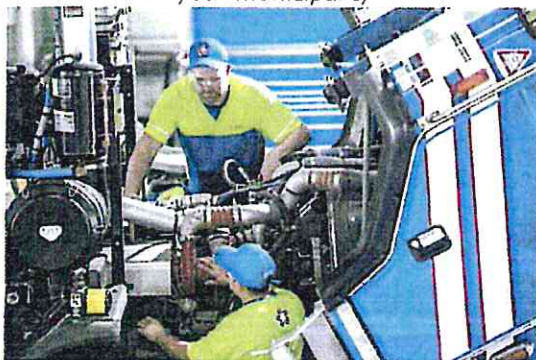
Joint accountability and proper communication between maintenance crews and operations personnel (drivers and supervisors) fosters fewer unscheduled repairs and breakdowns. Each day, drivers:

- Perform a pre/post-trip driver quality control inspection
- Ensure that any issues they identify are accurately communicated to the shop
- Ensure that customer & route expectations are understood in the mornings

## Parts Management

The right part at the right time is critical to maintaining a fleet. With proper inventory

*Figure 61. Our highly-specialized technicians deliver a best-in-class fleet for your municipality*



management, parts are on hand for all scheduled repairs. That decreases truck and labor down time and reduces overall costs for the customer. Integral to the parts maintenance program is a maintenance bay. The floors and shelves are kept clean and orderly. With proper scheduling, parts are also staged on containers in advance of a technician's arrival.

The real benefit of OneFleet is the positive impact to the customers. Republic Services drivers begin each day with a safe and reliable fleet. A reliable fleet allows the frontline employees to focus outwards and onto the MSW and recycling needs of the community.

## Vehicle Inspection Reports

The key to the preventive maintenance program is daily completion of vehicle inspection reports. This is done by the collection vehicle's assigned CDL driver and includes both a pre-trip inspection and post-trip inspection. Drivers check fluid levels, lights, tires and other safety related areas of their truck and indicate on the inspection report any defects or deficiencies found that day. Shop personnel review the report and check any items marked by the driver as being questionable or problematic. Technicians then make any needed repairs before the vehicle returns to the route.

*Figure 62. Parts Management is a key component of our successful OneFleet program*







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## Village of Willowbrook

Furthermore, each vehicle undergoes a thorough and comprehensive preventative maintenance inspection (PMI) every 150 hours of service. This inspection is conducted by a trained and certified brake inspector, according to USDOT requirements.

### Vehicle Appearance

It is a fact that vehicles that are clean in appearance are usually well-maintained as well. Republic Services washes its collection vehicles weekly, utilizing biodegradable cleansing products, high- and low-pressure washers using a brush.

*Figure 63. Clean, well maintained trucks. Our well-maintained fleet is a direct reflection of your municipality.*





## Public Education and Outreach

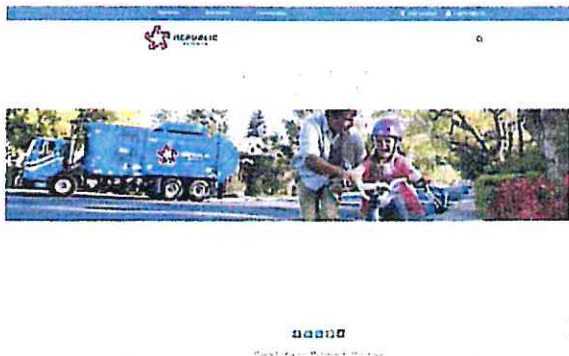
*Public education is critical to maintaining an efficient and cost-effective service for recycling and waste in your community.*

The goal of Republic Services Public Education and Outreach Program is to educate residents on industry trends and the services offered by Republic Services. We do this by engaging community groups and business associations, to educate residents and businesses about the key elements of the program, including relevant program changes, and highlighting customer service, cost, environmental benefits and state requirements.

### Website

The Republic Services website is designed to be a one-stop resource for current and potential customers. Here they will find news updates, collection information and educational tools. The educational program provides in-depth information for both residential and commercial customers, and the programs are downloadable and can be used for outreach and environmental initiatives. When a resident enters their service address, they will find news and resources specific to Willowbrook.

Figure 64. Republic Services' Website. RepublicServices.com is a one-stop resource



***We develop and maintain a library of public education programs and materials that our partners can leverage in their communities***

- Instant access to information via website and My Resource™ app
- Facility tours
- School education and take-home materials
- Videos and public service announcements
- Community newsletters

RepublicServices.com provides in-depth content specific to residential and commercial needs. Residential pages allow the user to enter their address to receive information specific to them, including the ability to schedule pick-up, or change service. If the customer is direct-billed by Republic Services, they can also inquire into billing related questions or even view and securely pay their bill. Residential customers will also find resources on recycling and environmental needs.

Business pages allow users to login and view/pay their bills, view billing history, and schedule pick-ups. Commercial users will also find resources on how to responsibly dispose of electronics waste, hazardous household material, and other environmentally harmful materials.

On the main page of RepublicServices.com, visitors will be able to view a video clip of recycling education that features our "closed loop" recycling collection program. This video can easily be edited to focus on any new initiatives agreed upon with Willowbrook.

### Republic Services App

Our application for mobile devices can be used to schedule a pick-up, report a missed pick-up, receive service notifications, search additional products and services, and much more. It can be easily downloaded from the App Store for Apple users or for Android users from Google Play.





**REPUBLIC**  
SERVICES



## Village of Willowbrook

### Reference Guides & Collateral

As part of the initial program implementation our ongoing education efforts, we will provide the following materials to ensure that residents are fully aware of the services provided by Republic Services and how to properly use these services.

#### Welcome Packet

At the commencement of service, Republic Services will provide an initial information packet to residents. This packet will contain information on the services offered and proper preparation procedures. In addition, the packet will contain information on additional services and products offered by Republic Services as well as a collection day reminder for their specific location. This packet will also be made available to new residents that move into Willowbrook.

#### Annual Education Updates

Republic Services will mail each household an annual reference guide for collection services. This reference guide will contain information on collection services as well as any updates for acceptable or unacceptable materials. The reference guide will also contain information on new products and services available to residents.

#### Oops Tags

Oops tags are our first line of education for residents that have placed unacceptable items at the curb for collection. Drivers and route supervisors will leave an oops tag with

the resident if a material cannot be picked up. Oops tags will provide the reason why the item was not picked up as well as a phone number to call for further follow up information.

#### Presentations to Schools and Other Community Organizations

Republic Services is a well-known friend, supporter and partner to local schools in Willowbrook. We believe that providing an environmental education to students will build a foundation and an appreciation to preserving and protecting the planet. Students, in turn, bring this knowledge back to their families and become catalysts for promoting sustainable habits at home. Republic Services provides teachers, staff and students with training on proper diversion and disposal practices. We place significant emphasis on the importance of recycling as it diverts reusable materials from being disposed in and allows for a longer lifespan for local landfills. We provide education on all aspects of environmental stewardship including trash, electricity, water, paper, chemical, and emissions reductions. Our goal is to empower students to utilize what they have learned in their school communities about environmental sustainability to make a global impact.

#### Enroll and Involve the Entire School Community in Becoming Great Recyclers

Republic Services will engage school administrators, faculty, staff, and students in its efforts to conduct a successful recycling program. Once enrolled, the entire school community will receive specialized education based on that group's role in promoting recycling.

Republic Services will include the following elements when addressing the education and training needs of each community member:

Figure 65. **Mobile App.** Over 1.8M customers use the Republic Services app to instantly access important information on services





### 1) Communication and Feedback

Republic Services will communicate the availability of educational resources to each school's administrators through a variety of outlets prior to the opening of school each fall. In addition, a recycling representative will follow up and respond to school/teacher requests for educational materials, resources, and presentations throughout the year.

### 2) Logistical Training

Republic Services will meet with administrators, faculty, facilities personnel, and parents (through PTA meetings and other means) initially, and as needed, to establish and provide training on internal materials capture systems. We will provide educational curriculum and program how-to information in a fun format, such as storytelling, recycling relays, competitions, waste audits and videos. Educational curriculum, activities, and presentations are geared toward grade level/age groups.

### 3) Recycling Champions

Republic Services will work with all schools within the district to identify a recycling champion within each school who will act as the school's recycling coordinator. This coordinator will monitor faculty, staff and administrators for optimal, proper recycling program participation, knowledge, and utilization of educational resources provided by Republic Services and other sources. They will also communicate recycling program results to students and staff.

### 4) District Recycling Committee

Republic Services proposes that the school district recycling committee be comprised of the identified recycling champions named in item 3 above and headed by a district administrator and a Republic Services recycling representative. The recycling committee will meet according to need and district preference until recycling programs are functional in all schools.

### 5) Recycling Education

All educational materials will be provided in the primary languages represented in the student body of the district.

Republic Services involvement with local schools goes beyond how we can help with environmental education, we also believe in supporting students at all levels. For example, we provide educational and safety programs at local schools featuring characters such as Recycling Rosie, Garbage Gus and Driver Mike.

The presentation is interactive and features information on how to recycle and teaches children how to be safe around collection vehicles. Children receive a complimentary coloring book that reinforces the safety message. At the end of the presentation, children are escorted out to the parking lot, where a Republic Services truck and driver are on hand so that children can sit in the cab, view the controls, and ask the driver questions.

Republic Services also encourages an annual recycling contest among local elementary schools. Each school is challenged to reduce waste, recycle more, and separate their food scraps for composting. Schools will compete for the greatest year-over-year diversion results (measured Fall through early

*Figure 66. Engaging kids through schools. We believe that providing an environmental education to students will build a foundation and an appreciation to preserving and protecting the planet.*







**REPUBLIC**  
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## Village of Willowbrook

Spring). The winning school is rewarded with an all-expenses paid recycling fair that will feature multiple activity stations including: recycled art projects, an opportunity to view the inside of a recycling collection truck, and products made from recycled materials.

In addition to providing a unique and comprehensive school outreach program, Republic Services plans to reach out to various community organizations such as the Chamber of Commerce, Rotary, business associations and other appropriate groups to provide detailed recycling outreach education and offer tools and support for successful programs.

### Public Events

Republic Services will be a true leader in Willowbrook, not only because of our dedication to excellence in service, but because we are a proud community partner.

We participate in numerous community events on an annual basis and propose to build on these existing efforts by partnering with Willowbrook to develop and launch a sustainability-themed outreach schedule for public events.

The program would involve creating a family of "green" recycling-specific educational hand-outs, and a common, customizable booth design that could be used at local street fairs, art festivals and concerts.

*Figure 67. Recycling Education. Our educational materials include flyers and stickers for distribution through mailers or at schools*



Republic Services will not only continue to provide service and assistance to community events, we will also work with event planners to bring additional value. This would include upfront planning for logistics detail, such as placement of containers, providing a full contingent of containers at each collection point with clear messaging to encourage recycling participation, clean up services, sponsorships, and educational materials.

We see this as an opportunity to engage with the community to become even stronger and more vibrant. Willowbrook can count on Republic Services to be a true corporate citizen and community partner in greening the Willowbrook service area and educating residents and businesses every step of the way.

### Curbing Contamination

The best way to reduce contamination is at the source, with both restricted access container lids and container spot checks. Our drivers are well trained to check for and document contamination every time they service a container. The driver can then remotely update the account to reflect the contamination note, allowing our dedicated staff to notify the customer and offer one-on-one assistance. We work closely with each customer to develop a solution to their contamination problem. We can also provide resources to the city they can share with residents and property staff.

## Community Engagement

*Serving our 14 million customers goes beyond handing their recycling and waste needs. Service is about being a good neighbor to the communities where we live, work, and raise our families. Whether we are volunteering or donating our time or resources, our willingness to give back is yet another way we make a difference.*

At Republic Services, our customers can always rely on us to handle their recycling and waste needs in a way that is easy and effortless. But our promise goes far beyond our business. We pride ourselves on being a good neighbor and supporting the communities where we live and work. We want to do our part to help build stronger, safer communities.

## Thought Leadership

Delivering exceptional services to a community requires that we remain a thought leader in the complex topics that our industry requires. We understand the complex regulations and requirements to responsibly manage and dispose of the nation's recycling and waste.

We are heavily engaged in the top municipal associations in the country, as well as important local organizations, which include:

### ***We are a committed, visible partner for your municipality***

- We're watching out for your program - partnering with local law enforcement
  - \$5M donated annually - cash or in-kind
  - \$6.7M in local sponsorships nationwide
- 
- National League of Cities (NLC)
  - International City Manager's Association (ICMA)
  - Council of Mayors
  - National Waste and Recycling Association (NWRA)
  - Solid Waste Association of North America (SWANA)
  - Illinois Municipal League (IML)

Through these forums, we can contribute as a thought leader, as well as listen and understand the critical and emerging topics within our communities. This enables us to continue to tell our customers that "We'll handle it from here™".

## Community Events

Helping the local community and leaders understand the complexity of the industry is a big part of our role. We frequently execute events that enable increased awareness and understanding of how to responsibly dispose of recycling and waste, as well as hold events that assist the community in doing the right thing for our environment.

Shred events help the disposal of large volumes of recyclable paper. Recycling events can educate the community on what and how to recycle properly, using our Empty, Clean and Dry methodology. Lastly, we offer tours of our facilities, to help educate the community on how the operations work, and to show how much effort and care goes into ensuring that the recycling and waste material from your community is properly handled and disposed in a responsible manner.

*Figure 68. We are a visible and highly engaged partner, because we live and work in your community.*







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## Village of Willowbrook

### Volunteering

Several of our employees live, work, and are committed to being involved in your community. We frequently dedicate time to volunteering at community events, local charities, and with initiatives that are important to the municipality. As a partner in your community, we engage with your staff to ensure we understand the initiatives and events that our employees can align with, so that our volunteer efforts can help advance your goals and visions.

### In-Kind or Cash Contributions

As a good neighbor, we often support community events and initiatives through in-kind donation of recycling and waste services, or cash donations.

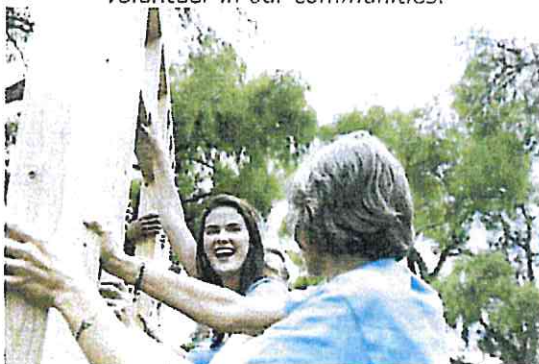
Large community events involve large crowds of people. Our event boxes are easily distributed throughout community events, offering easy and environmentally conscious solutions for recycling and waste disposal. Where needed and appropriate, larger containers can be utilized to manage the consolidation and removal of recycling and waste from an event.

### Awards and Recognition

Because of our efforts, Republic Services has been recognized numerous times for our actions as a business and a community partner. Some of these awards and recognition include:

- Sole recycling and solid waste services company in the world to be included on the annual Barron's 100 Most Sustainable Companies list for 2018 and 2019
- Only recycling and solid waste services company in the world to be included on both the Dow Jones Sustainability World and North America indices
- Named to the 2019 World's Most Ethical Companies List® by the Ethisphere® Institute for the third year in a row
- 2019 NWRA National Commercial Driver of the Year, Mike J.
- 2019 NWRA National Operator of the Year, Roberto H.
- 30 Most Meaningful Companies to Work for in America – Business Insider

*Figure 69. Good neighbors help build stronger neighborhoods, which is why we volunteer in our communities.*



## Safety

*Safety is Republic Services' highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to Think. Choose. Live.®*

### Safety Overview

Republic Services has an industry leading safety program that has been 40% better than the industry average for the past nine years, based on OSHA data. In addition, we have been recipients of 75% of industry Driver of the Year awards for the large truck category since 2009.

Republic Services maintains strict compliance with all applicable OSHA and Federal, State, and Local safety requirements while performing all work-related functions.

We recognize that a safe workforce is not simply a discussion with a new hire, but a dedicated plan to review, educate, and verify employee practices throughout their career.

Republic Services has the lowest occurrence of incidents and crashes in the industry due to our company-wide emphasis on safety, extensive employee training and ongoing educational development programs. Republic Services requires all operations personnel to participate in extensive classroom training and testing, as well as, on-road auditing and policy reinforcement.

Republic Services offers full-spectrum safety initiatives and award-winning safety training programs to all employees. We are an industry leader in safety, and we are very proud of our safety track record.

### Think. Choose. Live.®

Every day, drivers face a multitude of challenges and are required to make decisions that can greatly impact their safety, as well as the safety of those in the

***Our employees are our greatest asset, and our dedication to every employee's safety is second to none***

- 40% safer than the industry average, while maintaining the 7<sup>th</sup> largest vocational fleet in the United States
- Think. Choose. Live.® embodies our company culture
- Winners of 75% of Industry Driver of the Year awards since 2009

communities we serve. Our best-in-class driver training program focuses on continual improvement of all our 15,000 drivers.

Our Think. Choose. Live.® philosophy helps navigate these situations by encouraging employees to *Think* about their actions, *Choose* the safest approach and *Live* to go home to their families at the end of each day.

### ReSOP Program

The Republic Services Observation Program (ReSOP) is paramount to decreasing safety incidents. Supervisors are required to conduct a minimum of two in-person employee observations per week. The purpose is to improve safety, customer experience and productivity. The employee and their leader work together towards excellence.

Figure 70. Republic Services ReSOP. Program decreased safety incidents since implementation







## Safety Meetings & Training

Republic Services provides weekly, monthly and annual safety training for all our employees.

Safety topics are developed based on subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions, provides translators to engage all employees and encourages open discussion and participation.

Meeting topics may include:

- Injury and illness prevention/safety rules
- Back injury prevention
- Emergency response/fire safety
- Exposure control plan
- Drug and alcohol program
- Personal protective equipment
- Employee right-to-know
- Hearing conservation safety
- Lock out and tag out safety
- Slips, trips, and falls
- Confined space entry

## Safety Recognition Program

The Republic Services Dedicated to Safety and Dedicated to Excellence programs are designed to identify, recognize and reward safety-sensitive employees who are dedicated to safety and excellence in their workplace.

Employee safety and excellence is measured on six criteria including having no preventable crashes or injuries, no unscheduled lost time and no safety warning letters. Each employee who qualifies is recognized monthly, quarterly and annually.

## Quality Control

To ensure extreme reliability and a consistently high level of customer service, Republic Services has a quality control program called Driver Service Management (DSM).

DSM includes an extensive driver-lead reporting process, accompanied by regular auditing, that is focused on safeguarding against procedural failures. DSM standards guarantee that all driver issues will be addressed and completely resolved by supervisors or management within seven days of discovery.

Other key benefits of this program include:

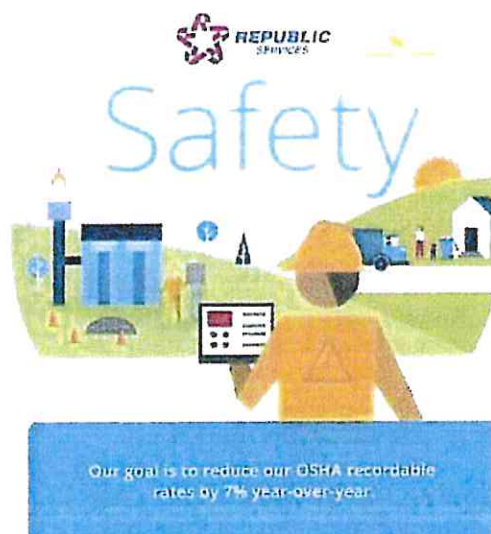
- Increased driver communication and accountability with Republic Services management
- Improved documentation and resolution of driver issues
- Improved customer service
- Improved on-route safety

The program is monitored and conducted by a Driver Service Coordinator responsible for:

- Conducting pre- and post-route briefings with drivers
- Entering and monitoring DSM issues
- Running and distributing reports

Drivers must observe and record issues while performing collection duties, and report findings to the Driver Service

Figure 71. Continually Improving Safety is Top Goal for Republic Services





Coordinator during the pre- and post-route briefings daily.

The objective of the pre-route briefing is to ensure all drivers have the necessary tools to run their routes safely, competently, and accurately each day. The Driver Service Coordinator reviews the following topics during the briefing:

- Confirms the driver is wearing the proper uniform and gear: clean uniform and personal protective equipment (PPE)
- Confirms the driver has the necessary route paperwork: sequenced route sheets and special/extra paperwork
- Confirms the driver has completed the pre-trip vehicle inspection report
- Ensures route completion by end of day

During collection activities, drivers are instructed to make notes on their route sheets throughout the day. The objective of the post-route briefing is to collect all valuable route information from each driver. Driver Service Coordinators must complete the post-route briefing section of the Driver Check-In form and drivers must sign the form before clocking out each day.

Finally, Driver Service Coordinators must submit any findings to the appropriate department that same day. For example, customer service will receive issues such as billing concerns and questions; operations will receive issues such as poorly sequenced routes; sales will receive items such as commercial overage issues; safety will receive information pertaining to safety items such as low hanging wires or dangerous container locations; and maintenance will be forwarded issues such as container repair and replacement needs.

Should an item remain open for longer than seven days, it is forwarded to the General Manager to bring matters to an immediate resolution.

To track items, the following reports are produced:

- Driver Service Issues Cover Sheets are printed automatically each day for any

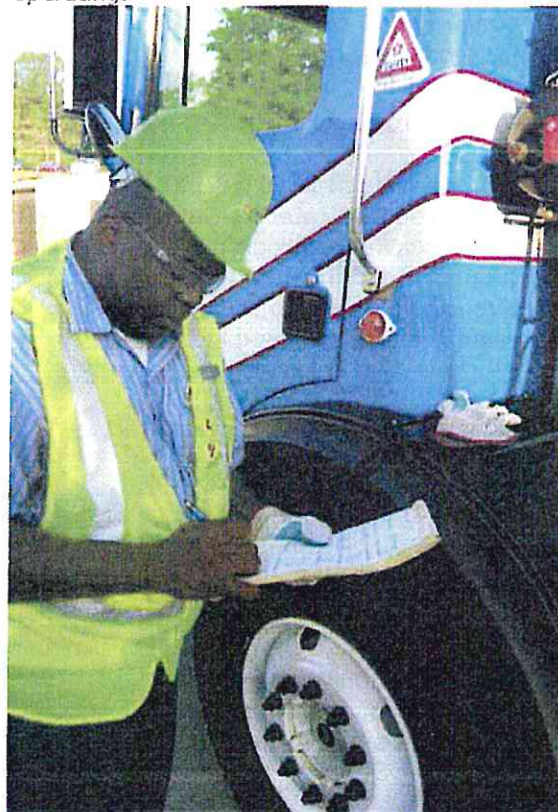
route that has associated issues and is distributed to drivers along with their daily route sheets

- Open Issue Reports are run daily by department managers and includes the day's new issues
- Aged Open Issue Reports are run by the Driver Service Coordinator, as needed, and is intended to bring awareness to the General Manager of challenging issues that need to be resolved
- Closed Issue Reports are posted weekly in the driver break room to increase driver awareness

### Together for Safer Roads

As the operator of the 7th largest vocational fleet in the country, with an industry leading safety record, we have a direct effect on roadway safety each day. While our strong

*Figure 72. Driver performs pre-route inspection to ensure vehicle is safe for operating.*





safety performance is significant in the communities we serve, we aspire for more.

Today, we are proud to be the only recycling and waste services provider associated with Together for Safer Roads. This innovative coalition brings together global private-sector companies across industries to collaborate on improving road safety and reducing deaths and injuries caused by road traffic crashes.

The Coalition's mission to provide guidelines and processes to keep employees, partners and contractors safe on the road closely aligns with our continuous work in fostering an environment that provides ongoing road safety education.

### Focus 6

Our Focus 6 program provides employees with tips and techniques to reduce the frequency of our six most common types of serious incidents. This industry-leading program involves in-class training and practical skills course exercises that have helped to reduce crashes and injuries.

### Personal Protective Equipment

Republic Services is committed to providing the safest collection and disposal processes

possible. We recognize that effective management of worker safety and health protection is a decisive factor in reducing the extent, severity, and cost of work-related injuries and illnesses.

Eye, face, head, hand and high visibility PPE is required to be worn when applicable.

*Figure 73. Our Focus 6 safety program assists with tips and techniques to reduce our top 6 most common incident types*





## Village of Willowbrook

### Driver & Operator of the Year

We believe strong safety records should be acknowledged and celebrated. Each year, drivers who meet our stringent safety criteria are eligible for the National Waste & Recycling Association's Driver & Operator of the Year awards.

With more than 1,000 nominations each year, the awards are the most coveted in the industry and demonstrates winners' commitment to safety. Since 2009, Republic Services' drivers have won 75 percent of the NWRA Driver of the Year awards, an honor that celebrates exemplary customer service and superior driver safety records. This year's winner was Mike Juhan from Winder, GA. This is Republic Services' first year to have an NWRA Operator of the Year winner – Roberto Hernandez from Lake Havasu City, AZ.

Mike Juhan has spent more than 20 years in the industry and is a certified residential and small container collection truck driver. He has had no preventable crashes or injuries throughout his entire career. Mike is also the two-time reigning local ROAD-EO champion – Republic's local skills competition for drivers and operators.

Mike takes great pride in the communities he serves but is also willing to go above and beyond for the Company. Mike is part of a Republic's SOS program that consists of volunteer drivers from across the country who are deployed to service routes in the aftermath of natural disasters.

Figure 74. Our 2019 Driver & Operator of the Year – Mike Juhan and Roberto Hernandez



Figure 75. National Waste & Recycling Association recognizing the best of the best.



For 25 years, Roberto Hernandez has been an essential part of Republic's landfill operations team. He has maintained a flawless safety record with no crashes or injuries, in addition to a perfect attendance record. He was a three-time NWRA Operator of the Year finalist before his win this year.

Roberto is a model employee and takes great pride in his profession. He is a selfless leader and has mentored countless other employees, inspiring team members to approach each day with a willingness to go above and beyond for customers. He is admired company-wide for his commitment to excellence.

Republic's relentless commitment to safety has led to the formation of comprehensive, industry-leading safety programs that rely on continual training to reduce incident frequency. Last year, roughly 14,000 employees earned Republic's Dedicated to Safety Award, and 4,000 employees received the Dedicated to Excellence recognition. Over the past 10 years, Republic's safety performance, based on Occupational Safety and Health Administration (OSHA) data, has been 40 percent better than the industry average.





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## Village of Willowbrook

### Transition Plan

*We are seasoned experts in the low risk, successful transition of services from your current provider to Republic Services. Through transparent and involved collaboration with you, our seamless transition will leave the Village of Willowbrook and your residents happy with your choice to switch to Republic Services.*

### Experience Matters

Republic Services successfully implements more than 75 new municipal contracts each year, and we bring our national strength and local expertise to every one of them. Each transition takes into consideration the unique needs of the contract and Village.

The key to success, regardless of project details, relies on communication. We start with a transition timeline, crafted in collaboration with the Village. This transition plan includes milestones, roles/responsibilities and contact information. See Figure 89 for a sample of our transition timeline for Willowbrook.

We provide frequent, proactive communication with the Village to ensure there are no surprises along the way including weekly in-person meetings and phone calls/emails as needed. Our philosophy is to constantly share updates

*Figure 76. Low Risk Transition. From contract award to service start date our teams are visible and in constant communication*



### **Successful transitions cover many details and require strong communication**

- Communication is key to a successful transition
- Capital asset procurement and delivery
- Driver hiring, training and route planning
- Community education and messaging

with you as that gives everyone a chance to prepare and react in a timely fashion. We utilize data sharing and operational field coordination with your current hauler(s) to ensure all open requests are met and service information is accurate.

The monitoring of open service notes is critical, especially when the transition date nears. The current hauler is responsible for the service up until the current contract expires; however, there may be some service issues that cannot be resolved in the time allotted and will become the new hauler's responsibility. Our operations teams, customer service professionals and data partners understand the need to keep a close eye on open service notes. Container removal and delivery also require careful coordination with field crews. Customers need same-day service from both the incoming and outgoing providers, and our local teams work with the current hauler to streamline this function for a seamless transition including:

- Timely and appropriate communication with residents and businesses—from events and mailings to website information and direct communication (phone, email, live chat)
- Daily communication with the internal team to assess project status and time line benchmarks

Our operational management team meets daily with our supervisors and maintenance team to ensure critical-path items are addressed.

The publicity and education teams meet with the transition lead (operations manager), customer service manager and general manager to ensure customer-specific aspects of the rigorous training for customer service staff and drivers.

Dedicated phone lines, contract-specific information, route development and truck test drives combine to bring a safe and well-informed team to your city. We are in regular communication with vendors supplying containers, printed material, trucks and on-board computing systems.

Our experience has shown that relationships matter—when we need equipment, we get it. Our national strength and buying power are leveraged for your benefit. Locally, we have secured relationships with key printing/mail house partners who put our needs first in a time-critical situation.

Figure 77. An Implementation Overview can be found in the Figure 60; a sample is depicted below.

Implementation Overview			Borgida	G	
Sanitation Contract Executed	11/1/2015	12/1/2015		G	
Weekly Meetings with City Staff	12/15/2015	5/15/2016		G	Can adjust schedule as needed
Implementation Plan Due to City	1/1/2016	1/1/2016		G	
				G	
Transition Meeting with Current Contractor	2/1/2016	2/1/2016		G	
Contract Start Date	1/1/2017	1/1/2017		G	
Equipment and Procurement			W-1/1-1	G	
Trucks				G	
Place order for Collection Vehicles	12/1/2015	12/15/2015		G	At CNG
Take delivery of new Collection Vehicles	6/1/2016	6/1/2016		G	In-house test, road test
Truck electronics - FleetMind				G	
Load and test software	6/1/2016	6/1/2016		G	
Install hardware in trucks	7/1/2016	10/1/2016		G	
Carts				G	
Confirm decal sizes for existing carts	1/1/2016	1/1/2016		G	
Develop cart decals and graphics	6/1/2016	6/1/2016		G	
Place cart order	4/1/2016	4/1/2016		G	
Receive carts	6/1/2016	6/1/2016		G	
Relabel or deliver carts	9/1/2016	11/1/2016		G	
Steel and Plastic Bins and Boxes				G	
Place order	1/1/2016	1/1/2016		G	
Receive	5/1/2016	6/1/2016		G	
Restocker and/or deliver new containers	9/1/2016	11/1/2016		G	





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## Village of Willowbrook

### Financials and Other Requested Information

*Republic Services is among the leading recycling and waste services companies in the United States, with the financial strength and stability to exceed Willowbrook's expectations for the duration of the contract and beyond.*

#### Financial Overview

Republic Services' financial stability allows us to guarantee our commitments and obligations presented to Willowbrook in our proposal. We have the capacity to continually invest in equipment and preventive maintenance, as evidenced by having one of the youngest fleets in the industry.

Republic Services does not use third party financing, meaning Republic Services owns all assets used to perform the duties of this agreement. Willowbrook will not need to be concerned with the potential for adverse business or performance conditions affecting the ability of our company to perform or obtain financing.

We implore Willowbrook to take financial stability into serious consideration when choosing a long-term partner for your recycling and waste needs. In many instances, the success of a service provider is dependent on their ability to invest in necessary equipment or personnel.

#### Financial Reporting

Republic Services, Inc. provides audited financial statements on behalf of its subsidiaries. Republic Services, Inc. is a publicly traded (NYSE: RSG), Fortune 300 Company and will be the signatory for the corporate guarantee.

Our most recently completed audited financial statements can be found on our website at [RepublicServices.com](http://RepublicServices.com)

#### *The financial strength you need in a long-term partner for your municipality*

- Financial capacity to continually invest in equipment and preventive maintenance
- One of the youngest fleets in the industry
- Reinvesting in state-of-the-art equipment and facilities
- Republic Services contributes over \$5 million to charities annually

The Annual Reports to Shareholders have been prepared in accordance with Securities and Exchange Commission requirements, with New York Stock Exchange Commission requirements, and in accordance with generally accepted accounting principles (GAAP).

#### Labor Agreements and Wages

Republic Services offers a safe, respectful and rewarding workplace for our employees and provides the best training and safety programs in the industry.

Republic Services focuses on maintaining a positive and professional relationship with its workforce through continuous training and consistent communication. We utilize this approach with both our represented and non-represented employees. Nearly 40 percent of Republic Services' over 36,000 employees are represented under various

*Figure 78. Excellence Driven. Republic Services takes pride in being excellence driven, which includes continuous investment in new vehicles, containers, and technologies.*





## Village of Willowbrook

collective bargaining agreements across the country.

We negotiate fairly with our labor unions, carefully balancing the needs of the workforce with the cost to provide service and the ultimate impact it will have upon the municipality we are partnering with. Republic Services works tirelessly with our labor partners to ensure labor peace and, although the parties do not always agree, both sides work respectfully and relentlessly to reach an expeditious resolution.

Republic Services will commit to the Willowbrook that the organization will take every reasonable measure to avoid a labor dispute or labor unrest during the term of the collection services agreement. In the unlikely event of a labor dispute or unrest, Republic Services will immediately implement a plan to minimize the impact to the Willowbrook by utilizing our expansive network of local facilities, equipment and

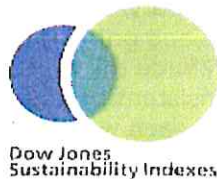
people to ensure there is minimal disruption in service.

### Litigation Information

Republic Services is involved in routine judicial and administrative proceedings that arise in the ordinary course of business and that relate to, among other things, personal injury or property damage claims, employment matters and commercial and contractual disputes. We are subject to federal, state and local environmental laws and regulations.

Due to the nature of our business, we are also often routinely a party to judicial or administrative proceedings involving governmental authorities and other interested parties related to environmental regulations or liabilities.

*Figure 79. Republic Services' Strengths. Republic Services' dedication to our employees, the communities we serve, and environmental sustainability is relentless.*







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## Village of Willowbrook

From time to time, we may also be subject to actions brought by citizens' groups, adjacent landowners or others in connection with the permitting and licensing of our landfills or transfer stations, or alleging personal injury, environmental damage, or violations of the permits and licenses pursuant to which we operate. Additional information can be provided upon request.

In the previous five years, Republic Services has not experienced any of the following claims against:

- Officers of the company
- Local key personnel
- A bid or proposal
- Performance bond
- Any contractual default or termination

*Figure 80. Republic Services' Identifications, Classifications and Ratings*

### Republic Services Identifications, Classifications and Ratings

<b>Federal Employee Identification Number</b>	65-0716904
<b>Dun's Identification Number</b>	61342862
<b>U.S. Dept. of Labor (SIC) Code</b>	4953 – Sanitary Services / Refuse Systems
<b>North American Industry Classification System (NAICS) - Primary</b>	562212 – Solid waste landfills combined with collection and/or hauling of waste materials
<b>North American Industry Classification System (NAICS) - Secondary</b>	562111 – Solid waste collection 562920 – Material Recovery Facilities 562920 – Other non-hazardous waste treatment and disposal
<b>Standard &amp; Poor's Identification Number and Rating</b>	(TIN): 13-1026995 BBB+
<b>Moody's Identification Number and Rating</b>	(TIN): 13-3998945 Baa3
<b>Fitch's Identification Number and Rating</b>	(NRSRO): 3235-0625 BBB



## Village of Willowbrook

### Summary Financial Information – Income Statement

These historical results are not necessarily indicative of the results to be expected in

the future. Amounts are in millions, except per share data. The financial statements contained in the Annual Report were audited by Ernst & Young, LLP (Independent Registered Public Accountants).

Figure 81. Republic Services' 2018 Year Ending Consolidated Income Statement.  
Selected financial data

#### REPUBLIC SERVICES, INC. CONSOLIDATED STATEMENT OF INCOME (in millions, except per share data)

	Years Ended December 31,		
	2018	2017	2016
Revenue	\$ 10,040.9	\$ 10,041.5	\$ 9,387.7
Expenses:			
Cost of operations	6,150.0	6,214.6	5,764.0
Depreciation, amortization and depletion	1,033.4	1,036.3	991.1
Accretion	80.7	79.8	79.1
Selling, general and administrative	1,059.5	1,057.4	969.8
Withdrawal costs - multiemployer pension funds	—	1.2	5.6
Gain on business divestitures and impairments, net	(44.9)	(33.9)	(0.1)
Restructuring charges	26.4	17.6	40.7
Operating income	1,735.8	1,668.5	1,537.5
Interest expense	(383.8)	(361.9)	(371.3)
Loss from unconsolidated equity method investments	(35.8)	(27.4)	(6.1)
Loss on extinguishment of debt	(0.3)	(0.8)	(196.2)
Interest income	1.6	1.0	0.9
Other income, net	3.4	2.7	1.1
Income before income taxes	1,320.9	1,282.1	965.9
Provision for income taxes	283.3	3.1	352.7
Net income	1,037.6	1,279.0	613.2
Net income attributable to noncontrolling interests in consolidated subsidiary	(0.7)	(0.6)	(0.6)
Net income attributable to Republic Services, Inc.	\$ 1,036.9	\$ 1,278.4	\$ 612.6
Basic earnings per share attributable to Republic Services, Inc. stockholders:			
Basic earnings per share	\$ 3.17	\$ 3.79	\$ 1.79
Weighted average common shares outstanding	326.9	337.1	343.0
Diluted earnings per share attributable to Republic Services, Inc. stockholders:			
Diluted earnings per share	\$ 3.16	\$ 3.77	\$ 1.78
Weighted average common and common equivalent shares outstanding	328.4	339.0	344.4
Cash dividends per common share	\$ 1.44	\$ 1.33	\$ 1.24





## Village of Willowbrook

### Summary Financial Information – Balance Sheet

Figure 82. Republic Services' 2018 Year Ending Consolidated Balance Sheet.  
Selected financial data

REPUBLIC SERVICES, INC.  
CONSOLIDATED BALANCE SHEETS  
(in millions, except per share data)

	December 31, 2018	December 31, 2017
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 70.5	\$ 83.3
Accounts receivable, less allowance for doubtful accounts and other of \$34.3 and \$38.9, respectively	1,102.7	1,105.9
Prepaid expenses and other current assets	391.2	247.6
Total current assets	1,564.4	1,436.8
Restricted cash and marketable securities	108.1	141.1
Property and equipment, net	8,020.1	7,777.4
Goodwill	11,400.1	11,315.4
Other intangible assets, net	106.5	141.1
Other assets	417.8	335.2
Total assets	\$ 21,617.0	\$ 21,147.0
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 761.5	\$ 598.1
Notes payable and current maturities of long-term debt	690.7	706.7
Deferred revenue	338.7	312.1
Accrued landfill and environmental costs, current portion	130.6	135.2
Accrued interest	68.5	74.5
Other accrued liabilities	728.6	808.2
Total current liabilities	2,718.6	2,634.8
Long-term debt, net of current maturities	7,646.8	7,480.7
Accrued landfill and environmental costs, net of current portion	1,701.6	1,686.5
Deferred income taxes and other long-term tax liabilities, net	1,028.3	796.4
Insurance reserves, net of current portion	270.8	275.4
Other long-term liabilities	321.4	312.1
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, par value \$0.01 per share; 50 shares authorized; none issued	—	—
Common stock, par value \$0.01 per share; 750 shares authorized; 351.9 and 350.1 issued including shares held in treasury, respectively	3.5	3.5
Additional paid-in capital	4,924.9	4,839.6
Retained earnings	4,750.5	4,152.5
Treasury stock, at cost; 29.4 and 18.4 shares, respectively	(1,782.6)	(1,059.4)
Accumulated other comprehensive income, net of tax	30.8	22.6
Total Republic Services, Inc. stockholders' equity	7,927.1	7,958.8
Noncontrolling interests in consolidated subsidiary	2.4	2.3
Total stockholders' equity	7,929.5	7,961.1
Total liabilities and stockholders' equity	\$ 21,617.0	\$ 21,147.0



## Village of Willowbrook

### Bank & Credit References

All inquiries for bank references must be made by fax.

Bank of America Attn: Confirmation Department Reference: Republic Services Inc. Tax ID: 65-0716904 Phone: (803)832-7770 Fax (toll #): (900)733-5100 Online: <a href="http://www.bankVOD.com">www.bankVOD.com</a>	J P Morgan Chase Bank Attn: Confirmation Credit Inquiries PO Box 955200 Fort Worth, TX 76155-2732 Reference: AWIN Management, Inc. Tax ID: 76-0353318 Phone: (800)550-8509 Fax: (817)345-3795
Wells Fargo Attn: Confirmation Department Reference: Republic Services Inc. Tax ID: 65-0716904 Phone: (540)563-7323 Fax (toll #): (844)879-0544 (Audits and Credit Inquiries); (844)879-0416 (Routing Number and Verification Requests)	

Credit References are available upon request.





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## Village of Willowbrook

### Employee Engagement

*We aspire to be a company where the best people want to work and are committed to doing their best work every day.*

Republic Services understands the importance of hiring dedicated, competent, and qualified employees to work on our team. We work to create and maintain an environment that attracts, develops and retains people who assure our success with customers, differentiate us from our competitors and allow us to be an employer of choice, for top talent.

Our driver screening and testing is set at a higher standard than DOT regulations and is the highest standard in the waste industry. This means that all communities who partner with Republic Services can rest assured knowing we hire the safest drivers in the industry. Additionally, our drivers stay with Republic Services, yielding a higher driver retention rate, and thus longer driver tenure, than other companies in the waste industry.

Training and developing our people are top priorities. As such, all employees go through extensive training once they are hired to work at Republic Services - whether drivers, technicians, operations, or management positions.

### Driver Training

All newly hired drivers, regardless of their waste experience, go through extensive driver training. During the first week of employment, all drivers are sent to our state-of-the-art training facility in Crestwood. During this training, drivers have a combination of classroom and hands-on skill development. Drivers will learn about equipment inspections, defensive driving skills and techniques, operational requirements including routing efficiencies, and safety. After the week-long training, the drivers return to their division to begin behind-the-wheel

***We are dedicated to robust learning & talent development programs for 35,000 employees nationwide***

- Our drivers have an average tenure of 15 years
- Our drivers and supervisors attend 55 hours of training each year
- Driver screening and testing is set at a higher standard than the DOT regulations

instruction with daily performance feedback. The behind-the-wheel training is anywhere from 2-4 weeks in duration, depending on the driver's skills and abilities. During this training the newly hired driver will work alongside a more experienced driver and manager to learn municipal route schedules. The driver does not graduate from his coursework until the operations manager assesses their abilities and is fully comfortable putting the driver on the route.

At Republic Services, we understand that training is of the utmost importance and should be an ongoing effort. As such, we have an annual Defensive Driving course that establishes a uniform baseline for our drivers regardless of their location.

*Figure 83. Extensive Driver Training. Our drivers go through extensive training, because they are the most visible employee in your community.*





Additionally, our driver observation and improvement program, called ReSOP, is used throughout the country and is a big focus at Republic Services. During ReSOP, our supervisors perform a minimum of two observations per week of our drivers on route. The purpose is mutual improvement in safety and service. The driver and his leaders work together towards excellence; improving safety and efficiency throughout the process.

### Supervisor Training

All newly-hired supervisors go through an extensive 10-day boot camp before they assume their full-time duties. During the boot camp all supervisors are trained in safety, leadership skills, communication, customer service, route performance and efficiency, and forecasting. This training is important to your community because it is proven to reduce turnover, improve engagement, increase proficiency, and improve customer service satisfaction. The supervisor boot-camp exposes our employees to executive leadership and gives

*Figure 84. Annual Driver Competition. Our drivers compete each year in our Truck ROAD-EO, a safety and skills competition that recognizes the best of the best.*



all our supervisors the tools to succeed as a front-line leader. All supervisors receive an individually designed development plan for progression within the company.

### Management Training

In addition, all supervisors and managers within Republic Services have weekly and monthly training opportunities in our online learning portal. There are hundreds of training modules housed on our state-of-art employee portal that employees have access to 24/7. Examples of training modules include ethics training, customer service, sales, routing, and emergency preparedness.

There are also traveling training opportunities where managers can learn about various aspects of the business. Company leaders in each department frequently gather to share lessons learned and best practices with each other. This translates into a more engaged employee base, who transfer their new knowledge to the customers and communities they serve. For example, your Municipal Manager, John Clifford, participates in annual training with their peers, to learn about new or emerging trends in the industry, which they can bring back to your municipality to help keep your municipal staff and leaders informed.

### Career Development

Republic Services facilitates a career plan with our employees. We review their career history and develop a document that will be shared with our business leaders who are able to assist the employee to achieve their career goals. For this reason, our employees remain with the company, serving our partner municipalities for many years.





**REPUBLIC**  
SERVICES



## Village of Willowbrook

### Creative Offerings and Solutions

*Our additional products enable Willowbrook to address the emerging waste streams that exist in your community with environmental responsibility.*

In addition to meeting the base recycling and waste needs of Willowbrook, it is important to recognize that additional waste is generated daily in your community that the residents and commercial owners do not know how to properly dispose.

- Electronic materials
- Medical/sharps
- Universal waste
- Household hazardous waste

Absent an existing program to address these important waste streams, the community will typically throw the material in their MSW container, which leads to both safety and environmental issues. Examples of these issues are batteries that can burst and cause fires in the processing facilities, as well as employees getting needle sticks from medical needles that are disposed of in the recycling stream.

Republic Services has studied each of these waste streams and developed offerings to allow Willowbrook to add these services under the contract, or as an offering that

***Republic Services is uniquely positioned to offer the Willowbrook community solutions to their additional waste streams***

- Electronics Recycling with BlueGuard ensures electronics are properly handled
- Our Household Hazardous Waste (HHW) product addresses collection and disposal of paints, solvents, and other HHW
- Sharps product enables proper disposal of household medical waste and needles
- Universal Recycling ensures bulbs, ballasts and batteries are not thrown in a landfill
- Republic Services Rewards incentivizes the community to maximize recycling participation

can be marketed directly to the community and purchased directly from Republic Services.

The following pages offer a more detailed explanation of each creative offering that is available to your city. We look forward to discussing each of these with Willowbrook to ensure that your questions are answered, and that you can identify the best approach to addressing these needs in your community. For each offering that Willowbrook selects to add, we are ready to implement the additional offering based on the timeline and collection method that works best for the Willowbrook

*Figure 85. Other Creative Offerings and Services. We are ready to add the additional important products that address existing and growing waste streams that should not be in a landfill.*

<b>Creative Products Available</b>	<b>Benefits to Willowbrook</b>
Electronics Recycling with BlueGuard™	Keeps any electronics with a power cord, including those with sensitive data, out of the landfill
Republic Services Rewards	Offers the community incentives, shopping discounts and annual grant awards in exchange for increased recycling
Sharps	Simple solution for residents who generate medical waste such as diabetic treatment needles
Universal Recycling	Ensures that residents properly dispose of bulbs, ballasts and batteries in their house
Household Hazardous Waste (HHW)	Easy disposal options for the numerous hazardous waste items from homeowners





## Electronics Recycling with BlueGuard™

*Republic Services makes it easy to recycle your electronics securely and responsibly. Our experts specialize in the safe and proper dismantling of electronic materials to protect your residents from identity theft, while our recycling solutions help ensure materials are processed responsibly – protecting our planet from hazardous waste.*

The proliferation of electronics hardware in this digital age has created a growing need for safe, secure, and responsible electronics recycling programs. Not only do customers need to protect sensitive data from theft, they must do their part to prevent hazardous chemicals and elements from polluting the environment.

Our Electronics Recycling program utilizes BlueGuard™ safety practices, which adhere to U.S. Department of Defense standards, to ensure that obsolete electronics are recycled safely, completely and responsibly. Our program solutions include mail-back, pack-up and pick-up, or a full-service offering, where we pack it and haul it for you.

About 85% of electronics are discarded in landfills or incinerators with another 5 million tons in storage. It's easy to forget they may contain personal information or hazardous materials that need to be disposed of or recycled differently than everyday solid waste. When you recycle electronics through Republic Services' BlueGuard™ program, you are guaranteed of the following:

- Data is protected from theft or loss through stringent software-based destruction
- An online tracking and account management tool is available which allows you to review your recycled electronics order in real time and download a certificate of recycling

### *Safe, secure, responsible electronics recycling for your community*

- Customized solutions range from mail-back, drop off, or scheduled pick-up
  - For any device that has or uses a power cord
  - Ensures data protection and destruction of electronics holding data files (phones, computers, etc.)
  - High standards backed by industry certifications
- 
- All breakdown and recycling is done in-house, never exported, while keeping items recycled out of the landfill

### Sustainability

We strive to go beyond traditional recycling to find new solutions that help our BluePlanet. By recycling old, obsolete electronics, we are breaking down materials into their commodity levels which can then be made into new products. We are also giving refurbished electronics a second life, decreasing the depletion of our resources.

### Safety

Our BlueGuard™ safety practices provide peace of mind, adhering to the highest security and environmental standards in place by the electronics recycling industry. Utilizing state of the art shredding and dismantling systems allows responsible recycling of all electronics materials.

*Figure 86. Easy for the Resident. Republic Services makes it easy to recycle your electronic waste.*







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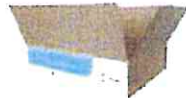
## Village of Willowbrook

### Security

Considering all the personal data that gets stored on household electronics – it's a bit scary to think what can happen if it falls into the wrong hands. Improperly recycled electronics leave residents vulnerable to identity theft and financial loss. Our BlueGuard™ security and data termination practices keep information safe and secure, strictly adhering to the Department of Defense and NIST standards and ensuring comprehensive data destruction.

*Figure 87. Mail-Back Options. Our BlueGuard™ mail-back options include 5 box sizes*

Small  
10"x6"x4"



Medium  
18"x14"x14"



Large  
22"x22"x18"



Half Pallet  
34"x24"x32"



Full Pallet  
41"x33"x32"



### Environmental Protection

Electronics can contain materials, such as lead, cadmium, and mercury that are hazardous to the environment if handled incorrectly. It is important to minimize the environmental impact, and our BlueGuard™ safety practices help to ensure these materials are kept out of the landfills.

### Storage Space

Not only do we want to meet your residents' needs outside of the home, but inside of the home as well. Storing old household electronics can take up considerable space within your residents' homes. Regular recycling of electronics keeps homes safe and clutter free.

### Product Delivery Options

Our BlueGuard™ product can be added to your municipal contract or can be marketed by the municipality as a direct transaction between the community and Republic Services. These options allow you to decide how you would like to enable your community to do the right thing about their electronic waste.

### Collection Methods

Depending on the product delivery option selected, the universal material can be collected through various methods.

If part of the municipal contract, community residents can call and order a mail-back kit using a special coupon code, or we can establish drop-off locations or scheduled pickup dates.

Residents calling for a direct transaction typically order a convenient mail back kit, which allows them to collect their electronics and return via mail when they are ready. Figure 101 depicts the mail back box options available to customers.



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Village of Willowbrook

## Universal Recycling

*Republic Services makes it easy to recycle your bulbs, batteries, ballasts and other mercury-containing waste. Our experts specialize in the responsible management and recycling of these materials.*

Marketplace conditions often make once simple procedures more complicated. Today, communities and businesses face an increasing number of compliance requirements related to the disposal of universal waste items, such as batteries, bulbs and ballasts. These items contain mercury, lead or other hazardous materials that should not be thrown away with regular waste. Keeping up with compliance requirements can be time-consuming and burdensome.

To answer this need, Republic Services introduced two options: a mail-back kit for smaller quantities of universal waste items and a pack-up and pick-up service to handle larger quantities. Our products are designed to make universal recycling as easy as possible for all types of universal materials, big and small.

### Product Delivery Options

Our Universal Recycling product can be added to your municipal contract or can be marketed by the municipality as a direct transaction between the community resident and Republic Services. These options allow you to decide how you would like to enable your community to do the right thing about their universal waste.

### Collection Methods

Depending on the product delivery option selected, the universal material can be collected through various methods. If part of the municipal contract, community residents can call and order a mail-back kit using a special coupon code, or we can establish drop-off locations or scheduled pickup dates.

### Why recycle universal materials?

- 99.98% of the mercury in recycled bulbs can be recovered and reused
- Newly manufactured batteries are made of up to 80% recycled materials
- Proper disposal of bulbs, batteries and ballasts
- Simple solutions through mail-back, drop off locations, or scheduled pickup
- Allowing them to be landfilled is bad for the environment

Residents calling for a direct transaction typically order a convenient mail back kit, which allows them to collect their universal material and return via mail when they are ready

### Peace of Mind

The universal recycling practices of our nationwide recycling centers meet all government regulations. These standards ensure environmentally responsible results for your community – no matter which solution you choose. You'll also receive a Certificate of Recycling, which ensures regulatory compliance.

*Figure 88. Simple Universal Recycling Solutions. We enable your community to properly dispose of their universal waste with simplicity*







**REPUBLIC**  
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## Village of Willowbrook

### Sharps

*Many community residents and commercial customers generate medical waste, from diabetic needles to medical facility waste. The Republic Services sharps program offers a simple method to properly dispose of this waste.*

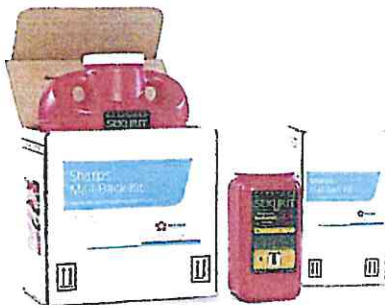
Republic Services offers a straightforward, cost-effective, confidential and convenient method for proper disposal of sharps waste. Every year, millions of people use needles and syringes to manage medical conditions at home. This waste stream should never be mixed with household waste, as it poses a health and safety risk for industry workers. The Republic Services sharps mail-back kit includes all components required for simple and proper collection, transportation and disposal of medical sharps.

### Environmentally responsible

The kits are ideal for people who use needles at home to treat diabetes, arthritis, cancer or other medical conditions. It's an environmentally responsible way to dispose of the increasing amount of home-generated sharps waste while keeping the community safe.

As a leading national waste and recycling services provider and Fortune 300 Company, Republic Services offers an environmentally-responsible solution to

*Figure 89. Republic Services sharps mail-back kits are simple and safe*



### ***Proper management of sharps waste is the right thing for our communities and our workers***

- 9 Million Americans throw used sharps into trash because they don't know of an alternative disposal solution for at-home sharps users
- 850,000 are people injured annually due to improper disposal
- Proper disposal of common medical waste, including needles

managing home-generated medical waste for our municipal residents. The products are compliant with the United States Postal Service, the Environmental Protection agency and the Food and Drug Administration.

Depending on the desired solution, a unique coupon code or discount code is created for the municipality based on resident zip codes.

### Simple program

Each Republic Services sharps mail back kit includes a government-approved plastic container specially designed for sharps waste, a plastic liner, a prepaid-postage return shipping box with return shipping label as well as disposal and tracking documents.

### Trouble-free set up

Customers residing in eligible municipalities can order sharps kits directly by contacting our dedicated Republic Services customer support team. Residents simply call (855) 737-7871 to place their orders. Orders will be shipped directly to residents' homes within one week. Residents simply fill the container, complete the paperwork and mail back the kit for final disposal via US mail.



**REPUBLIC**  
SERVICES



## Village of Willowbrook

# Household Hazardous Waste

*Household Hazardous Waste (HHW) is often trapped in residential garages or thrown into the traditional waste stream, leading to contamination. Our HHW service offers a reliable and responsible solution to properly deal with this complicated waste stream.*

Not all household products can be thrown in the regular garbage. You can rely on Republic Services to provide safe, convenient disposal options for household hazardous materials to prevent potential harm to the environment, our employees or others.

Household hazardous waste consists of materials that pose potential threats to people and the environment, including but not limited to:

- Products marked "Flammable", "Poisonous", or "Hazardous"
- Motor oil
- Fats, oils, grease
- Paint cans (latex and oil-based)
- Pool chemicals
- Animal carcasses
- Solvents
- Household cleaning products
- Mercury thermometers
- Personal care products (e.g. medicine, sunscreen, insect repellent, etc.)
- Medicine
- Lead, acid/wet cell batteries
- Railroad ties
- Toxic materials
- Bio hazardous materials or waste
- Propane/oxygen/helium tanks
- Explosives
- Live ammunition or weapons

## ***Simple solution to a common, yet complicated, waste challenge***

- Proper disposal of household waste that should not be in a landfill
- Simple solutions through drop-off locations or scheduled pickup
- Enabled via the Village, or via direct transaction with community customers

Republic Services has programs for these special collection items.

There are two ways to collect household hazardous waste, they are:

### ■ Drop off location

Residents may bring their household hazardous waste materials to Republic Services' designated drop-off location where materials will be properly stored and disposed of. This can be a permanent location or a temporary single event location.

### ■ Scheduled Pick Up

Residents may contact Republic Services to arrange for a pickup of their household hazardous waste at their place of business or residence.

*Figure 90. Hazardous materials can be found throughout your house. Call Republic Services and "We'll handle it from here."<sup>TM</sup>*







**REPUBLIC  
SERVICES**



## Village of Willowbrook

### Emergency Response

*As the largest municipal solid waste hauler in the country, Republic Services has the resources to mobilize a response to help clean up the mess Mother Nature left behind.*

### Republic Services Responds

It all starts with a plan. Republic Services' key objectives in responding to an emergency or disaster recovery include:

- Protect our employees and their families (when our employees know their families are safe, they can concentrate on helping their neighbors)
- Secure and safeguard our property and assets, so they are available for you when needed
- Provide service to our customers and satisfy their needs, even if this means calling up resources from other parts of the country
- Expedite the post-emergency/disaster cleanup effort, which includes coordinating with FEMA and other relief agencies

At the onset, and throughout the term of an emergency or disaster, we work closely with the Willowbrook personnel to define our role and develop solutions.

*Figure 91. Pre-defined Response Plans. Our teams are there after disasters to assist the municipality and residents with cleanup and disposal needs*



### ***Our goal is to work with you until life returns to normal***

- We coordinate our response with you and have experience working directly with FEMA and other disaster relief organizations
- Our national footprint means that crews from outside the area can be drawn upon to respond locally
- Our human resources team ensures our local employees have what they need so they can concentrate on helping the community

Republic Services provides essential community services, and we will be an integral member of the community leadership team planning for and responding to an emergency.

Republic Services was among the first responders after Hurricane Katrina devastated New Orleans and Hurricane Matthew ran up the eastern seaboard. We are eager to share our response plan with you, so we can join forces to ensure safety and essential services for our community during a major catastrophe.

### Plan Implementation

Once word of a major disaster hits, our local team and corporate leaders initiate the communications and response plan, which locally includes notifying FEMA of our ability to support recovery efforts. The strength of a national company backing our local teams is evident in these situations. Everything from fuel, water, safe accommodations for employees and their families to communications and payroll is managed by our team.

Locally, the team will:

- Conduct damage assessment
- Identify staging site
- Activate debris removal
- Conduct meetings/briefings with city staff

## Emergency Response Contacts

Our emergency response team is pre-defined to support your community in time of need

Figure 92. There for You!

Role	Name	Phone
Emergency Response Coordinator - Commercial	Daniel Woods	708-498-5249
First Alternate Emergency Response Coordinator - Commercial	Jasper McGee	708-498-5273
Second Alternate Emergency Response Coordinator - Commercial	Matt Norman	708-498-5229
Emergency Response Coordinator - Residential	Tim Cherney	708-498-5255
First Alternate Emergency Response Coordinator - Residential	Matt Norman	708-498-5229
Second Alternate Emergency Response Coordinator - Residential	Kirk Lang	708-498-5227
General Manager	Jocelyn Kruis	708-498-5200





REPUBLIC  
SERVICES



Village of Willowbrook

## Appendix 1-9

### APPENDIX 1

VILLAGE OF WILLOWBROOK  
PROPOSAL FOR RESIDENTIAL SOLID WASTE COLLECTION  
AND DISPOSAL SERVICE  
AUGUST 2019

WE HEREBY AGREE TO PROVIDE RESIDENTIAL SOLID WASTE AND COLLECTION SERVICES TO THE VILLAGE OF WILLOWBROOK IN ACCORDANCE WITH THE REQUEST FOR PROPOSAL PROVISIONS, INSTRUCTIONS, AND SPECIFICATIONS FOR THE PRICES AS STATED IN APPENDIX 2 ~~AND APPENDIX 10.~~

Dated and signed this 30th day of August, 2019.

If an individual or partnership,  
all individual names of each  
partner must be signed.

If a corporation, an officer  
duly authorized must sign  
and affix corporate seal.

Allied Waste Services of North America, LLC  
d/b/a Allied Waste Services of Melrose Park //  
Republic Services of Melrose Park  
Company

  
Signature

General Manager

Position

5050 W. Lake Street

Melrose Park, IL 60160

Address

708-498-5200

Telephone

jkruis@republicservices.com

E-mail





# Village of Willowbrook

Plus \$2.45 For Recycling Fee  
per base bid - see notes pg 1

## APPENDIX 2 GENERAL PRICE QUOTATION SHEET

Please provide all costs associated with once a week, same day refuse, yard waste, leaf, and recycling collection services for each year in accordance with the following schedule:

Service Description	Year 1 (2020)	Year 2 (2021)	Year 3 (2022)	Year 4 (2023 to contract end)
<b>Toter Base Services*</b>				
95-gallon (per month) ***	\$ 21.04	\$ 21.88	\$ 22.76	\$ 23.67
65-gallon (per month) ***	\$ 20.21	\$ 21.02	\$ 21.86	\$ 22.73
35-gallon (per month) ***	\$ 18.99	\$ 19.75	\$ 20.54	\$ 21.36
35-gallon-senior citizens / 65 and older (per month) ***	\$ 14.68	\$ 15.27	\$ 15.88	\$ 16.51
<b>Optional Yard Waste Toter Service</b>				
95-gallon (per month)	\$ 22.50	\$ 23.00	\$ 23.50	\$ 24.00
65-gallon (per month)	\$ 17.50	\$ 18.00	\$ 18.50	\$ 19.00
35-gallon (per month)	\$ 17.50	\$ 18.00	\$ 18.50	\$ 19.00
35-gallon-senior citizens / 65 and older (per month)	\$ 17.50	\$ 18.00	\$ 18.50	\$ 19.00
<b>Optional Backdoor Toter Monthly Service Fee</b>	\$ N/A	\$ N/A	\$ N/A	\$ N/A
<b>Optional Backdoor Yard Waste Monthly Service Fee</b>	\$ N/A	\$ N/A	\$ N/A	\$ N/A
<b>Yard Waste Stickers (per sticker)</b>	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00
<b>White Goods (cost per item)</b>	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00
<b>Special Collection Charge (per cubic yard)</b>	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00
<b>Charge to Exchange Toters**</b>	\$ 25.00	\$ 15.00	\$ 25.00	\$ 25.00

\*Includes recycling cart

\*\*After initial exchange within first 90 days

\*\*\* Please see accompanying page

28

Republic Services

"Recycling Processing Rate Adjustment"  
for additional costs associated with the  
Toter Base Service.





## Village of Willowbrook

### Recycling Processing Rate Adjustment

Beginning with "Year 1 (2020)" an additional "Recycling Processing Fee" of \$2.45 per month shall be added to the monthly rates outlined under "Toter Base Service". This fee will be adjusted annually as outlined in (b) Annual Recycling Adjustment. During the subsequent years of the contract an "adjustment cap" not to exceed 40% of the fee for Year 1 (2020) will be assumed under the increase portion of said language. We believe this "cap" will help reduce the Village's exposure for future negative market impacts associated with the uncertainty of today's recycling commodities market. In the event recycling commodities markets improve the initial fee for Year 1 (2020) will be adjusted under the reduction portion of the said language outlined in (b) Annual Recycling Adjustment.

Rates. The rates for monthly "Toter Base Service" only, as shown on Appendix 2 shall be subject to the rate adjustments, if applicable, and or additional fees and costs as set forth herein.

Annual Rate Adjustments. Republic shall increase the rates for Monthly Collection Services, if applicable, effective on each anniversary of the Effective Date of this Agreement as found in Appendix 2.

#### Additional Terms for Recycling Services.

(a) Rates. The additional rate for Recycling Services shall consist of a Recycling Processing Fee, as set forth. The "Recycling Processing Fee" is derived by subtracting the Processing Rate and Residual Costs from the Commodity Sales.

$$\text{Recycling Processing Charge (Commodity Sales — Processing Rate — Residual Costs)}$$

"Commodity Sales" means the average amount received per 12-month period on the sale of Recyclable Materials processed at the facility receiving the Village's Recyclable Material. "Processing Rate" means the current rate charged to process Recyclable Materials. "Residual Cost" means the average amount it costs per 12-month period to transport and dispose of the non-recyclable, residual material pulled out of the collected stream of Recyclable Materials received at the processing facility.

(b) Annual Recycling Adjustment. On each anniversary of the Effective Date of this Agreement, Republic shall evaluate, and adjust if needed, the Recycling Processing Charge based on any changes in Commodity Sales, Processing Rates and/or Residual Costs. The Recycling Processing Charge over the most recent twelve-month period shall be compared to the last identified Recycling Processing Charge to determine any change. A reduction in Recycling Processing Charge shall result in a decreased price for the Recycling Services for the twelve months after the effective date of the Annual Recycling Adjustment. An increase in Recycling Processing Charge shall result in an increased price for the Recycling Services for the twelve months after the effective date of the Annual Recycling Adjustment.

(c) Specifications for all Recyclable Materials. Recyclable Materials shall comply with any and all specifications provided by Republic in order to meet quality thresholds for commodity markets and be free of contamination. To the extent any type of Recyclable Material received within the Village limits is rejected by the recycling facility or is not of the intended quality or grade, Republic will notify the Village. If market conditions develop that limit or inhibit Republic from selling the Recyclable Materials, Republic may (i) suspend or discontinue any or all Recycling services, or (ii) dispose of the Recyclable Materials in a landfill. Republic and the Village mutually agree to pursue all remedies to correct such incidents of contamination prior to suspending or discontinuing any or all Recycling services.



### APPENDIX 3 MINIMUM RECYCLABLES TO BE COLLECTED

The Village is requesting the Contractor check off all recyclable material it shall collect. The material the Contractor selects to be recycled must be done so for the entire term of the contract. Additionally, the Contractor is encouraged to identify additional items they will be collecting, not on the current list.

#### Non-Paper Items Paper Items

- ☒ PET (#1) plastic bottles & containers
- ☒ Corrugated Cardboard
- ☒ HDPE (#2) plastic bottles & containers
- ☒ Chipboard (Paperboard)
- ☒ PVC (#3) plastic bottles & containers
- ☒ Newspaper
- ☒ LDPE (#4) plastic bottles & containers
- ☒ Magazines & catalogs (glossy & non-glossy)
- ☒ PP (#5) plastic bottles & containers
- ☒ Telephone directories
- ☐ PS (#6) plastic bottles & containers
- ☒ Brown kraft paper bags
- ☒ Other (#7) plastic bottles & containers
- ☒ Wet strength carrier stock
- ☒ LDPE & HDPE soft plastic 6 & 12 pack rings
- ☒ Junk mail
- ☒ Brown, green and clear glass containers
- ☒ Mixed Paper
- ☒ Aluminum formed containers/wrap
- ☒ Steel/tin/bi-metal cans
- ☒ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_

#### Additional Recyclable Material

- ☐ Aseptic packaging
- ☐ Aerosol Cans
- ☐ Household Batteries
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_





REPUBLIC  
SERVICES



Village of Willowbrook

APPENDIX 4  
VILLAGE OF WILLOWBROOK  
CERTIFICATE OF COMPLIANCE

The undersigned, being first duly sworn an oath, deposes and states that he has the authority to make this certificate on behalf of the bidder for this product, commodity, or service briefly described as follows:

RESIDENTIAL SOLID WASTE COLLECTION AND DISPOSAL SERVICE

The undersigned certifies that, pursuant to 720 ILCS Act 5, Article 33E of the Illinois Compiled Statutes, the bidder is not barred from bidding on this contract as a result of a conviction for the violation of State of Illinois laws prohibiting bid-rigging or bid-rotating.

The undersigned certifies that, pursuant to 65 ILCS 5/11-42.1-1 of the Illinois Compiled Statutes, the bidder is not delinquent in the payment of any tax administered by the Illinois Department of Revenue.

This Business Firm is: (check one)

Corporation ☒ a Partnership ☐ an Individual ☐

Firm Name: Allied Waste Services of North America, LLC, d/b/a Allied Waste Services of Melrose Park // Republic Services of Melrose Park

Firm Address: 5050 W. Lake Street Melrose Park, IL 60160

Signature: [Signature] Position: General Manager

Date Signed: August 30, 2019



**APPENDIX 5**  
**SCHEDULE OF ALTERNATIVES AND DEVIATIONS**

Please list any proposed alternative or deviation to the minimum standards outlined in this RFP document.

Section	Subsection	Explanation of Alternative/Deviation
II	BB	Non-Assignment - Republic Services respectfully requests that the Village add the following: "consent will not be unreasonably withheld, delayed, or conditioned".
II	T	Irrevocable Letter of Credit - If awarded the contract, as part of any final negotiations, Republic Services respectfully requests that the Village allow for a Performance Bond in lieu of the Village requested ILOC.
II	Q	Insurance - Republic Services respectfully requests the following modification to the insurance language: "Willowbrook as an additional insured. The Village shall receive written notice of cancellation or material reduction in coverage on any insurance policy, other than workers' compensation, thirty (30) days prior to the effective date of such cancellation or material reduction".





**APPENDIX 6**  
**SCHEDULE OF VEHICLES/EQUIPMENT**

Please list all vehicles and equipment which will be used in the performance of the contract. List refuse, recycling, and yard waste vehicles in separate groupings. Please attach additional sheets if necessary

**REFUSE**

Year	Make	Body Type	Vehicle Identification Number	License Plate
2014	Mack	LEU	1M2AU02C5EM008011	38793R
2010	Mack	LEU	1M2AU02C1AM004936	31069R
2014	Mack	LEU	1M2AU02C3EM008329	38783R
2011	Mack	LEU	1M2AV02C0BM008085	46071R

**RECYCLING**

Year	Make	Body Type	Vehicle Identification Number	License Plate
2014	Mack	LEU	1M2AU02CSEM008011	38793R
2010	Mack	LEU	1M2AU02C1AM004936	31069R

**YARD WASTE**

Year	Make	Body Type	Vehicle Identification Number	License Plate
2010	Mack	LEU	1M2AU02C2AM003794	42612R
2010	Mack	LEU	1M2AU02C6AM004236	42613R

**APPENDIX 7  
 SCHEDULE OF ILLINOIS MUNICIPALITIES SERVED**

Please list municipal references. Please attach additional sheets if necessary

Municipality	Contact Name & Telephone Number	Service Dates	Explanation of Collection and Disposal Program
Willowbrook	Brian Pabts 630-920-2261	2004 to Present	Cart Content with stickers
Hinsdale	Emily Wagner 630-789-7005	2006 to Present	Cart Content with stickers
Downers Grove	Michael Baker 630-434-6877	2008 to Present	Volume Based - option of carts and or stickers
Bensenville	Evan Summers 630-766-8200	2001 to Present	Unlimited with carts
Elmhurst	Howard Killian 630-530-3041	2003 to Present	Cart Content with stickers





**APPENDIX 8  
LOCATION OF DISPOSAL FACILITIES**

Please provide below information concerning the facilities which are intended to be used for the disposal of refuse, yard waste, and recyclable materials collected at the curbside. Please attach additional sheets if necessary.

**REFUSE**

Name of Facility	Facility Address	Disposal Limitations
Livingston Landfill	14206 E. 2100 N. Road Pontiac, IL 61764	Municipal Solid Waste

**RECYCLING**

Name of Facility	Facility Address	Disposal Limitations
Resource Management	9999 Andersen Avenue Chicago Ridge, IL 60415	Residential, Commercial and Industrial Recyclable Materials

**YARD WASTE**

Name of Facility	Facility Address	Disposal Limitations
Organix Recycling	19065 Hickory Creek Drive Mokena, IL 60448	Yard and Organic Wastes



Village of Willowbrook

APPENDIX 9  
CONTRACTOR QUALIFICATIONS

Name of Business: Allied Waste Services of North America LLC, d/b/a Allied Waste Services of Melrose Park // Republic Services of Melrose Park

Business Address: 5050 W. Lake Street Melrose Park, IL 60160

Mailing Address: Same

Business Number: 708-345-7050

Emergency Number: 708-498-5229

Fax Number: 708-498-5383

Ownership:            Individual            Partnership            **Corporation**

Franchise or Parent Company (if applicable): \_\_\_\_\_

List all Partners, Managers, and Corporate Officers:

Name	Title	Residence	Phone
------	-------	-----------	-------

Please refer to list of Officers located in Required Documents Tab

Days of Operation: Monday through Saturday

Business Hours: Monday - Friday 4:30AM-5:00PM / Saturday - 4:30AM - 12:00PM

Number of Employees - Supervisors: 16 Drivers: 107 Office Personnel: 48

Signature: [Signature] Date: August 30, 2019





**REPUBLIC**  
SERVICES



Village of Willowbrook

## Bid Bond

### BID BOND

KNOW ALL BY THESE PRESENTS, That we, Allied Waste Services of North America, LLC dba Republic Services of Melrose Park

5050 W Lake Street, Melrose Park, IL 60160

as Principal, hereinafter called the Principal,

and the Evergreen National Indemnity Company

of 6140 Parkland Blvd., Ste. 321, Mayfield Heights, OH 44124, a corporation duly organized under

the laws of the State of OH, as Surety, hereinafter called the Surety, are held and firmly bound unto

Village of Willowbrook as Obligor, hereinafter called the Obligor,

In the sum of Five Thousand Dollars and 00/100 Dollars

(\$ \$5,000.00), for the payment of which sum well and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has submitted a bid for Residential Solid Waste Collection and Disposal Service

NOW, THEREFORE, if the Obligor shall accept the bid of the Principal and the Principal shall enter into a Contract with the Obligor in accordance with the terms of such bid, and give such bond or bonds as may be specified in the bidding or Contract Documents with good and sufficient surety for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof, or in the event of the failure of the Principal to enter such Contract and give such bond or bonds, if the Principal shall pay to the Obligor the difference not to exceed the penalty hereof between the amount specified in said bid and such larger amount for which the Obligor may in good faith contract with another party to perform the Work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect.

Signed and sealed this 12th day of September, 2019.

Jamie Stroh  
Witness

Allied Waste Services of North America, LLC dba Republic Services of Melrose Park (Seal)  
Principal  
By: Timothy S. Buhito Attorney-in-Fact Title

Peggy A. Patti  
Witness

Evergreen National Indemnity Company  
By: Amber Engel Attorney-in-Fact



**REPUBLIC**  
SERVICES



**Village of Willowbrook**

## POWER OF ATTORNEY

Republic Services, Inc., a Delaware corporation having its principal place of business at 18500 N. Allied Way, Phoenix, Arizona 85054, hereby makes, constitutes and appoints USI INSURANCE SERVICES NATIONAL, INC., acting through and by any one of Debbie Lindstrom, John Drummey, Jr., Timothy S. Buhite, Kathleen M. Mitchell, Scott C. Alderman, Peggy A. Firth, Brandi Heinbaugh, Amber Engel, Jamie Stroh, Holly E. Ulfers, Katie Snider, or Roxana Palacios its true and lawful attorney to sign and seal any and all surety bonds, bid bonds, performance bonds and payment bonds at or below the monetary threshold of Five Million Dollars (\$5,000,000.00) on behalf of REPUBLIC SERVICES, INC. and its subsidiaries, relating to the provision of solid waste collection, transportation, transfer, recycling, disposal and/or energy services by REPUBLIC SERVICES, INC. and its subsidiaries and affix its corporate seal to and deliver for and on behalf as surety thereon or otherwise, bonds of any of the following classes, to wit:

1. Surety bonds, bid bonds, performance bonds and payment bonds to the United States of America or agency thereof, including those required or permitted under the laws or regulations relating to Customs or Internal Revenue; license and permit bonds or other indemnity bonds under the laws, ordinances or regulations of any state, city, town, village, board, other body organization, public or private; bonds to transportation companies; lost instrument bonds; lease bonds; worker's compensation bonds; miscellaneous surety bonds; and bonds on behalf of notaries public; sheriffs, deputy sheriffs and similar public officials.

2. Surety bonds, bid bonds performance bonds and payment bonds on behalf of REPUBLIC SERVICES, INC. and its subsidiaries in connection with bids, proposals or contracts.

REPUBLIC SERVICES, INC. hereby agrees to ratify and confirm whatsoever USI INSURANCE SERVICES NATIONAL, INC. shall lawfully do pursuant to this power of attorney, and until notice or revocation has been given by REPUBLIC SERVICES, INC., the acts of said attorney shall be binding on the undersigned.

IN WITNESS WHEREOF, this Power of Attorney has been signed this, 21<sup>st</sup> day of January, 2019 on behalf of REPUBLIC SERVICES, INC. by its Assistant Secretary Eileen B. Schuler.

REPUBLIC SERVICES, INC.,  
a Delaware Corporation

\_\_\_\_\_  
Eileen B. Schuler

STATE OF ARIZONA

COUNTY OF MARICOPA

Subscribed and sworn to before me this 21<sup>st</sup> day of January, 2019 by Eileen B. Schuler, Assistant Secretary.



\_\_\_\_\_  
Notary Public





**REPUBLIC**  
SERVICES



**Village of Willowbrook**

**EVERGREEN NATIONAL INDEMNITY COMPANY  
MAYFIELD HEIGHTS, OH  
POWER OF ATTORNEY**

POWER NO. Bid Bond

KNOW ALL MEN BY THESE PRESENTS: That the Evergreen National Indemnity Company, a corporation in the State of Ohio does hereby nominate, constitute and appoint: Amber Engel

its true and lawful Attorney(s)-In-Fact to make, execute, attest, seal and deliver for and on its behalf, as Surety, and as its act and deed, where required, any and all bonds, undertakings, recognizances and written obligations in the nature thereof, PROVIDED, however, that the obligation of the Company under this Power of Attorney shall not exceed Fifteen Million Dollars and 00/100 (\$15,000,000.00)

This Power of Attorney is granted and is signed by facsimile pursuant to the following Resolution adopted by its Board of Directors on the 23rd day of July, 2006:

"RESOLVED, That any two officers of the Company have the authority to make, execute and deliver a Power of Attorney constituting as Attorney(s)-in-fact such persons, firms, or corporations as may be selected from time to time.  
FURTHER RESOLVED, that the signatures of such officers and the Seal of the Company may be affixed to any such Power of Attorney or any certificate relating thereto by facsimile; and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company; and any such powers so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached."

IN WITNESS WHEREOF, the Evergreen National Indemnity Company has caused its corporate seal to be affixed hereto, and these presents to be signed by its duly authorized officers this 1st day of June, 2017.

EVERGREEN NATIONAL INDEMNITY COMPANY



By:

Matthew T. Tucker  
Matthew T. Tucker, President

By:

David A. Canzone  
David A. Canzone, CFO

Notary Public)  
State of Ohio) SS:

On this 1st day of June, 2017, before the subscriber, a Notary for the State of Ohio, duly commissioned and qualified, personally came Matthew T. Tucker and David A. Canzone of the Evergreen National Indemnity Company, to me personally known to be the individuals and officers described herein, and who executed the preceding instrument and acknowledged the execution of the same and being by me duly sworn, deposed and said that they are the officers of said Company aforesaid, and that the seal affixed to the preceding instrument is the Corporate Seal of said Company, and the said Corporate Seal and signatures as officers were duly affixed and subscribed to the said instrument by the authority and direction of said Corporation, and that the resolution of said Company, referred to in the preceding instrument, is now in force.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official seal at Cleveland, Ohio, the day and year above written.



PENNY M. HAMM  
NOTARY PUBLIC  
STATE OF OHIO  
Comm. Expires  
03-01-2022

Penny M. Hamm  
Penny M. Hamm, Notary Public  
My Commission Expires April 1, 2022

State of Ohio ) SS:

I, the undersigned, Secretary of the Evergreen National Indemnity Company, a stock corporation of the State of Ohio, DO HEREBY CERTIFY that the foregoing Power of Attorney remains in full force and has not been revoked; and furthermore that the Resolution of the Board of Directors, set forth herein above, is now in force.

Signed and sealed in Mayfield Hts, Ohio this 12th day of September, 2019



Wan C. Collier  
Wan C. Collier, Secretary



Village of Willowbrook



September 12, 2019

Village of Willowbrook

835 Midway Avenue

Willowbrook, IL 60527

RE: Residential Solid Waste Collection and Disposal Service

Gentlemen:

We are writing to you at the request of Allied Waste Services of North America, LLC dba Republic Services of Melrose Park.  
This principal has or is about to submit a proposal for Bid for Residential Solid Waste Collection and Disposal Service.  
If a contract for this work is awarded to Allied Waste Services of North America, LLC dba Republic Services of Melrose Park,  
Evergreen National Indemnity Company a surety licensed to conduct business in the State of  
IL            has agreed to act as surety on the bond as specified in the bid proposal.

Please let us know if you need anything further in this regard.

Sincerely,

Evergreen National Indemnity Company

By: 

Amber Engel  
Attorney-In-Fact

Surety Phone No. 206-731-1200





**REPUBLIC  
SERVICES**



## Village of Willowbrook

### EVERGREEN NATIONAL INDEMNITY COMPANY MAYFIELD HEIGHTS, OH POWER OF ATTORNEY

POWER NO. Letter of Intent

KNOW ALL MEN BY THESE PRESENTS: That the Evergreen National Indemnity Company, a corporation in the State of Ohio does hereby nominate, constitute and appoint: Amber Engel

as true and lawful Attorney-in-Fact to make, execute, attest, seal and deliver for and on its behalf, as Surety, and as its act and deed, when required, any and all bonds, undertakings, recognizances and written obligations in the nature thereof, PROVIDED, however, that the obligation of the Company under this Power of Attorney shall not exceed Fifteen Million Dollars and 00/100 (\$15,000,000.00)

This Power of Attorney is granted and is signed by facsimile pursuant to the following Resolution adopted by its Board of Directors on the 23rd day of July, 2004:

"RESOLVED, That any two officers of the Company have the authority to make, execute and deliver a Power of Attorney constituting an Attorney-in-Fact such persons, firms, or corporations as may be selected from time to time.  
FURTHER RESOLVED, that the signatures of such officers and the Seal of the Company may be affixed to any such Power of Attorney or any certificate relating thereto by facsimile; and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company; and any such powers so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached."

IN WITNESS WHEREOF, the Evergreen National Indemnity Company has caused its corporate seal to be affixed hereto, and these presents to be signed by its duly authorized officers this 1st day of June, 2017

EVERGREEN NATIONAL INDEMNITY COMPANY



By:

Matthew T. Tucker, President

By:

David A. Canzone, CFO

Notary Public  
State of Ohio

SS:

On this 1st day of June, 2017, before the subscriber, a Notary for the State of Ohio, duly commissioned and qualified, personally came Matthew T. Tucker and David A. Canzone of the Evergreen National Indemnity Company, to me personally known to be the individuals and officers described herein, and who executed the preceding instrument and acknowledged the execution of the same and being by me duly sworn, deposed and said that they are the officers of said Company aforesaid, and that the seal affixed to the preceding instrument is the Corporate Seal of said Company, and the said Corporate Seal and signatures as officers were duly affixed and subscribed to the said instrument by the authority and direction of said Corporation, and that the resolution of said Company, referred to in the preceding instrument, is now in force.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official seal at Cleveland, Ohio, the day and year above written



PENNY M. HAMM  
NOTARY PUBLIC  
STATE OF OHIO  
COM. EXPIRES  
04/04/2022

Penny M. Hamm, Notary Public  
My Commission Expires April 4, 2022

State of Ohio )

SS:

I, the undersigned, Secretary of the Evergreen National Indemnity Company, a stock corporation of the State of Ohio, DO HEREBY CERTIFY that the foregoing Power of Attorney remains in full force and has not been revoked; and furthermore that the Resolution of the Board of Directors, set forth herein above, is now in force.

Signed and sealed in Mayfield Hts, Ohio this 12th day of September, 2019



Wan C. Collier, Secretary



**REPUBLIC**  
SERVICES



Village of Willowbrook

## Performance Bond

Bond No. \_\_\_\_\_

KNOW ALL MEN BY THESE PRESENTS, that \_\_\_\_\_, the Principal, and Evergreen National Indemnity Company, 6140 Parkland Blvd., Suite 321, Mayfield Heights, Ohio 44124, the Surety, are held and firmly bound unto the \_\_\_\_\_, as Obligea, in the penal sum of \_\_\_\_\_ (\$ \_\_\_\_\_), for the payment of which we bind ourselves, our heirs, administrators, executors, successors, and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has entered into a certain written Contract for \_\_\_\_\_ with the above mentioned Obligea, which contract is hereby incorporated herein as if fully rewritten. Notwithstanding, any terms and provisions specifically modified herein shall have the meaning given in this bond.

NOW, THEREFORE, the condition of the above obligation is such that if the Principal shall promptly and faithfully perform this Contract, then this obligation shall be null and void; subject, however, to the following conditions:

1. This bond is for the term beginning \_\_\_\_\_ and ending \_\_\_\_\_.
2. If there is no breach or default on the part of the Obligea, then the Surety's performance obligation under the bond shall arise after:
  - a. The Obligea has notified the Principal and the Surety in writing at their respective addresses of the alleged breach, and has requested and attempted to arrange a conference with the Principal and the Surety to be held not later than fifteen (15) days after receipt of such notice to discuss methods of performing the Contract; and has made available during notice period all books, records, and accounts relevant to the Contract which may be requested by the Principal or Surety. If the Obligea, Principal and Surety agree, the Principal shall be allowed a reasonable time to perform the Contract; but such an contract shall not waive the Obligea's right, if any subsequently to declare a Principal default;
  - b. The Obligea has declared the Principal in default and formally terminated the Principal's right to complete the Contract, provided, however, that such default shall not be declared earlier than twenty (20) days after the Principal and the Surety have received the notice as provided in "a" above; and
  - c. The Obligea has agreed to pay the balance of the Contract price to the Surety in accordance with the terms of the Contract or to the such contractor as may be tendered by the Surety to the Obligea.
3. No claim, action, suit or proceeding, except as hereinafter set forth, shall be had or maintained against the Surety of this instrument unless same be brought or instituted and process served upon the Surety within six months after the expiration of the bond. The parties hereto expressly acknowledge and agree that no liquidated damages shall be claimed, due or payable by Surety pursuant to this Bond.
4. The bond may be extended for additional terms at the option of the Surety, by Continuation Certificate executed by the Surety.
5. Neither non-renewal by the Surety, nor failure, nor inability of the Principal to file a replacement bond shall constitute loss to the Obligea recoverable under this bond.
6. In no event shall the liability of the Surety hereunder exceed the penal sum hereof.

ENIC Perf Bond (4/2009)





**REPUBLIC**  
SERVICES



**Village of Willowbrook**

Signed, sealed and executed this \_\_\_\_\_ day of \_\_\_\_\_

\_\_\_\_\_  
Principal

EVERGREEN NATIONAL INDEMNITY COMPANY

Surety

By: \_\_\_\_\_  
Title

By: \_\_\_\_\_  
Attorney-In-Fact

(Corporate Seal)

(Corporate Seal)

Witness: \_\_\_\_\_

Witness: \_\_\_\_\_





**REPUBLIC**  
SERVICES



**Village of Willowbrook**

## **Other Required Documents**

### **CERTIFICATE OF SECRETARY**

#### **RELATING TO THE BID OR PROPOSAL TO PROVIDE RESIDENTIAL SOLID WASTE COLLECTION AND DISPOSAL SERVICES FOR THE VILLAGE OF WILLOWBROOK IN THE STATE OF ILLINOIS**

The undersigned, Secretary of **ALLIED WASTE SERVICES OF NORTH AMERICA, LLC**, a Delaware limited liability company (the "Company"), hereby certifies that the following is a true and correct copy of the resolution which was duly adopted by **BROWNING-FERRIS INDUSTRIES, LLC**, a Delaware limited liability company, the sole member of the Company (the "Member") by written consent of the Member on February 24, 2016, that such resolution has not been rescinded, amended or modified in any respect, and is in full force and effect on the date hereof:

**RESOLVED**, that (i) any individual at the time holding the position of General Manager or Area Director, Finance be, and each of them hereby is, appointed as an Authorized Agent, to act in the name and on behalf of the Company and to include the execution of related documents, in connection with the day-to-day business activities of the Company, and further, that (ii) in addition to the General Manager or Area Director, Finance, any individual at the time holding the position of Area Director, Business Development; Area Director, Operations; or Market Vice President be, and each of them hereby is, appointed as an Authorized Agent to execute any bid and proposal, and if awarded, any related contract for services to be performed by the Company and any bond required by such bid, proposal or contract, all in accordance with the existing Levels of Authority and other relevant policies and procedures.

I further certify that **JOCELYN KRUIS** holds the title of General Manager and in such capacity has full authority to act in the name and on behalf of the Company as set forth in the foregoing resolution.

**WITNESS MY HAND**, this 27<sup>th</sup> day of August, 2019.

Eileen B. Schuler, Secretary





**REPUBLIC**  
SERVICES



Village of Willowbrook

## Corporate Data Sheet Report

As of August 28, 2019

### Allied Waste Services of North America, LLC

Formed in Delaware on 11/03/2004

Status:	Current	
Entity Type :	Limited Liability Company	
Federal ID #:	20-1838910	Internal #: C1
Domicile:		

#### Primary Address

18500 North Allied Way  
Phoenix, Arizona 85054  
United States

#### Officers

	<u>Title</u>
Robert B. Boyer	President
Jamey Amick	Vice President
Tim M. Bentler	Vice President
Kevin P. Bremer	Vice President
Gregg K. Brummer	Vice President
Michael A. Caprio	Vice President
Marleke A. Curley	Vice President
Brent Goodsell	Vice President
Matthew R. Healy	Vice President
Myndi M. Kort	Vice President
John B. Nickerson	Vice President
Larson Richardson	Vice President
Eileen B. Schuler	Vice President
Thomas D. Ulreich-Power	Vice President
Shane Walker	Vice President
Adrienne W. Wilhoit	Vice President
Lawrence D. Focazio	Vice President, Tax
Eileen B. Schuler	Secretary
Myndi M. Kort	Assistant Secretary
John B. Nickerson	Assistant Secretary
Thomas D. Ulreich-Power	Assistant Secretary
Adrienne W. Wilhoit	Assistant Secretary
Calvin R. Boyd	Treasurer



## Corporate Data Sheet Report

As of August 28, 2019

### Allied Waste Services of North America, LLC

#### Direct Owners

	Registered in	%Ownership
Browning-Ferris Industries, LLC	Delaware	100.0000 %

#### Registrations

	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
California				
Qualification	200502910245		01/26/2005	
Delaware				
Formation	3876767		11/03/2004	
Florida				
Qualification	M04000004348		11/08/2004	
Idaho				
Qualification	W34370		11/08/2004	
Illinois				
Qualification	0133899-4		11/08/2004	
Iowa				
Qualification	545300		04/25/2017	
Kentucky				
Qualification	0843023		11/19/2012	
Michigan				
Qualification	801860840		11/09/2004	
Minnesota				
Qualification	1106920-3		11/09/2004	
Missouri				
Qualification	FL001414419		09/25/2015	
Montana				
Qualification	E44666-291541		11/08/2004	
New York				
Qualification	none		11/08/2004	
Ohio				
Qualification	1498840		11/05/2004	
Pennsylvania				
Qualification	6939466		03/26/2019	
Utah				
Qualification	5767493-0161		11/08/2004	
Washington				
Qualification	604078613		01/13/2017	
West Virginia				
Qualification	71265		11/08/2004	
Wisconsin				
Qualification	A 049156		11/08/2004	





REPUBLIC  
SERVICES



Village of Willowbrook

File Number

0133899-4



**To all to whom these Presents Shall Come, Greeting:**

*I, Jesse White, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of Business Services. I certify that*

ALLIED WASTE SERVICES OF NORTH AMERICA, LLC, A DELAWARE LIMITED LIABILITY COMPANY HAVING OBTAINED ADMISSION TO TRANSACT BUSINESS IN ILLINOIS ON NOVEMBER 08, 2004, APPEARS TO HAVE COMPLIED WITH ALL PROVISIONS OF THE LIMITED LIABILITY COMPANY ACT OF THIS STATE, AND AS OF THIS DATE IS IN GOOD STANDING AS A FOREIGN LIMITED LIABILITY COMPANY ADMITTED TO TRANSACT BUSINESS IN THE STATE OF ILLINOIS.



Authentication #: 1923603530 verifiable until 08/27/2020  
Authenticate at: <http://www.cyberdriveillinois.com>

**In Testimony Whereof,** I hereto set  
my hand and cause to be affixed the Great Seal of  
the State of Illinois, this 27TH  
day of AUGUST A.D. 2019 .

*Jesse White*

SECRETARY OF STATE



Village of Willowbrook



## CERTIFICATE OF LIABILITY INSURANCE

Page 1 of 1

DATE (MM/DD/YYYY)  
03/27/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

**PRODUCER**  
CANNON COCHRAN MANAGEMENT SERVICES, INC  
17015 N. SCOTTSDALE RD  
SCOTTSDALE, AZ 85255

<b>CONTACT NAME:</b>	
<b>PHONE (A/C No. Ext.):</b>	<b>FAX (A/C No. Ext.):</b>
<b>E-MAIL ADDRESS:</b> certificate@mgc.com	
<b>INSURER(S) AFFORDING COVERAGE</b>	
<b>INSURER A:</b> ACE American Insurance Co	<b>NAIC #</b> 22867
<b>INSURER B:</b> Indemnity Insurance Company of IA	43575
<b>INSURER C:</b> ACE Fire Underwriters	23702
<b>INSURER D:</b> Illinois Union Insurance Company	27963
<b>INSURER E:</b>	
<b>INSURER F:</b>	

**INSURED**  
REPUBLIC SERVICES, INC  
18500 N. ALLIED WAY  
PHOENIX, AZ 85024

### COVERAGES

CERTIFICATE NUMBER: 1610390

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURED	SUBJECT	POLICY NUMBER	POLICY EFF. DATE (MM/DD/YYYY)	POLICY EXPI. DATE (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE   <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY   <input type="checkbox"/> PROJECT   <input type="checkbox"/> LOC <input type="checkbox"/> OTHER			EQ 0571570945	06/30/2019	06/30/2020	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO RENTED PREMISES (EA occurrence) \$ 5,000,000 MED EXP (Any one person) \$ 5,000,000 PERSONAL & ADV INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 5,000,000 PRODUCTS-COMP/OP AGG \$ 5,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY  UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input type="checkbox"/> RETENTION'S			ISA H23257635	06/30/2019	06/30/2020	COMBINED SINGLE LIMIT (EA accident) \$ 5,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) EACH OCCURRENCE AGGREGATE
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	Y/N	N/A	VAR C660-0380-AOS VAR C660-0345-CA/MA/CR SCP C660-0022-VA VCU C660-046A-CH/XS TNS C6322-113 TX N-SXS	06/30/2019 06/30/2019 06/30/2019 06/30/2019 06/30/2019	06/30/2020 06/30/2020 06/30/2020 06/30/2020 06/30/2020	<input checked="" type="checkbox"/> PER STATE <input type="checkbox"/> OTHER EL EACH ACCIDENT \$ 3,000,000 EL DISEASE-EA EMPLOYEE \$ 3,000,000 EL DISEASE-POLICY LIMIT \$ 3,000,000
C	ANY PROFESSIONAL/NEGLIGENCE EXCLUDED?						
D	(Mandatory in NY) If yes, describe under DESCRIPTION OF OPERATIONS below						

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
Division Number: 4551 - Named Insured includes: Allied Waste Services of North America, LLC - Dca: Allied Waste Services of Metrose Park - Republic Services of Metrose Park

### CERTIFICATE HOLDER

Village of Willowbrook  
7750 Quincy Street  
Willowbrook, IL 60527  
United States

### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  
AUTHORIZED REPRESENTATIVE

*[Signature]*

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ACORD 25 (2015/03)

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Village of Willowbrook

AGENCY CUSTOMER ID: \_\_\_\_\_

LOC #: \_\_\_\_\_



## ADDITIONAL REMARKS SCHEDULE

08/01/17

AGENCY

NAMED INSURED

POLICY NUMBER

REPUBLIC SERVICES, INC

See First Page

16500 N ALLIED WAY

CARRIER

PHOENIX, AZ 85064

See First Page

IRMG CODE

EFFECTIVE DATE:

### ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

The following provisions apply when required by written contract. As used below, the term certificate holder also includes any person or organization that the insured has become obligated to include as a result of an executed contract or agreement.

#### GENERAL LIABILITY

Certificate holder is Additional Insured including on-going and completed operations when required by written contract.

Coverage is primary and non-contributory when required by written contract.

Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

#### AUTO LIABILITY:

Certificate holder is Additional Insured when required by written contract.

Coverage is primary and non-contributory when required by written contract.

Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

#### WORKERS COMPENSATION AND EMPLOYERS LIABILITY:

Waiver of Subrogation in favor of the certificate holder is included when required by written contract where allowed by state law.

Stop gap coverage for MD, WA and WY is covered under policy no. WLR 065040380 and stop gap coverage for OH is covered under policy no. WCU 06504046A, as noted on page 1 of this certificate.

#### TEXAS EXCESS INDEMNITY AND EMPLOYERS LIABILITY

Insured is a registered non-subscriber to the Texas Workers Compensation Act. Insured has filed an approved Indemnity Plan with the Texas Department of Insurance which offers an alternative in benefits to employees rather than the traditional Workers Compensation Insurance in Texas. The excess policy (#TNS 065221150) shown on this certificate provides excess Indemnity and Employers Liability coverage for the approved Indemnity Plan.

Contractual Liability is included in the General Liability and Automobile Liability coverage forms. The General Liability and Automobile Liability policies do not contain endorsements excluding Contractual Liability.

Separation of Insured (Cross Liability) coverage is provided to the Additional Insured, when required by written contract, per the Conditions of the Commercial General Liability Coverage form and the Automobile Liability Coverage form.





Village of Willowbrook  
835 Midway Drive  
Willowbrook, IL 60527

*Specialist In*

- *Waste Collection*
- *Recycling Services*
- *Material Recovery Facilities*
- *Construction and Demolition Recycling*
- *Document Destruction*
- *Product Destruction Certification*
- *Waste Transfer Facilities*
- *Municipal Services*

**Solid Waste Collection  
and Disposal Service**

**Thursday  
September 12, 2019  
12:00 p.m.**

**Copy**

**Groot Industries, Inc.**

2500 Landmeier Road, Elk Grove Village, IL 60007  
773/242-1977 Service 888/686-0900  
Fax 773/601-6639  
[www.groot.com](http://www.groot.com)



We help keep America beautiful...  
With your help.

**Earth Day  
Every Day**



Printed on Recycled Paper





**Groot  
Industries, Inc.**

8475 West 53rd Street  
McCook, IL 60525  
Phone: 708/485-0900  
Fax: 708/442-0037  
www.groot.com

Since 1914

September 12, 2019

Brian Pabst  
Village Administrator  
The Village of Willowbrook  
835 Midway Drive  
Willowbrook, IL 60527

Dear Mr. Pabst:

Groot Industries appreciates the opportunity to submit this proposal to the Village of Willowbrook. We understand the terms and conditions contained in the RFP and will comply with all provisions as indicated.

We are particularly pleased, due to the fact that your needs coincide so well with our corporate strengths and experience. This gives us the confidence level that we can perform the task required with a high degree of excellence and reliability. Please feel free to contact any of the surrounding area communities serviced by Groot for references.

The undersigned will have ultimate responsibility for the administration of this contract within Groot Industries, Inc. We will have other personnel with certain levels of authority regarding day-to-day operation issues; but, if the issue pertains to a contractual interpretation, change or issue that transcends the daily collection, and/or transfer or processing of waste, the undersigned should be contacted.

We look forward to a long and mutually rewarding relationship with the Village of Willowbrook.

Sincerely,

Josh Molnar  
Municipal Manager  
Groot Industries, Inc.

Service Locations  
in Elk Grove Village, Chicago, McCook,  
West Chicago, Round Lake Park

- Waste Collection
- Recycling Processor
- Dumpster Services
- Document Destruction
- Waste Audits
- Demolition Recycling



Recycled Paper



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## **Executive Summary**

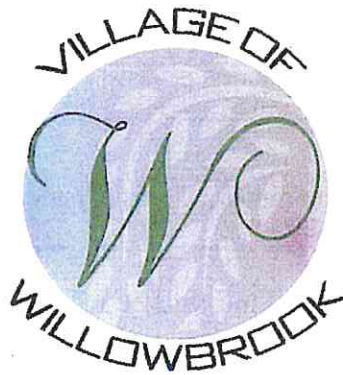
---

As one of the largest residential and commercial waste haulers in Illinois, as well as the largest processor of residential recyclables in the state, we offer the Village of Willowbrook a proposal backed by over a century of experience. Groot Industries, Inc. will be responsible for the weekly collection of municipal waste, recycling material and landscape waste material from approximately 1,649 single family residential units within the Village of Willowbrook. We understand the agreement is scheduled to begin August 1, 2020 and end July 31, 2024.

Groot Industries, Inc. will have, at a minimum, the specified insurance and bonding requirements requested by the Village. Groot Industries, Inc. has ownership and/or guaranteed disposal capacity through long-term agreements at transfer stations, landfills and recyclable facilities.

Groot Industries, Inc. will supply an on-site supervisor who will be in the Village each day our trucks are there, as well as be available to Village staff Monday through Friday during all business hours. In addition to the one day service schedule requested by the Village, Groot has provided an alternate proposal that would bring back the three day per week (Monday - Tuesday - Wednesday) schedule. This allows us to be more aggressive on the rates offered as a result.

We are excited to be considered as an important service provider to the Village of Willowbrook and look forward to a long and mutually beneficial relationship.



# **VILLAGE OF WILLOWBROOK**

## **REQUEST FOR PROPOSAL RESIDENTIAL SOLID WASTE COLLECTION AND DISPOSAL SERVICE**

**AUGUST 2019**



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I. Recyclable Collection

J. Bulk Materials

K. Backdoor Refuse, Yard Waste, Leaf, and Recycling Collection Service

## **Appendices / Exhibits**

Appendix 1: Proposal Sheet

Appendix 2: General Price Quotation Sheet

Appendix 3: Minimum Recyclables to be Collected

Appendix 4: Certificate of Compliance

Appendix 5: Schedule of Alternatives and Deviations

Appendix 6: Schedule of Vehicles/Equipment

Appendix 7: Schedule of Illinois Municipalities Served

Appendix 8: Location of Disposal Facilities

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Exhibit A: Solid Waste Collection Day Map

Exhibit B: Public Trash Receptacles Collection Locations

Exhibit C: Weight of Recyclable Materials Collected

Exhibit D: Special Provisions for Prevailing Wages

## SECTION I INTRODUCTION

### A. DEFINITIONS

The following words and phrases, when used in this Request for Proposal document, shall have the meanings as specified herein.

Amnesty Day Collection: A once per year collection **where residents can place at the curb an unlimited amount of refuse** and not be required to sticker or be billed for such service. The Contractor and the Village shall agree upon the date of collection. The contractor shall be responsible for the advertisement and communication of the agreed upon amnesty day.

Aluminum Formed Containers/Wrap: Aluminum cans, foil, trays, pie plates, and other similar formed containers.

Bulk Materials: Any items set forth as refuse which are too large to fit into an approved refuse container and which exceed, in total, fifty (50) pounds in weight. Examples include sofas, large tables and chairs, dressers, televisions, bookcases, mattresses and box springs, other large household furniture, and large appliances, which do not contain CFC or HCFC refrigerant gas, PCB containing capacitors, mercury switches, or other hazardous components.

Catalog: A book made from either glossy or non-glossy paper stock, which contains an itemized listing of names or articles arranged in order or classified.

Chipboard: (Also referred to as paperboard) A thin, single layer of cardboard used in the packaging of consumer goods. Examples include cereal boxes, cracker boxes, clothing boxes, tissue boxes, and other similar products.

Chipping: The mechanical process of breaking up woody yard waste into smaller pieces to be used as landscape mulch or a bulking agent.

Composting: The process by which aerobic microorganisms decompose organic matter into a humus-like product.

Contract: The following attachments shall be incorporated herein and shall constitute the Contract documents: The Request for Proposal Documents, including all addenda issued, the signed bid proposal, and any other documents as may be deemed necessary by the Village.

Corrugated Cardboard: A sturdy paperboard consisting of two paper grades, a wavy inner portion and a thick outside lining which is most commonly used for packaging.

Curbside: A position immediately behind the curb and within the parkway area used for the collection of refuse, yard waste, and recycling containers.



Hard Landscape Waste: Brown stemmed branches and shrub pruning with large stems or trunks not to exceed four (4) feet in length and two (2) inches in diameter individually, excluding Christmas trees.

High Density Polyethylene (HDPE) Blow Molded Containers: Milk and water jugs, laundry detergent, shampoo, personal care, and other similar blow molded containers used inside the home.

Other High-Density Polyethylene (HDPE) Containers: Margarine tubs, baby wipe containers, and other similar ejection molded containers used inside the home.

Household Construction and Demolition Debris: Waste materials from "do-it-yourself" interior and exterior household construction, remodeling, and repair projects, including, but not limited to, drywall, plywood, paneling, lumber, and other building materials; cabinets; carpeting; disassembled household fixtures; and small amounts of sod, earth, clay, sand, concrete, rocks, and similar materials.

Household Garbage: All organic household or kitchen wastes, such as rejected or unused food and food residues, paper used in wrapping food, household rubbish, inorganic and incombustible household waste (i.e., cans, metalware, broken glass, crockery, stoneware, and similar waste resulting from the regular operation of the household), empty cartons and crates, discarded toys, discarded clothing and furniture, and similar materials.

Household Garbage shall not include waste from any manufacturing process, construction materials, broken concrete, lumber, large rocks, and other similar materials.

Juice Boxes: Aseptic cartons consisting of a high-grade paperboard coated with polyethylene plastic and aluminum foil, excluding milk cartons.

Junk Mail: Brochures, advertisements, flyers, post cards, greeting cards, window envelopes, file folders, and other similar correspondences.

Kraft Paper Products: Mailing tubes, wrapping paper, and other similar Kraft type paper items.

LDPE: Low density polyethylene.

Magazines: Periodical publications made from either glossy or non-glossy paper stock.

Mixed Papers: Stationary, computer paper, notebook paper, typing paper, letterhead, index cards, computer cards, bond envelopes, post-it notes, and other similar paper products.

Polyethylene Terephthalate (PET) Blow Molded Containers: Soft drink, liquor, cooking oil, personal care, and other similar blow molded containers used inside the home.

Other Polyethylene Terephthalate (PET) Containers: Plastic plates, trays, cups, and other similar ejection molded containers used inside the home.

Polystyrene (#6) Plastic Containers: Plastic deli containers, cottage cheese, yogurt, and other similar shaped containers.

Polystyrene (#6) Plastic Foam Containers: Foam drinking cups, plates, carry-out containers, egg cartons, meat and produce trays, and other similar foam materials.

Polystyrene (#6) Plastic Packaging Materials: White and clear packing grade.

Refuse: Household garbage, household construction and demolition debris, white goods, and bulk materials.

Refuse Containers: Refuse containers shall include:

*Garbage Can:* A plastic or galvanized metal can of a capacity not less than four (4) gallons and not to exceed thirty-four (34) gallons in size. No garbage can shall exceed fifty (50) pounds in weight when filled.

*Garbage Bag:* A plastic bag of a capacity not to exceed thirty-three (33) gallons in size and fifty (50) pounds in weight when filled.

*Toter:* A wheeled plastic container with a tight-fitting top, not to exceed ninety-five (95) gallons in size, requiring a semi-automated lifting mechanism for collection. All toters must be approved by and/or supplied by the Contractor.

Recyclables: (Also referred to as recyclable materials) Materials which have a useful second life in the economic cycle if they are successfully collected, separated, processed, and marketed for return to the economic mainstream.

Recyclable materials shall include aluminum cans, tin/steel/bi-metal cans, colored and clear glass bottles, plastics #1-7 bottles and containers, newspaper, magazines, catalogs, telephone directories, corrugated cardboard, chipboard, mixed paper, wet strength carrier stock, junk mail, aseptic packaging, gable top containers, six pack rings, and any other items the Village and the Contractor agree to recycle in the future.

Single Stream Recycling: The process in which all recycle material is commingled into a single container, left at the curb to be collected by one truck and separated at the recyclable processing facility.

Soft Landscape Waste: Grass and garden clippings, leaves, pruning of small diameter green stemmed shrubs, weeds, plant materials, etc.

Wet Strength Carrier Stock: Paperboard containers with special coatings to prevent tearing of the packages or smearing of the ink from moisture when refrigerated or frozen: i.e. paper beverage carriers and frozen food packages.

White Goods: Any domestic and/or commercial large appliance which contains CFC or HCFC refrigerant gas, PCB containing capacitors, mercury switches, or other hazardous components.



Examples include, but are not limited to, refrigerators, freezers, air conditioners, ranges (both electric and gas), humidifiers, dehumidifiers, water heaters, furnaces, and other similar large appliances.

Yard Waste: Hard landscape waste and soft landscape waste.

Yard Waste Containers: Yard waste containers shall include:

*Garbage Can:* A plastic or galvanized metal can of a capacity not less than four (4) gallons and not to exceed thirty-four (34) gallons in size. No garbage can shall exceed fifty (50) pounds in weight when filled.

*Kraft Paper Bag:* A special biodegradable paper bag, not to exceed thirty-three (33) gallons in size, which will shred and degrade quickly in the composting process.

*Toter:* A wheeled plastic container with a tight-fitting top, not to exceed ninety-five (95) gallons in size, requiring a semi-automated lifting mechanism for collection. All toters must be approved by and/or supplied by the Contractor.

Stack: Any material allowed under the definition of Hard Landscape Waste such as limbs, branches, or other loose items which do not exceed four (4) feet in length and fifty (50) pounds in weight. Each branch shall not exceed two (2) inches in diameter, with the total diameter of the stack not exceeding eighteen (19) inches. Stacks of landscape waste material do not have to be bundled with twine or string in any way, but each stack meeting the above-mentioned specifications should be separated into a distinct pile.

## **B. REQUEST FOR PROPOSALS**

The Village of Willowbrook, DuPage County, Illinois, (hereinafter referred to as "Village"), a municipal corporation acting under its statutory home-rule powers, is seeking proposals for the establishment of a Residential Solid Waste Collection and Disposal Service. This Request for Proposal (RFP) document describes in detail the Village's objectives and criteria for the establishment of a Solid Waste Collection Service, as well as the anticipated review and selection process.

Any firm (hereinafter referred to as "Contractor") desiring to furnish a quotation for such services shall submit a sealed proposal in accordance with the specifications outlined herein.

## **C. EXCLUSIVE CONTRACT**

It is the express intent of the Village to award an exclusive contract for a four (4) year period commencing on August 1, 2020 and ending on midnight July 31, 2024 for curbside collection of refuse, yard waste, and recyclable materials. The contract shall include all detached single-family dwelling units, which currently receive curbside refuse collection (approximately 1,649 households). The contract shall not include multifamily properties serviced by curbside service, centralized dumpsters, or commercial, industrial, or institutional properties.

#### **D. PROGRAM DESIGN OPTIONS**

The method of collection shall be a toter based system involving the exclusive use of Contractor supplied toters as described in Section IV of this RFP.

#### **E. PROPOSAL DELIVERY REQUIREMENTS**

Sealed proposals must be addressed to: Village Clerk, Village of Willowbrook, 835 Midway Drive, Willowbrook, Illinois 60527, no later than 12:00 p.m., Thursday, September 12, 2019. Sealed envelopes should also be clearly labeled "Solid Waste Collection and Disposal Service". Facsimile or E-mail transmitted proposals will not be accepted. If sent by mail, the sealed envelope containing the proposal must be enclosed in another envelope addressed to the Village of Willowbrook at the location stated in this subsection.

Proposals received prior to the deadline will be securely kept and unopened. Proposals arriving after the specified date and time, whether sent by mail, courier, or in person, shall not be accepted and will either be refused or returned unopened. Mailed proposals which are delivered after the specified time and date will not be accepted regardless of the postmarked date or time on the envelope.

#### **F. PROPOSAL SECURITY**

Each proposal shall be accompanied by proposal security, which shall be in the form of a certified check or a bank cashier's check in the amount of five thousand dollars (\$5,000.00), made payable to the Village of Willowbrook. Proposals submitted without the required security shall be rejected. After formal written notification by the Village that a contract award decision has been made, the proposal security of the successful Contractor shall be forfeited to the Village in the event that the Contractor shall withdraw its proposal, or neglect or refuse to enter into a contract and required bond, and the Contractor shall be liable for any damages the Village may thereby suffer.

Proposal securities shall be released as follows:

1. The successful Contractor's security shall be retained until the required performance bond has been furnished;
2. Proposal securities of the proposing Contractors shall be held until the successful Contractor's performance bond has been furnished, at which time the checks will be promptly returned to the unsuccessful Contractors.

#### **G. WITHDRAWAL OF PROPOSALS**

A written request for the withdrawal of proposal may be granted if the request is received by the Village Administrator prior to the submittal deadline. After the deadline, the Contractor cannot withdraw or cancel its proposal.

#### **H. COMPETENCY OF CONTRACTORS**

The Village reserves the right to determine the competence, as well as the financial and operational capacity of any Contractor. Upon request of the Village, the Contractor shall furnish evidence as may be required by the Village to evaluate its ability and resources to accomplish the services required by the specifications herein.



## **I. MINIMUM SPECIFICATIONS**

The specifications included in this package describe the services which the Village feels are necessary to meet the performance requirements of the Village and shall be considered the minimum standards expected of the Contractor. The specifications are not intended to exclude potential Contractors, and alternatives to these specifications may be indicated if the proposed alternatives are equal to or greater than what is required by these specifications. All alternatives shall be separately listed, and a justification for each shall be stated. The Contractor shall use Appendix 5, Schedule of Alternatives and Deviations, for listing proposed deviations.

If the Contractor is unable to meet any of the specifications as outlined herein, it shall also separately list all requested deviations from the specifications, with justifications attached for each deviation. The Contractor shall use Appendix 5, Schedule of Alternatives and Deviations, for listing proposed deviations.

If the Contractor does not indicate alternatives to or deviations from the specifications, the Village shall assume it is able to fully comply with these specifications. The Village shall be the sole and final judge of compliance with all specifications.

The Village further reserves the right to determine the acceptability or unacceptability of any and all alternatives or deviations, and to negotiate the effects and costs of such alternatives and deviations prior to reaching a decision regarding the award of the contract. The Village shall also be the sole and final judge as to whether any alternative or deviation is of an equivalent or better quality of service.

## **J. EXAMINATION OF SERVICE AREA**

It is the responsibility of the Contractor to be completely informed of all conditions under which service is to be performed, the service area, and all other relevant matters pertaining to the collection services as specified herein, including, but not limited to, type of housing, population density, roads, traffic patterns, required collection procedure, labor requirements, and any other factor which would effect the execution and/or completion of the work covered by the RFP document.

## **K. SCOPE OF WORK**

The Contractor shall be responsible for performing all work as outlined in the specifications herein and shall provide and furnish all labor, materials, equipment and supplies, vehicles, transportation services, and landfill and compost facility space required to perform and complete the collection and disposal of refuse and yard waste. The Contractor shall also make necessary arrangements with processors required to perform and complete the collection and marketing of recyclables in strict accordance with the RFP document.

The collection of refuse, yard waste, and recyclable materials shall be a joint program awarded to one firm and cannot be quoted or operated as separate programs.

## **L. FUTURE DEVELOPMENT/ANNEXATIONS**

The Contractor shall service any land annexed to the Village of Willowbrook during the term of the contract, as well as any residential dwellings constructed during said term. Service to land annexed to the Village and future residential development shall be provided on the same terms as

set forth herein. Any changes to the corporate boundaries or service area resulting from annexations, zoning actions, site plan approvals, construction, etc., shall be communicated to the Contractor by the Village.

#### **M. CONTRACT DOCUMENT**

It is the express intent of the Village that all specifications as outlined in this Request for Proposal document, including any addenda items which are issued, shall be incorporated as part of the written and signed contract with the successful Contractor.

#### **N. PROPOSAL QUESTIONS**

Contractors may e-mail the Village with questions to the Village [BPabst@willowbrook.il.us](mailto:BPabst@willowbrook.il.us) regarding the RFP. All questions and answers will be e-mailed to all respondents listed.

The Contractor shall bear the sole responsibility for ensuring it has received any and all addenda items.

#### **O. CONTRACT TIME FRAME**

It is the express intent of the Village to establish service with the successful contractor for solid waste collection and disposal service for implementation beginning, August 1, 2020. In order to accomplish this implementation, the following time periods shall be used by the Contractor:

**August 13, 2019:** Request for Proposals issued to Contractors

**September 12, 2019:** Proposal Deadline at 12:00 p.m.

**September 23, 2019:** Determine the Most Responsive and Responsible Bidder

**August 1, 2020:** Successful Contractor begins providing service on specified days

#### **P. REFERENCES**

The Contractor shall provide at least five (5) municipal references in accordance with Appendix 7 and shall indicate, if appropriate, which municipality has implemented a toter based system.

#### **Q. AWARD OF CONTRACT**

The Village will award the contract that is most advantageous to the residents of Willowbrook. Price, conformance to specifications, innovative proposals, suggested alternatives and deviations, and other performance measures will be considered as elements of a responsible proposal. The Village reserves the right to reject any or all proposals and to waive any informality or irregularity in the proposal received.



## **SECTION II GENERAL REQUIREMENTS**

### **A. CURRENT COLLECTION SERVICE**

The Village currently operates under a toter based system for once a week, same day curbside collection of refuse, yard waste, and recyclable materials for approximately 1,649 detached single-family residences. Refuse and recycling collection services are provided on a year-round basis, and yard waste collection services are provided from the first full week of April through the second week of December. The charge for yard waste collection is based upon the purchase of "Yard Waste" stickers or waste cart service. The stickers can be purchased by homeowners directly from the Contractor through the mail, at local businesses, and at Village Hall. If stickers are utilized, one sticker must be attached to each approved yard waste container placed at the curb for collection.

### **B. DAYS OF COLLECTION**

The Contractor shall provide at a minimum once a week, same-day refuse, yard waste, and recyclable collection service to all detached single-family residential properties that currently receive curbside collection. The contractor will provide all services in one day. Respondents may provide varying services (number of days, etc.) as alternates. The days of collection may be designated in accordance with the Solid Waste Collection Day Map attached as Exhibit A and shall be incorporated herein. Boundary line streets shall have both sides of that street collected on the same day.

### **C. HOURS OF COLLECTION**

The Contractor shall not commence work before 7:00 a.m., and shall cease collection by 5:00 p.m. The Contractor shall furnish sufficient numbers of vehicles and personnel to accomplish the work within the specified time period, regardless of adverse weather conditions, mechanical breakdowns, or other similar hindrances. The Contractor's employees shall provide collection services to Willowbrook residents with as little noise, disturbance, and disruption as possible.

### **D. HOLIDAYS**

The Contractor shall not be required to provide refuse, yard waste, or recyclable collection services on the following recognized holidays:

- New Year's Day
- Memorial Day
- Independence Day
- Labor Day
- Thanksgiving Day
- Christmas Day

In the event that any of these holidays fall on a week-day, all refuse, yard waste, and recyclable collection services scheduled on that day and for the remainder of the collection week shall be delayed one day after the recognized holiday. Collection shall also be provided on Saturday, if necessary, as the result of a holiday.

#### **E. EMPLOYEE CONDUCT/QUALITY OF PERFORMANCE**

The Contractor shall undertake to perform all collection and disposal services rendered herein in a clean, orderly, and efficient manner and to use due care and diligence in the performance of the contract. Neat, orderly, and courteous employees and collection crews shall also be provided.

The Contractor shall prohibit the drinking of any alcoholic beverages or the ingestion of any illegal narcotics by its drivers and crew members while on duty or in the course of performing their duties under the contract.

All employees shall carry official company identification and shall present such identification upon request. All vehicle operators shall carry valid State of Illinois driver's licenses for the class of vehicle operated. Vehicle operators shall obey all traffic regulations, including weight and speed limits.

#### **F. LOCAL IMPROVEMENTS**

The Village reserves the right to construct any improvements or to permit any construction in any street, which may have the effect for a time of preventing the Contractor from traveling his accustomed route or routes for collection. The Contractor shall, however, by an acceptable method, continue to collect the refuse, yard waste and recyclables to the same extent as though no interference existed upon the streets formerly traveled. This shall be done without extra cost to the Village.

#### **G. VEHICLES**

The Contractor shall furnish to the Village a complete list of the vehicles to be used in the execution of the contract in accordance with Appendix 6. All vehicles shall display the name of the Contractor, a local phone number, and a vehicle identification number which are clearly visible on both sides. All vehicles shall be fully enclosed, leak proof, and operated in such a way that no refuse, recyclables, or yard waste can leak, spill, or blow off the vehicle. In the event any refuse, recyclables, or yard waste should leak, spill, or blow off a vehicle as the result of the vehicle operator's failure to properly monitor the load or to close openings, the Contractor shall be responsible for the immediate collection and clean up of the litter.

All vehicles used in the collection of recyclable materials shall be operated in such a way as to allow for the physical characteristics of the materials to be retained. Compaction of materials shall be performed at a minimum.

The Village reserves the right to inspect the Contractor's equipment solely for the purpose of determining compliance with the contract.

#### **H. PLACEMENT OF CONTAINERS**

The Contractor shall return all containers at each pick-up location at which they were found. Containers will be placed, not thrown, and shall not be left lying on their sides. Any contents spilled on the parkways, premises, or streets are to be cleaned up in a workmanlike manner. Each truck shall be equipped with a broom and shovel for the purpose of cleaning up any debris spilled by the driver in the course of pickup.



#### **I. REPLACEMENT DAMAGE**

The Contractor is responsible for damage resulting from its careless handling of any receptacle. All containers, which suffer damage caused by the Contractor, as reported by the user, shall be replaced by the Contractor at no extra charge to the user. If the replaced container is not a Contractor supplied totter, the container so supplied shall then belong to the user.

#### **J. MISSED PICK-UP AND COMPLAINT HANDLING**

The Contractor shall establish and maintain a local office and telephone number for the receipt of service calls or complaints, Monday through Friday from 8:30 a.m. to 5:00 p.m. during the term of the contract. All complaints shall be given prompt and courteous attention and shall be investigated and resolved within twenty-four (24) hours from the time received. The Contractor shall investigate any alleged missed scheduled collections, and if such allegations are found to be valid, arrange for the pick-up of materials within twenty-four (24) hours after the complaint is received.

The Contractor shall supply to the Village, on a monthly basis, a report listing all complaints received from any customer who resides within the Village. The complaint forms shall indicate the nature of the complaint, the date the complaint was received, the action taken by the Contractor, and the date the complaint was resolved.

#### **K. PUBLIC AWARENESS**

The Contractor shall develop a Public Awareness Program to inform Willowbrook residents of all aspects included in the revised Residential Solid Waste Collection and Disposal Service. The Public Awareness Program shall include at a minimum the development of an informational brochure, provided at no cost to the Village, to be mailed to all program participants no later than Monday, November 2, 2020. The Contractor shall also supply additional copies of the informational brochure to the Village for distribution to new residents. The contents of the informational brochure shall be mutually agreed upon by the Contractor and the Village. All costs associated with production and distribution of the informational brochure including, but not limited to, typesetting, printing, and postage, shall be the responsibility of the Contractor.

Upon request of the Village, the Contractor shall also make available personnel for presentations at meetings or other similar gatherings to explain or reinforce the collection program throughout the term of the contract.

The Village retains the right to approve all materials to be delivered by the Contractor to Willowbrook residents including, but not limited to, door hangers, leaflets, fliers, etc.

#### **L. CHANGE IN SERVICE**

If the Village should wish to change the type of service provided for during the term of the contract including, but not limited to, the type of materials collected, method of collection, variety of recyclable materials collected, etc., the Village shall have the option to initiate the change in service by notifying the Contractor in writing at least 30 days prior to the date such service is to begin. The Village and the Contractor shall agree to negotiate the terms, frequency, and price of such change in service after proper notice has been served.

#### **M. CONTRACT EXTENSION OPTION**

Upon the mutual written consent of both the Village and the Contractor, the Contract may be extended beyond its term provided in the agreement. The Contract may be extended for a period of no more than four (4) years from the date of expiration. All amendments and changes to the contract shall be made in writing and shall be agreed upon by both the Village and the Contractor.

In the event of such an extension, the Contractor shall provide proof of insurance and bond as set forth in subsections Q and T below.

#### **N. CONTRACTOR TRANSITION**

Should the Village select a different hauler at any time, the Contractor shall agree to refund to all customers the full purchase price of any refuse, yard waste, and leaf disposal sticker returned to the Contractor within thirty (60) days after such contract expiration for a full refund. The Contractor shall reimburse retailers as appropriate for returned or unsold refuse, yard waste and leaf disposal stickers within thirty (60) days from the expiration date.

#### **O. STICKER TRANSITION**

The Contractor shall honor any yard waste disposal stickers used from the previous collection program during the first two weeks of the new collection service. However, in an effort to keep the number of old stickers used to a minimum, the Village shall offer a sticker buy back program in which Willowbrook residents can return their old disposal stickers to Village Hall for a refund. Contractors are encouraged to offer other alternatives.

#### **P. STICKER SURCHARGE**

The Village may elect to add a surcharge to the price of disposal stickers to generate revenue for funding a solid waste management program, such as a Village sponsored Household Hazardous Waste collection event. If the Village should add a surcharge to the price of disposal stickers, the Contractor shall, on a monthly basis, forward all surcharge revenues to the Village by the thirtieth (30<sup>th</sup>) day of the following month. The Contractor agrees to provide sufficient documentation, as determined by the Village, to verify the number of disposal stickers sold.

#### **Q. INSURANCE**

The Contractor shall procure and maintain for the duration of the Contract, the following minimum insurance coverage:

Workers' Compensation Insurance as prescribed by the laws of the State of Illinois.

Employers' Liability Insurance, with limits of not less than two million dollars (\$2,000,000) per occurrence.

Commercial General Liability Insurance: two million (\$2,000,000) combined single limit per occurrence for bodily injury, personal injury and property damage. Minimum General Aggregate shall be no less than four million (\$4,000,000) or a project/contract specific aggregate of two million (\$2,000,000).



Commercial Automobile Liability Insurance with a limit of not less than two million dollars (\$2,000,000) for bodily injury and property damage per occurrence.

Umbrella Excess Liability Insurance with a limit of not less than five million dollars (\$5,000,000) for bodily injury, property damage, and personal injury per occurrence.

The Contractor shall include the Village, its officers, employees, and agents as additional named insured on the foregoing policies, except Workers' Compensation. The Contractor's insurance policies shall be primary to the Village's insurance policies with regards to claims arising out of work performed in accordance with these specifications and provisions. The Contractor shall be solely responsible for satisfying any deductible required under the insurance policies. The Contractor shall also furnish the Village a Certificate of Insurance naming the Village of Willowbrook as an additional insured, attesting to the respective insurance coverage for the full term of the contract. The Village shall receive written notice of cancellation or reduction in coverage on any insurance policy at least ninety (90) days prior to the effective date of cancellation or reduction.

#### **R. LICENSES AND TAXES**

The Contractor shall be responsible for obtaining all licenses and permits necessary for the successful performance of the contract. The Contractor shall also pay all Federal, State, and local taxes, including sales tax, social security, workers' compensation, unemployment insurance, and any other tax which may be chargeable against labor, material, equipment, or real estate.

#### **S. INDEMNIFICATION**

To the fullest extent permitted by law, the Contractor hereby agrees to defend, indemnify, and hold harmless the Village, its officials, agents and employees, against any and all injuries, deaths, loss, damages, claims, patent claims, suits, liabilities, judgments, cost and expenses, which may in anywise accrue against the member, its officials, agents and employees, arising in whole or in part or in consequence of the performance of this work by the Contractor, its employees, or subcontractors, or which may in anywise result therefore, except that arising out of the sole legal cause of the member, its agents or employees, the Contractor shall, at its own expense, appear, defend and pay all charges of attorneys and all costs and other expenses arising therefore or incurred in connections therewith, and, if any judgment shall be rendered against the member, its officials, agents and employees, in any such action, the Contractor shall, at its own expense, satisfy and discharge the same.

Contractor expressly understands and agrees that any performance bond or insurance policies required by this contract, or otherwise provided by the Contractor, shall in no way limit the responsibility to indemnify, keep and save harmless and defend the Village, its officials, agents and employees as herein provided.

#### **T. IRREVOCABLE LETTER OF CREDIT**

In lieu of a performance bond, the Contractor shall furnish to the Village an irrevocable letter of credit in the amount of five hundred thousand dollars (\$500,000) from a reputable banking institution to guarantee the faithful performance of the contract. The letter of credit shall be payable to the Village and prepared in a format approved by the Village Attorney. It shall remain

in effect for the full term of the contract, including any extension period, and be delivered to the Village prior to July 15, 2020.

#### **U. CONTINGENCY**

If the Contractor fails to perform the work as specified herein, the Village may take such steps as are determined necessary to furnish services according to the collection requirements provided for in the RFP document. The Village shall provide the Contractor at least twenty-four (24) hours written notice and shall draw on the Contractor's letter of credit for all expenses incurred as a result of such action.

#### **V. INDEPENDENT CONTRACTOR**

The Contractor acknowledges that it is an independent Contractor and that none of its employees, agents, or assigns are employees of the Village. The Contractor shall be solely responsible for all unemployment, social security, and other payroll tax payments required by law or union contract.

#### **W. RIGHT TO AUDIT**

The Village reserves the right to audit the Contractor's records as follows:

The Village shall have the authority to review and audit all records and receipts of the Contractor regarding the awarded contract. The Contractor shall be given ten (10) calendar days notice of the review or audit.

The Contractor shall keep its books and records in such a manner as will readily facilitate the assessment of the Contractor's billing, collecting, and recycling activities in the Village.

#### **X. EQUAL EMPLOYMENT OPPORTUNITY**

During the performance of this Contract, the Contractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin or ancestry, and further, that it will examine all job classifications to determine if minority persons or women are underutilized and will take appropriate affirmative action to rectify any such underutilization.

#### **Y. COMPLIANCE WITH APPLICABLE LAWS**

The Contractor shall comply with all applicable Federal, State, and Municipal laws, ordinances, rules, and regulations governing the collection, disposal, and processing of refuse, recyclables, and yard waste during the term of the contract.

#### **Z. CHOICE OF LAW**

The construction and interpretation of this Agreement and any claims arising hereunder or related hereto, whether in contract or tort, shall be governed by the (except those provisions relating to conflict of laws) of the State of Illinois and brought in a court of competent jurisdiction in DuPage County, Illinois.



**AA. PREVAILING WAGE RATES**

The Contractor shall comply, if applicable, with the prevailing wage rates for public works projects as issued by the State of Illinois Department of Labor, current edition at date of bid submission, and each year thereafter, attached as Exhibit D and incorporated herein.

**BB. NON-ASSIGNMENT**

The Contractor shall not assign or subcontract any rights or interests under the contract or any part thereof to any other person, firm, or corporation without the prior written consent of the Village.

**CC. PENALTIES AND FINES**

The Contractor shall be solely liable for all fines and penalties imposed by the Village or any other governmental agency resulting from the Contractor's performance or its failure to perform its duties and obligations under the contract.

**DD. NOTIFICATION**

Responses to the Request for Proposal (RFP) shall be sealed and addressed to the Village as follows:

Village of Willowbrook  
Village Clerk  
Labeled: Solid Waste Collection and Disposal Service  
835 Midway Drive  
Willowbrook, Illinois 60527

**SECTION III**  
**REFUSE, YARD WASTE, AND RECYCLING PROGRAM**  
**GENERAL SPECIFICATIONS**

**A. PROGRAM DESIGN**

The collection of household garbage, bulk materials, white goods, and household construction and demolition debris shall be offered on a year-round basis.

The yard waste collection service shall be offered starting with the first full week of April through the second full week of December during the term of the contract. The Village reserves the right to extend the length of the Yard Waste Collection season, at its discretion, for a period of up to two (2) weeks after the December ending date and shall notify the Contractor of such change.

The collection of recyclables shall be offered on a year-round basis. The cost of the curbside recycling program shall be built into the cost of collecting refuse at the rates shown on the enclosed price quotation sheet attached as Appendix 2, with no additional charge to either the Village or resident for curbside recycling service.

The Contractor shall retain 100% of the proceeds from the sale of recyclables, and the projected revenues from the sale of collected materials shall be taken into consideration when determining the cost for recycling services. In order to assist the Contractor in making an accurate revenue projection, a summary of the total pounds of recyclable materials collected at the curbside for 2018 has been attached as Exhibit C and shall be incorporated herein.

The data collected in Exhibit C was compiled by the current waste hauler and is to be used for informational purposes only. The Village of Willowbrook does not certify or guarantee the amount of refuse, yard waste, recyclables or white goods is accurate or indicative of what future waste haulers may collect.

**B. COLLECTION STANDARDS**

**In order for an approved refuse, yard waste, or recycling container to be collected, each container must either be a Contractor supplied and approved toter or be properly stickered. Stickered shall mean that it has a pre-paid yard waste sticker, exclusively supplied by the Contractor, securely and visibly affixed thereto. There shall be no limit on the number of containers placed out for collection by a given household, provided all containers are Contractor supplied and approved toters or are properly stickered with yard waste stickers.**

The Contractor shall be required to provide a tagging system for any refuse container that is not collected. Each tag or label must provide a brief explanation as to why the material was not collected, including, but not limited to, overcapacity; container overweight; unacceptable refuse; wrong or no sticker attached; branches not stacked; stacks are in excess of four (4) foot lengths; bags contain unacceptable material; contaminants; improper preparation (recyclables); materials not accepted in program (recyclables); refuse and/or yard waste mixed with recyclables; and the like. Recyclable materials that were rejected shall be returned to the bin and not be left on the street or parkway areas. The Contractor shall submit with this proposal an example of the



tagging system to be used.

The Contractor will also be responsible for cleaning up any material that has spilled as a result of the collection process.

#### **C. REFUSE AND RECYCLING SERVICES FOR MUNICIPAL PROPERTIES**

The Contractor shall provide, at no cost to the Village, twice a week, if necessary, refuse collection, as well as special pick-ups upon the request of the Village, from the following municipal properties:

Village Hall, 835 Midway Drive, Willowbrook, Illinois 60527

Police Station, 7760 Quincy Street, Willowbrook, Illinois 60527

Community Resource Center (CRC), 825 Midway Drive, Willowbrook, Illinois 60527

Public Works Facility, 710 Willowbrook Centre Parkway, Willowbrook, Illinois 60527

In addition, the Contractor shall provide, at no cost to the Village, a comprehensive recycling program for the Village Hall. The Contractor shall collect and recycle a minimum of once per week, all recyclables selected by the Contractor as listed in Appendix 3, Minimum Recyclables to Be Collected.

The Village reserves the right to include additional municipal buildings or facilities for service by the Contractor during the term of the contract. The number and type of containers or dumpsters and their placement at each location shall be specified by the Village and shall be furnished at no charge by the Contractor during the term of the contract.

#### **D. REFUSE SERVICES FOR PUBLIC TRASH RECEPTACLES**

The Contractor shall provide, at no cost to the Village, refuse collection service for all Village owned trash receptacles located throughout the Village. The specific locations of the containers are attached as Exhibit B and shall be incorporated herein. The Contractor shall provide twice per week refuse collection during the period from November 1<sup>st</sup> to March 31<sup>st</sup>. The Contractor shall also provide daily refuse collection, if necessary, during the period from April 1<sup>st</sup> through October 31<sup>st</sup>.

The Village reserves the option, at its sole discretion, to add or remove any Village designated location from collection service as described in Exhibit B as well as to change the frequency of collections. The Village shall notify the Contractor in writing of any such changes.

#### **E. REFUSE SERVICES FOR VILLAGE SPONSORED EVENTS**

Refuse Service for current special events are handled in house, however, the Contractor shall provide, at no cost to the Village, refuse and/or recycling collection service for Village sponsored community events during the term of the contract should it be requested by the Village Administrator.

#### **F. CONTRACTOR PARTICIPATION AT VILLAGE SPONSORED EVENTS**

The Contractor shall have representatives available to participate in community sponsored events promoting environmental awareness.

#### **G. MINIMUM RECYCLABLE MATERIALS TO BE COLLECTED**

In Appendix 3, the Village is requesting the Contractor check off all recyclable material it proposes to collect. The material the Contractor selects to be recycled must be done so for the entire term of the contract. Additionally, the Contractor is encouraged to identify additional items that will be collected, not on the current list.

#### **H. ADDITIONAL RECYCLABLE MATERIALS DESIRED TO BE COLLECTED**

The Village reserves the right to accept or reject any or all of the additional materials submitted by the Contractor in Appendix 3 which may be offered for collection in the curbside recycling program. In addition, the Village reserves the right to require the Contractor to add to the list of recyclables collected in Appendix 3, if the Contractor is collecting a recyclable in another municipality.

#### **I. METHODS OF PREPARATION AND COLLECTION OF RECYCLABLES**

The Contractor shall use a single stream collection method for collecting recyclable material. In addition, the Contractor shall specify the method in which the recyclables are to be prepared for collection by the household. Preparation requirements shall include, but not be limited to, rinsing, removing labels, flattening, removing caps and lids, and the like.

#### **J. SPECIAL COLLECTIONS**

The Contractor shall offer a special curbside collection service for any quantity of refuse and debris that would not be practical to put into cans or bags, including, but not limited to, household construction and demolition debris, and move-in or move-out clean-up rubbish. Such services shall be by advance arrangement with the Contractor at the resident's request.

The collection costs for such services shall be based upon cubic yards of refuse as specified on the enclosed price quotation sheet. One (1) cubic yard of refuse shall be the minimum amount of refuse required for a special collection. Payment for any special collection shall be made directly to the Contractor by the resident, and collection of such fees shall be the sole responsibility of the Contractor. The Contractor shall not charge residents a service fee for special collections on their regular collection day. The Contractor may charge residents a service fee for special collections on days other than their regular collection day.

The Contractor shall advise the resident directly of the terms of special collections; i.e. what materials will be collected; how the materials should be prepared; the date of collection; the policy on furnishing advance estimates of charges, and the like.

The Contractor shall also at the request of the Village, collect quantities of refuse, debris, or yard waste left at the curb without proper stickers or preparation in unusual circumstances, i.e. evictions or "skip-outs", and shall bill the property owner for such costs.

The Contractor shall also offer dumpster rental and pick-up service for residents with household remodeling and repair projects that generate large quantities of construction and demolition debris which cannot be easily picked up at the curbside. The terms of, as well as charges and payment for, this service shall be arranged solely between the Contractor and the resident.



#### **K. WHITE GOODS**

The Contractor shall properly collect and recycle/dispose of all white goods collected in compliance with all federal, state, and local laws, rules, regulations, statutes, ordinances and restrictions. Examples of white goods include refrigerators, hot water heaters, and any other appliance containing CFC or HCFC refrigerant gases, PCB containing capacitors, mercury switches, and other hazardous components. The cost of collection and disposal of white goods containing CFC or HCFC refrigerant gas, PCB containing capacitors, mercury switches, and other hazardous components shall be at the rate specified in the enclosed price quotation sheet.

#### **L. CHRISTMAS TREE COLLECTION**

The Contractor shall provide a special collection for Christmas trees for the month of January. The Contractor agrees to perform this once a year service at no charge to either the Village or Willowbrook residents.

#### **M. DISPOSAL OF RESIDENTIAL REFUSE**

The Village reserves the right to approve the landfill site location the Contractor intends to use for the disposal of refuse collected at the curbside. The Contractor shall provide the name and location of the disposal site in accordance with Appendix 8.

In the event that an alternative site is preferred by the Village, the Contractor shall use the alternative site location provided that any changes in the costs of disposal created by the use of such site will be negotiated between the Village and the Contractor prior to its use.

#### **N. DISPOSAL OF RESIDENTIAL YARD WASTE**

The Village reserves the right to approve the composting facility the Contractor intends to use for the disposal of yard waste and leaves collected at the curbside. The Contractor shall provide the name and location of the disposal site in accordance with Appendix 8.

In the event that the Village prefers an alternative site, the Contractor shall use the alternative site location provided that any changes in the costs of disposal created by the use of such site will be negotiated between the Village and the Contractor prior to its use.

#### **O. PROCESSING OF RECYCLABLE MATERIALS**

The Village reserves the right to approve the location of the processing facility the Contractor intends to use for the separation and processing of recyclable materials collected at the curbside. The Contractor shall provide the name and location of the processing facility in accordance with Appendix 8. In the event that the Village prefers an alternative site, the Contractor shall use the alternative site location provided that any changes in the costs for collection and processing created by the use of such site will be negotiated between the Village and the Contractor prior to its use.

#### **P. MONTHLY REPORT**

The Contractor shall prepare and submit to the Village a monthly refuse, yard waste, and recycling report, by the 15th day of the following month. The report shall include summaries of the following information:

- 1) Total weight in tons and total volume in compacted cubic yards of refuse landfilled;
- 2) Total volume, in compacted cubic yards, of yard waste collected;
- 3) Weekly set-out rate for recyclables;
- 4) Annual participation rate (total number of set-outs divided by the number of homes included in the collection service);
- 5) Total weight, in pounds, of recyclable materials collected;
- 6) Number of white goods collected;
- 7) Revenue received by Contractor for sale of recyclables;
- 8) Tipping fee charge per ton at the landfill site;
- 9) Tipping fee charge per compacted cubic yard at the compost facility;
- 10) Tipping fee savings (total weight of recyclable materials collected in tons multiplied by the tipping fee charge per ton at the landfill site);
- 11) Name and location of the landfill facility used by Contractor;
- 12) Name and location of compost facility used by Contractor;
- 13) Name and location of processing facility used by Contractor; and
- 14) Report tabulating all complaints filed by Willowbrook Residents.



## **SECTION IV TOTER BASED SERVICE**

### **A. TOTER BASED SERVICE**

The Contractor shall agree to provide at a minimum once a week refuse and recyclable collection service through the exclusive use of Contractor supplied and approved toters. Every detached single-family dwelling unit shall receive two (2) toters, one for refuse and the other for recyclables.

### **B. BILLING**

The Contractor shall bill the resident receiving the service directly and in accordance with the enclosed price quotation sheet. The Contractor shall be responsible for the purchasing, distribution, and maintenance of all supplied toters and necessary related equipment. All costs associated with the purchase, distribution, maintenance, and lease of toters shall be included in the total price of the toter service.

### **C. TOTER SPECIFICATIONS**

Residents shall have the option of using two different size toters for the disposal of refuse and recyclables. These toters should be designed with a tight-fitting lid, wheels and a capacity of either sixty-five (65) or ninety-five (95) gallons. An optional toter with a capacity of thirty-five (35) gallons shall be supplied to senior citizens at a discount in accordance with the enclosed price quotation sheet (Appendix 2). Requested changes in toter size shall be done at no cost to the resident for the first ninety (90) days of the new toter service program or after a new resident moves in.

The Contractor shall purchase and maintain a reasonable supply of refuse and recycling toters to cover replacements for lost, damaged, and stolen toters; and initial toters for new construction. The manufacturer's name, location, and the model number of the containers to be used shall be included in this proposal, as well as a copy of the product sheet. The Village reserves the right to approve the type of bins to be purchased by the Contractor.

### **D. TOTER PRICE CHANGES**

The enclosed price quotation sheet should reflect the year-to-year price changes for the toter service. In no case shall the annual adjustment exceed five (5) percent per year. The Village reserves the right to request such other information, from the Contractor as may be necessary to evaluate any proposed rate increase or decrease.

### **E. YARD WASTE DISPOSAL**

The Contractor shall agree to provide at a minimum once a week yard waste collection service through the use of yard waste disposal stickers. Homeowners may purchase yard waste stickers from the Contractor, at Village Hall, or at local retailers at the rates shown on the enclosed price quotation sheet.

The Contractor shall be responsible for the printing, distribution, and sale of yard waste disposal stickers which should be designed to be of a "one-time use" variety. The Contractor shall arrange for area retailers to aid in the sale of stickers, and shall make every effort to secure arrangements with at least four (4) retail establishments in the area so as to achieve reasonable Village-wide

coverage and a readily available supply of stickers. The Village shall also agree to act as a retailer in the sale of yard waste disposal stickers.

The Contractor shall provide yard waste disposal stickers on consignment to local retailers and shall not charge retailers for the storage, handling, mail, or in person delivery of such stickers. The Contractor shall also offer stickers for sale to Willowbrook residents through mail order and shall include handling and mailing costs in the total cost for the stickers. No other mark up for mail orders shall be permitted. The Contractor may require a minimum quantity for purchase through the mail and must inform the Village of such requirements. Willowbrook residents may request the mail order of stickers by phone. The Contractor may sell stickers directly to residents by mail on either a pre-paid or a billable basis, at its discretion. Billing and collection of charges for residential mail orders shall be the sole responsibility of the Contractor.

#### **F. STICKER DESIGN AND CONSTRUCTION**

The Village reserves the right to approve or disapprove of the design and construction of the Contractor's yard waste disposal stickers. Stickers must be of an approved color which should be clearly visible from a distance by drivers at dawn or dusk. The paper used shall be biodegradable and shall contain a backing of glue that will adhere to container surfaces in sub-zero temperatures as well as in extreme heat. All yard waste stickers shall display the Village of Willowbrook name and shall be clearly labeled for "refuse or yard waste" use only.

#### **G. STICKER PRICE CHANGE**

Yard waste disposal sticker prices may be changed on an annual basis only in accordance with the enclosed price quotation sheet. The Contractor, the Village, and local retailers shall begin selling stickers at the new price effective on the anniversary date of the contract; i.e., August 1, 2020, August 1, 2021, August 1, 2022, August 1, 2023, and August 1, 2024. The Contractor shall honor the use of old yard waste stickers for an unlimited time after the new sticker price has been instituted, at no additional charge to the retailer, Village or homeowner.

#### **H. OPTIONAL YARD WASTE TOTER**

The Contractor shall make available to residents not participating in the yard waste disposal sticker service, as an optional service, once per week yard waste collection from Contractor supplied and approved toters. Stickers are required for residents not utilizing toters. The Contractor shall bill the resident receiving the service directly and in accordance with the enclosed price quotation sheet. The resident will be billed for the season from April to early December only. The resident may cancel the optional yard waste collection toter service, without a penalty fee, provided the resident notifies the Contractor in writing thirty (30) days in advance of the last date of desired service.

#### **I. RECYCLABLE COLLECTION**

Each detached single-family unit may place one (1) recyclable toter and an unlimited number of bins or quantity of recyclables that a household may place at the curbside for collection. Residents have the right to purchase additional recycling bins or to set out other containers which are clearly marked for recycling collection. The Contractor shall collect from all recycling bins that have been placed at the curbside for collection.



#### **J. BULK MATERIALS**

The Contractor shall provide collection services for items which are too large to fit into an approved toter, e.g. discarded toys, crates, barrels, small tables, small chairs, etc.; residents will be allowed to place one (1) bulk item once per week for disposal immediately adjacent to the refuse and recycling toters. The cost for the collection of bulk materials shall be figured into the total cost of the toter service.

Included in the collection of bulk materials is the collection of household construction and demolition debris either placed in stacks weighing less than fifty (50) pounds and four (4) feet in length, or placed in containers weighing less than fifty (50) pounds. The Contractor shall not require residents to use string, twine, or any other means to bundle a stack of refuse or yard waste for collection.

#### **K. BACKDOOR REFUSE, YARD WASTE, AND RECYCLING COLLECTION SERVICE**

The Contractor shall make available to residents participating in the curbside collection program, as an optional service, once per week backdoor refuse, yard waste, and recycling collection services. Each container placed out for backdoor collection must either be in an approved toter or have the appropriate yard waste disposal sticker attached for collection. The Contractor shall bill the resident receiving this service directly for the additional costs for collection as indicated on the enclosed price quotation sheet.

**APPENDIX 1**

**VILLAGE OF WILLOWBROOK  
PROPOSAL FOR RESIDENTIAL SOLID WASTE COLLECTION  
AND DISPOSAL SERVICE  
AUGUST 2019**

WE HEREBY AGREE TO PROVIDE RESIDENTIAL SOLID WASTE AND COLLECTION SERVICES TO THE VILLAGE OF WILLOWBROOK IN ACCORDANCE WITH THE REQUEST FOR PROPOSAL PROVISIONS, INSTRUCTIONS, AND SPECIFICATIONS FOR THE PRICES AS STATED IN APPENDIX 2.

Dated and signed this \_\_\_\_\_ day of \_\_\_\_\_, 2019.

If an individual or partnership,  
all individual names of each  
partner must be signed.

If a corporation, an officer  
duly authorized must sign  
and affix corporate seal.

\_\_\_\_\_  
Company

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Position

\_\_\_\_\_  
Address

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
E-mail



**APPENDIX 2**  
**GENERAL PRICE QUOTATION SHEET**

Please provide all costs associated with once a week, same day refuse, yard waste, leaf, and recycling collection services for each year in accordance with the following schedule:

Service Description	Year 1 (2020)	Year 2 (2021)	Year 3 (2022)	Year 4 (2023 to contract end)
<b>Toter Base Services*</b>				
95-gallon (per month)	\$	\$	\$	\$
65-gallon (per month)	\$	\$	\$	\$
35-gallon (per month)	\$	\$	\$	\$
35-gallon-senior citizens / 65 and older (per month)	\$	\$	\$	\$
<b>Optional Yard Waste Toter Service</b>				
95-gallon (per month)	\$	\$	\$	\$
65-gallon (per month)	\$	\$	\$	\$
35-gallon (per month)	\$	\$	\$	\$
35-gallon-senior citizens / 65 and older (per month)	\$	\$	\$	\$
<b>Optional Backdoor Toter Monthly Service Fee</b>	\$	\$	\$	\$
<b>Optional Backdoor Yard Waste Monthly Service Fee</b>	\$	\$	\$	\$
<b>Yard Waste Stickers (per sticker)</b>	\$	\$	\$	\$
<b>White Goods (cost per item)</b>	\$	\$	\$	\$
<b>Special Collection Charge (per cubic yard)</b>	\$	\$	\$	\$
<b>Charge to Exchange Toters**</b>	\$	\$	\$	\$

\*Includes recycling cart

\*\*After initial exchange within first 90 days

**APPENDIX 3**  
**MINIMUM RECYCLABLES TO BE COLLECTED**

The Village is requesting the Contractor check off all recyclable material it shall collect. The material the Contractor selects to be recycled must be done so for the entire term of the contract. Additionally, the Contractor is encouraged to identify additional items they will be collecting, not on the current list.

**Non-Paper Items Paper Items**

- ☐ PET (#1) plastic bottles & containers
- ☐ Corrugated Cardboard
- ☐ HDPE (#2) plastic bottles & containers
- ☐ Chipboard (Paperboard)
- ☐ PVC (#3) plastic bottles & containers
- ☐ Newspaper
- ☐ LDPE (#4) plastic bottles & containers
- ☐ Magazines & catalogs (glossy & non-glossy)
- ☐ PP (#5) plastic bottles & containers
- ☐ Telephone directories
- ☐ PS (#6) plastic bottles & containers
- ☐ Brown kraft paper bags
- ☐ Other (#7) plastic bottles & containers
- ☐ Wet strength carrier stock
- ☐ LDPE & HDPE soft plastic 6 & 12 pack rings
- ☐ Junk mail
- ☐ Brown, green and clear glass containers
- ☐ Mixed Paper
- ☐ Aluminum formed containers/wrap
- ☐ Steel/tin/bi-metal cans
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_

**Additional Recyclable Material**

- ☐ Aseptic packaging
- ☐ Aerosol Cans
- ☐ Household Batteries
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_



**APPENDIX 4  
VILLAGE OF WILLOWBROOK  
CERTIFICATE OF COMPLIANCE**

The undersigned, being first duly sworn an oath, deposes and states that he has the authority to make this certificate on behalf of the bidder for this product, commodity, or service briefly described as follows:

**RESIDENTIAL SOLID WASTE COLLECTION AND DISPOSAL SERVICE**

The undersigned certifies that, pursuant to 720 ILCS Act 5, Article 33E of the Illinois Compiled Statutes, the bidder is not barred from bidding on this contract as a result of a conviction for the violation of State of Illinois laws prohibiting bid-rigging or bid-rotating.

The undersigned certifies that, pursuant to 65 ILCS 5/11-42.1-1 of the Illinois Compiled Statutes, the bidder is not delinquent in the payment of any tax administered by the Illinois Department of Revenue.

This Business Firm is: (check one)

Corporation \_\_\_\_\_ a Partnership \_\_\_\_\_ an Individual \_\_\_\_\_

Firm Name: \_\_\_\_\_

Firm Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Position: \_\_\_\_\_

Date Signed: \_\_\_\_\_

**APPENDIX 5**  
**SCHEDULE OF ALTERNATIVES AND DEVIATIONS**

Please list any proposed alternative or deviation to the minimum standards outlined in this RFP document.

Section	Subsection	Explanation of Alternative/Deviation



**APPENDIX 6  
SCHEDULE OF VEHICLES/EQUIPMENT**

Please list all vehicles and equipment which will be used in the performance of the contract. List refuse, recycling, and yard waste vehicles in separate groupings. Please attach additional sheets if necessary

**REFUSE**

Year	Make	Body Type	Vehicle Identification Number	License Plate

**RECYCLING**

Year	Make	Body Type	Vehicle Identification Number	License Plate

**YARD WASTE**

Year	Make	Body Type	Vehicle Identification Number	License Plate

**APPENDIX 7**  
**SCHEDULE OF ILLINOIS MUNICIPALITIES SERVED**

Please list municipal references. Please attach additional sheets if necessary

Municipality	Contact Name & Telephone Number	Service Dates	Explanation of Collection and Disposal Program

**APPENDIX 8**  
**LOCATION OF DISPOSAL FACILITIES**

Please provide below information concerning the facilities which are intended to be used for the disposal of refuse, yard waste, and recyclable materials collected at the curbside. Please attach additional sheets if necessary.

**REFUSE**

Name of Facility	Facility Address	Disposal Limitations

**RECYCLING**

Name of Facility	Facility Address	Disposal Limitations

**YARD WASTE**

Name of Facility	Facility Address	Disposal Limitations



**APPENDIX 9  
CONTRACTOR QUALIFICATIONS**

Name of Business: \_\_\_\_\_

Business Address: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Business Number: \_\_\_\_\_

Emergency Number: \_\_\_\_\_

Fax Number: \_\_\_\_\_

Ownership:            Individual            Partnership            Corporation

Franchise or Parent Company (if applicable): \_\_\_\_\_

List all Partners, Managers, and Corporate Officers:

Name	Title	Residence	Phone
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Days of Operation: \_\_\_\_\_

Business Hours: \_\_\_\_\_

Number of Employees - Supervisors: \_\_\_\_\_ Drivers: \_\_\_\_\_ Office Personnel: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

[illegible]

VIDEO  
REVISION

**EXHIBIT B**  
**PUBLIC TRASH RECEPTACLES COLLECTION LOCATIONS**

The Contractor shall provide twice per week refuse collection to the following sites during the period from November 1<sup>st</sup> through March 31<sup>st</sup>. The Contractor shall also provide three times per week refuse collection to same sites, if necessary, during the period from April 1<sup>st</sup> through October 31<sup>st</sup>.

Tony and Florence Borse Community Park  
208 Midway Drive

Creekside Park  
64<sup>th</sup> Street and Madison

Lake Hinsdale Park  
Lake Hinsdale Drive and 63<sup>rd</sup> Street

Midway Park  
209 Midway Drive

Prairie Trail Park  
59<sup>th</sup> Street and Clarendon Hills Road

Ridgemoor Park  
65<sup>th</sup> Street and Quincy Street

Rogers Farm Park  
63<sup>rd</sup> Street and Garfield Avenue

Waterford Park  
6612 Rodgers Drive

Willow Pond  
Plainfield Road and Adams Street



**EXHIBIT C**  
**WEIGHT OF MATERIALS COLLECTED**

	Tons Collected by Month			Recycling Detail	
	<u>Refuse</u>	<u>Recyclables</u>	<u>Yard Waste</u>	<u>Paper Fiber</u>	<u>Commingled Containers</u>
January-18	79.76	63.25	.38	44.03	19.22
February-18	55.40	37.03		25.78	11.25
March-18	62.16	47.49		33.06	14.43
April-18	79.60	45.50	2.26	31.67	13.83
May-18	120.32	66.39	10.37	46.21	20.18
June-18	80.70	50.76	4.81	35.33	15.43
July-18	107.66	65.09	2.46	45.31	19.78
August-18	80.34	42.99	2.78	29.93	13.06
September-18	139.43	50.52	3.14	35.17	15.35
October-18	111.17	68.61	1.91	47.76	20.85
November-18	83.64	33.28	6.15	23.17	10.11
December-18	69.65	41.60		28.96	12.64
<b>Totals</b>	<b>1,069.83</b>	<b>612.51</b>	<b>34.26</b>	<b>426.37</b>	<b>186.14</b>
<b>Monthly Average</b>	<b>89.15</b>	<b>51.04</b>	<b>3.81</b>	<b>35.53</b>	<b>15.51</b>
<b>Weekly Average</b>	<b>20.57</b>	<b>11.78</b>	<b>.88</b>	<b>8.20</b>	<b>3.58</b>

\*\* The above-mentioned data was compiled by the current waste hauler and is to be used for informational purposes only. The Village of Willowbrook does not certify or guarantee the amount of refuse, yard waste, recyclables or white goods is accurate or indicative of what future waste haulers may collect.

**EXHIBIT D**  
**SPECIAL PROVISIONS FOR PREVAILING WAGES**

The Contractor shall ensure compliance with the Prevailing Wages established by the Illinois Department of Labor for DuPage County.

**ILLINOIS DEPARTMENT OF LABOR**

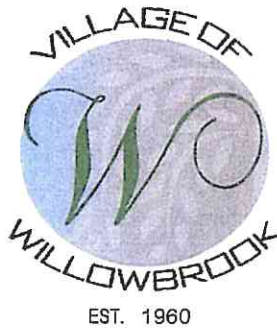
**Prevailing Wage: Notice of Rate Posting**

Attention: Contractors & Subcontractors:

The Prevailing Wage Act (820 ILCS 130/0.01-12) requires contractors and subcontractors to pay laborers, workers, and mechanics employed on public works projects no less than the general prevailing wage rate of wages (consisting of hourly cash wages plus fringe benefits) for work of similar character in the locality where the work is performed. The Current Prevailing Wage Rate for DuPage County can be located at the Illinois Department of Labor website:

<https://data.illinois.gov/dataset/idol-2018-prevailing-wage-rates/resource/0c95f063-aed9-4db7-adc3-c224acee8fc2>

Please note that the Department has added an "Effective Date" column on the far left of the data layout on the page displaying prevailing wage rates. To see which rates have changed in your county, simply sort the data by effective date.



Date: August 22, 2019

From: Brian Pabst – Village Administrator

**Mayor**

Frank A. Trilla

**Village Clerk**

Leroy R. Hansen

**Village Trustees**

Sue Berglund

Umberto Davi

Terrence Kelly

Michael Mistele

Gayle Neal

Paul Oggerino

**Village  
Administrator**

Brian Pabst

**Chief of Police**

Robert Schaller

**Director of  
Finance**

Carrie Dittman



1. How many stickers are purchased annually? – **Approximately 4,000 annually**
2. What is the price of the stickers? – **The current sticker price is \$3.00**
3. What are the current cart rates? – **95 gal. \$22.94 / 65 gal. \$22.20 / 35 gal. \$20.95. The senior 35-gallon rate is \$16.76**
4. Who is the current hauler? – **Republic Services**
5. What day(s) of the week is collection? – **There will be a 1 day pick up starting September 12th. Pickup on Thursdays only. The Village had three-day service for the last 4 years - Monday, Tuesday, Wednesday. The bidder may provide a cost based upon 1 day and more than one day as an alternate.**
6. How many customers currently have backdoor service? – **0**
7. How many seniors have the senior service? – **There are 169 35-gallon carts being used. It is unknown how many are used by seniors.**
8. For free services, what size and number containers are at the locations? – **One 8-yard container at the Police Department area and one 14-yard container at our Public Works facility. services 1 time per week.**
9. Is there any roll-off service required? **Yes. If so, what size and how many annual pulls? Other than the above Public Works container, we have none, however, we reserve the right to ask for others if needed free of charge. There is no specific history on other roll offs being asked for.**
10. What is the current number of each cart currently out there?
  - A. **Trash carts: Approx. 211 customers with 35-gallon carts. 696 customers with 65-gallon carts. 502 customers with 95-gallon carts**
  - B. **Recycle carts: Approx. 169 customers with 35-gallon carts. 1027 customers with 65-gallon carts and 200 customers with 95-gallon carts**
  - C. **Yard waste carts: Approx. 10 customers with 65-gallon carts and 168 customers with 95-gallon carts**
11. Will we be provided a customer list by cart size prior to the start of the contract? – **We have an address list, but we do not have a customer list by cart size.**
12. The RFP calls if a LOC. Is there a possibility to have this changed to a performance bond? – **No.**
13. Can we provide a bid bond in lieu of a cashier's or certified check? – **Yes.**
14. Can we get the annual tonnage of refuse, recycling, and yard waste collected? – **See Exhibit C in the RFP.**
15. Is there an amnesty day in the new contract? **Language from the current contract: The CONTRACTOR shall provide at no cost to the residents or VILLAGE an annual "Amnesty Day" collection. The date and design of the collection shall be at the discretion of the VILLAGE. During the "Amnesty Day", residents governed by this Agreement shall be permitted to place material at the curb without the need for refuse/yard waste stickers. No material excluded under this Agreement shall be collected in conjunction with the "Amnesty Day. Typically, the amnesty day is a mutually agreed upon day in September of each year.**
16. How many tons were hauled last year and the previous two years? – **That information was not tracked separately, so we do not have an answer.**
17. The RFP appears to only reference yard-waste stickers. **Currently, everything outside the cart on collection day requires a sticker as does bulk items in addition to one. Do additional refuse and bulk items require stickers? – Yes**
18. Is a sticker required for bags/containers in addition to the refuse cart? – **Yes**



Clarifications regarding the Village of Willowbrook's Refuse RFP

1. All customers pay for both the refuse and recycling carts monthly whether they use them or not. Again, each additional (refuse, recycling) container shall have a sticker.
2. The yard waste cart is provided for 8 months for the following monthly costs:
  - A. 95 Gallon yard waste - \$28.70
  - B. 65 Gallon yard waste - \$25.50
  - C. 35 Gallon yard waste - \$21.75
3. On Page 28 of the RFP (Appendix 2: General Price Quotation Sheet), please change line item titled "Yard Waste Stickers (per sticker)" to "Refuse and Yard Waste Stickers (per sticker)." Refuse and yard-waste stickers are interchangeable and therefore, only quote 1 (one) price for this sticker.
4. The 2019 Rates are:  
95- gallon = \$22.81/mo.  
65-gallon = \$22.07/mo.  
35-gallon = \$20.82/mo.

**\*\*\* As of January 1, 2020, our current carrier will add \$1.62 per month per customer for recycling costs.**

Please disregard the rates that were provided on the answers to questions sheet that was e-mailed earlier.

My apologies for any disruption that have occurred concerning the wrong rates.

Please call me with any questions or comments you may have

Brian Pabst  
O: 630-920-2261

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## Village of Willowbrook Residential Operational Approach

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Groot Industries looks forward to providing comprehensive refuse, recycling and landscape collections for the residential units located within the Village of Willowbrook. With 105 years of direct commercial and municipal experience within the Chicago metropolitan area, Groot provides solid waste collections to over 600,000 homes every week and we have exclusive contracts in 81 communities. We are confident that the Village will receive complete satisfaction with regard to our services. The following outline and discussions represent our understanding, capabilities and methodology we intend to use to perform this service for the residents of the Village of Willowbrook.

Our discussions are broken down into these ten (10) categories.

- I. Village of Willowbrook Collection Program
- II. Residential General Routing
- III. Residential Equipment
- IV. Vehicle Maintenance Procedures
- V. Driver Qualifications
- VI. Service Implementations & Developments
- VII. Service Quality Assurance
- VIII. Emergency Contingency Plan
- IX. Compressed Natural Gas (CNG) Trucks
- X. Recycling Capabilities & Materials



## **Village of Willowbrook Residential Operational Approach**

### **I. Village of Willowbrook Collection Program**

Groot has proposed an option to provide refuse, recycling and yard waste collection to each Village household weekly on a one day (Wednesday) schedule and three day (Monday, Wednesday, Thursday) schedule.

#### **A. Collection Program**

##### **1. Unlimited Refuse Collection**

Our service proposal provides residents curbside collection of household waste limited to a 95 (default), 65 or 35 gallon cart for refuse collection. Our proposal is based on each resident (1,649 homes) receiving collection service with a cart. Requested changes in cart size will be done at no cost to the residents for the first 90 days. After 90 days, a fee will apply. Groot will maintain ownership of the carts during the term of the agreement; therefore, all maintenance and cart replacement costs will be handled by Groot.

Any additional refuse material that does not fit inside the cart will be collected when properly prepared (35 gallon container, smaller rigid container, or plastic garbage bag). Each bag or can set out in addition to a full refuse cart will require the use of one pre-paid sticker. Additional improperly prepared containers will be tagged. An example of the tag is provided at the end of the Operational Approach.

A backdoor service option will be available for refuse only. Recycling and yard waste will still be required to be placed curbside for collection.

##### **2. Unlimited Recycling Collection**

Groot will collect unlimited commingled recyclable materials on a weekly basis from each residential unit on the same day as the refuse collection. Groot will supply a default level of service which includes a 65 gallon cart designated for recycling material only. Requested changes in cart size will be done at no cost to the residents for the first 90 days.



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## Village of Willowbrook Residential Operational Approach

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Improperly prepared containers will be tagged. An example of the tag is provided at the end of the Operational Approach. Groot will maintain ownership of the carts during the term of the agreement; therefore, all maintenance and cart replacement costs will be handled by Groot.

### **3. Unlimited Landscape Waste Collection**

Landscape waste collection will take place starting the first full week of April each year through the second week of December. Landscape collection will take place the same day as refuse and recycling collection. Each properly prepared bag or container must have a prepaid sticker affixed. Residents will also have the option of a yard waste subscription program that includes a 95, 65 or 35 gallon cart for an annual fee.

Residents may use personal containers not exceeding 35 gallons in size and 50 pounds in weight. Kraft paper bags (not exceeding 33 gallons in size) may also be used. Residents will also have the option to rent a 65 or 95 gallon yard waste cart.

Grass clippings, leaves, twigs, garden debris, weeds, fruits, seeds, stalks, vines, bark and wood chips may be placed at the curb on the regularly scheduled pick up day in biodegradable paper "kraft" bags or containers not to exceed 33 gallons in size or 50 pounds. Bags are preferred to be rolled and crimped closed and be easily lifted to waist height and must not exceed 50lbs.

Brush and branches up to 4 feet must be bundled with twine (wire or plastic is not acceptable) 4' or less in length and 2' or less in diameter at the base and easily lifted to waist height. Landscape waste does not include wood timbers, plastic edging, plant pots or trays, fertilizer or landscape material bags, landscape fabric, root sections, sand, gravel, sod, firewood or animal waste.

Groot Industries will provide free collection of Christmas trees each year at no additional cost to the residents for the month of January.

## Village of Willowbrook Residential Operational Approach

### B. Bulk Items, Construction Debris & Oversized/Overweight Items

Residents will be provided curbside collection of one bulk item on a weekly basis which can be safely collected by one Groot collector at no additional cost. An additional fee will be charged for collections in excess of one item. Groot understands that small items will be removed with weekly bulk refuse collection, but all appliances, regardless of size, must be called in for a scheduled collection. Bulk items include: boxes, barrels, crates, household furniture, and similar items that do not fit into a proper container and can be collected/lifted by one driver without assistance. Exceptions include items which are banned from direct disposal into a landfill (appliances, tires, car batteries and electronic waste).

Two yards of construction debris will be collected at no additional charge in lieu of a traditional bulk item. Construction debris must be cut to no more than 4 feet in length and no larger than 2 feet in diameter and bundled or placed in an approved container that does not exceed 50 pounds in weight. Items not fitting in a cart with the lid closed must be placed in another approved and tagged container. Construction debris in excess of 2 yards will require an additional fee.

Oversized and overweight items will be collected for an additional fee. Oversized/overweight items are any single large or extra heavy item that will require the resident to schedule a special pick-up. An example of an oversized item is a piano, hot tub or any item that requires two or more people to lift. A per item fee of will apply for each oversized item and residents will be required to call Groot to schedule a pick in advance.





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## Village of Willowbrook Residential Operational Approach

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### **C. White Goods**

White goods are defined by Illinois law as, but not limited to:

*Any domestic and/or commercial large appliance which contains CFC or HCFC refrigerant gas, PCB containing capacitors, mercury switches, or other hazardous components. Examples include, but are not limited to, refrigerators, freezers, air conditioners, ranges (both electric and gas), dehumidifiers, water heaters, furnaces, ovens, humidifiers, water softeners, trash compactors, and other similar large appliances.*

Groot will provide collection of such items on a weekly basis with residents calling to schedule a special collection for an additional fee outlined in our cost proposal. Regardless of size and weight, all appliances/white goods must be called in for a scheduled pick up and payment must be received in advance.

### **D. Village of Willowbrook Facilities**

Groot will provide for the collection of refuse and recycling at Village facilities as outlined in the RFP. Additional Village facilities and services provided at each location shall be mutually agreed upon before execution of the final agreement.

### **E. Village Sponsored Events**

Groot will provide services for Village sponsored events. These events will be mutually agreed upon prior to the execution of the agreement.



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## Village of Willowbrook Residential Operational Approach

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### II. Residential General Routing

#### A. Village of Willowbrook Service Routing

Groot has proposed an option to provide refuse, recycling and yard waste collection to each Village household weekly on a one day (Wednesday) schedule and three day (Monday, Wednesday, Thursday) schedule. We are expecting to service approximately 1,649 residential units within the Village of Willowbrook.

#### B. Hours of Collection and Holiday Service

The Village can expect collection vehicles to arrive in town at 7:00 a.m. and remain until mid afternoon. Extra collection vehicles will be supplied as needed when weather or traffic concerns indicate any route or routes will be substantially delayed.

Groot Industries currently observes the following holidays:

- |                    |                    |
|--------------------|--------------------|
| • New Year's Day   | • Labor Day        |
| • Memorial Day     | • Thanksgiving Day |
| • Independence Day | • Christmas Day    |

During the week of a holiday, the collection day following a holiday will be serviced one day behind the regular schedule. If a holiday falls on a Sunday, it will be observed on Monday, again delaying service by one day.



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## Village of Willowbrook Residential Operational Approach

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### III. Residential Equipment

#### A. Waste Collection Vehicle Specifications and Special Features

We have a chassis/body combination that is best suited for densely populated areas and provides us with exceptional maneuverability and flexibility. These state-of-the-art refuse, recycling and landscape waste trucks are highly beneficial in navigating the streets that exist within the Village. All equipment within the Village are uniformly painted, washed and maintained regularly to ensure a neat and clean appearance. Collection vehicles are equipped with optional equipment to aid in both safety and efficiency. All vehicles are equipped with strobe type lights and rear view vision cameras for increased safety.

### IV. Vehicle Maintenance Procedures

#### A. Residential Maintenance Procedures

Groot Industries presently utilizes our own complete maintenance facilities in McCook, IL for servicing our residential collection equipment.

Capabilities include:

- Welding and fabrication
- Major engine and transmission overhauls
- Hydraulic hose fabrication and repair
- Body and chassis restoration



We operate our maintenance facility 24 hours per day adhering to strict preventative maintenance procedures. All equipment is maintained following the Department of Transportation standards.



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## Village of Willowbrook Residential Operational Approach

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### V. Driver Qualifications

#### A. Experience Requirements

Groot Industries requirements for driver personnel are as follows:

1. Minimum of one (1) year experience in the operation of 50,000 lb. gross vehicle weight rated waste collection vehicles.
2. Complete D.O.T. and C.D.L. certification.

#### B. Safety Training and Driver Certification

All Groot Industries, Inc. employees performing driving, maintenance, or labor functions are required to attend weekly safety meetings specific to their line of work. Personnel will receive training and follow-up reviews in:



Operational Procedures



Customer Interaction



Equipment Familiarization



Health and Safety Procedures



Defensive Driving Techniques

When new drivers begin their association with Groot, a minimum of two (2) weeks on-site training specific to the area of service is required to orient the driver. In addition, employees participate in a quarterly awards program sponsored by Groot which promotes constant awareness and ultimately safer and better quality service for our customers.

#### C. Driver Appearance

All employees performing driving, maintenance or labor functions are required to wear company issued uniforms while on duty. Uniforms identify the employee's name, company affiliation, and are maintained in a neat and orderly appearance.





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## **Village of Willowbrook Residential Operational Approach**

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### **VI. Service Implementations & Developments**

#### **A. In-Town Supervisor Availability**

Groot Industries will utilize a full-time supervisor for the Village of Willowbrook and collections will be supervised each week. Duties include assisting drivers in servicing their routes and being immediately available to customers who encounter any service problems. Resident questions or concerns are fielded promptly on the spot, drastically reducing many calls the Village may encounter.

#### **B. Expansions & Improvements—Pollution Control Initiatives**

Improvements are continually made within Groot Industries operations and external expansion opportunities are investigated, monitored and implemented upon thorough research completion.

An example includes Groot's utilization of CNG, Compressed Natural Gas, for collection vehicles within our fleet. The implementation of these vehicles substantially reduces Groot's carbon footprint.

Recycling capabilities are also reviewed regularly for Groot Industries' plan in considerably reducing landfill usage and increasing community knowledge. The Groot website is available 24 hours a day, 7 days a week for informational bulletins and our customer service department is provided with information in order to assist residents of the Village.

### **VII. Service Quality Assurance**

#### **A. Office Procedures**

Groot Industries staffs its customer service and operations office from 7:00 am to 5:00 pm Monday through Friday, and Saturday from 7:00 am until 11:00 pm. Outside of the above stated times, we employ full voice mail capability to specific personnel or operational areas. Customer Service representatives are trained in the following areas:

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## Village of Willowbrook Residential Operational Approach

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1. Extra Service Requests
2. Acceptable & Non-acceptable Waste
3. Recycling Program Education
4. Program Rules & Regulations
5. Residential Billing Inquiries



### **B. Resident Complaint Resolution Process**

Groot understands that sometimes residents will call in with complaints concerning the program, billing issues or missed collections. Residents are always treated with respect and if the complaint is concerning services, our designated foreman is called for immediate investigation.

It is company policy that if a call for a late set-out or missed collection comes in while the Village of Willowbrook trucks are still in the service area, we will make every effort to return the same day as the call is received. Any calls that are received after the collection vehicles have left the Village of Willowbrook for the day will be scheduled for collection the next day.

### **C. Escalation Process for Complaints**

In the event a complaint requires the response from someone other than a customer service representative, we have designed our customer service department to fall under the direct supervision of our Operations Manager and our District Manager. In the event of a serious complaint, Groot's Municipal Manager and District Manager are always available to handle such complaints.

Groot will work in partnership with the Village to be pro-active in reducing complaints by notifying residents of scheduled rate increases and scheduled program changes.

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## Village of Willowbrook Residential Operational Approach

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### **D. Billing Procedures**

Groot will invoice the residents quarterly, in advance of service.

Upon award, Groot requests the Village to provide a current detailed residential listing of each household in order to bill the residents directly.

### **E. Drivers End-of-Day Service Review**

Every morning drivers are required to meet with the Residential Supervisor. Drivers will receive instructions on scheduled extra service requests for their route, any equipment changes, and special routing demands.

To ensure the highest level of service throughout the day, drivers must report in via radio whenever leaving their respective service area. Particular emphasis is placed on communications prior to finishing their route at the end of the day. By closely supervising the routes progress near its termination, adjustments can be made readily with adjoining routes to handle any late service requests, or cover routes which may be running late.

## **VIII. Emergency Contingency Plan**

### **A. Public Health and Village Requests**

In order to protect the public health, safety and welfare, Groot will respond to requests from the Village of Willowbrook to collect debris left in unusual circumstances. We provide the necessary equipment and personnel to respond to your requests for an agreed upon rate for collection and disposal. Groot will agree to provide additional emergency relief services in the event of a natural disaster in the Village of Willowbrook (i.e. tornados, floods) when declared by the Village, State or Federal Government.



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## Village of Willowbrook Residential Operational Approach

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### B. Weather Considerations and Contingency Plans

In cases of severe weather, where service becomes problematic due to heavy snows, rains or wind damage, Groot Industries has the resources to address and remedy the resulting waste-related problems. Due to the high concentration of equipment we will have operating around the Village, we are able to draw upon many other collection vehicles to assist the Village's residential units. We routinely make sure auxiliary personnel are available during the winter months, and as a matter of course, maintain an adequate amount of spare collection vehicles.

### IX. Compressed Natural Gas (CNG) Vehicles

Currently, Groot utilizes collection vehicles that run solely on Compressed Natural Gas (CNG). We are currently incorporating CNG collection vehicles as older diesel trucks are retired. Trucks which run on CNG are quieter and emit 80% less pollution than diesel engines. Please refer to the "Groot Green" section within this proposal for more of Groot's green initiatives of the past and into the future.



## Village of Willowbrook Recycling Capabilities

### X. Recycling Capabilities & Materials

Groot Industries will provide the Village of Willowbrook with a recycling program that combines both paper and commingled material at the curbside for processing. We currently utilize an automated processing system that separates the paper (fibrous) from the commingled (non-fibrous) recyclable material.

#### Recycling Material

Groot will collect any of the following recyclable items:

#### Non-Paper Items

- Cloudy white HDPE plastic milk & water jugs
- Colored HDPE plastic blow-molded containers
- PETE 1 & HDPE 2 plastic blow-molded containers
- LDPE 4 & FTDPE soft plastic
- Brown, green, and clear glass containers
- Aluminum-formed containers/wrap
- Empty steel paint cans and lids.
- Plastics 1 through 5 & 7
- Bi-metal food and beverage cans
- Empty aerosol cans
- Aseptic and gable topped packaging such as milk cartons/juice boxes
- Formed steel food containers.
- Ferrous metal cans
- Plastic six & twelve pack rings





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## Village of Willowbrook Recycling Capabilities

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### Paper Items

- Office/School Paper
- Newspaper
- Magazines/Catalogs
- Glossy & Non-glossy inserts
- Shredded paper bagged in clear plastic bag
- Telephone Directories
- Advertising/Junk Mail
- Kraft paper bags
- Cardboard
- Paperboard/Chipboard
- Books (No leather cover books)
- Soda & Beer carrying cases
- No metal clips, spirals or binding
- Shredded paper must be bagged



### Unaccepted Items

Items below are not accepted as recycling:

- Mirrors, light bulbs, window glass, ceramics
- Soiled paper fibers (oily pizza boxes, paper napkins, etc.)
- Medical waste
- Plastic bags
- Styrofoam, wood, plastic film, diapers
- Batteries



## Village of Willowbrook Residential Operational Approach

Below is an example of a Groot non-collection notice.

**NON-COLLECTION NOTICE**

Dear Customer:  
Sorry, we could not pick up your

**TRASH** Date \_\_\_\_\_

- ☐ Sticker required.
- ☐ Exceeds weight limit.
- ☐ Improper container/bags.
- ☐ Yardwaste mixed with garbage.
- ☐ Hazardous or flammable materials.
- ☐ One large item per week.

**RECYCLABLES**

- ☐ Recyclables & non-recyclable waste mixed.
- ☐ Items are not included in recycling program.


**YARDWASTE**

- ☐ Sticker required.
- ☐ Exceeds weight limit.
- ☐ Brush **MUST** be tied in 4' bundles.
- ☐ Improper container for YARDWASTE.

**OTHER**

- ☐ Electronic waste requires special pick up, CALL.
- ☐ Building materials require special pick up, CALL.
- ☐ Appliances require special pick up, CALL.
- ☐ Carpet must be cut into manageable 4' bundles.
- ☐ **Oversized Container**  
Containers Must Be 35 Gallons or Less.
- ☐ Please contact our offices for service.
- ☐ Service suspended for non-payment, CALL OFFICE.

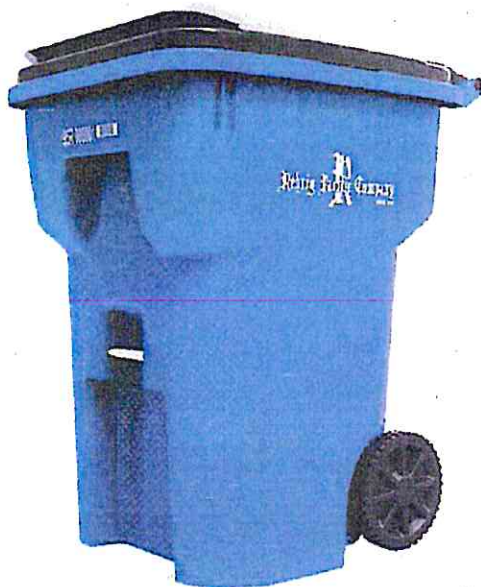
Please respond to the concerns marked above and  
we will be happy to pick up on your next service day.

 **GROOT INDUSTRIES**  
800-244-1977  
www.groot.com



RELY ON REHRIG

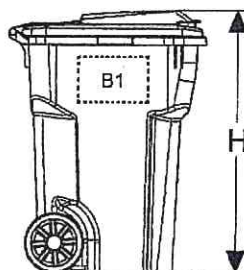
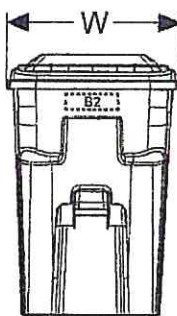
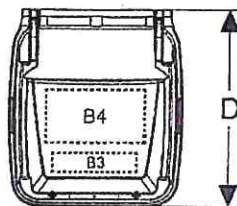
## 95 Gallon EnviroGuard Roll Out Cart



**RVISION** Powered by

Specifications	IMPERIAL	SI
Capacity (Gallons / Liters)	95 Gal	360 L
Overall Depth (D)	33.3	84.5
Overall Width (W)	29.2	74.1
Overall Height with Lid (H)	43.5	110.4
53' Trailer Quantity	702	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	11.5	7.5
Barcode & Serial Number (B2)	9.75	1.25
Lid Brand - Hot Stamp (B3)	11.0	2.25
4 Color In Mold Label or Hot Stamp (B4)	12.0	8.0



### Features & Benefits

- Proven to withstand the rigors of today's household refuse, recyclables and organics collection programs; Backed by 10 year non-prorated warranty
- Meets/Exceeds all ANSI type B & G container standards; Compatible with all ANSI certified Fully and Semi-Automated Lift Arm Lifters
- Constructed of high quality, resilient UV-Stabilized HDPE; Ability to include Post-Consumer Recycled (PCR) material to support your sustainability goals; Available in a wide range of colors
- Continuous one-piece handle provides strong gripping area designed to provide optimum control of a fully loaded cart while the wide wheelbase is designed for easy maneuvering
- Lid is of one-piece construction with a lid handle throughout the front of the lid
- Carts are shipped with lids already attached reducing assembly time
- One piece blow-molded wheels snap on (BMSO) with integrated spacers, taking seconds to assemble
- Permanently imprint cart bodies and/or lids with customized Hot Stamp Branding of Logos and Recycling Slogans; Multi-Colored In Mold Labels (IML's) are also available
- Barcode & Serial Number imprinted to facilitate AED distribution and manual inventory control and work order tracking
- RFID Tag Enabled option provides innovative asset and participation tracking programs powered by RVision
- Many additional services and technology offerings available and powered by RVision to improve capital utilization, enhance customer experience and prevent capital and revenue losses
- Additional Cart Options: Internal and external locking lids, lid cut outs or vents, locking options, and lid stops

**Corporate Headquarters**  
4010 East 26th St., Los Angeles, CA 90058  
(800) 421-6244 • (323) 262-5145

**Locations**  
Los Angeles, CA • Orlando, FL • Atlanta, GA • De Soto, KS  
Erie, PA • Dallas, TX • Kenosha, WI • Quebec, Canada  
Querétaro, Qro., Mexico

Web: [www.rehrigpacific.com](http://www.rehrigpacific.com)

**Rehrig Pacific Company**  
SINCE 1913

A FAMILY TRADITION OF GROWTH, SERVICE AND INNOVATION





RELY ON REHRIG

## 65 Gallon Nestable Bar Roll Out Cart



Powered by  
**RVISION**

### Features & Benefits

- Proven to withstand the rigors of today's household refuse, recyclables and organics collection programs; Backed by 10 year non-prorated warranty
- Meets/Exceeds all ANSI type B & G container standards; Compatible with all ANSI certified Fully and Semi-Automated Lift Arm Lifters
- Constructed of high quality, resilient UV-Stabilized HDPE; Ability to include Post-Consumer Recycled (PCR) material to support your sustainability goals; Available in a wide range of colors
- Continuous one-piece handle provides strong gripping area designed to provide optimum control of a fully loaded cart while the wide wheelbase is designed for easy maneuvering
- Lid is of one-piece construction with a lid handle throughout the front of the lid
- Carts are shipped with lids already attached reducing assembly time
- One piece blow-molded wheels snap on (BMSO) with integrated spacers, taking seconds to assemble
- Permanently imprint cart bodies and/or lids with customized Hot Stamp Branding of Logos and Recycling Slogans; Multi-Colored In Mold Labels (IML's) are also available
- Barcode & Serial Number imprinted to facilitate A&D distribution and manual inventory control and work order tracking
- RFID Tag Enabled option provides innovative asset and participation tracking programs powered by Rvision
- Many additional services and technology offerings available and powered by Rvision to improve capital utilization, enhance customer experience and prevent capital and revenue losses
- Additional Cart Options: Internal and external locking lids, lid cut outs or vents, locking options, and lid stops

**Corporate Headquarters**  
4010 East 28th St., Los Angeles, CA 90058  
(800) 421-6244 • (323) 282-5145

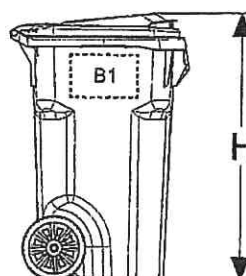
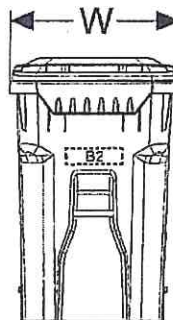
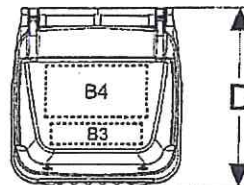
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Web: [www.rehrigpacific.com](http://www.rehrigpacific.com)

**Rehrig Pacific Company**  
SINCE 1913

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Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	65 Gal	246 L
Overall Depth (D)	28.1	71.3
Overall Width (W)	26.7	67.8
Overall Height with Lid (H)	41.3	104.9
53' Trailer Quantity	648	



Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	11.5	7.5
Barcode & Serial Number (B2)	9.75	1.25
Lid Brand - Hot Stamp (B3)	11.0	2.25
4 Color In Mold Label or Hot Stamp (B4)	12.0	8.0





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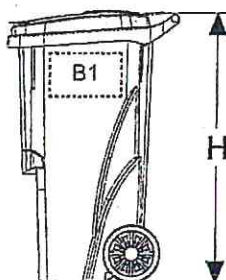
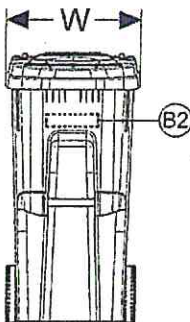
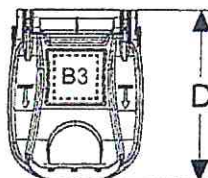
## 35 Gallon EnviroGuard Roll Out Cart



Powered by  
**RVISION**

Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	35 Gal	132 L
Overall Depth (D)	24.1	61.2
Overall Width (W)	18.5	47.0
Overall Height with Lid (H)	37.5	95.3
Assembled Weight	22.0	9.9
53' Trailer Quantity	1,150	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	10.0	6.0
Barcode & Serial Number (B2)	9.8	1.3
4 Color In Mold Label or Hot Stamp (B3)	7.0	5.5



### Features & Benefits

- Proven to withstand the rigors of today's household refuse, recyclables and organics collection programs; Backed by 10 year non-prorated warranty
- Meets/Exceeds all ANSI type B & G container standards; Compatible with all ANSI certified Fully and Semi-Automated Lift Arm Lifters
- Constructed of high quality, resilient UV-Stabilized HDPE; Ability to include Post-Consumer Recycled (PCR) material to support your sustainability goals; Available in a wide range of colors
- Continuous one-piece handle provides strong gripping area designed to provide optimum control of a fully loaded cart while the wide wheelbase is designed for easy maneuvering
- Lid is of one-piece construction with a lid handle throughout the front of the lid
- Carts are shipped with lids already attached reducing assembly time
- One piece blow-molded wheels snap on (BMSO) with integrated spacers, taking seconds to assemble
- Permanently imprint cart bodies and/or lids with customized Hot Stamp Branding of Logos and Recycling Slogans; Multi-Colored In Mold Labels (IML's) are also available
- Barcode & Serial Number imprinted to facilitate A&D distribution and manual inventory control and work order tracking
- RFID Tag Enabled option provides innovative asset and participation tracking programs powered by RVision
- Many additional services and technology offerings available and powered by RVision to improve capital utilization, enhance customer experience and prevent capital and revenue losses
- Additional Cart Options: Internal and external locking lids, lid cut outs or vents, locking options, and lid stops

**Corporate Headquarters**  
4010 East 26th St., Los Angeles, CA 90058  
(800) 421-6244 • (323) 262-5145

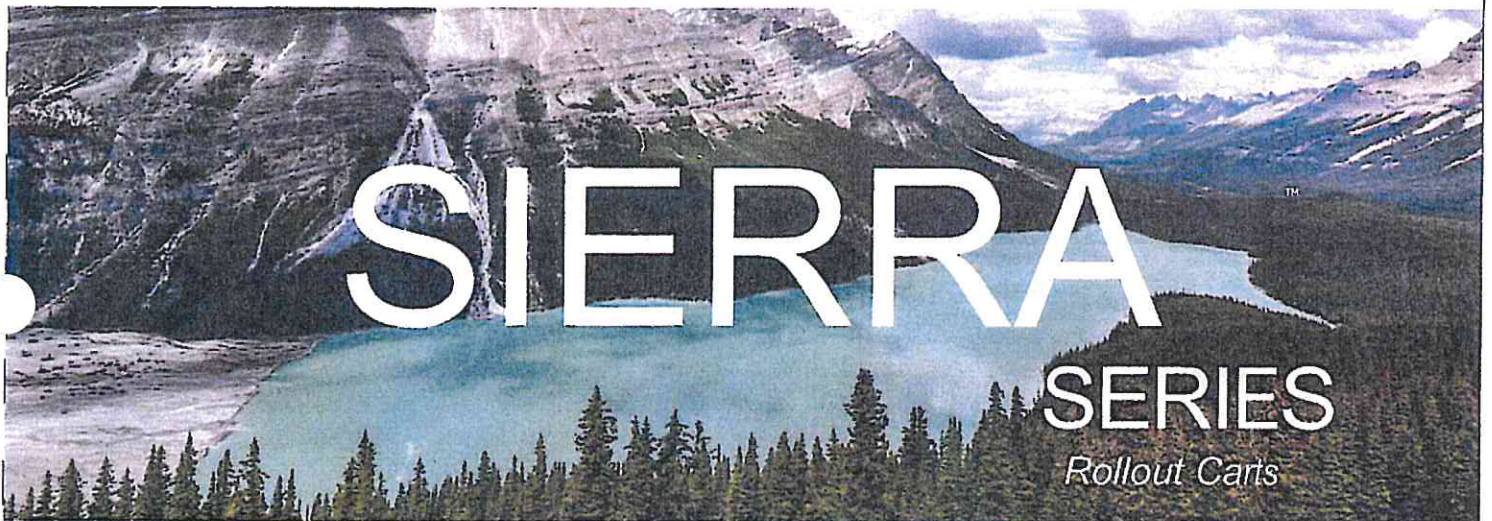
**Locations**  
Los Angeles, CA • Orlando, FL • Atlanta, GA • De Soto, KS  
Erie, PA • Dallas, TX • Kenosha, WI • Quebec, Canada  
Querétaro, Qro., Mexico

Web: [www.rehrigpacific.com](http://www.rehrigpacific.com)

**Rehrig Pacific Company**  
SINCE 1913

A FAMILY TRADITION OF GROWTH, SERVICE AND INNOVATION





**95 Gallon**



**65 Gallon**

*Providing quality and sustainable solutions for the "Good of the Industry"*





## The Sierra Line of Rollout Carts

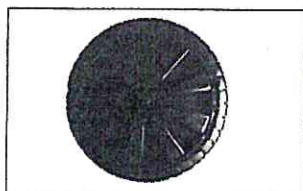
has been designed by industry experts

to improve overall functionality and long term durability to support all types of waste, recycling and organics collection programs.



- Our injection process uses high density polyethylene (HDPE) that yields precise design features and strength in critical wear areas;
- UV stabilized against the long-term effects of the sun;
- 100% recyclable;
- Designed for easy assembly and requires no bolts or holes that could potentially leak;
- Ergonomically designed to be user friendly while maximizing wind stability.

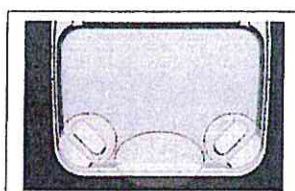
## Key Features & Colors



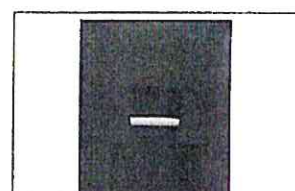
10" Quick Release Wheels  
w/ Integrated Spacers



Laser Engraved Serial  
Numbers & Bar Code



Multiple Lid Handles  
and Touch Points



Rotating Catch Bars  
Installed During Production



Black



Gray



Charcoal  
Gray



Kelly  
Green



Camo  
Green



Forest  
Green



Recycling  
Blue



True  
Blue



Navy  
Blue



Dark  
Blue



Tan



Brown

\*Colors above are for illustration purposes only, color chips and custom colors available upon request.



95 & 65 Gallon Universal Rollout Carts  
For Type B/G (Semi & Fully) Automated Lifters

# SIERRA

## SERIES

### Branding-highlights

- Large 9.5" W x 7.5" H branding area for your company logo

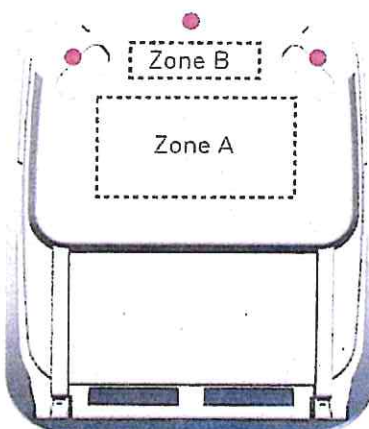


- Bottom wear strips for added protection.
- Quick release wheels for easy assembly & dis-assembly.

- 8"x7" or 11"x 6" In-Mold Label or Hot Stamp options in (Zone A)

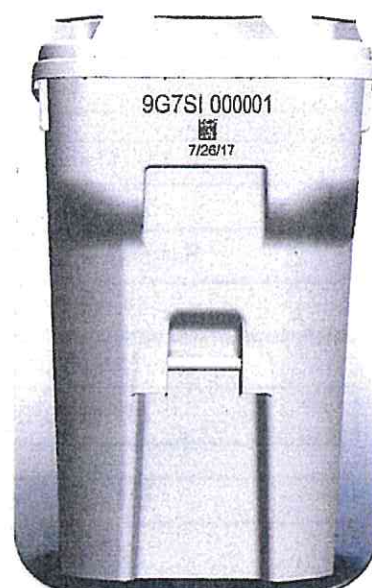
- Standard Lid Insert or Hot Stamp in Zone B

- Multiple lid handle options for easy access below



- Large open handle areas for easy gripping with gloves.

- Sequential serial #'s & barcode for quick identification and easy tracking





- Pre-installed catch bars, no installation required by customer.
- Optimal gripping diameter for improved compatibility with lifters.


### SPECIFICATIONS

Dimension	95 Gallon	65 Gallon	Certifications / Warranty
Length (Depth)	33.50"	27.75"	<ul style="list-style-type: none"> <li>✓ 10-year warranty on both 95 &amp; 65 Gallon Models</li> <li>✓ 20-year life expectancy, designed for the most rigorous environments</li> <li>✓ Meets all American National Standards Institute (ANSI) requirements for safety and lifter compatibility (ANSI Z245.30 &amp; Z245.60)</li> <li>✓ 100% Recyclable</li> </ul>
Width	28.00"	25.00"	
Height w/ Lid	44.25"	41.75"	
Height w/out Lid	41.00"	38.5"	
Wheel Diameter	10" Diameter	10" Diameter	
Axle	3/4" Diameter	3/4" Diameter	
Load Rating	332.50 lbs.	227.50 lbs.	
Assembled Weight	40.00 lbs.	32.00 lbs.	
Units Per Stack	12/13	12	
TL Quantity (53')	600/676 (Includes Assembled Lids)	816 (Includes Assembled Lids)	
Assembly Required	Axles & Wheels Only	Axles & Wheels Only	

ORDER ACKNOWLEDGEMENT - BODY DETAILS		
Customer Name	Division	Date
Waste Connections	Groot, McCook, IL	3/28/2019

Body Color Program Selection		4-ForestGreen65
Customer #	WCN003098	
Work Order #	S03081960525	

Part Type	Total # of Parts
G	792
Serial Number Start	
6G9MC0000001	
Serial Number End	
6G9MC0000792	



Body Detail		Brand Plate Image
Size:	65 Gallon Body	 Groot Industries
Body Color:	FOREST GREEN - 7C-605006-G2	
Brand Plate ID:	2B5850052-G	
Foil Color:	White	






PRODUCTION NOTES:



ORDER ACKNOWLEDGEMENT - BODY DETAILS		
Customer Name	Division	Date
Waste Connections	Groot, McCook, IL	3/28/2019

Body Color Program Selection		4-ForestGreen65
Customer #	WCN003098	
Work Order #	S03081960525	

Part Type	Total # of Parts
G	792
Serial Number Start	
6G9MC0000001	
Serial Number End	
6G9MC0000792	

Body Detail		Brand Plate Image
Size:	65 Gallon Body	 <b>Groot Industries</b>
Body Color:	FOREST GREEN - 7C-605006-G2	
Brand Plate ID:	2B5850052-G	
Foil Color	White	



PRODUCTION NOTES:

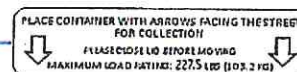


ORDER ACKNOWLEDGEMENT - LID DETAILS		
Customer Name	Division	Date
Waste Connections	Groot, McCook, IL	3/28/2019
Customer #	WCN003098	
Work Order #:	S03081960525	

Total # of Parts:	792	Part Type	G
Lid Detail		Brand Plate / IML Image	
Size:	65 Gallon Lid	No Brand	
Color:	BLACK - 7C-701320-ST		
Use Zone B Lid Insert?:	Yes		
Lid Brand/IML?:	No - NA		
Brand Plate / IML ID:	No Brand		
Foil Color:	NA		

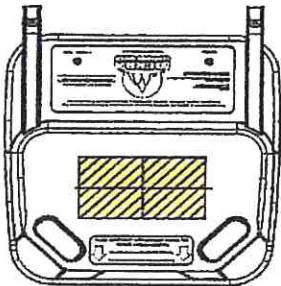
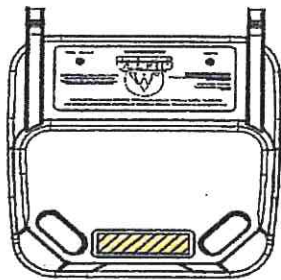
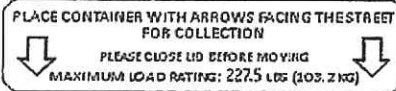
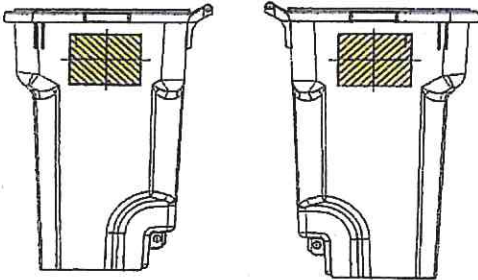



#### Zone B Detail:





Production Notes:



BIN #	QTY IN BIN	PART COUNT RANGE	SHIFT	INITIALS


<b>Lid Zone A</b>		ENTER BRAND PLATE ID FOR ZONE A BRAND	
		No Brand	
	Hot Stamp or IML	<b>No Brand</b>	
<b>Lid Zone B</b>		Use Standard 65 Gallon Lid Mold Insert?	
		Yes	
	In-Mold Insert		
		*Color of this decoration will be the same as the plastic	
	Hot Stamp	ENTER BRAND PLATE ID FOR ZONE B OR SELECT DEFAULT INSERT	
<b>Body</b>		ENTER BRAND PLATE ID FOR BODY BRAND	
		2B5850052-G	
	Hot Stamp		



ORDER ACKNOWLEDGEMENT - BODY DETAILS		
Customer Name	Division	Date
Waste Connections - Groot	Groot - Elk Grove Village	7-1-19

Laser Color Program Selection	95	ForestGreen
Customer #	WCN003092	
Work Order #	S06291960007	

Part Type	Total # of Parts
G	600
Serial Number Start	
9G9GE0003385	
Serial Number End	
9G9GE0003984	


Body Detail		Brand Plate Image
Size:	95 Gallon Body	
Body Color:	FOREST GREEN - 7C-605006-G2	
Brand Plate ID:	2B5850052	
Foil Color	White	



PRODUCTION NOTES: None

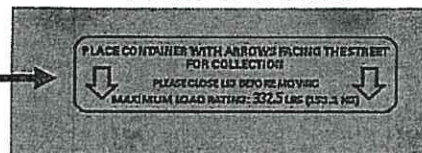


ORDER ACKNOWLEDGEMENT - LID DETAILS		
Customer Name	Division	Date
Waste Connections - Groot	Groot - Elk Grove Village	7-1-19
Customer #	WCN003092	
Work Order #:	S06291960007	

Total # of Parts:	600	Part Type	G
Lid Detail		Brand Plate / IML Image	
Size:	95 Gallon Lid		
Color:	BLACK - 7C-701320-ST		
Use Zone B Lid Insert?:	Yes		
Lid Brand/IML?:	Yes - Brand - Zone A		
Brand Plate / IML ID:	2B5850007		
Foil Color:	White		

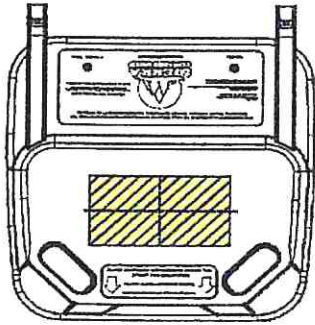
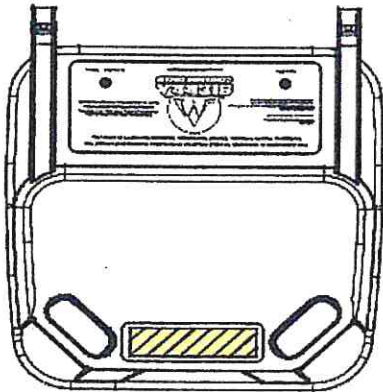
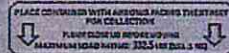
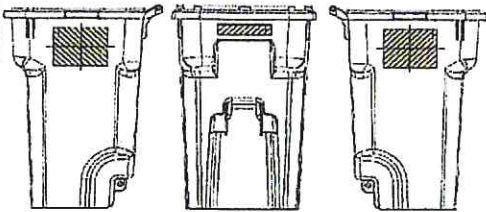



#### Zone B Detail:



PRODUCTION NOTES: None



BIN #	QTY IN BIN	PART COUNT RANGE	SHIFT	INITIALS



<b>Lid Zone A</b>		ENTER BRAND PLATE ID FOR ZONE A BRAND	
		2B5850007	
	Hot Stamp or IML	<b>GARBAGE ONLY</b>	
<b>Lid Zone B</b>		Use Insert?	
		Yes – InsertB95GEO	
	In-Mold Insert		
	Hot Stamp	Color of this decoration will be the same as the plastic	
		See insert above	
<b>Body</b>		ENTER BRAND PLATE ID FOR BODY BRAND	
		2B5850052	
	Hot Stamp		




## ORDER ACKNOWLEDGEMENT - BODY DETAILS

Customer Name	Division	Date
Waste Connections	Groot - McCook, IL	8/30/19

Laser Color Program Selection	65	ForestGreen
Customer #	WCN003098	
Work Order #	S08271960525	

Part Type	Total # of Parts
R	816
Serial Number Start	
6R9MC0000001	
Serial Number End	
6R9MC0000816	


Body Detail	Brand Plate Image
Size: 65 Gallon Body	
Body Color: FOREST GREEN - 7C-605006-G2	
Brand Plate ID: 2B5850052	
Foil Color: White	

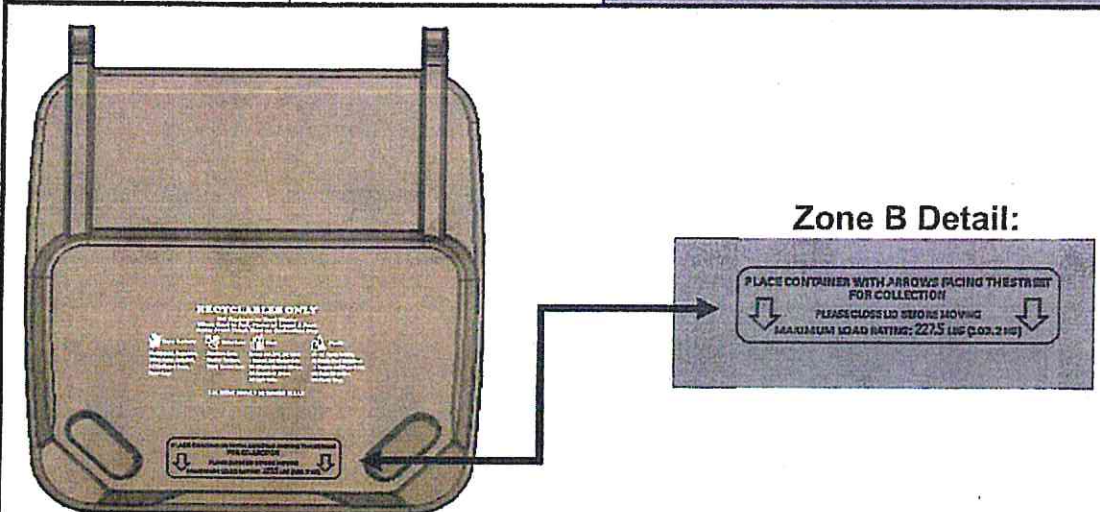


**PRODUCTION NOTES:** None



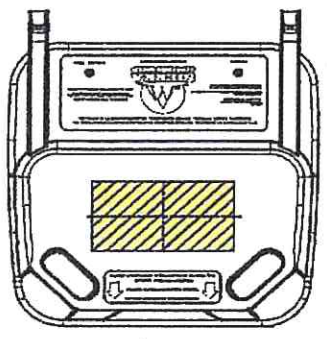

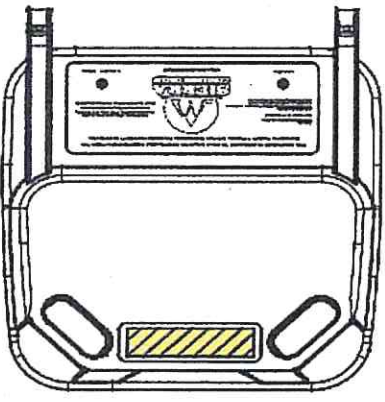
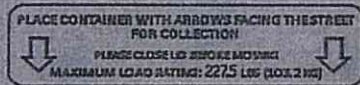
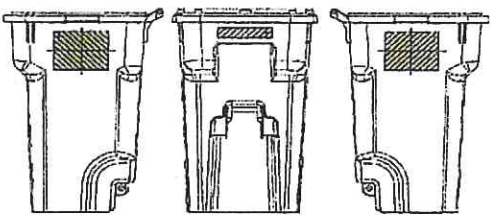

ORDER ACKNOWLEDGEMENT - LID DETAILS		
Customer Name	Division	Date
Waste Connections	Groot - McCook, IL	8/30/19
Customer #	WCN003098	
Work Order #:	S08271960525	

Total # of Parts:	816	Part Type	R
Lid Detail		Zone A Detail	
Size:	65 Gallon Lid		
Color:	TAN - 7D-53925-G2		
Use Zone B Decoration:	Insert - InsertB65		
Zone A Brand/IML?:	Hot Stamp/Brand		
Zone A Brand / IML ID:	2B5850003		
Zone A Brand Foil Color:	White		



PRODUCTION NOTES: None

BIN #	QTY IN BIN	PART COUNT RANGE	SHIFT	INITIALS

<b>Lid Zone A</b>		BRAND PLATE OR IML ID FOR ZONE A DECORATION 2B5850003
	Hot Stamp or IML	
<b>Lid Zone B</b>		Use Insert? Yes - InsertB65
	In-Mold Insert or Hot Stamp	 <p>Note: this decoration will be the same color as the plastic</p>
<b>Body</b>		ENTER BRAND PLATE ID FOR BODY BRAND 2B5850052
	Hot Stamp	



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## Groot Green

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### Environmental Stewardship

#### Groot Green, More than a Color

Being environmentally conscious has always been the cornerstone of Groot Industries. Being "Green" has driven Groot to be on the forefront of recycling programs and initiatives. For decades, being green was more than just a color, it has been the foundation of how we collect and process solid waste. Please note the "*firsts*".



1986 – Groot Industries spearheaded the *first* curbside recycling programs in northern Illinois through multiple pilot programs and within four years expanded them to incorporate its entire residential customer base.

1989 – Groot Industries built the *first* Midwestern MRF (Material Recovery Facility) capable of separating plastics into four different types: glass by color, tin, steel and aluminum. In addition, a second process to sort newspaper, junk mail, phone books and magazines was incorporated. This allowed our collection vehicles to be of the "two" sort variety instead of six to eight, saving tremendous amounts of time and fuel and making the collection of recyclables more economical.

1997 - Groot Industries designed and built the *first* SINGLE STREAM material recovery facility in the Midwest in conjunction with its Primary Waste Processing Facility. The single stream facility allowed us to mechanically separate the paper products from the other recyclables. This process allowed us to use the same type of vehicles used for the collection of waste as we use for recycling; two compartment specialized trucks were no longer required. Our primary waste processing facility also gave Groot Industries the ability to process "Blue Bag" recyclables which was a process required by the City of Chicago for a time. This system further can recycle about 10% of "raw" waste which flows through the facility.

2005 - Groot industries began experimenting with alternate fuels in order to decrease our carbon footprint and search for ways to power our vehicles more economically and were the *first* waste and recycling company in Illinois to start using BIO-Diesel fuel.



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## Groot Green

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2007 – 100% of our residential, recycling, commercial and industrial collection vehicles operate on BIO-Diesel, the *first* in the Midwest.

2008 – Groot Industries makes a commitment to start converting its recycling fleet to operate on Compressed Natural Gas (CNG). CNG is over 80% less polluting than pre-2007 diesels. **ONE diesel engine idling is louder than TEN natural gas engines idling together.**

2009 – Groot Industries works with Mack Trucks to build the *first* 20 CNG trucks to come off their lines. We then proceeded to build a CNG refueling station for our fleet; and now, we are the *first* waste industry company in the Midwest to start operating on compressed natural gas.

2010 – The Clean Cities Coalition is an organization funded by the United States Department of Energy. Every year they evaluate organizations and people that best embody their mission by the use of alternative fuels. The “Clean Fuels Champion” award has been given to congressmen, businesses and local governments that stand out by going above and beyond in promoting or implementing alternate fuel vehicles and alternate fuels.

Groot Industries is honored to accept the 2010 “Clean Fuels Champion” award for what we have accomplished in the arena of compressed natural gas (CNG). We first made the commitment to start converting our fleet in 2008 and we now operate more CNG vehicles in the Midwest than any other company whether they be public, private or governmental.

2011 – Groot Industries is honored to accept the Partnership Award for Innovative Energy Solutions for our accomplishments in the arena of compressed natural gas (CNG). This award was presented by the Energy Solutions Center, a non-profit organization of energy utilities and equipment manufacturers that promotes energy-efficient natural gas solutions and systems.

2012 – We are pleased to be recognized and receive the 2012 Illinois Green Fleet Award. Groot Industries’ fleet consists of 60 CNG trucks operating on a daily basis, making Groot Industries’ CNG fleet the largest in Illinois.

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## Groot Green

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2013— In addition to continuing to purchase more CNG-powered collection vehicles, we have doubled the size of our fueling station capabilities. We also have included, with the expansion of our facilities, a secondary station to provide fuel for outside customers. This expansion will provide the much-needed infrastructure to promote and support the use of CNG by other types of transportation and service companies.

2014— Groot Industries completed its upgrade of the Material Recovery Facility in Elk Grove Village, IL. The MRF is now the most advanced in the area and is capable of processing over 40 tons per hour of single stream residential recyclables. This investment in the future of recycling for the Greater Chicagoland area will keep Groot at the forefront of Reducing, Re-using and Recycling large portions of the Municipal and Commercial Waste Streams for years to come.

2015— Groot has partnered with Trillium CNG in opening its third public/private CNG fueling station located in McCook, IL. This station serves as the fueling hub for Groot's McCook location as well as many over the road trucking companies that are planning on converting vehicles to CNG.

**GROOT GREEN has always been more than just a color to us.**

**It is the cornerstone of our attitude with regard to how we value our environment.**



APPENDIX 1

VILLAGE OF WILLOWBROOK  
PROPOSAL FOR RESIDENTIAL SOLID WASTE COLLECTION  
AND DISPOSAL SERVICE  
AUGUST 2019

WE HEREBY AGREE TO PROVIDE RESIDENTIAL SOLID WASTE AND COLLECTION SERVICES TO THE VILLAGE OF WILLOWBROOK IN ACCORDANCE WITH THE REQUEST FOR PROPOSAL PROVISIONS, INSTRUCTIONS, AND SPECIFICATIONS FOR THE PRICES AS STATED IN APPENDIX 2.


Dated and signed this 5th day of September, 2019.

If an individual or partnership,  
all individual names of each  
partner must be signed.

If a corporation, an officer  
duly authorized must sign  
and affix corporate seal.

Groot, Inc.

Company

  
Signature Peter Lyons

Division Vice President  
Position

8475 W. 53rd St.

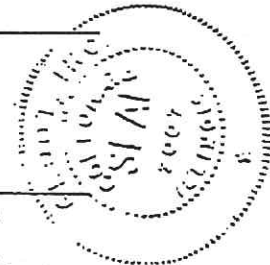
McCook, IL 60525

Address

708-485-0900

Telephone

Peter.Lyons@WasteConnections.com  
E-mail





*Earlier States Monday, Wednesday  
Thursday - Confirm*

**THREE DAY PRICING  
MON-TUE-WED**

**APPENDIX 2**

**GENERAL PRICE QUOTATION SHEET**

Please provide all costs associated with once a week, same day refuse, yard waste, leaf, and recycling collection services for each year in accordance with the following schedule:

Service Description	Year 1 (2020)	Year 2 (2021)	Year 3 (2022)	Year 4 (2023 to contract end)
<b>Toter Base Services*</b>				
95-gallon (per month)	\$ 18.58	\$ 19.04	\$ 19.52	\$ 20.01
65-gallon (per month)	\$ 17.58	\$ 18.02	\$ 18.47	\$ 18.93
35-gallon (per month)	\$ 16.58	\$ 16.99	\$ 17.41	\$ 17.85
35-gallon-senior citizens / 65 and older (per month)	\$ 15.58	\$ 15.97	\$ 16.37	\$ 16.78
<b>Optional Yard Waste Toter Service</b>				
95-gallon (per month)	\$ 25.00	\$ 25.63	\$ 26.27	\$ 26.93
65-gallon (per month)	\$ 22.50	\$ 23.06	\$ 23.64	\$ 24.23
35-gallon (per month)	\$ 20.00	\$ 20.50	\$ 21.01	\$ 21.54
35-gallon-senior citizens / 65 and older (per month)	\$ N/A	\$ N/A	\$ N/A	\$ N/A
<b>Optional Backdoor Toter Monthly Service Fee (REFUSE ONLY)</b>	\$ 40.00	\$ 41.00	\$ 42.03	\$ 43.08
<b>Optional Backdoor Yard Waste Monthly Service Fee</b>	\$ N/A	\$ N/A	\$ N/A	\$ N/A
<b>Yard Waste Stickers (per sticker)</b>	\$ 3.00	\$ 3.08	\$ 3.16	\$ 3.24
Refuse and Yard Waste Stickers (per sticker)				
<b>White Goods (cost per item)</b>	\$ 40.00	\$ 41.00	\$ 42.03	\$ 43.08
<b>Special Collection Charge (per cubic yard)</b>	\$ 22.00	\$ 22.55	\$ 23.11	\$ 23.69
<b>Charge to Exchange Toters**</b>	\$ 25.00	\$ 25.63	\$ 26.27	\$ 26.93

\*Includes recycling cart

\*\*After initial exchange within first 90 days

ONE DAY PRICING WEDNESDAY
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**APPENDIX 2**

**GENERAL PRICE QUOTATION SHEET**

Please provide all costs associated with once a week, same day refuse, yard waste, leaf, and recycling collection services for each year in accordance with the following schedule:

Service Description	Year 1 (2020)	Year 2 (2021)	Year 3 (2022)	Year 4 (2023 to contract end)
Toter Base Services*				
95-gallon (per month)	\$ 46.00	\$ 47.15	\$ 48.33	\$ 49.54
65-gallon (per month)	\$ 45.00	\$ 46.13	\$ 47.28	\$ 48.46
35-gallon (per month)	\$ 44.00	\$ 45.10	\$ 46.23	\$ 47.39
35-gallon-senior citizens / 65 and older (per month)	\$ 43.00	\$ 44.08	\$ 45.18	\$ 46.31
Optional Yard Waste Toter Service				
95-gallon (per month)	\$ 30.00	\$ 30.75	\$ 31.52	\$ 32.31
65-gallon (per month)	\$ 27.50	\$ 23.06	\$ 23.64	\$ 24.23
35-gallon (per month)	\$ 25.00	\$ 25.63	\$ 26.27	\$ 26.93
35-gallon-senior citizens / 65 and older (per month)	\$ N/A	\$ N/A	\$ N/A	\$ N/A
Optional Backdoor Toter Monthly Service Fee	\$ 50.00	\$ 51.25	\$ 52.53	\$ 53.84
Optional Backdoor Yard Waste Monthly Service Fee	\$ N/A	\$ N/A	\$ N/A	\$ N/A
<del>Yard Waste Stickers (per sticker)</del> Refuse and Yard Waste Stickers (per sticker)	\$ 3.50	\$ 3.59	\$ 3.68	\$ 3.77
White Goods (cost per item)	\$ 40.00	\$ 41.00	\$ 42.03	\$ 43.08
Special Collection Charge (per cubic yard)	\$ 22.00	\$ 22.55	\$ 23.11	\$ 23.69
Charge to Exchange Toters**	\$ 25.00	\$ 25.63	\$ 26.27	\$ 26.93

\*Includes recycling cart

\*\*After initial exchange within first 90 days

**APPENDIX 3**  
**MINIMUM RECYCLABLES TO BE COLLECTED**

The Village is requesting the Contractor check off all recyclable material it shall collect. The material the Contractor selects to be recycled must be done so for the entire term of the contract. Additionally, the Contractor is encouraged to identify additional items they will be collecting, not on the current list.

**Non-Paper Items    Paper Items**

- ☒ PET (#1) plastic bottles & containers
- ☒ Corrugated Cardboard
- ☒ HDPE (#2) plastic bottles & containers
- ☒ Chipboard (Paperboard)
- ☒ PVC (#3) plastic bottles & containers
- ☒ Newspaper
- ☒ LDPE (#4) plastic bottles & containers
- ☒ Magazines & catalogs (glossy & non-glossy)
- ☒ PP (#5) plastic bottles & containers
- ☒ Telephone directories
- ☐ PS (#6) plastic bottles & containers
- ☒ Brown kraft paper bags
- ☒ Other (#7) plastic bottles & containers
- ☒ Wet strength carrier stock
- ☒ LDPE & HDPE soft plastic 6 & 12 pack rings
- ☒ Junk mail
- ☒ Brown, green and clear glass containers
- ☒ Mixed Paper
- ☒ Aluminum formed containers/wrap
- ☒ Steel/tin/bi-metal cans
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_

**Additional Recyclable Material**

- ☒ Aseptic packaging
- ☒ Aerosol Cans
- ☐ Household Batteries
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_



**APPENDIX 4  
VILLAGE OF WILLOWBROOK  
CERTIFICATE OF COMPLIANCE**

The undersigned, being first duly sworn an oath, deposes and states that he has the authority to make this certificate on behalf of the bidder for this product, commodity, or service briefly described as follows:

**RESIDENTIAL SOLID WASTE COLLECTION AND DISPOSAL SERVICE**

The undersigned certifies that, pursuant to 720 ILCS Act 5, Article 33E of the Illinois Compiled Statutes, the bidder is not barred from bidding on this contract as a result of a conviction for the violation of State of Illinois laws prohibiting bid-rigging or bid-rotating.

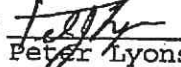
The undersigned certifies that, pursuant to 65 ILCS 5/11-42.1-1 of the Illinois Compiled Statutes, the bidder is not delinquent in the payment of any tax administered by the Illinois Department of Revenue.

This Business Firm is: (check one)

Corporation ☒ a Partnership \_\_\_\_\_ an Individual \_\_\_\_\_

Firm Name: Groot, Inc.

Firm Address: 8475 W. 53rd St., McCook, IL 60525

Signature:  Position: Division Vice President

Peter Lyons

Date Signed: 9/5/2019

PLEASE SEE "ALTERNATIVES & DEVIATIONS" TAB

**APPENDIX 5**  
**SCHEDULE OF ALTERNATIVES AND DEVIATIONS**

Please list any proposed alternative or deviation to the minimum standards outlined in this RFP document.

Section	Subsection	Explanation of Alternative/Deviation

**APPENDIX 6**  
**SCHEDULE OF VEHICLES/EQUIPMENT**

Please list all vehicles and equipment which will be used in the performance of the contract. List refuse, recycling, and yard waste vehicles in separate groupings. Please attach additional sheets if necessary

**REFUSE**

Year	Make	Body Type	Vehicle Identification Number	License Plate
2009	Mack	LEU613 FL	1M2AU02C29M001927	32390R

**RECYCLING**

Year	Make	Body Type	Vehicle Identification Number	License Plate
2009	Mack	LEU613 FL	1M2AU02C29M001927	32390R

**YARD WASTE**

Year	Make	Body Type	Vehicle Identification Number	License Plate
2010	Mack	MRU613 RL	1M2AU02C6AM003409	42921R



PLEASE SEE "REFERENCES" TAB

**APPENDIX 7**  
**SCHEDULE OF ILLINOIS MUNICIPALITIES SERVED**

Please list municipal references. Please attach additional sheets if necessary

Municipality	Contact Name & Telephone Number	Service Dates	Explanation of Collection and Disposal Program

**APPENDIX 8  
LOCATION OF DISPOSAL FACILITIES**

Please provide below information concerning the facilities which are intended to be used for the disposal of refuse, yard waste, and recyclable materials collected at the curbside. Please attach additional sheets if necessary.

**REFUSE**

Name of Facility	Facility Address	Disposal Limitations
McCook Transfer	8475 W. 53rd St McCook, IL 60525	1000 tons

**RECYCLING**

Name of Facility	Facility Address	Disposal Limitations
McCook Transfer	8475 W. 53rd St McCook, IL 60525	100 tons

**YARD WASTE**

Name of Facility	Facility Address	Disposal Limitations
McCook Transfer	8475 W. 53rd St McCook, IL 60525	100 tons

**APPENDIX 9  
CONTRACTOR QUALIFICATIONS**

Name of Business: Groot, Inc.

Business Address: 8475 W. 53rd St., McCook, IL 60525

Mailing Address: 2500 Landmeier Rd, Elk Grove Village, IL 60007

Business Number: 708-485-0900

Emergency Number: 224-628-4592

Fax Number: 708-442-0037

Ownership:            Individual            Partnership            Corporation

Franchise or Parent Company (if applicable): Waste Connections

List all Partners, Managers, and Corporate Officers:

Name	Title	Residence	Phone
<u>Please see attached at the end of this section.</u>			
<u> </u>			
<u> </u>			
<u> </u>			

Days of Operation: Monday - Saturday

Business Hours: Monday - Friday 7:00am - 5:00pm Saturday 7:00am - 11:00am

Number of Employees - Supervisors: 5 Drivers: 72 Office Personnel: 9

Signature:  Date: 9/5/2019  
Peter Lyons, Division Vice President



**Officers:**

<u>Name</u>	<u>Office</u>
Ronald J. Mittelstaedt	Chief Executive Officer
Worthing F. Jackman	President
Mary Anne Whitney	Executive Vice President, Chief Financial Officer and Assistant Secretary
Darrell W. Chambliss	Executive Vice President and Chief Operating Officer and Assistant Secretary
David G. Eddie	Senior Vice President and Chief Accounting Officer
David M. Hall	Senior Vice President – Sales and Marketing
James M. Little	Senior Vice President – Engineering and Disposal
Patrick J. Shea	Senior Vice President, General Counsel and Secretary
Matthew S. Black	Senior Vice President and Chief Tax Officer
Robert M. Cloninger	Vice President, Deputy General Counsel and Assistant Secretary
Keith P. Gordon	Vice President – Information Systems
Eric O. Hansen	Vice President – Chief Information Officer
Michelle L. Little	Vice President – Accounting
Shawn W. Mandel	Vice President – Safety and Risk Management
Susan R. Netherton	Vice President – People, Training and Development
Scott I. Schreiber	Vice President – Equipment and Operations Support
Gregory Thibodeaux	Vice President – Maintenance and Fleet Management
Colin Wittke	Vice President – Sales
Richard K. Wojahn	Vice President – Business Development
Jason Craft	Regional Vice President – Eastern Region
Doug McDonald	Regional Controller – Eastern Region

**Directors:**

Ronald J. Mittelstaedt

**Address for all Officers and Directors:**

3 Waterway Square Pl., Ste. 110, The Woodlands, TX 77380


**WRITTEN CONSENT  
OF THE SOLE DIRECTOR OF  
GROOT, INC.**

The undersigned, being the sole director of GROOT, INC., an Illinois corporation (the "Company"), consents to the following actions and adopts the following resolutions:

BE IT RESOLVED that Pete Lyons, Division Vice President of the Company, be, and he hereby is, authorized to sign and submit the Company's proposals, and execute by and on behalf of the Company any and all agreements, instruments, documents or papers, as he may deem reasonably appropriate or necessary, pertaining to the Request for Proposal to provide Residential Solid Waste Collection and Disposal Service to the Village of Willowbrook, Illinois and that any such action taken to date involving the above proposal is hereby ratified and approved.

IN WITNESS WHEREOF, the undersigned sole director of the Company, has duly executed this Written Consent in The Woodlands, Texas on the date set forth below.

Dated: August 23, 2019

  
\_\_\_\_\_  
Worthing F. Jackman, Director

## References

Please note, just a few of the communities Groot Industries services in the Chicago area are listed below. Currently, we have exclusive contracts in 81 communities with over 600,000 residences serviced every week. Additional references are available upon request.

<u>Community Served</u>	<u>Service Provided</u>
<b>Downers Grove Township</b> 4340 Price Street Downers Grove, IL 60515 Mr. Mark Thoman, Supervisor (630) 719-6610	5,132 units serviced Providing refuse, recycling & yard waste services Contract Start: 2016
<b>Village of Oswego</b> 100 Parkers Mill Oswego, IL 60560 Mr. Dan Disanto Village Administrator 630-551-2360	9,400 units serviced Providing refuse, recycling & yard waste services Contract Start: 2012
<b>Village of Woodridge</b> 1 Plaza Drive Woodridge IL 60517 Jeff Moline, Assistant Director of Public Works (630) 719-4754	7,000 units serviced Providing refuse, & yard waste services Contract Start: 2018
<b>Village of Broadview</b> 2350 South 25th Ave. Broadview, IL 60153 Matthew Ames, Director of Public Works (708) 681-3602	2,289 units serviced Providing refuse, recycling & yard waste services Contract Start: 1991
<b>Village of Burr Ridge</b> 7660 County Line Road Burr Ridge, IL 60527 Douglas Pollock, Village Administrator (630) 654-8181 Ext. 2000	3,860 units serviced Providing refuse, recycling & yard waste services Contract Start: 2017





# CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)  
07/25/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services Southwest, Inc. Houston TX Office 5555 San Felipe Suite 1500 Houston TX 77056 USA	CONTACT NAME:	
	PHONE (A/C, No. Ext): (866) 283-7122	FAX (A/C, No.): (800) 363-0105
INSURED Groot, Inc. 3 Waterway Square Place, Suite 110 The Woodlands TX 77380 USA	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A: ACE American Insurance Company	
	INSURER B: Indemnity Insurance Co of North America	
	INSURER C:	
	INSURER D:	
INSURER E:		
INSURER F:		
NAIC #		

Holder Identifier :

COVERAGES CERTIFICATE NUMBER: 570077623808 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			HDOG71571567	08/01/2019	08/01/2020	EACH OCCURRENCE \$2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) PERSONAL & ADV INJURY \$2,000,000 GENERAL AGGREGATE \$5,000,000 PRODUCTS - COMP/OP AGG \$2,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY			ISA H25301031	08/01/2019	08/01/2020	COMBINED SINGLE LIMIT (Ea accident) \$5,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
	UMBRELLA LIAB EXCESS LIAB DED RETENTION						EACH OCCURRENCE AGGREGATE
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	WLRC66042182 AOS WLRC66042145 CA	08/01/2019	08/01/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,500,000 E.L. DISEASE-EA EMPLOYEE \$1,500,000 E.L. DISEASE-POLICY LIMIT \$1,500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
Evidence of Insurance.

## CERTIFICATE HOLDER

## CANCELLATION

Groot, Inc. 3 Waterway Square Place, Suite 110 The Woodlands TX 77380 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE  <i>Aon Risk Services Southwest Inc</i>
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Certificate No : 570077623808

# Document A310™ – 2010

Conforms with The American Institute of Architects AIA Document 310

## Bid Bond

### CONTRACTOR:

(Name, legal status and address)

Groot, Inc.  
8475 53rd Street  
McCook, IL 60525

### OWNER:

(Name, legal status and address)

Village of Willowbrook  
835 Midway Drive  
Willowbrook, IL 60527

### SURETY:

(Name, legal status and principal place of business)

Argonaut Insurance Company  
13100 Wortham Center Drive, Suite 290  
Houston, TX 77065  
Mailing Address for Notices  
1411 Opus Place Suite 450  
Downers Grove, IL 60515

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

BOND AMOUNT: \$ 5,000 Five Thousand Dollars and 00/100

### PROJECT:

(Name, location or address, and Project number, if any)


Residential Solid Waste Collections and Disposal Service

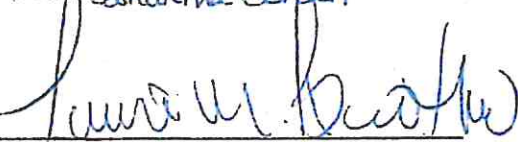
The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

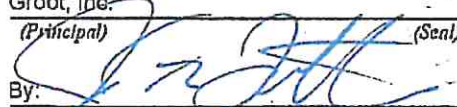
If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

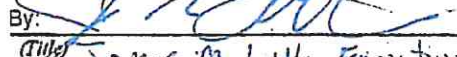
When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

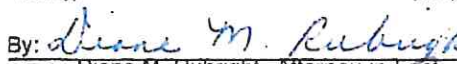
Signed and sealed this 12th day of September, 2019

  
(Witness) Samantha Gordon

  
(Witness) Tariese M. Pisciotto

Groot, Inc.  
(Principal)  (Seal)

By:   
(Title) James M. Little, Executive VP

Argonaut Insurance Company  
(Surety)  (Seal)

By:   
(Title) Diane M. Rubright Attorney-in-Fact



**Argonaut Insurance Company**  
**Deliveries Only: 225 W. Washington, 24th Floor**  
**Chicago, IL 60606**

**United States Postal Service: P.O. Box 469011, San Antonio, TX 78246**

**POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS: That the Argonaut Insurance Company, a Corporation duly organized and existing under the laws of the State of Illinois and having its principal office in the County of Cook, Illinois does hereby nominate, constitute and appoint:

Stephen T. Kazmer, Elaine Marcus, James I. Moore, Dawn L. Morgan, Diane M. Rubright, Jennifer J. McComb, Amy Wickett

Their true and lawful agent(s) and attorney(s)-in-fact, each in their separate capacity if more than one is named above, to make, execute, seal and deliver for and on its behalf as surety, and as its act and deed any and all bonds, contracts, agreements of indemnity and other undertakings in suretyship provided, however, that the penal sum of any one such instrument executed hereunder shall not exceed the sum of:

\$85,000,000.00

This Power of Attorney is granted and is signed and sealed under and by the authority of the following Resolution adopted by the Board of Directors of Argonaut Insurance Company:

"RESOLVED, That the President, Senior Vice President, Vice President, Assistant Vice President, Secretary, Treasurer and each of them hereby is authorized to execute powers of attorney, and such authority can be executed by use of facsimile signature, which may be attested or acknowledged by any officer or attorney, of the Company, qualifying the attorney or attorneys named in the given power of attorney, to execute in behalf of, and acknowledge as the act and deed of the Argonaut Insurance Company, all bond undertakings and contracts of suretyship, and to affix the corporate seal thereto."

IN WITNESS WHEREOF, Argonaut Insurance Company has caused its official seal to be hereunto affixed and these presents to be signed by its duly authorized officer on the 8th day of May, 2017.



Argonaut Insurance Company

by: Joshua C. Betz

Joshua C. Betz, Senior Vice President

STATE OF TEXAS  
COUNTY OF HARRIS SS:

On this 8th day of May, 2017 A.D., before me, a Notary Public of the State of Texas, in and for the County of Harris, duly commissioned and qualified, came THE ABOVE OFFICER OF THE COMPANY, to me personally known to be the individual and officer described in, and who executed the preceding instrument, and he acknowledged the execution of same, and being by me duly sworn, deposed and said that he is the officer of the said Company aforesaid, and that the seal affixed to the preceding instrument is the Corporate Seal of said Company, and the said Corporate Seal and his signature as officer were duly affixed and subscribed to the said instrument by the authority and direction of the said corporation, and that Resolution adopted by the Board of Directors of said Company, referred to in the preceding instrument is now in force.

IN TESTIMONY WHEREOF, I have hereunto set my hand, and affixed my Official Seal at the County of Harris, the day and year first above written.



Kathleen M. Muel  
(Notary Public)

I, the undersigned Officer of the Argonaut Insurance Company, Illinois Corporation, do hereby certify that the original POWER OF ATTORNEY of which the foregoing is a full, true and correct copy is still in full force and effect and has not been revoked.

IN WITNESS WHEREOF, I have hereunto set my hand, and affixed the Seal of said Company, on the 12th day of September, 2019.



James Bluzard, Vice President-Surety

THIS DOCUMENT IS NOT VALID UNLESS THE WORDS ARGO POWER OF ATTORNEY ARE IN BLUE. IF YOU HAVE QUESTIONS  
ON AUTHENTICITY OF THIS DOCUMENT CALL (210) 321-8400.



State of IL

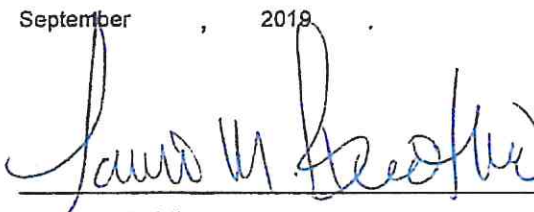
County of DuPage

SURETY ACKNOWLEDGEMENT (ATTORNEY-IN-FACT)

I, Tariese M. Pisciotto Notary Public of DuPage County, in the State of IL,

do hereby certify that Diane Rubright Attorney-in-Fact, of the Argonaut Insurance Company who is personally known to me to be the same person whose name is subscribed to the foregoing instrument, appeared before me this day in person, and acknowledged that she signed, sealed and delivered said instrument, for and on behalf of the Argonaut Insurance Company for the uses and purposes therein set forth.

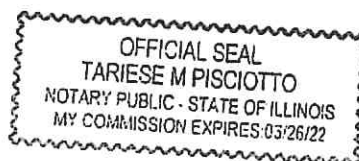
Given under my hand and notarial seal at my office in the City of Downers Grove in said County, this 12th day of September, 2019.



Notary Public

Tariese M. Pisciotto

My Commission expires: June 26, 2022



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## Alternatives & Deviations

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Groot, Inc. ("Contractor") offers the following items to be incorporated into the resulting contract and as exceptions to the Request for Proposal for Residential Solid Waste Collection and Disposal Service (the "RFP") from the Village of Willowbrook, Illinois (the "Village"). Contractor's proposal is subject to and contingent upon these exceptions. These items are intended to identify areas of concern and remain negotiable. Along with the exceptions is some explanation to provide the Village with Contractor's thoughts behind such exceptions. Contractor's bid submission is contingent upon and subject to the exceptions and objections contained herein. We appreciate your consideration and welcome the opportunity to work with you on reaching agreeable terms. Unless defined herein, capitalized terms shall have the meanings set forth in the RFP.

(1) Contractor objects and takes exception to the following provisions of Section 1 of the RFP (the "Introduction"):

- a. Contractor objects to Article A of the Introduction and requires the addition of the following definition:

"Excluded Waste - Any material which is or contains, or which Contractor reasonably believes to be or contain, radioactive, volatile, corrosive, highly flammable, explosive, biomedical, infectious, biohazardous, toxic or hazardous material as defined by applicable federal, state or local laws or regulations."
- b. Contractor objects to the following definitions in Article A of the Introduction and require that each definition specifically excluded "Excluded Waste": Bulk Materials, Composting, Hard Landscape Waste, Household Construction and Demolition Debris, Household Garbage, Refuse, Recyclables, Soft Landscape Waste, White Goods.
- c. Contractor objects to Article F of the Introduction to the extent it would obligate or otherwise require Contractor forfeit any security if it fails to enter into any agreement that does not incorporate the changes requested herein. Contractor submits this bid with these exceptions and objections and objects to any penalty if after good-faith negotiations a contract cannot be agreed upon.

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## Alternatives & Deviations

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(2) Contractor objects and takes exception to the following provisions of Section II – General Specifications (the “General Requirements”) of the RFP:

- a. Contractor objects to Article C of the General Requirements and would require it be subject to events of Force Majeure, including weather events.
- b. Contractor objects to Article I of the General Requirements to the extent it would require Contractor be responsible for damage other than that is caused by Contractor’s negligence or willful misconduct..
- c. Contractor objects to the following phrase in Article Q of the General Requirements and requires it be deleted: “or a project/contract specific aggregate of two million (\$2,000,000).
- d. Contractor objects to the phrase “ninety (90) days” in Article Q and requires it be deleted and replaced with “thirty (30) days”.
- e. Contractor objects to Article S of the General Requirements, first paragraph, and requires the first sentence be deleted in its entirety and replaced with the following or other mutually agreeable language (added language underlined):

“To the fullest extent permitted by law, the Contractor hereby agrees to defend, indemnify, and hold harmless the Village, its officials, agents and employees (each a “Village Party”, collectively, the “Village Parties”), against any and all injuries, deaths, loss, damages, patent claims, suits, liabilities, judgments, costs and expenses (the “Claims”), which may in anywise accrue against the member, its officials, agents and employees, caused by: (i) the Contractor’s negligence or willful misconduct; (ii) the breach of this Agreement by the Contractor; or (iii) the violation of any federal, state or local law, rule, regulation, statute, license or ordinance by Contractor. However, the Contractor shall not be liable for any Claims caused by: (x) the negligence or willful misconduct of a Village Party; (y) the breach of this Contract by a Village Party; or (z) the violation of any federal, state or local law, rule, regulation, statute, license or ordinance by a Village Party.



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## Alternatives & Deviations

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- f. Contractor objects to Article T of the General Requirements to the extent it would require Contractor to submit anything other than an annually renewable performance bond equal to the amount of the annual value of the contract.
  - g. Contractor objects to Article W of the General Requirements to the extent it would require Contractor to allow the Village to audit, inspect or otherwise review Contractor's confidential, proprietary or otherwise privileged material
  - h. Contractor objects to Article BB and would require that Village not be able to unreasonably withhold, conditioned or delay any such consent or approval.
- (3) In addition to the terms set forth in the RFP and the Contract, the following concepts need to be incorporated into the final form of any agreement between the parties:
- a. The Village hereby grants the exclusive right and privilege to Contractor to perform all of the services specified in the RFP. The Village may, in its sole discretion, enforce the exclusivity provisions of the Contract against third-party violators, taking into account the cost of doing so and other factors. Contractor may independently enforce the exclusivity provisions of the Contract against third-party violators, including, but not limited to, seeking injunctive relief and/or damages, and the Village shall use good-faith efforts to cooperate in such enforcement actions brought by Contractor. The Village shall use its best efforts to adopt ordinances, rules or regulations that have the effect of requiring third parties, including, without limitation, customers, to comply with the provisions of the Contract, including, without limitation, the exclusive service rights granted to Contractor pursuant to the Contract.
  - b. Notwithstanding anything herein to the contrary: (a) Contractor shall have no obligation to collect any material which is or contains, or which Contractor reasonably believes to be or contain, radioactive, volatile, corrosive, highly flammable, explosive, biomedical, infectious, biohazardous, toxic or hazardous material as defined by applicable federal, state or local laws or regulations ("Excluded Waste"); (b) if Contractor finds what reasonably appears to be discarded Excluded Waste, Contractor shall promptly notify the

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## Alternatives & Deviations

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Village and the producer of the Excluded Waste, if the producer can be readily identified; and (c) title to and liability for any Excluded Waste shall remain with the producer of the Excluded Waste, even if Contractor inadvertently collects or disposes of such Excluded Waste.

- c. Customers and Village must comply with any description of and/or procedures with respect to removal of contaminants or preparation of recyclable materials as reasonably provided by Contractor. If any customer or Village fails to do so, Contractor may decline to collect such materials without being in breach of the Contract. Contractor shall not be responsible for and has not made any representation regarding the ultimate recycling of such recyclable materials by any third party facilities.
- d. Except in the case of Contractor's negligence or willful misconduct, Contractor shall not be liable for any damages to pavement, curbing, or other driving surface resulting from the weight of its trucks and equipment.
- e. Notwithstanding anything herein to the contrary, in the event that a container becomes lost, unsightly, unsanitary, broken, or unserviceable because of the acts or omissions of a customer or Village (excluding normal wear and tear), the customer or Village (as applicable) will be charged for the resulting repairs or replacement and such amounts will be paid to Contractor upon demand.
- f. Any equipment furnished hereunder by Contractor shall remain the property of Contractor; however, customers or Village (as applicable) shall have care, custody and control of the equipment while at the service locations. Customers and Village shall not overload (by weight or volume), move or alter the equipment, and shall use the equipment only for its proper and intended purpose. Customers and Village must provide unobstructed access to the equipment on the scheduled collection day. The word "equipment" as used in this Contract shall mean all containers used for the storage of non-hazardous solid waste.



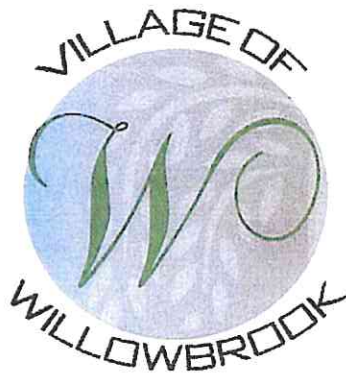
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## **Alternatives & Deviations**

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- g. Notwithstanding anything herein to the contrary, Contractor may pass through and the customers shall pay to Contractor any documented increases in disposal fees, increases in Contractor's costs due to changes in local, state or federal rules, ordinances or regulations applicable to Contractor's operations or the services provided hereunder, and any increases in and newly imposed taxes, fees or other governmental charges assessed against or passed through to Contractor (other than income or real property taxes).
- h. If the Village shall be in breach of any provision of this Contract, Contractor may suspend its performance hereunder until such breach has been cured or terminate this Contract; provided, however, that no termination of this Contract by Contractor shall be effective until Contractor has given written notice of such breach to the Village and the Village has failed to cure such breach within thirty (30) days after its receipt of such notice. Upon any such failure to cure, Contractor may terminate this Contract by giving the Village written notice of such termination, which shall become effective upon receipt of such notice.
- i. Except for the payment of amounts owed hereunder, neither party hereto shall be liable for its failure to perform or delay in its performance hereunder due to contingencies beyond its reasonable control including, but not limited to, strikes, riots, compliance with laws or governmental orders, inability to access a container, fires, inclement weather and acts of God, and such failure shall not constitute a breach under this Contract.





# **VILLAGE OF WILLOWBROOK**

## **REQUEST FOR PROPOSAL RESIDENTIAL SOLID WASTE COLLECTION AND DISPOSAL SERVICE**

**AUGUST 2019**

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## SECTION I INTRODUCTION

### A. DEFINITIONS

The following words and phrases, when used in this Request for Proposal document, shall have the meanings as specified herein.

Amnesty Day Collection: A once per year collection **where residents can place at the curb an unlimited amount of refuse** and not be required to sticker or be billed for such service. The Contractor and the Village shall agree upon the date of collection. The contractor shall be responsible for the advertisement and communication of the agreed upon amnesty day.

Aluminum Formed Containers/Wrap: Aluminum cans, foil, trays, pie plates, and other similar formed containers.

Bulk Materials: Any items set forth as refuse which are too large to fit into an approved refuse container and which exceed, in total, fifty (50) pounds in weight. Examples include sofas, large tables and chairs, dressers, televisions, bookcases, mattresses and box springs, other large household furniture, and large appliances, which do not contain CFC or HCFC refrigerant gas, PCB containing capacitors, mercury switches, or other hazardous components.

Catalog: A book made from either glossy or non-glossy paper stock, which contains an itemized listing of names or articles arranged in order or classified.

Chipboard: (Also referred to as paperboard) A thin, single layer of cardboard used in the packaging of consumer goods. Examples include cereal boxes, cracker boxes, clothing boxes, tissue boxes, and other similar products.

Chipping: The mechanical process of breaking up woody yard waste into smaller pieces to be used as landscape mulch or a bulking agent.

Composting: The process by which aerobic microorganisms decompose organic matter into a humus-like product.

Contract: The following attachments shall be incorporated herein and shall constitute the Contract documents: The Request for Proposal Documents, including all addenda issued, the signed bid proposal, and any other documents as may be deemed necessary by the Village.

Corrugated Cardboard: A sturdy paperboard consisting of two paper grades, a wavy inner portion and a thick outside lining which is most commonly used for packaging.

Curbside: A position immediately behind the curb and within the parkway area used for the collection of refuse, yard waste, and recycling containers.

Hard Landscape Waste: Brown stemmed branches and shrub pruning with large stems or trunks not to exceed four (4) feet in length and two (2) inches in diameter individually, excluding Christmas trees.

High Density Polyethylene (HDPE) Blow Molded Containers: Milk and water jugs, laundry detergent, shampoo, personal care, and other similar blow molded containers used inside the home.

Other High-Density Polyethylene (HDPE) Containers: Margarine tubs, baby wipe containers, and other similar ejection molded containers used inside the home.

Household Construction and Demolition Debris: Waste materials from "do-it-yourself" interior and exterior household construction, remodeling, and repair projects, including, but not limited to, drywall, plywood, paneling, lumber, and other building materials; cabinets; carpeting; disassembled household fixtures; and small amounts of sod, earth, clay, sand, concrete, rocks, and similar materials.

Household Garbage: All organic household or kitchen wastes, such as rejected or unused food and food residues, paper used in wrapping food, household rubbish, inorganic and incombustible household waste (i.e., cans, metalware, broken glass, crockery, stoneware, and similar waste resulting from the regular operation of the household), empty cartons and crates, discarded toys, discarded clothing and furniture, and similar materials.

Household Garbage shall not include waste from any manufacturing process, construction materials, broken concrete, lumber, large rocks, and other similar materials.

Juice Boxes: Aseptic cartons consisting of a high-grade paperboard coated with polyethylene plastic and aluminum foil, excluding milk cartons.

Junk Mail: Brochures, advertisements, flyers, post cards, greeting cards, window envelopes, file folders, and other similar correspondences.

Kraft Paper Products: Mailing tubes, wrapping paper, and other similar Kraft type paper items.

LDPE: Low density polyethylene.

Magazines: Periodical publications made from either glossy or non-glossy paper stock.

Mixed Papers: Stationary, computer paper, notebook paper, typing paper, letterhead, index cards, computer cards, bond envelopes, post-it notes, and other similar paper products.

Polyethylene Terephthalate (PET) Blow Molded Containers: Soft drink, liquor, cooking oil, personal care, and other similar blow molded containers used inside the home.

Other Polyethylene Terephthalate (PET) Containers: Plastic plates, trays, cups, and other similar ejection molded containers used inside the home.



Polystyrene (#6) Plastic Containers: Plastic deli containers, cottage cheese, yogurt, and other similar shaped containers.

Polystyrene (#6) Plastic Foam Containers: Foam drinking cups, plates, carry-out containers, egg cartons, meat and produce trays, and other similar foam materials.

Polystyrene (#6) Plastic Packaging Materials: White and clear packing grade.

Refuse: Household garbage, household construction and demolition debris, white goods, and bulk materials.

Refuse Containers: Refuse containers shall include:

*Garbage Can:* A plastic or galvanized metal can of a capacity not less than four (4) gallons and not to exceed thirty-four (34) gallons in size. No garbage can shall exceed fifty (50) pounds in weight when filled.

*Garbage Bag:* A plastic bag of a capacity not to exceed thirty-three (33) gallons in size and fifty (50) pounds in weight when filled.

*Toter:* A wheeled plastic container with a tight-fitting top, not to exceed ninety-five (95) gallons in size, requiring a semi-automated lifting mechanism for collection. All toters must be approved by and/or supplied by the Contractor.

Recyclables: (Also referred to as recyclable materials) Materials which have a useful second life in the economic cycle if they are successfully collected, separated, processed, and marketed for return to the economic mainstream.

Recyclable materials shall include aluminum cans, tin/steel/bi-metal cans, colored and clear glass bottles, plastics #1-7 bottles and containers, newspaper, magazines, catalogs, telephone directories, corrugated cardboard, chipboard, mixed paper, wet strength carrier stock, junk mail, aseptic packaging, gable top containers, six pack rings, and any other items the Village and the Contractor agree to recycle in the future.

Single Stream Recycling: The process in which all recycle material is commingled into a single container, left at the curb to be collected by one truck and separated at the recyclable processing facility.

Soft Landscape Waste: Grass and garden clippings, leaves, pruning of small diameter green stemmed shrubs, weeds, plant materials, etc.

Wet Strength Carrier Stock: Paperboard containers with special coatings to prevent tearing of the packages or smearing of the ink from moisture when refrigerated or frozen: i.e. paper beverage carriers and frozen food packages.

White Goods: Any domestic and/or commercial large appliance which contains CFC or HCFC refrigerant gas, PCB containing capacitors, mercury switches, or other hazardous components.

Examples include, but are not limited to, refrigerators, freezers, air conditioners, ranges (both electric and gas), humidifiers, dehumidifiers, water heaters, furnaces, and other similar large appliances.

Yard Waste: Hard landscape waste and soft landscape waste.

Yard Waste Containers: Yard waste containers shall include:

*Garbage Can*: A plastic or galvanized metal can of a capacity not less than four (4) gallons and not to exceed thirty-four (34) gallons in size. No garbage can shall exceed fifty (50) pounds in weight when filled.

*Kraft Paper Bag*: A special biodegradable paper bag, not to exceed thirty-three (33) gallons in size, which will shred and degrade quickly in the composting process.

*Toter*: A wheeled plastic container with a tight-fitting top, not to exceed ninety-five (95) gallons in size, requiring a semi-automated lifting mechanism for collection. All toters must be approved by and/or supplied by the Contractor.

Stack: Any material allowed under the definition of Hard Landscape Waste such as limbs, branches, or other loose items which do not exceed four (4) feet in length and fifty (50) pounds in weight. Each branch shall not exceed two (2) inches in diameter, with the total diameter of the stack not exceeding eighteen (19) inches. Stacks of landscape waste material do not have to be bundled with twine or string in any way, but each stack meeting the above-mentioned specifications should be separated into a distinct pile.

## **B. REQUEST FOR PROPOSALS**

The Village of Willowbrook, DuPage County, Illinois, (hereinafter referred to as "Village"), a municipal corporation acting under its statutory home-rule powers, is seeking proposals for the establishment of a Residential Solid Waste Collection and Disposal Service. This Request for Proposal (RFP) document describes in detail the Village's objectives and criteria for the establishment of a Solid Waste Collection Service, as well as the anticipated review and selection process.

Any firm (hereinafter referred to as "Contractor") desiring to furnish a quotation for such services shall submit a sealed proposal in accordance with the specifications outlined herein.

## **C. EXCLUSIVE CONTRACT**

It is the express intent of the Village to award an exclusive contract for a four (4) year period commencing on August 1, 2020 and ending on midnight July 31, 2024 for curbside collection of refuse, yard waste, and recyclable materials. The contract shall include all detached single-family dwelling units, which currently receive curbside refuse collection (approximately 1,649 households). The contract shall not include multifamily properties serviced by curbside service, centralized dumpsters, or commercial, industrial, or institutional properties.

#### **D. PROGRAM DESIGN OPTIONS**

The method of collection shall be a toter based system involving the exclusive use of Contractor supplied toters as described in Section IV of this RFP.

#### **E. PROPOSAL DELIVERY REQUIREMENTS**

Sealed proposals must be addressed to: Village Clerk, Village of Willowbrook, 835 Midway Drive, Willowbrook, Illinois 60527, no later than 12:00 p.m., Thursday, September 12, 2019. Sealed envelopes should also be clearly labeled "Solid Waste Collection and Disposal Service". Facsimile or E-mail transmitted proposals will not be accepted. If sent by mail, the sealed envelope containing the proposal must be enclosed in another envelope addressed to the Village of Willowbrook at the location stated in this subsection.

Proposals received prior to the deadline will be securely kept and unopened. Proposals arriving after the specified date and time, whether sent by mail, courier, or in person, shall not be accepted and will either be refused or returned unopened. Mailed proposals which are delivered after the specified time and date will not be accepted regardless of the postmarked date or time on the envelope.

#### **F. PROPOSAL SECURITY**

Each proposal shall be accompanied by proposal security, which shall be in the form of a certified check or a bank cashier's check in the amount of five thousand dollars (\$5,000.00), made payable to the Village of Willowbrook. Proposals submitted without the required security shall be rejected. After formal written notification by the Village that a contract award decision has been made, the proposal security of the successful Contractor shall be forfeited to the Village in the event that the Contractor shall withdraw its proposal, or neglect or refuse to enter into a contract and required bond, and the Contractor shall be liable for any damages the Village may thereby suffer.

Proposal securities shall be released as follows:

1. The successful Contractor's security shall be retained until the required performance bond has been furnished;
2. Proposal securities of the proposing Contractors shall be held until the successful Contractor's performance bond has been furnished, at which time the checks will be promptly returned to the unsuccessful Contractors.

#### **G. WITHDRAWAL OF PROPOSALS**

A written request for the withdrawal of proposal may be granted if the request is received by the Village Administrator prior to the submittal deadline. After the deadline, the Contractor cannot withdraw or cancel its proposal.

#### **H. COMPETENCY OF CONTRACTORS**

The Village reserves the right to determine the competence, as well as the financial and operational capacity of any Contractor. Upon request of the Village, the Contractor shall furnish evidence as may be required by the Village to evaluate its ability and resources to accomplish the services required by the specifications herein.



## **I. MINIMUM SPECIFICATIONS**

The specifications included in this package describe the services which the Village feels are necessary to meet the performance requirements of the Village and shall be considered the minimum standards expected of the Contractor. The specifications are not intended to exclude potential Contractors, and alternatives to these specifications may be indicated if the proposed alternatives are equal to or greater than what is required by these specifications. All alternatives shall be separately listed, and a justification for each shall be stated. The Contractor shall use Appendix 5, Schedule of Alternatives and Deviations, for listing proposed deviations.

If the Contractor is unable to meet any of the specifications as outlined herein, it shall also separately list all requested deviations from the specifications, with justifications attached for each deviation. The Contractor shall use Appendix 5, Schedule of Alternatives and Deviations, for listing proposed deviations.

If the Contractor does not indicate alternatives to or deviations from the specifications, the Village shall assume it is able to fully comply with these specifications. The Village shall be the sole and final judge of compliance with all specifications.

The Village further reserves the right to determine the acceptability or unacceptability of any and all alternatives or deviations, and to negotiate the effects and costs of such alternatives and deviations prior to reaching a decision regarding the award of the contract. The Village shall also be the sole and final judge as to whether any alternative or deviation is of an equivalent or better quality of service.

## **J. EXAMINATION OF SERVICE AREA**

It is the responsibility of the Contractor to be completely informed of all conditions under which service is to be performed, the service area, and all other relevant matters pertaining to the collection services as specified herein, including, but not limited to, type of housing, population density, roads, traffic patterns, required collection procedure, labor requirements, and any other factor which would effect the execution and/or completion of the work covered by the RFP document.

## **K. SCOPE OF WORK**

The Contractor shall be responsible for performing all work as outlined in the specifications herein and shall provide and furnish all labor, materials, equipment and supplies, vehicles, transportation services, and landfill and compost facility space required to perform and complete the collection and disposal of refuse and yard waste. The Contractor shall also make necessary arrangements with processors required to perform and complete the collection and marketing of recyclables in strict accordance with the RFP document.

The collection of refuse, yard waste, and recyclable materials shall be a joint program awarded to one firm and cannot be quoted or operated as separate programs.

## **L. FUTURE DEVELOPMENT/ANNEXATIONS**

The Contractor shall service any land annexed to the Village of Willowbrook during the term of the contract, as well as any residential dwellings constructed during said term. Service to land annexed to the Village and future residential development shall be provided on the same terms as

set forth herein. Any changes to the corporate boundaries or service area resulting from annexations, zoning actions, site plan approvals, construction, etc., shall be communicated to the Contractor by the Village.

#### **M. CONTRACT DOCUMENT**

It is the express intent of the Village that all specifications as outlined in this Request for Proposal document, including any addenda items which are issued, shall be incorporated as part of the written and signed contract with the successful Contractor.

#### **N. PROPOSAL QUESTIONS**

Contractors may e-mail the Village with questions to the Village [BPabst@willowbrook.il.us](mailto:BPabst@willowbrook.il.us) regarding the RFP. All questions and answers will be e-mailed to all respondents listed.

The Contractor shall bear the sole responsibility for ensuring it has received any and all addenda items.

#### **O. CONTRACT TIME FRAME**

It is the express intent of the Village to establish service with the successful contractor for solid waste collection and disposal service for implementation beginning, August 1, 2020. In order to accomplish this implementation, the following time periods shall be used by the Contractor:

**August 13, 2019:** Request for Proposals issued to Contractors

**September 12, 2019:** Proposal Deadline at 12:00 p.m.

**September 23, 2019:** Determine the Most Responsive and Responsible Bidder

**August 1, 2020:** Successful Contractor begins providing service on specified days

#### **P. REFERENCES**

The Contractor shall provide at least five (5) municipal references in accordance with Appendix 7 and shall indicate, if appropriate, which municipality has implemented a toter based system.

#### **Q. AWARD OF CONTRACT**

The Village will award the contract that is most advantageous to the residents of Willowbrook. Price, conformance to specifications, innovative proposals, suggested alternatives and deviations, and other performance measures will be considered as elements of a responsible proposal. The Village reserves the right to reject any or all proposals and to waive any informality or irregularity in the proposal received.

## **SECTION II GENERAL REQUIREMENTS**

### **A. CURRENT COLLECTION SERVICE**

The Village currently operates under a toter based system for once a week, same day curbside collection of refuse, yard waste, and recyclable materials for approximately 1,649 detached single-family residences. Refuse and recycling collection services are provided on a year-round basis, and yard waste collection services are provided from the first full week of April through the second week of December. The charge for yard waste collection is based upon the purchase of "Yard Waste" stickers or waste cart service. The stickers can be purchased by homeowners directly from the Contractor through the mail, at local businesses, and at Village Hall. If stickers are utilized, one sticker must be attached to each approved yard waste container placed at the curb for collection.

### **B. DAYS OF COLLECTION**

The Contractor shall provide at a minimum once a week, same-day refuse, yard waste, and recyclable collection service to all detached single-family residential properties that currently receive curbside collection. The contractor will provide all services in one day. Respondents may provide varying services (number of days, etc.) as alternates. The days of collection may be designated in accordance with the Solid Waste Collection Day Map attached as Exhibit A and shall be incorporated herein. Boundary line streets shall have both sides of that street collected on the same day.

### **C. HOURS OF COLLECTION**

The Contractor shall not commence work before 7:00 a.m., and shall cease collection by 5:00 p.m. The Contractor shall furnish sufficient numbers of vehicles and personnel to accomplish the work within the specified time period, regardless of adverse weather conditions, mechanical breakdowns, or other similar hindrances. The Contractor's employees shall provide collection services to Willowbrook residents with as little noise, disturbance, and disruption as possible.

### **D. HOLIDAYS**

The Contractor shall not be required to provide refuse, yard waste, or recyclable collection services on the following recognized holidays:

- New Year's Day
- Memorial Day
- Independence Day
- Labor Day
- Thanksgiving Day
- Christmas Day

In the event that any of these holidays fall on a week-day, all refuse, yard waste, and recyclable collection services scheduled on that day and for the remainder of the collection week shall be delayed one day after the recognized holiday. Collection shall also be provided on Saturday, if necessary, as the result of a holiday.



#### **E. EMPLOYEE CONDUCT/QUALITY OF PERFORMANCE**

The Contractor shall undertake to perform all collection and disposal services rendered herein in a clean, orderly, and efficient manner and to use due care and diligence in the performance of the contract. Neat, orderly, and courteous employees and collection crews shall also be provided.

The Contractor shall prohibit the drinking of any alcoholic beverages or the ingestion of any illegal narcotics by its drivers and crew members while on duty or in the course of performing their duties under the contract.

All employees shall carry official company identification and shall present such identification upon request. All vehicle operators shall carry valid State of Illinois driver's licenses for the class of vehicle operated. Vehicle operators shall obey all traffic regulations, including weight and speed limits.

#### **F. LOCAL IMPROVEMENTS**

The Village reserves the right to construct any improvements or to permit any construction in any street, which may have the effect for a time of preventing the Contractor from traveling his accustomed route or routes for collection. The Contractor shall, however, by an acceptable method, continue to collect the refuse, yard waste and recyclables to the same extent as though no interference existed upon the streets formerly traveled. This shall be done without extra cost to the Village.

#### **G. VEHICLES**

The Contractor shall furnish to the Village a complete list of the vehicles to be used in the execution of the contract in accordance with Appendix 6. All vehicles shall display the name of the Contractor, a local phone number, and a vehicle identification number which are clearly visible on both sides. All vehicles shall be fully enclosed, leak proof, and operated in such a way that no refuse, recyclables, or yard waste can leak, spill, or blow off the vehicle. In the event any refuse, recyclables, or yard waste should leak, spill, or blow off a vehicle as the result of the vehicle operator's failure to properly monitor the load or to close openings, the Contractor shall be responsible for the immediate collection and clean up of the litter.

All vehicles used in the collection of recyclable materials shall be operated in such a way as to allow for the physical characteristics of the materials to be retained. Compaction of materials shall be performed at a minimum.

The Village reserves the right to inspect the Contractor's equipment solely for the purpose of determining compliance with the contract.

#### **H. PLACEMENT OF CONTAINERS**

The Contractor shall return all containers at each pick-up location at which they were found. Containers will be placed, not thrown, and shall not be left lying on their sides. Any contents spilled on the parkways, premises, or streets are to be cleaned up in a workmanlike manner. Each truck shall be equipped with a broom and shovel for the purpose of cleaning up any debris spilled by the driver in the course of pickup.

#### **I. REPLACEMENT DAMAGE**

The Contractor is responsible for damage resulting from its careless handling of any receptacle. All containers, which suffer damage caused by the Contractor, as reported by the user, shall be replaced by the Contractor at no extra charge to the user. If the replaced container is not a Contractor supplied totter, the container so supplied shall then belong to the user.

#### **J. MISSED PICK-UP AND COMPLAINT HANDLING**

The Contractor shall establish and maintain a local office and telephone number for the receipt of service calls or complaints, Monday through Friday from 8:30 a.m. to 5:00 p.m. during the term of the contract. All complaints shall be given prompt and courteous attention and shall be investigated and resolved within twenty-four (24) hours from the time received. The Contractor shall investigate any alleged missed scheduled collections, and if such allegations are found to be valid, arrange for the pick-up of materials within twenty-four (24) hours after the complaint is received.

The Contractor shall supply to the Village, on a monthly basis, a report listing all complaints received from any customer who resides within the Village. The complaint forms shall indicate the nature of the complaint, the date the complaint was received, the action taken by the Contractor, and the date the complaint was resolved.

#### **K. PUBLIC AWARENESS**

The Contractor shall develop a Public Awareness Program to inform Willowbrook residents of all aspects included in the revised Residential Solid Waste Collection and Disposal Service. The Public Awareness Program shall include at a minimum the development of an informational brochure, provided at no cost to the Village, to be mailed to all program participants no later than Monday, November 2, 2020. The Contractor shall also supply additional copies of the informational brochure to the Village for distribution to new residents. The contents of the informational brochure shall be mutually agreed upon by the Contractor and the Village. All costs associated with production and distribution of the informational brochure including, but not limited to, typesetting, printing, and postage, shall be the responsibility of the Contractor.

Upon request of the Village, the Contractor shall also make available personnel for presentations at meetings or other similar gatherings to explain or reinforce the collection program throughout the term of the contract.

The Village retains the right to approve all materials to be delivered by the Contractor to Willowbrook residents including, but not limited to, door hangers, leaflets, fliers, etc.

#### **L. CHANGE IN SERVICE**

If the Village should wish to change the type of service provided for during the term of the contract including, but not limited to, the type of materials collected, method of collection, variety of recyclable materials collected, etc., the Village shall have the option to initiate the change in service by notifying the Contractor in writing at least 30 days prior to the date such service is to begin. The Village and the Contractor shall agree to negotiate the terms, frequency, and price of such change in service after proper notice has been served.

#### **M. CONTRACT EXTENSION OPTION**

Upon the mutual written consent of both the Village and the Contractor, the Contract may be extended beyond its term provided in the agreement. The Contract may be extended for a period of no more than four (4) years from the date of expiration. All amendments and changes to the contract shall be made in writing and shall be agreed upon by both the Village and the Contractor.

In the event of such an extension, the Contractor shall provide proof of insurance and bond as set forth in subsections Q and T below.

#### **N. CONTRACTOR TRANSITION**

Should the Village select a different hauler at any time, the Contractor shall agree to refund to all customers the full purchase price of any refuse, yard waste, and leaf disposal sticker returned to the Contractor within thirty (60) days after such contract expiration for a full refund. The Contractor shall reimburse retailers as appropriate for returned or unsold refuse, yard waste and leaf disposal stickers within thirty (60) days from the expiration date.

#### **O. STICKER TRANSITION**

The Contractor shall honor any yard waste disposal stickers used from the previous collection program during the first two weeks of the new collection service. However, in an effort to keep the number of old stickers used to a minimum, the Village shall offer a sticker buy back program in which Willowbrook residents can return their old disposal stickers to Village Hall for a refund. Contractors are encouraged to offer other alternatives.

#### **P. STICKER SURCHARGE**

The Village may elect to add a surcharge to the price of disposal stickers to generate revenue for funding a solid waste management program, such as a Village sponsored Household Hazardous Waste collection event. If the Village should add a surcharge to the price of disposal stickers, the Contractor shall, on a monthly basis, forward all surcharge revenues to the Village by the thirtieth (30<sup>th</sup>) day of the following month. The Contractor agrees to provide sufficient documentation, as determined by the Village, to verify the number of disposal stickers sold.

#### **Q. INSURANCE**

The Contractor shall procure and maintain for the duration of the Contract, the following minimum insurance coverage:

Workers' Compensation Insurance as prescribed by the laws of the State of Illinois.

Employers' Liability Insurance, with limits of not less than two million dollars (\$2,000,000) per occurrence.

Commercial General Liability Insurance: two million (\$2,000,000) combined single limit per occurrence for bodily injury, personal injury and property damage. Minimum General Aggregate shall be no less than four million (\$4,000,000) or a project/contract specific aggregate of two million (\$2,000,000).



Commercial Automobile Liability Insurance with a limit of not less than two million dollars (\$2,000,000) for bodily injury and property damage per occurrence.

Umbrella Excess Liability Insurance with a limit of not less than five million dollars (\$5,000,000) for bodily injury, property damage, and personal injury per occurrence.

The Contractor shall include the Village, its officers, employees, and agents as additional named insured on the foregoing policies, except Workers' Compensation. The Contractor's insurance policies shall be primary to the Village's insurance policies with regards to claims arising out of work performed in accordance with these specifications and provisions. The Contractor shall be solely responsible for satisfying any deductible required under the insurance policies. The Contractor shall also furnish the Village a Certificate of Insurance naming the Village of Willowbrook as an additional insured, attesting to the respective insurance coverage for the full term of the contract. The Village shall receive written notice of cancellation or reduction in coverage on any insurance policy at least ninety (90) days prior to the effective date of cancellation or reduction.

#### **R. LICENSES AND TAXES**

The Contractor shall be responsible for obtaining all licenses and permits necessary for the successful performance of the contract. The Contractor shall also pay all Federal, State, and local taxes, including sales tax, social security, workers' compensation, unemployment insurance, and any other tax which may be chargeable against labor, material, equipment, or real estate.

#### **S. INDEMNIFICATION**

To the fullest extent permitted by law, the Contractor hereby agrees to defend, indemnify, and hold harmless the Village, its officials, agents and employees, against any and all injuries, deaths, loss, damages, claims, patent claims, suits, liabilities, judgments, cost and expenses, which may in anywise accrue against the member, its officials, agents and employees, arising in whole or in part or in consequence of the performance of this work by the Contractor, its employees, or subcontractors, or which may in anywise result therefore, except that arising out of the sole legal cause of the member, its agents or employees, the Contractor shall, at its own expense, appear, defend and pay all charges of attorneys and all costs and other expenses arising therefore or incurred in connections therewith, and, if any judgment shall be rendered against the member, its officials, agents and employees, in any such action, the Contractor shall, at its own expense, satisfy and discharge the same.

Contractor expressly understands and agrees that any performance bond or insurance policies required by this contract, or otherwise provided by the Contractor, shall in no way limit the responsibility to indemnify, keep and save harmless and defend the Village, its officials, agents and employees as herein provided.

#### **T. IRREVOCABLE LETTER OF CREDIT**

In lieu of a performance bond, the Contractor shall furnish to the Village an irrevocable letter of credit in the amount of five hundred thousand dollars (\$500,000) from a reputable banking institution to guarantee the faithful performance of the contract. The letter of credit shall be payable to the Village and prepared in a format approved by the Village Attorney. It shall remain

in effect for the full term of the contract, including any extension period, and be delivered to the Village prior to July 15, 2020.

#### **U. CONTINGENCY**

If the Contractor fails to perform the work as specified herein, the Village may take such steps as are determined necessary to furnish services according to the collection requirements provided for in the RFP document. The Village shall provide the Contractor at least twenty-four (24) hours written notice and shall draw on the Contractor's letter of credit for all expenses incurred as a result of such action.

#### **V. INDEPENDENT CONTRACTOR**

The Contractor acknowledges that it is an independent Contractor and that none of its employees, agents, or assigns are employees of the Village. The Contractor shall be solely responsible for all unemployment, social security, and other payroll tax payments required by law or union contract.

#### **W. RIGHT TO AUDIT**

The Village reserves the right to audit the Contractor's records as follows:

The Village shall have the authority to review and audit all records and receipts of the Contractor regarding the awarded contract. The Contractor shall be given ten (10) calendar days notice of the review or audit.

The Contractor shall keep its books and records in such a manner as will readily facilitate the assessment of the Contractor's billing, collecting, and recycling activities in the Village.

#### **X. EQUAL EMPLOYMENT OPPORTUNITY**

During the performance of this Contract, the Contractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin or ancestry, and further, that it will examine all job classifications to determine if minority persons or women are underutilized and will take appropriate affirmative action to rectify any such underutilization.

#### **Y. COMPLIANCE WITH APPLICABLE LAWS**

The Contractor shall comply with all applicable Federal, State, and Municipal laws, ordinances, rules, and regulations governing the collection, disposal, and processing of refuse, recyclables, and yard waste during the term of the contract.

#### **Z. CHOICE OF LAW**

The construction and interpretation of this Agreement and any claims arising hereunder or related hereto, whether in contract or tort, shall be governed by the (except those provisions relating to conflict of laws) of the State of Illinois and brought in a court of competent jurisdiction in DuPage County, Illinois.

**AA. PREVAILING WAGE RATES**

The Contractor shall comply, if applicable, with the prevailing wage rates for public works projects as issued by the State of Illinois Department of Labor, current edition at date of bid submission, and each year thereafter, attached as Exhibit D and incorporated herein.

**BB. NON-ASSIGNMENT**

The Contractor shall not assign or subcontract any rights or interests under the contract or any part thereof to any other person, firm, or corporation without the prior written consent of the Village.

**CC. PENALTIES AND FINES**

The Contractor shall be solely liable for all fines and penalties imposed by the Village or any other governmental agency resulting from the Contractor's performance or its failure to perform its duties and obligations under the contract.

**DD. NOTIFICATION**

Responses to the Request for Proposal (RFP) shall be sealed and addressed to the Village as follows:

Village of Willowbrook  
Village Clerk  
Labeled: Solid Waste Collection and Disposal Service  
835 Midway Drive  
Willowbrook, Illinois 60527



**SECTION III**  
**REFUSE, YARD WASTE, AND RECYCLING PROGRAM**  
**GENERAL SPECIFICATIONS**

**A. PROGRAM DESIGN**

The collection of household garbage, bulk materials, white goods, and household construction and demolition debris shall be offered on a year-round basis.

The yard waste collection service shall be offered starting with the first full week of April through the second full week of December during the term of the contract. The Village reserves the right to extend the length of the Yard Waste Collection season, at its discretion, for a period of up to two (2) weeks after the December ending date and shall notify the Contractor of such change.

The collection of recyclables shall be offered on a year-round basis. The cost of the curbside recycling program shall be built into the cost of collecting refuse at the rates shown on the enclosed price quotation sheet attached as Appendix 2, with no additional charge to either the Village or resident for curbside recycling service.

The Contractor shall retain 100% of the proceeds from the sale of recyclables, and the projected revenues from the sale of collected materials shall be taken into consideration when determining the cost for recycling services. In order to assist the Contractor in making an accurate revenue projection, a summary of the total pounds of recyclable materials collected at the curbside for 2018 has been attached as Exhibit C and shall be incorporated herein.

The data collected in Exhibit C was compiled by the current waste hauler and is to be used for informational purposes only. The Village of Willowbrook does not certify or guarantee the amount of refuse, yard waste, recyclables or white goods is accurate or indicative of what future waste haulers may collect.

**B. COLLECTION STANDARDS**

**In order for an approved refuse, yard waste, or recycling container to be collected, each container must either be a Contractor supplied and approved toter or be properly stickered. Stickered shall mean that it has a pre-paid yard waste sticker, exclusively supplied by the Contractor, securely and visibly affixed thereto. There shall be no limit on the number of containers placed out for collection by a given household, provided all containers are Contractor supplied and approved toters or are properly stickered with yard waste stickers.**

The Contractor shall be required to provide a tagging system for any refuse container that is not collected. Each tag or label must provide a brief explanation as to why the material was not collected, including, but not limited to, overcapacity; container overweight; unacceptable refuse; wrong or no sticker attached; branches not stacked; stacks are in excess of four (4) foot lengths; bags contain unacceptable material; contaminants; improper preparation (recyclables); materials not accepted in program (recyclables); refuse and/or yard waste mixed with recyclables; and the like. Recyclable materials that were rejected shall be returned to the bin and not be left on the street or parkway areas. The Contractor shall submit with this proposal an example of the

tagging system to be used.

The Contractor will also be responsible for cleaning up any material that has spilled as a result of the collection process.

#### **C. REFUSE AND RECYCLING SERVICES FOR MUNICIPAL PROPERTIES**

The Contractor shall provide, at no cost to the Village, twice a week, if necessary, refuse collection, as well as special pick-ups upon the request of the Village, from the following municipal properties:

Village Hall, 835 Midway Drive, Willowbrook, Illinois 60527

Police Station, 7760 Quincy Street, Willowbrook, Illinois 60527

Community Resource Center (CRC), 825 Midway Drive, Willowbrook, Illinois 60527

Public Works Facility, 710 Willowbrook Centre Parkway, Willowbrook, Illinois 60527

In addition, the Contractor shall provide, at no cost to the Village, a comprehensive recycling program for the Village Hall. The Contractor shall collect and recycle a minimum of once per week, all recyclables selected by the Contractor as listed in Appendix 3, Minimum Recyclables to Be Collected.

The Village reserves the right to include additional municipal buildings or facilities for service by the Contractor during the term of the contract. The number and type of containers or dumpsters and their placement at each location shall be specified by the Village and shall be furnished at no charge by the Contractor during the term of the contract.

#### **D. REFUSE SERVICES FOR PUBLIC TRASH RECEPTACLES**

The Contractor shall provide, at no cost to the Village, refuse collection service for all Village owned trash receptacles located throughout the Village. The specific locations of the containers are attached as Exhibit B and shall be incorporated herein. The Contractor shall provide twice per week refuse collection during the period from November 1<sup>st</sup> to March 31<sup>st</sup>. The Contractor shall also provide daily refuse collection, if necessary, during the period from April 1<sup>st</sup> through October 31<sup>st</sup>.

The Village reserves the option, at its sole discretion, to add or remove any Village designated location from collection service as described in Exhibit B as well as to change the frequency of collections. The Village shall notify the Contractor in writing of any such changes.

#### **E. REFUSE SERVICES FOR VILLAGE SPONSORED EVENTS**

Refuse Service for current special events are handled in house, however, the Contractor shall provide, at no cost to the Village, refuse and/or recycling collection service for Village sponsored community events during the term of the contract should it be requested by the Village Administrator.

#### **F. CONTRACTOR PARTICIPATION AT VILLAGE SPONSORED EVENTS**

The Contractor shall have representatives available to participate in community sponsored events promoting environmental awareness.

#### **G. MINIMUM RECYCLABLE MATERIALS TO BE COLLECTED**

In Appendix 3, the Village is requesting the Contractor check off all recyclable material it proposes to collect. The material the Contractor selects to be recycled must be done so for the entire term of the contract. Additionally, the Contractor is encouraged to identify additional items that will be collected, not on the current list.

#### **H. ADDITIONAL RECYCLABLE MATERIALS DESIRED TO BE COLLECTED**

The Village reserves the right to accept or reject any or all of the additional materials submitted by the Contractor in Appendix 3 which may be offered for collection in the curbside recycling program. In addition, the Village reserves the right to require the Contractor to add to the list of recyclables collected in Appendix 3, if the Contractor is collecting a recyclable in another municipality.

#### **I. METHODS OF PREPARATION AND COLLECTION OF RECYCLABLES**

The Contractor shall use a single stream collection method for collecting recyclable material. In addition, the Contractor shall specify the method in which the recyclables are to be prepared for collection by the household. Preparation requirements shall include, but not be limited to, rinsing, removing labels, flattening, removing caps and lids, and the like.

#### **J. SPECIAL COLLECTIONS**

The Contractor shall offer a special curbside collection service for any quantity of refuse and debris that would not be practical to put into cans or bags, including, but not limited to, household construction and demolition debris, and move-in or move-out clean-up rubbish. Such services shall be by advance arrangement with the Contractor at the resident's request.

The collection costs for such services shall be based upon cubic yards of refuse as specified on the enclosed price quotation sheet. One (1) cubic yard of refuse shall be the minimum amount of refuse required for a special collection. Payment for any special collection shall be made directly to the Contractor by the resident, and collection of such fees shall be the sole responsibility of the Contractor. The Contractor shall not charge residents a service fee for special collections on their regular collection day. The Contractor may charge residents a service fee for special collections on days other than their regular collection day.

The Contractor shall advise the resident directly of the terms of special collections; i.e. what materials will be collected; how the materials should be prepared; the date of collection; the policy on furnishing advance estimates of charges, and the like.

The Contractor shall also at the request of the Village, collect quantities of refuse, debris, or yard waste left at the curb without proper stickers or preparation in unusual circumstances, i.e. evictions or "skip-outs", and shall bill the property owner for such costs.

The Contractor shall also offer dumpster rental and pick-up service for residents with household remodeling and repair projects that generate large quantities of construction and demolition debris which cannot be easily picked up at the curbside. The terms of, as well as charges and payment for, this service shall be arranged solely between the Contractor and the resident.



#### **K. WHITE GOODS**

The Contractor shall properly collect and recycle/dispose of all white goods collected in compliance with all federal, state, and local laws, rules, regulations, statutes, ordinances and restrictions. Examples of white goods include refrigerators, hot water heaters, and any other appliance containing CFC or HCFC refrigerant gases, PCB containing capacitors, mercury switches, and other hazardous components. The cost of collection and disposal of white goods containing CFC or HCFC refrigerant gas, PCB containing capacitors, mercury switches, and other hazardous components shall be at the rate specified in the enclosed price quotation sheet.

#### **L. CHRISTMAS TREE COLLECTION**

The Contractor shall provide a special collection for Christmas trees for the month of January. The Contractor agrees to perform this once a year service at no charge to either the Village or Willowbrook residents.

#### **M. DISPOSAL OF RESIDENTIAL REFUSE**

The Village reserves the right to approve the landfill site location the Contractor intends to use for the disposal of refuse collected at the curbside. The Contractor shall provide the name and location of the disposal site in accordance with Appendix 8.

In the event that an alternative site is preferred by the Village, the Contractor shall use the alternative site location provided that any changes in the costs of disposal created by the use of such site will be negotiated between the Village and the Contractor prior to its use.

#### **N. DISPOSAL OF RESIDENTIAL YARD WASTE**

The Village reserves the right to approve the composting facility the Contractor intends to use for the disposal of yard waste and leaves collected at the curbside. The Contractor shall provide the name and location of the disposal site in accordance with Appendix 8.

In the event that the Village prefers an alternative site, the Contractor shall use the alternative site location provided that any changes in the costs of disposal created by the use of such site will be negotiated between the Village and the Contractor prior to its use.

#### **O. PROCESSING OF RECYCLABLE MATERIALS**

The Village reserves the right to approve the location of the processing facility the Contractor intends to use for the separation and processing of recyclable materials collected at the curbside. The Contractor shall provide the name and location of the processing facility in accordance with Appendix 8. In the event that the Village prefers an alternative site, the Contractor shall use the alternative site location provided that any changes in the costs for collection and processing created by the use of such site will be negotiated between the Village and the Contractor prior to its use.

#### **P. MONTHLY REPORT**

The Contractor shall prepare and submit to the Village a monthly refuse, yard waste, and recycling report, by the 15th day of the following month. The report shall include summaries of the following information:

- 1) Total weight in tons and total volume in compacted cubic yards of refuse landfilled;
- 2) Total volume, in compacted cubic yards, of yard waste collected;
- 3) Weekly set-out rate for recyclables;
- 4) Annual participation rate (total number of set-outs divided by the number of homes included in the collection service);
- 5) Total weight, in pounds, of recyclable materials collected;
- 6) Number of white goods collected;
- 7) Revenue received by Contractor for sale of recyclables;
- 8) Tipping fee charge per ton at the landfill site;
- 9) Tipping fee charge per compacted cubic yard at the compost facility;
- 10) Tipping fee savings (total weight of recyclable materials collected in tons multiplied by the tipping fee charge per ton at the landfill site);
- 11) Name and location of the landfill facility used by Contractor;
- 12) Name and location of compost facility used by Contractor;
- 13) Name and location of processing facility used by Contractor; and
- 14) Report tabulating all complaints filed by Willowbrook Residents.

## **SECTION IV TOTER BASED SERVICE**

### **A. TOTER BASED SERVICE**

The Contractor shall agree to provide at a minimum once a week refuse and recyclable collection service through the exclusive use of Contractor supplied and approved toters. Every detached single-family dwelling unit shall receive two (2) toters, one for refuse and the other for recyclables.

### **B. BILLING**

The Contractor shall bill the resident receiving the service directly and in accordance with the enclosed price quotation sheet. The Contractor shall be responsible for the purchasing, distribution, and maintenance of all supplied toters and necessary related equipment. All costs associated with the purchase, distribution, maintenance, and lease of toters shall be included in the total price of the toter service.

### **C. TOTER SPECIFICATIONS**

Residents shall have the option of using two different size toters for the disposal of refuse and recyclables. These toters should be designed with a tight-fitting lid, wheels and a capacity of either sixty-five (65) or ninety-five (95) gallons. An optional toter with a capacity of thirty-five (35) gallons shall be supplied to senior citizens at a discount in accordance with the enclosed price quotation sheet (Appendix 2). Requested changes in toter size shall be done at no cost to the resident for the first ninety (90) days of the new toter service program or after a new resident moves in.

The Contractor shall purchase and maintain a reasonable supply of refuse and recycling toters to cover replacements for lost, damaged, and stolen toters; and initial toters for new construction. The manufacturer's name, location, and the model number of the containers to be used shall be included in this proposal, as well as a copy of the product sheet. The Village reserves the right to approve the type of bins to be purchased by the Contractor.

### **D. TOTER PRICE CHANGES**

The enclosed price quotation sheet should reflect the year-to-year price changes for the toter service. In no case shall the annual adjustment exceed five (5) percent per year. The Village reserves the right to request such other information, from the Contractor as may be necessary to evaluate any proposed rate increase or decrease.

### **E. YARD WASTE DISPOSAL**

The Contractor shall agree to provide at a minimum once a week yard waste collection service through the use of yard waste disposal stickers. Homeowners may purchase yard waste stickers from the Contractor, at Village Hall, or at local retailers at the rates shown on the enclosed price quotation sheet.

The Contractor shall be responsible for the printing, distribution, and sale of yard waste disposal stickers which should be designed to be of a "one-time use" variety. The Contractor shall arrange for area retailers to aid in the sale of stickers, and shall make every effort to secure arrangements with at least four (4) retail establishments in the area so as to achieve reasonable Village-wide



coverage and a readily available supply of stickers. The Village shall also agree to act as a retailer in the sale of yard waste disposal stickers.

The Contractor shall provide yard waste disposal stickers on consignment to local retailers and shall not charge retailers for the storage, handling, mail, or in person delivery of such stickers. The Contractor shall also offer stickers for sale to Willowbrook residents through mail order and shall include handling and mailing costs in the total cost for the stickers. No other mark up for mail orders shall be permitted. The Contractor may require a minimum quantity for purchase through the mail and must inform the Village of such requirements. Willowbrook residents may request the mail order of stickers by phone. The Contractor may sell stickers directly to residents by mail on either a pre-paid or a billable basis, at its discretion. Billing and collection of charges for residential mail orders shall be the sole responsibility of the Contractor.

#### **F. STICKER DESIGN AND CONSTRUCTION**

The Village reserves the right to approve or disapprove of the design and construction of the Contractor's yard waste disposal stickers. Stickers must be of an approved color which should be clearly visible from a distance by drivers at dawn or dusk. The paper used shall be biodegradable and shall contain a backing of glue that will adhere to container surfaces in sub-zero temperatures as well as in extreme heat. All yard waste stickers shall display the Village of Willowbrook name and shall be clearly labeled for "refuse or yard waste" use only.

#### **G. STICKER PRICE CHANGE**

Yard waste disposal sticker prices may be changed on an annual basis only in accordance with the enclosed price quotation sheet. The Contractor, the Village, and local retailers shall begin selling stickers at the new price effective on the anniversary date of the contract; i.e., August 1, 2020, August 1, 2021, August 1, 2022, August 1, 2023, and August 1, 2024. The Contractor shall honor the use of old yard waste stickers for an unlimited time after the new sticker price has been instituted, at no additional charge to the retailer, Village or homeowner.

#### **H. OPTIONAL YARD WASTE TOTER**

The Contractor shall make available to residents not participating in the yard waste disposal sticker service, as an optional service, once per week yard waste collection from Contractor supplied and approved toters. Stickers are required for residents not utilizing toters. The Contractor shall bill the resident receiving the service directly and in accordance with the enclosed price quotation sheet. The resident will be billed for the season from April to early December only. The resident may cancel the optional yard waste collection toter service, without a penalty fee, provided the resident notifies the Contractor in writing thirty (30) days in advance of the last date of desired service.

#### **I. RECYCLABLE COLLECTION**

Each detached single-family unit may place one (1) recyclable toter and an unlimited number of bins or quantity of recyclables that a household may place at the curbside for collection. Residents have the right to purchase additional recycling bins or to set out other containers which are clearly marked for recycling collection. The Contractor shall collect from all recycling bins that have been placed at the curbside for collection.

#### **J. BULK MATERIALS**

The Contractor shall provide collection services for items which are too large to fit into an approved toter, e.g. discarded toys, crates, barrels, small tables, small chairs, etc.; residents will be allowed to place one (1) bulk item once per week for disposal immediately adjacent to the refuse and recycling toters. The cost for the collection of bulk materials shall be figured into the total cost of the toter service.

Included in the collection of bulk materials is the collection of household construction and demolition debris either placed in stacks weighing less than fifty (50) pounds and four (4) feet in length, or placed in containers weighing less than fifty (50) pounds. The Contractor shall not require residents to use string, twine, or any other means to bundle a stack of refuse or yard waste for collection.

#### **K. BACKDOOR REFUSE, YARD WASTE, AND RECYCLING COLLECTION SERVICE**

The Contractor shall make available to residents participating in the curbside collection program, as an optional service, once per week backdoor refuse, yard waste, and recycling collection services. Each container placed out for backdoor collection must either be in an approved toter or have the appropriate yard waste disposal sticker attached for collection. The Contractor shall bill the resident receiving this service directly for the additional costs for collection as indicated on the enclosed price quotation sheet.

**APPENDIX 1**

**VILLAGE OF WILLOWBROOK  
PROPOSAL FOR RESIDENTIAL SOLID WASTE COLLECTION  
AND DISPOSAL SERVICE  
AUGUST 2019**

WE HEREBY AGREE TO PROVIDE RESIDENTIAL SOLID WASTE AND COLLECTION SERVICES TO THE VILLAGE OF WILLOWBROOK IN ACCORDANCE WITH THE REQUEST FOR PROPOSAL PROVISIONS, INSTRUCTIONS, AND SPECIFICATIONS FOR THE PRICES AS STATED IN APPENDIX 2.

Dated and signed this \_\_\_\_\_ day of \_\_\_\_\_, 2019.

If an individual or partnership,  
all individual names of each  
partner must be signed.

If a corporation, an officer  
duly authorized must sign  
and affix corporate seal.

\_\_\_\_\_  
Company

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Position

\_\_\_\_\_  
Address

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
E-mail



**APPENDIX 2**  
**GENERAL PRICE QUOTATION SHEET**

Please provide all costs associated with once a week, same day refuse, yard waste, leaf, and recycling collection services for each year in accordance with the following schedule:

Service Description	Year 1 (2020)	Year 2 (2021)	Year 3 (2022)	Year 4 (2023 to contract end)
Toter Base Services*				
95-gallon (per month)	\$	\$	\$	\$
65-gallon (per month)	\$	\$	\$	\$
35-gallon (per month)	\$	\$	\$	\$
35-gallon-senior citizens / 65 and older (per month)	\$	\$	\$	\$
Optional Yard Waste Toter Service				
95-gallon (per month)	\$	\$	\$	\$
65-gallon (per month)	\$	\$	\$	\$
35-gallon (per month)	\$	\$	\$	\$
35-gallon-senior citizens / 65 and older (per month)	\$	\$	\$	\$
Optional Backdoor Toter Monthly Service Fee	\$	\$	\$	\$
Optional Backdoor Yard Waste Monthly Service Fee	\$	\$	\$	\$
Yard Waste Stickers (per sticker)	\$	\$	\$	\$
White Goods (cost per item)	\$	\$	\$	\$
Special Collection Charge (per cubic yard)	\$	\$	\$	\$
Charge to Exchange Toters**	\$	\$	\$	\$

\*Includes recycling cart

\*\*After initial exchange within first 90 days

**APPENDIX 3**  
**MINIMUM RECYCLABLES TO BE COLLECTED**

The Village is requesting the Contractor check off all recyclable material it shall collect. The material the Contractor selects to be recycled must be done so for the entire term of the contract. Additionally, the Contractor is encouraged to identify additional items they will be collecting, not on the current list.

**Non-Paper Items    Paper Items**

- ☐ PET (#1) plastic bottles & containers
- ☐ Corrugated Cardboard
- ☐ HDPE (#2) plastic bottles & containers
- ☐ Chipboard (Paperboard)
- ☐ PVC (#3) plastic bottles & containers
- ☐ Newspaper
- ☐ LDPE (#4) plastic bottles & containers
- ☐ Magazines & catalogs (glossy & non-glossy)
- ☐ PP (#5) plastic bottles & containers
- ☐ Telephone directories
- ☐ PS (#6) plastic bottles & containers
- ☐ Brown kraft paper bags
- ☐ Other (#7) plastic bottles & containers
- ☐ Wet strength carrier stock
- ☐ LDPE & HDPE soft plastic 6 & 12 pack rings
- ☐ Junk mail
- ☐ Brown, green and clear glass containers
- ☐ Mixed Paper
- ☐ Aluminum formed containers/wrap
- ☐ Steel/tin/bi-metal cans
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_

**Additional Recyclable Material**

- ☐ Aseptic packaging
- ☐ Aerosol Cans
- ☐ Household Batteries
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_

**APPENDIX 4  
VILLAGE OF WILLOWBROOK  
CERTIFICATE OF COMPLIANCE**

The undersigned, being first duly sworn an oath, deposes and states that he has the authority to make this certificate on behalf of the bidder for this product, commodity, or service briefly described as follows:

**RESIDENTIAL SOLID WASTE COLLECTION AND DISPOSAL SERVICE**

The undersigned certifies that, pursuant to 720 ILCS Act 5, Article 33E of the Illinois Compiled Statutes, the bidder is not barred from bidding on this contract as a result of a conviction for the violation of State of Illinois laws prohibiting bid-rigging or bid-rotating.

The undersigned certifies that, pursuant to 65 ILCS 5/11-42.1-1 of the Illinois Compiled Statutes, the bidder is not delinquent in the payment of any tax administered by the Illinois Department of Revenue.

This Business Firm is: (check one)

Corporation \_\_\_\_\_ a Partnership \_\_\_\_\_ an Individual \_\_\_\_\_

Firm Name: \_\_\_\_\_

Firm Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Position: \_\_\_\_\_

Date Signed: \_\_\_\_\_



**APPENDIX 5**  
**SCHEDULE OF ALTERNATIVES AND DEVIATIONS**

Please list any proposed alternative or deviation to the minimum standards outlined in this RFP document.

Section	Subsection	Explanation of Alternative/Deviation

**APPENDIX 6  
SCHEDULE OF VEHICLES/EQUIPMENT**

Please list all vehicles and equipment which will be used in the performance of the contract. List refuse, recycling, and yard waste vehicles in separate groupings. Please attach additional sheets if necessary

**REFUSE**

Year	Make	Body Type	Vehicle Identification Number	License Plate

**RECYCLING**

Year	Make	Body Type	Vehicle Identification Number	License Plate

**YARD WASTE**

Year	Make	Body Type	Vehicle Identification Number	License Plate

**APPENDIX 7**  
**SCHEDULE OF ILLINOIS MUNICIPALITIES SERVED**

Please list municipal references. Please attach additional sheets if necessary

Municipality	Contact Name & Telephone Number	Service Dates	Explanation of Collection and Disposal Program



**APPENDIX 8  
LOCATION OF DISPOSAL FACILITIES**

Please provide below information concerning the facilities which are intended to be used for the disposal of refuse, yard waste, and recyclable materials collected at the curbside. Please attach additional sheets if necessary.

**REFUSE**

Name of Facility	Facility Address	Disposal Limitations

**RECYCLING**

Name of Facility	Facility Address	Disposal Limitations

**YARD WASTE**

Name of Facility	Facility Address	Disposal Limitations

**APPENDIX 9  
CONTRACTOR QUALIFICATIONS**

Name of Business: \_\_\_\_\_

Business Address: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Business Number: \_\_\_\_\_

Emergency Number: \_\_\_\_\_

Fax Number: \_\_\_\_\_

Ownership:            Individual            Partnership            Corporation

Franchise or Parent Company (if applicable): \_\_\_\_\_

List all Partners, Managers, and Corporate Officers:

Name	Title	Residence	Phone
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

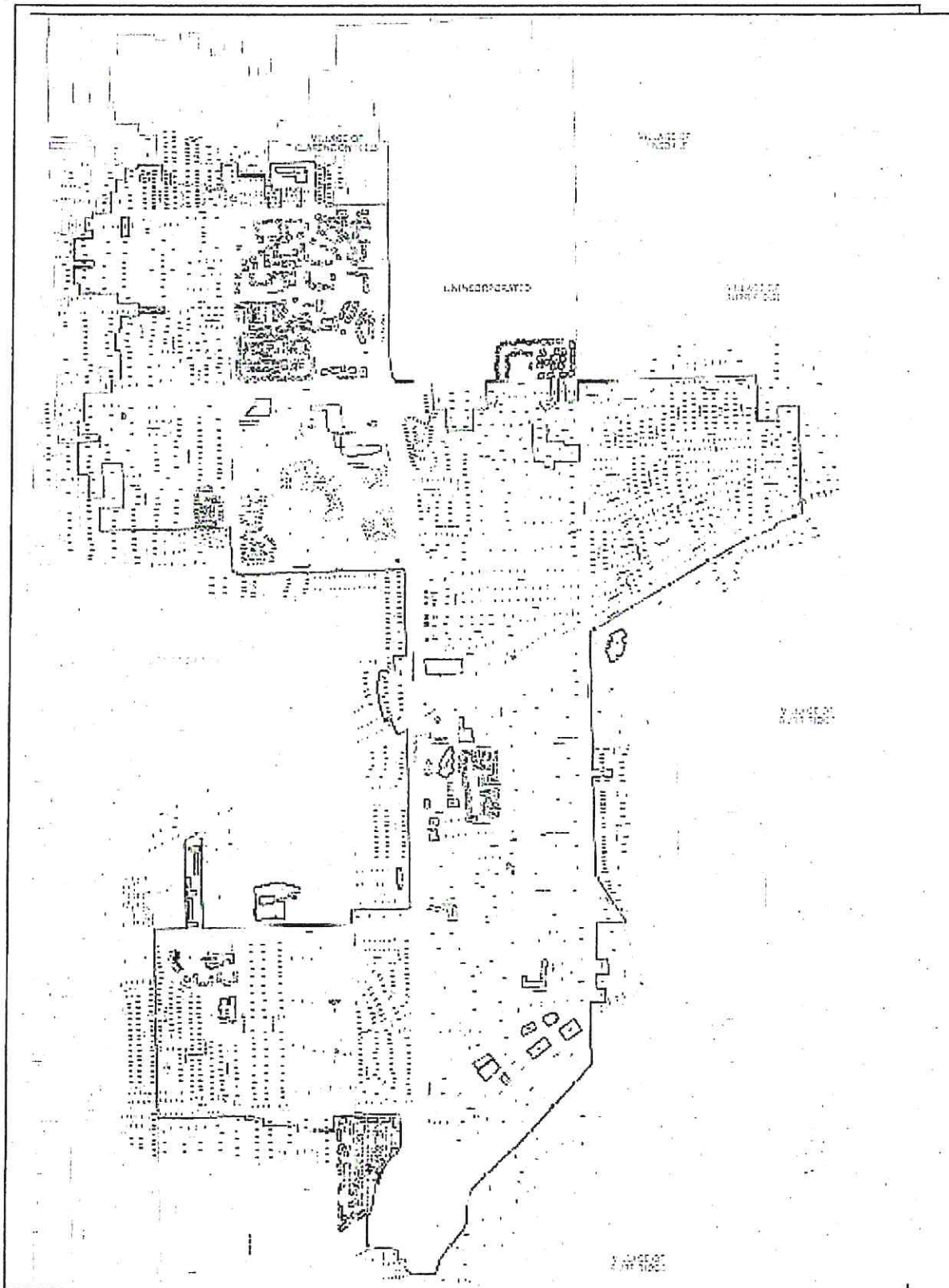
Days of Operation: \_\_\_\_\_

Business Hours: \_\_\_\_\_

Number of Employees - Supervisors: \_\_\_\_\_ Drivers: \_\_\_\_\_ Office Personnel: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

EXHIBIT A  
SOLID WASTE COLLECTION DAY MAP





**EXHIBIT B**  
**PUBLIC TRASH RECEPTACLES COLLECTION LOCATIONS**

The Contractor shall provide twice per week refuse collection to the following sites during the period from November 1<sup>st</sup> through March 31<sup>st</sup>. The Contractor shall also provide three times per week refuse collection to same sites, if necessary, during the period from April 1<sup>st</sup> through October 31<sup>st</sup>.

Tony and Florence Borse Community Park  
208 Midway Drive

Creekside Park  
64<sup>th</sup> Street and Madison

Lake Hinsdale Park  
Lake Hinsdale Drive and 63<sup>rd</sup> Street

Midway Park  
209 Midway Drive

Prairie Trail Park  
59<sup>th</sup> Street and Clarendon Hills Road

Ridgemoor Park  
65<sup>th</sup> Street and Quincy Street

Rogers Farm Park  
63<sup>rd</sup> Street and Garfield Avenue

Waterford Park  
6612 Rodgers Drive

Willow Pond  
Plainfield Road and Adams Street

**EXHIBIT C**  
**WEIGHT OF MATERIALS COLLECTED**

	Tons Collected by Month			Recycling Detail	
	<u>Refuse</u>	<u>Recyclables</u>	<u>Yard Waste</u>	<u>Paper Fiber</u>	<u>Commingled Containers</u>
January-18	79.76	63.25	.38	44.03	19.22
February-18	55.40	37.03		25.78	11.25
March-18	62.16	47.49		33.06	14.43
April-18	79.60	45.50	2.26	31.67	13.83
May-18	120.32	66.39	10.37	46.21	20.18
June-18	80.70	50.76	4.81	35.33	15.43
July-18	107.66	65.09	2.46	45.31	19.78
August-18	80.34	42.99	2.78	29.93	13.06
September-18	139.43	50.52	3.14	35.17	15.35
October-18	111.17	68.61	1.91	47.76	20.85
November-18	83.64	33.28	6.15	23.17	10.11
December-18	69.65	41.60		28.96	12.64
<b>Totals</b>	<b>1,069.83</b>	<b>612.51</b>	<b>34.26</b>	<b>426.37</b>	<b>186.14</b>
<b>Monthly Average</b>	<b>89.15</b>	<b>51.04</b>	<b>3.81</b>	<b>35.53</b>	<b>15.51</b>
<b>Weekly Average</b>	<b>20.57</b>	<b>11.78</b>	<b>.88</b>	<b>8.20</b>	<b>3.58</b>

\*\* The above-mentioned data was compiled by the current waste hauler and is to be used for informational purposes only. The Village of Willowbrook does not certify or guarantee the amount of refuse, yard waste, recyclables or white goods is accurate or indicative of what future waste haulers may collect.

**EXHIBIT D**  
**SPECIAL PROVISIONS FOR PREVAILING WAGES**

The Contractor shall ensure compliance with the Prevailing Wages established by the Illinois Department of Labor for DuPage County.

**ILLINOIS DEPARTMENT OF LABOR**

**Prevailing Wage: Notice of Rate Posting**

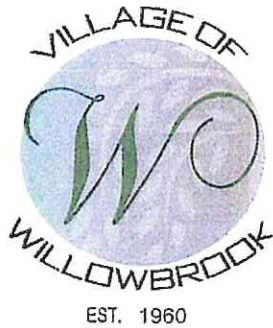
Attention: Contractors & Subcontractors:

The Prevailing Wage Act (820 ILCS 130/0.01-12) requires contractors and subcontractors to pay laborers, workers, and mechanics employed on public works projects no less than the general prevailing wage rate of wages (consisting of hourly cash wages plus fringe benefits) for work of similar character in the locality where the work is performed. The Current Prevailing Wage Rate for DuPage County can be located at the Illinois Department of Labor website:

<https://data.illinois.gov/dataset/idol-2018-prevailing-wage-rates/resource/0c95f063-aed9-4db7-adc3-c224acee8fc2>

Please note that the Department has added an "Effective Date" column on the far left of the data layout on the page displaying prevailing wage rates. To see which rates have changed in your county, simply sort the data by effective date.





Date: August 22, 2019

From: Brian Pabst – Village Administrator

Mayor

Frank A. Trilla

Village Clerk

Leroy R. Hansen

Village Trustees

Sue Berglund

Umberto Davi

Terrence Kelly

Michael Mistele

Gayle Neal

Paul Oggerino

Village  
Administrator

Brian Pabst

Chief of Police

Robert Schaller

Director of  
Finance

Carrie Dittman



1. How many stickers are purchased annually? – **Approximately 4,000 annually**
2. What is the price of the stickers? – **The current sticker price is \$3.00**
3. What are the current cart rates? – **95 gal. \$22.94 / 65 gal. \$22.20 / 35 gal. \$20.95. The senior 35-gallon rate is \$816.76**
4. Who is the current hauler? – **Republic Services**
5. What day(s) of the week is collection? – **There will be a 1 day pick up starting September 12th. Pickup on Thursdays only. The Village had three-day service for the last 4 years - Monday, Tuesday, Wednesday. The bidder may provide a cost based upon 1 day and more than one day as an alternate.**
6. How many customers currently have backdoor service? – **0**
7. How many seniors have the senior service? – **There are 169 35-gallon carts being used. It is unknown how many are used by seniors.**
8. For free services, what size and number containers are at the locations? – **One 8-yard container at the Police Department area and one 14-yard container at our Public Works facility. services 1 time per week.**
9. Is there any roll-off service required? **Yes. If so, what size and how many annual pulls? Other than the above Public Works container, we have none, however, we reserve the right to ask for others if needed free of charge. There is no specific history on other roll offs being asked for.**
10. What is the current number of each cart currently out there?
  - A. **Trash carts: Approx. 211 customers with 35-gallon carts. 696 customers with 65-gallon carts. 502 customers with 95-gallon carts**
  - B. **Recycle carts: Approx. 169 customers with 35-gallon carts. 1027 customers with 65-gallon carts and 200 customers with 95-gallon carts**
  - C. **Yard waste carts: Approx. 10 customers with 65-gallon carts and 168 customers with 95-gallon carts**
11. Will we be provided a customer list by cart size prior to the start of the contract? – **We have an address list, but we do not have a customer list by cart size.**
12. The RFP calls if a LOC. Is there a possibility to have this changed to a performance bond? – **No.**
13. Can we provide a bid bond in lieu of a cashier's or certified check? – **Yes.**
14. Can we get the annual tonnage of refuse, recycling, and yard waste collected? – **See Exhibit C in the RFP.**
15. Is there an amnesty day in the new contract? **Language from the current contract: The CONTRACTOR shall provide at no cost to the residents or VILLAGE an annual "Amnesty Day" collection. The date and design of the collection shall be at the discretion of the VILLAGE. During the "Amnesty Day", residents governed by this Agreement shall be permitted to place material at the curb without the need for refuse/yard waste stickers. No material excluded under this Agreement shall be collected in conjunction with the "Amnesty Day. Typically, the amnesty day is a mutually agreed upon day in September of each year.**
16. How many tons were hauled last year and the previous two years? – **That information was not tracked separately, so we do not have an answer.**
17. The RFP appears to only reference yard-waste stickers. **Currently, everything outside the cart on collection day requires a sticker as does bulk items in addition to one. Do additional refuse and bulk items require stickers? – Yes**
18. Is a sticker required for bags/containers in addition to the refuse cart? – **Yes**

**Clarifications regarding the Village of Willowbrook's Refuse RFP**

1. All customers pay for both the refuse and recycling carts monthly whether they use them or not. Again, each additional (refuse, recycling) container shall have a sticker.
2. The yard waste cart is provided for 8 months for the following monthly costs:
  - A. 95 Gallon yard waste - \$28.70
  - B. 65 Gallon yard waste - \$25.50
  - C. 35 Gallon yard waste - \$21.75
3. On Page 28 of the RFP (Appendix 2: General Price Quotation Sheet), please change line item titled "Yard Waste Stickers (per sticker)" to "Refuse and Yard Waste Stickers (per sticker)." Refuse and yard-waste stickers are interchangeable and therefore, only quote 1 (one) price for this sticker.
4. The 2019 Rates are:  
95- gallon = \$22.81/mo.  
65-gallon = \$22.07/mo.  
35-gallon = \$20.82/mo.

**\*\*\* As of January 1, 2020, our current carrier will add \$1.62 per month per customer for recycling costs.**

Please disregard the rates that were provided on the answers to questions sheet that was e-mailed earlier.

My apologies for any disruption that have occurred concerning the wrong rates.

Please call me with any questions or comments you may have

Brian Pabst  
O: 630-920-2261

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## Village of Willowbrook Residential Operational Approach

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Groot Industries looks forward to providing comprehensive refuse, recycling and landscape collections for the residential units located within the Village of Willowbrook. With 105 years of direct commercial and municipal experience within the Chicago metropolitan area, Groot provides solid waste collections to over 600,000 homes every week and we have exclusive contracts in 81 communities. We are confident that the Village will receive complete satisfaction with regard to our services. The following outline and discussions represent our understanding, capabilities and methodology we intend to use to perform this service for the residents of the Village of Willowbrook.

Our discussions are broken down into these ten (10) categories.

- I. Village of Willowbrook Collection Program
- II. Residential General Routing
- III. Residential Equipment
- IV. Vehicle Maintenance Procedures
- V. Driver Qualifications
- VI. Service Implementations & Developments
- VII. Service Quality Assurance
- VIII. Emergency Contingency Plan
- IX. Compressed Natural Gas (CNG) Trucks
- X. Recycling Capabilities & Materials





## **Village of Willowbrook Residential Operational Approach**

### **I. Village of Willowbrook Collection Program**

Groot has proposed an option to provide refuse, recycling and yard waste collection to each Village household weekly on a one day (Wednesday) schedule and three day (Monday, Wednesday, Thursday) schedule.

#### **A. Collection Program**

##### **1. Unlimited Refuse Collection**

Our service proposal provides residents curbside collection of household waste limited to a 95 (default), 65 or 35 gallon cart for refuse collection. Our proposal is based on each resident (1,649 homes) receiving collection service with a cart. Requested changes in cart size will be done at no cost to the residents for the first 90 days. After 90 days, a fee will apply. Groot will maintain ownership of the carts during the term of the agreement; therefore, all maintenance and cart replacement costs will be handled by Groot.

Any additional refuse material that does not fit inside the cart will be collected when properly prepared (35 gallon container, smaller rigid container, or plastic garbage bag). Each bag or can set out in addition to a full refuse cart will require the use of one pre-paid sticker. Additional improperly prepared containers will be tagged. An example of the tag is provided at the end of the Operational Approach.

A backdoor service option will be available for refuse only. Recycling and yard waste will still be required to be placed curbside for collection.

##### **2. Unlimited Recycling Collection**

Groot will collect unlimited commingled recyclable materials on a weekly basis from each residential unit on the same day as the refuse collection. Groot will supply a default level of service which includes a 65 gallon cart designated for recycling material only. Requested changes in cart size will be done at no cost to the residents for the first 90 days.

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## Village of Willowbrook Residential Operational Approach

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Improperly prepared containers will be tagged. An example of the tag is provided at the end of the Operational Approach. Groot will maintain ownership of the carts during the term of the agreement; therefore, all maintenance and cart replacement costs will be handled by Groot.

### **3. Unlimited Landscape Waste Collection**

Landscape waste collection will take place starting the first full week of April each year through the second week of December. Landscape collection will take place the same day as refuse and recycling collection. Each properly prepared bag or container must have a prepaid sticker affixed. Residents will also have the option of a yard waste subscription program that includes a 95, 65 or 35 gallon cart for an annual fee.

Residents may use personal containers not exceeding 35 gallons in size and 50 pounds in weight. Kraft paper bags (not exceeding 33 gallons in size) may also be used. Residents will also have the option to rent a 65 or 95 gallon yard waste cart.

Grass clippings, leaves, twigs, garden debris, weeds, fruits, seeds, stalks, vines, bark and wood chips may be placed at the curb on the regularly scheduled pick up day in biodegradable paper "kraft" bags or containers not to exceed 33 gallons in size or 50 pounds. Bags are preferred to be rolled and crimped closed and be easily lifted to waist height and must not exceed 50lbs.

Brush and branches up to 4 feet must be bundled with twine (wire or plastic is not acceptable) 4' or less in length and 2' or less in diameter at the base and easily lifted to waist height. Landscape waste does not include wood timbers, plastic edging, plant pots or trays, fertilizer or landscape material bags, landscape fabric, root sections, sand, gravel, sod, firewood or animal waste.

Groot Industries will provide free collection of Christmas trees each year at no additional cost to the residents for the month of January.



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## Village of Willowbrook Residential Operational Approach

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### B. Bulk Items, Construction Debris & Oversized/Overweight Items

Residents will be provided curbside collection of one bulk item on a weekly basis which can be safely collected by one Groot collector at no additional cost. An additional fee will be charged for collections in excess of one item. Groot understands that small items will be removed with weekly bulk refuse collection, but all appliances, regardless of size, must be called in for a scheduled collection. Bulk items include: boxes, barrels, crates, household furniture, and similar items that do not fit into a proper container and can be collected/lifted by one driver without assistance. Exceptions include items which are banned from direct disposal into a landfill (appliances, tires, car batteries and electronic waste).

Two yards of construction debris will be collected at no additional charge in lieu of a traditional bulk item. Construction debris must be cut to no more than 4 feet in length and no larger than 2 feet in diameter and bundled or placed in an approved container that does not exceed 50 pounds in weight. Items not fitting in a cart with the lid closed must be placed in another approved and tagged container. Construction debris in excess of 2 yards will require an additional fee.

Oversized and overweight items will be collected for an additional fee. Oversized/overweight items are any single large or extra heavy item that will require the resident to schedule a special pick-up. An example of an oversized item is a piano, hot tub or any item that requires two or more people to lift. A per item fee of will apply for each oversized item and residents will be required to call Groot to schedule a pick in advance.





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## Village of Willowbrook Residential Operational Approach

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### C. White Goods

White goods are defined by Illinois law as, but not limited to:

*Any domestic and/or commercial large appliance which contains CFC or HCFC refrigerant gas, PCB containing capacitors, mercury switches, or other hazardous components. Examples include, but are not limited to, refrigerators, freezers, air conditioners, ranges (both electric and gas), de-humidifiers, water heaters, furnaces, ovens, humidifiers, water softeners, trash compactors, and other similar large appliances.*

Groot will provide collection of such items on a weekly basis with residents calling to schedule a special collection for an additional fee outlined in our cost proposal. Regardless of size and weight, all appliances/white goods must be called in for a scheduled pick up and payment must be received in advance.

### D. Village of Willowbrook Facilities

Groot will provide for the collection of refuse and recycling at Village facilities as outlined in the RFP. Additional Village facilities and services provided at each location shall be mutually agreed upon before execution of the final agreement.

### E. Village Sponsored Events

Groot will provide services for Village sponsored events. These events will be mutually agreed upon prior to the execution of the agreement.

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## Village of Willowbrook Residential Operational Approach

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### II. Residential General Routing

#### A. Village of Willowbrook Service Routing

Groot has proposed an option to provide refuse, recycling and yard waste collection to each Village household weekly on a one day (Wednesday) schedule and three day (Monday, Wednesday, Thursday) schedule. We are expecting to service approximately 1,649 residential units within the Village of Willowbrook.

#### B. Hours of Collection and Holiday Service

The Village can expect collection vehicles to arrive in town at 7:00 a.m. and remain until mid afternoon. Extra collection vehicles will be supplied as needed when weather or traffic concerns indicate any route or routes will be substantially delayed.

Groot Industries currently observes the following holidays:

- |                    |                    |
|--------------------|--------------------|
| • New Year's Day   | • Labor Day        |
| • Memorial Day     | • Thanksgiving Day |
| • Independence Day | • Christmas Day    |

During the week of a holiday, the collection day following a holiday will be serviced one day behind the regular schedule. If a holiday falls on a Sunday, it will be observed on Monday, again delaying service by one day.





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## Village of Willowbrook Residential Operational Approach

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### III. Residential Equipment

#### A. Waste Collection Vehicle Specifications and Special Features

We have a chassis/body combination that is best suited for densely populated areas and provides us with exceptional maneuverability and flexibility. These state-of-the-art refuse, recycling and landscape waste trucks are highly beneficial in navigating the streets that exist within the Village. All equipment within the Village are uniformly painted, washed and maintained regularly to ensure a neat and clean appearance. Collection vehicles are equipped with optional equipment to aid in both safety and efficiency. All vehicles are equipped with strobe type lights and rear view vision cameras for increased safety.

### IV. Vehicle Maintenance Procedures

#### A. Residential Maintenance Procedures

Groot Industries presently utilizes our own complete maintenance facilities in McCook, IL for servicing our residential collection equipment.

Capabilities include:

- Welding and fabrication
- Major engine and transmission overhauls
- Hydraulic hose fabrication and repair
- Body and chassis restoration



We operate our maintenance facility 24 hours per day adhering to strict preventative maintenance procedures. All equipment is maintained following the Department of Transportation standards.



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## Village of Willowbrook Residential Operational Approach

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### V. Driver Qualifications

#### A. Experience Requirements

Groot Industries requirements for driver personnel are as follows:

1. Minimum of one (1) year experience in the operation of 50,000 lb. gross vehicle weight rated waste collection vehicles.
2. Complete D.O.T. and C.D.L. certification.

#### B. Safety Training and Driver Certification

All Groot Industries, Inc. employees performing driving, maintenance, or labor functions are required to attend weekly safety meetings specific to their line of work. Personnel will receive training and follow-up reviews in:



Operational Procedures



Customer Interaction



Equipment Familiarization



Health and Safety Procedures



Defensive Driving Techniques

When new drivers begin their association with Groot, a minimum of two (2) weeks on-site training specific to the area of service is required to orient the driver. In addition, employees participate in a quarterly awards program sponsored by Groot which promotes constant awareness and ultimately safer and better quality service for our customers.

#### C. Driver Appearance

All employees performing driving, maintenance or labor functions are required to wear company issued uniforms while on duty. Uniforms identify the employee's name, company affiliation, and are maintained in a neat and orderly appearance.



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## **Village of Willowbrook Residential Operational Approach**

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### **VI. Service Implementations & Developments**

#### **A. In-Town Supervisor Availability**

Groot Industries will utilize a full-time supervisor for the Village of Willowbrook and collections will be supervised each week. Duties include assisting drivers in servicing their routes and being immediately available to customers who encounter any service problems. Resident questions or concerns are fielded promptly on the spot, drastically reducing many calls the Village may encounter.

#### **B. Expansions & Improvements—Pollution Control Initiatives**

Improvements are continually made within Groot Industries operations and external expansion opportunities are investigated, monitored and implemented upon thorough research completion.

An example includes Groot's utilization of CNG, Compressed Natural Gas, for collection vehicles within our fleet. The implementation of these vehicles substantially reduces Groot's carbon footprint.

Recycling capabilities are also reviewed regularly for Groot Industries' plan in considerably reducing landfill usage and increasing community knowledge. The Groot website is available 24 hours a day, 7 days a week for informational bulletins and our customer service department is provided with information in order to assist residents of the Village.

### **VII. Service Quality Assurance**

#### **A. Office Procedures**

Groot Industries staffs its customer service and operations office from 7:00 am to 5:00 pm Monday through Friday, and Saturday from 7:00 am until 11:00 pm. Outside of the above stated times, we employ full voice mail capability to specific personnel or operational areas. Customer Service representatives are trained in the following areas:

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## Village of Willowbrook Residential Operational Approach

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1. Extra Service Requests
2. Acceptable & Non-acceptable Waste
3. Recycling Program Education
4. Program Rules & Regulations
5. Residential Billing Inquiries



### **B. Resident Complaint Resolution Process**

Groot understands that sometimes residents will call in with complaints concerning the program, billing issues or missed collections. Residents are always treated with respect and if the complaint is concerning services, our designated foreman is called for immediate investigation.

It is company policy that if a call for a late set-out or missed collection comes in while the Village of Willowbrook trucks are still in the service area, we will make every effort to return the same day as the call is received. Any calls that are received after the collection vehicles have left the Village of Willowbrook for the day will be scheduled for collection the next day.

### **C. Escalation Process for Complaints**

In the event a complaint requires the response from someone other than a customer service representative, we have designed our customer service department to fall under the direct supervision of our Operations Manager and our District Manager. In the event of a serious complaint, Groot's Municipal Manager and District Manager are always available to handle such complaints.

Groot will work in partnership with the Village to be pro-active in reducing complaints by notifying residents of scheduled rate increases and scheduled program changes.



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## **Village of Willowbrook Residential Operational Approach**

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### **D. Billing Procedures**

Groot will invoice the residents quarterly, in advance of service.

Upon award, Groot requests the Village to provide a current detailed residential listing of each household in order to bill the residents directly.

### **E. Drivers End-of-Day Service Review**

Every morning drivers are required to meet with the Residential Supervisor. Drivers will receive instructions on scheduled extra service requests for their route, any equipment changes, and special routing demands.

To ensure the highest level of service throughout the day, drivers must report in via radio whenever leaving their respective service area. Particular emphasis is placed on communications prior to finishing their route at the end of the day. By closely supervising the routes progress near its termination, adjustments can be made readily with adjoining routes to handle any late service requests, or cover routes which may be running late.

## **VIII. Emergency Contingency Plan**

### **A. Public Health and Village Requests**

In order to protect the public health, safety and welfare, Groot will respond to requests from the Village of Willowbrook to collect debris left in unusual circumstances. We provide the necessary equipment and personnel to respond to your requests for an agreed upon rate for collection and disposal. Groot will agree to provide additional emergency relief services in the event of a natural disaster in the Village of Willowbrook (i.e. tornados, floods) when declared by the Village, State or Federal Government.

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## Village of Willowbrook Residential Operational Approach

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### B. Weather Considerations and Contingency Plans

In cases of severe weather, where service becomes problematic due to heavy snows, rains or wind damage, Groot Industries has the resources to address and remedy the resulting waste-related problems. Due to the high concentration of equipment we will have operating around the Village, we are able to draw upon many other collection vehicles to assist the Village's residential units. We routinely make sure auxiliary personnel are available during the winter months, and as a matter of course, maintain an adequate amount of spare collection vehicles.

### IX. Compressed Natural Gas (CNG) Vehicles

Currently, Groot utilizes collection vehicles that run solely on Compressed Natural Gas (CNG). We are currently incorporating CNG collection vehicles as older diesel trucks are retired. Trucks which run on CNG are quieter and emit 80% less pollution than diesel engines. Please refer to the "Groot Green" section within this proposal for more of Groot's green initiatives of the past and into the future.





## Village of Willowbrook Recycling Capabilities

### X. Recycling Capabilities & Materials

Groot Industries will provide the Village of Willowbrook with a recycling program that combines both paper and commingled material at the curbside for processing. We currently utilize an automated processing system that separates the paper (fibrous) from the commingled (non-fibrous) recyclable material.

#### Recycling Material

Groot will collect any of the following recyclable items:

#### Non-Paper Items

- Cloudy white HDPE plastic milk & water jugs
- Colored HDPE plastic blow-molded containers
- PETE 1 & HDPE 2 plastic blow-molded containers
- LDPE 4 & FTDPE soft plastic
- Brown, green, and clear glass containers
- Aluminum-formed containers/wrap
- Empty steel paint cans and lids.
- Plastics 1 through 5 & 7
- Bi-metal food and beverage cans
- Empty aerosol cans
- Aseptic and gable topped packaging such as milk cartons/juice boxes
- Formed steel food containers.
- Ferrous metal cans
- Plastic six & twelve pack rings





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## Village of Willowbrook Recycling Capabilities

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### Paper Items

- Office/School Paper
- Newspaper
- Magazines/Catalogs
- Glossy & Non-glossy inserts
- Shredded paper bagged in clear plastic bag
- Telephone Directories
- Advertising/Junk Mail
- Kraft paper bags
- Cardboard
- Paperboard/Chipboard
- Books (No leather cover books)
- Soda & Beer carrying cases
- No metal clips, spirals or binding
- Shredded paper must be bagged



### Unaccepted Items

Items below are not accepted as recycling:

- Mirrors, light bulbs, window glass, ceramics
- Soiled paper fibers (oily pizza boxes, paper napkins, etc.)
- Medical waste
- Plastic bags
- Styrofoam, wood, plastic film, diapers
- Batteries

## Village of Willowbrook Residential Operational Approach

Below is an example of a Groot non-collection notice.

**NON-COLLECTION NOTICE**

Dear Customer:  
Sorry, we could not pick up your

**TRASH** Date \_\_\_\_\_

- ☐ Sticker required.
- ☐ Exceeds weight limit.
- ☐ Improper container/bags.
- ☐ Yardwaste mixed with garbage.
- ☐ Hazardous or flammable materials.
- ☐ One large item per week.

**RECYCLABLES**

- ☐ Recyclables & non-recyclable waste mixed.
- ☐ Items are not included in recycling program.


**YARDWASTE**

- ☐ Sticker required.
- ☐ Exceeds weight limit.
- ☐ Brush **MUST** be tied in 4' bundles.
- ☐ Improper container for YARDWASTE.

**OTHER**

- ☐ Electronic waste requires special pick up, CALL.
- ☐ Building materials require special pick up, CALL.
- ☐ Appliances require special pick up, CALL.
- ☐ Carpet must be cut into manageable 4' bundles.
- ☐ **Oversized Container**  
Containers Must Be 35 Gallons or Less.
- ☐ Please contact our offices for service.
- ☐ Service suspended for non-payment, CALL OFFICE.

Please respond to the concerns marked above and we will be happy to pick up on your next service day.

 **GROOT INDUSTRIES**  
800-244-1977  
www.groot.com





RELY ON REHRIG

## 95 Gallon EnviroGuard Roll Out Cart



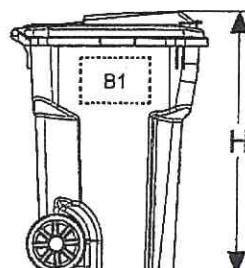
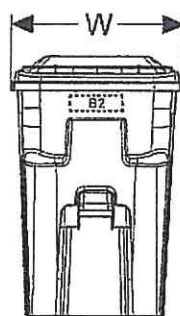
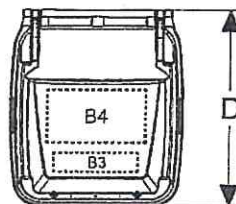
RVISION

### Features & Benefits

- Proven to withstand the rigors of today's household refuse, recyclables and organics collection programs; Backed by 10 year non-prorated warranty
- Meets/Exceeds all ANSI type B & G container standards; Compatible with all ANSI certified Fully and Semi-Automated Lift Arm Lifters
- Constructed of high quality, resilient UV-Stabilized HDPE; Ability to include Post-Consumer Recycled (PCR) material to support your sustainability goals; Available in a wide range of colors
- Continuous one-piece handle provides strong gripping area designed to provide optimum control of a fully loaded cart while the wide wheelbase is designed for easy maneuvering
- Lid is of one-piece construction with a lid handle throughout the front of the lid
- Carts are shipped with lids already attached reducing assembly time
- One piece blow-molded wheels snap on (BMSO) with integrated spacers, taking seconds to assemble
- Permanently imprint cart bodies and/or lids with customized Hot Stamp Branding of Logos and Recycling Slogans; Multi-Colored In Mold Labels (IML's) are also available
- Barcode & Serial Number imprinted to facilitate A&D distribution and manual inventory control and work order tracking
- RFID Tag Enabled option provides innovative asset and participation tracking programs powered by Rvision
- Many additional services and technology offerings available and powered by Rvision to improve capital utilization, enhance customer experience and prevent capital and revenue losses
- Additional Cart Options: Internal and external locking lids, lid cut outs or vents, locking options, and lid stops

Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	95 Gal	360 L
Overall Depth (D)	33.3	84.5
Overall Width (W)	29.2	74.1
Overall Height with Lid (H)	43.5	110.4
53' Trailer Quantity	702	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	11.5	7.5
Barcode & Serial Number (B2)	9.75	1.25
Lid Brand - Hot Stamp (B3)	11.0	2.25
4 Color In Mold Label or Hot Stamp (B4)	12.0	8.0



Corporate Headquarters  
4010 East 28th St., Los Angeles, CA 90058  
(800) 421-6244 • (323) 262-5145

Locations  
Los Angeles, CA • Orlando, FL • Atlanta, GA • De Soto, KS  
Erie, PA • Dallas, TX • Kenosha, WI • Quebec, Canada  
Querétaro, Qro., Mexico

Web: [www.rehrigpacific.com](http://www.rehrigpacific.com)

**Rehrig Pacific Company**  
SINCE 1913

A FAMILY TRADITION OF GROWTH, SERVICE AND INNOVATION





RELY ON REHRIG

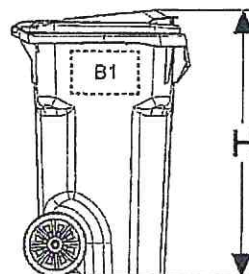
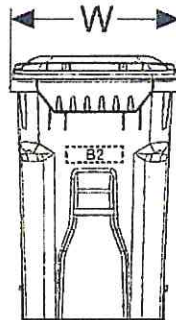
## 65 Gallon Nestable Bar Roll Out Cart



**RVISION**  
Powered by

Specifications	IMPERIAL	SI/Metric
Capacity (Gallons / Liters)	65 Gal	246 L
Overall Depth (D)	28.1	71.3
Overall Width (W)	26.7	67.8
Overall Height with Lid (H)	41.3	104.9
53' Trailer Quantity	648	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	11.5	7.5
Barcode & Serial Number (B2)	9.75	1.25
Lid Brand - Hot Stamp (B3)	11.0	2.25
4 Color In Mold Label or Hot Stamp (B4)	12.0	8.0



### Features & Benefits

- Proven to withstand the rigors of today's household refuse, recyclables and organics collection programs; Backed by 10 year non-prorated warranty
- Meets/Exceeds all ANSI type B & G container standards; Compatible with all ANSI certified Fully and Semi-Automated Lift Arm Lifters
- Constructed of high quality, resilient UV-Stabilized HDPE; Ability to include Post-Consumer Recycled (PCR) material to support your sustainability goals; Available in a wide range of colors
- Continuous one-piece handle provides strong gripping area designed to provide optimum control of a fully loaded cart while the wide wheelbase is designed for easy maneuvering
- Lid is of one-piece construction with a lid handle throughout the front of the lid
- Carts are shipped with lids already attached reducing assembly time
- One piece blow-molded wheels snap on (BMSO) with integrated spacers, taking seconds to assemble
- Permanently imprint cart bodies and/or lids with customized Hot Stamp Branding of Logos and Recycling Slogans; Multi-Colored In Mold Labels (IMLs) are also available
- Barcode & Serial Number imprinted to facilitate A&D distribution and manual inventory control and work order tracking
- RFID Tag Enabled option provides innovative asset and participation tracking programs powered by Rvision
- Many additional services and technology offerings available and powered by Rvision to improve capital utilization, enhance customer experience and prevent capital and revenue losses
- Additional Cart Options: Internal and external locking lids, lid cut outs or vents, locking options, and lid stops

**Corporate Headquarters**  
4010 East 26th St., Los Angeles, CA 90058  
(800) 421-6244 • (323) 262-5145

**Locations**  
Los Angeles, CA • Orlando, FL • Atlanta, GA • De Soto, KS  
Erie, PA • Dallas, TX • Kenosha, WI • Quebec, Canada  
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RELY ON REHRIG

## 35 Gallon EnviroGuard Roll Out Cart



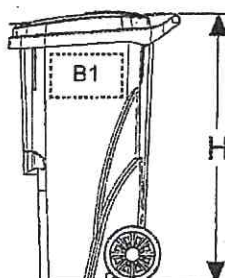
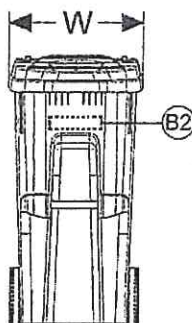
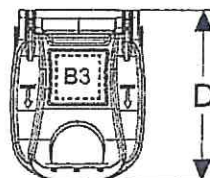
Powered by  
**Rvision**

### Features & Benefits

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- Meets/Exceeds all ANSI type B & G container standards; Compatible with all ANSI certified Fully and Semi-Automated Lift Arm Lifters
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- Additional Cart Options: Internal and external locking lids, lid cut outs or vents, locking options, and lid stops

Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	35 Gal	132 L
Overall Depth (D)	24.1	61.2
Overall Width (W)	18.5	47.0
Overall Height with Lid (H)	37.5	95.3
Assembled Weight	22.0	9.9
53' Trailer Quantity	1,150	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	10.0	6.0
Barcode & Serial Number (B2)	9.8	1.3
4 Color In Mold Label or Hot Stamp (B3)	7.0	5.5



**Corporate Headquarters**  
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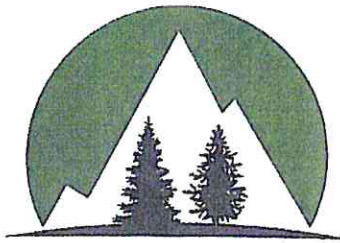
**Locations**  
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Queretaro, Qro., Mexico

Web: [www.rehrigpacific.com](http://www.rehrigpacific.com)

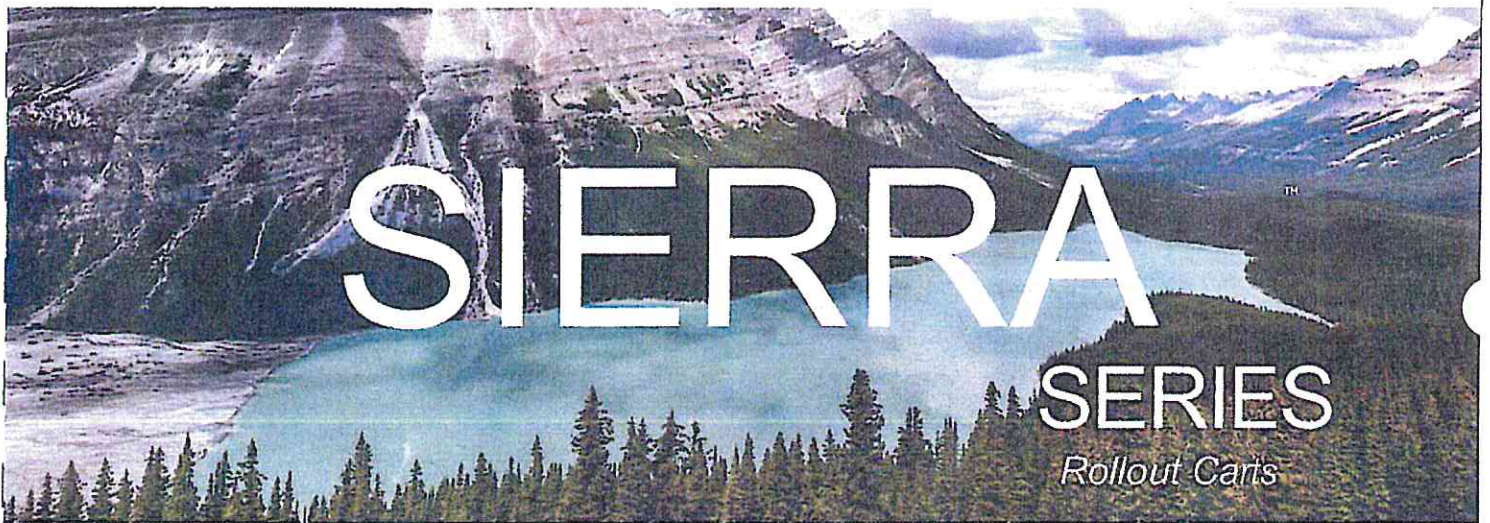
**Rehrig Pacific Company**  
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**SIERRA**  
CONTAINER GROUP



**SERIES**

*Rollout Carts*



**95 Gallon**



**65 Gallon**

*Providing quality and sustainable solutions for the "Good of the Industry"*





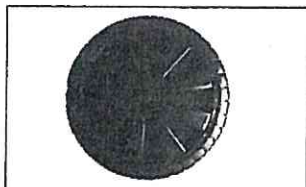
## The Sierra Line of Rollout Carts

has been designed by industry experts

to improve overall functionality and long term durability to support all types of waste, recycling and organics collection programs.

- Our injection process uses high density polyethylene (HDPE) that yields precise design features and strength in critical wear areas;
- UV stabilized against the long-term effects of the sun;
- 100% recyclable;
- Designed for easy assembly and requires no bolts or holes that could potentially leak;
- Ergonomically designed to be user friendly while maximizing wind stability.

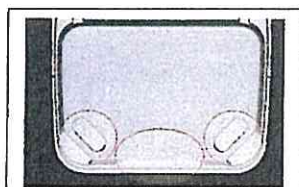
## Key Features & Colors



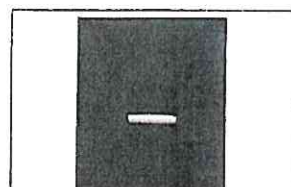
10" Quick Release Wheels  
w/ Integrated Spacers



Laser Engraved Serial  
Numbers & Bar Code



Multiple Lid Handles  
and Touch Points



Rotating Catch Bars  
Installed During Production



Black



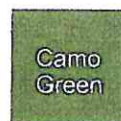
Gray



Charcoal  
Gray



Kelly  
Green



Camo  
Green



Forest  
Green



Recycling  
Blue



True  
Blue



Navy  
Blue



Dark  
Blue



Tan



Brown

\*Colors above are for illustration purposes only, color chips and custom colors available upon request.

95 & 65 Gallon Universal Rollout Carts  
For Type B/G (Semi & Fully) Automated Lifters

# SIERRA

## SERIES

### Branding-highlights

- Large 9.5" W x 7.5" H branding area for your company logo

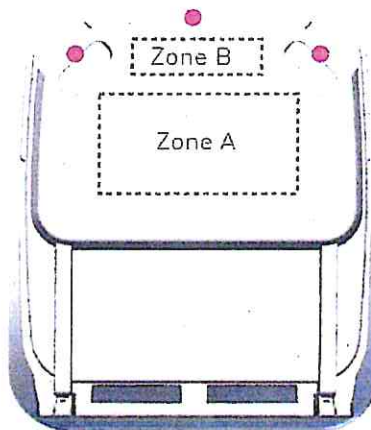


- Bottom wear strips for added protection.
- Quick release wheels for easy assembly & dis-assembly.

- 8"x7" or 11"x 6" In-Mold Label or Hot Stamp options in (Zone A)

- Standard Lid Insert or Hot Stamp in Zone B

- Multiple lid handle options for easy access below



- Large open handle areas for easy gripping with gloves.

- Sequential serial #'s & barcode for quick identification and easy tracking





- Pre-installed catch bars, no installation required by customer.
- Optimal gripping diameter for improved compatibility with lifters.



### SPECIFICATIONS


Dimension	95 Gallon	65 Gallon	Certifications / Warranty
Length (Depth)	33.50"	27.75"	✓ 10-year warranty on both 95 & 65 Gallon Models
Width	28.00"	25.00"	
Height w/ Lid	44.25"	41.75"	
Height w/out Lid	41.00"	38.5"	✓ 20-year life expectancy, designed for the most rigorous environments
Wheel Diameter	10" Diameter	10" Diameter	
Axle	3/4" Diameter	3/4" Diameter	
Load Rating	332.50 lbs.	227.50 lbs.	✓ Meets all American National Standards Institute (ANSI) requirements for safety and lifter compatibility (ANSI Z245.30 & Z245.60)
Assembled Weight	40.00 lbs.	32.00 lbs.	
Units Per Stack	12/13	12	
TL Quantity (53')	600/676 (Includes Assembled Lids)	816 (Includes Assembled Lids)	✓ 100% Recyclable
Assembly Required	Axles & Wheels Only	Axles & Wheels Only	



ORDER ACKNOWLEDGEMENT - BODY DETAILS		
Customer Name	Division	Date
Waste Connections	Groot, McCook, IL	3/28/2019

Body Color Program Selection		4-ForestGreen65
Customer #	WCN003098	
Work Order #	S03081960525	

Part Type	Total # of Parts
G	792
Serial Number Start	
6G9MC0000001	
Serial Number End	
6G9MC0000792	



Body Detail		Brand Plate Image
Size:	65 Gallon Body	 Groot Industries
Body Color:	FOREST GREEN - 7C-605006-G2	
Brand Plate ID:	2B5850052-G	
Foil Color	White	






PRODUCTION NOTES:

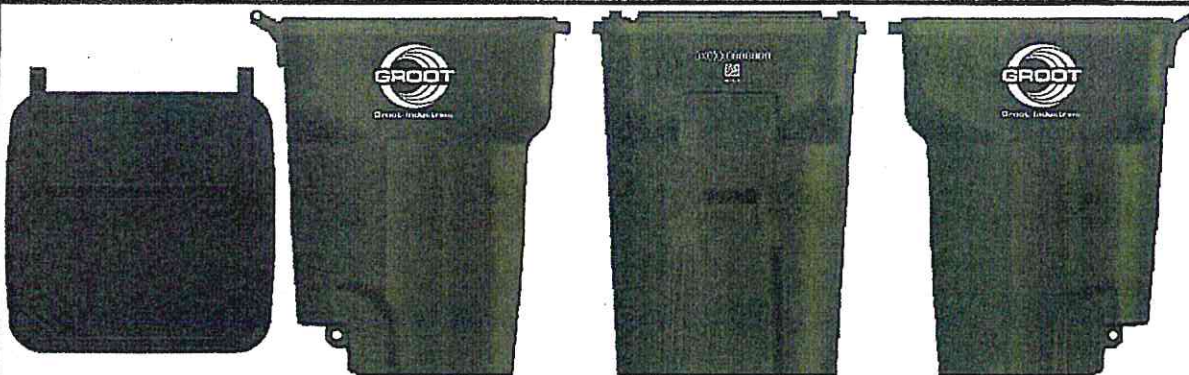


ORDER ACKNOWLEDGEMENT - BODY DETAILS		
Customer Name	Division	Date
Waste Connections	Groot, McCook, IL	3/28/2019

Body Color Program Selection		4-ForestGreen65
Customer #	WCN003098	
Work Order #	S03081960525	

Part Type	Total # of Parts
G	792
Serial Number Start	
6G9MC0000001	
Serial Number End	
6G9MC0000792	

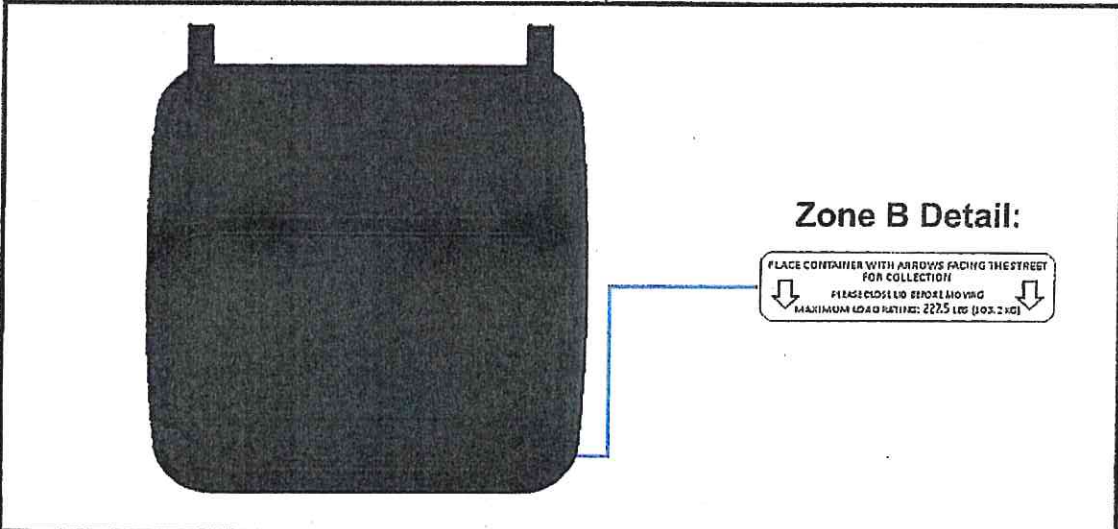
Body Detail		Brand Plate Image
Size:	65 Gallon Body	 Groot Industries
Body Color:	FOREST GREEN - 7C-605006-G2	
Brand Plate ID:	2B5850052-G	
Foil Color	White	



PRODUCTION NOTES:

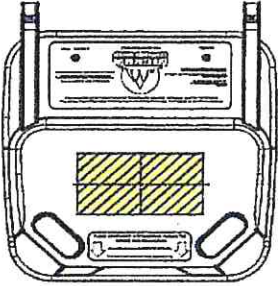
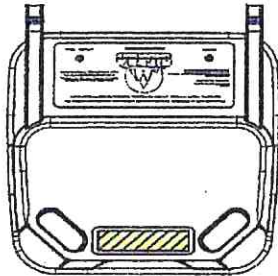
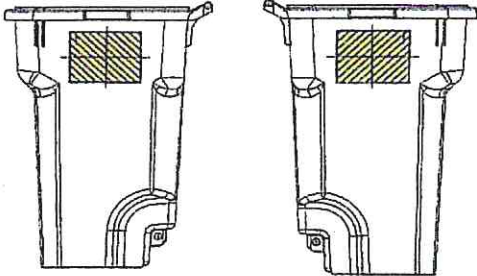

ORDER ACKNOWLEDGEMENT - LID DETAILS		
Customer Name	Division	Date
Waste Connections	Groot, McCook, IL	3/28/2019
Customer #	WCN003098	
Work Order #:	S03081960525	

Total # of Parts:	792	Part Type	G
Lid Detail		Brand Plate / IML Image	
Size:	65 Gallon Lid	No Brand	
Color:	BLACK - 7C-701320-ST		
Use Zone B Lid Insert?:	Yes		
Lid Brand/IML?:	No - NA		
Brand Plate / IML ID:	No Brand		
Foil Color:	NA		



Production Notes:



BIN #	QTY IN BIN	PART COUNT RANGE	SHIFT	INITIALS



<b>Lid Zone A</b>		ENTER BRAND PLATE ID FOR ZONE A BRAND	
		No Brand	
	Hot Stamp or IML	No Brand	
<b>Lid Zone B</b>		Use Standard 65 Gallon Lid Mold Insert?	
		Yes	
	In-Mold Insert	<div style="border: 1px solid black; padding: 5px; text-align: center;">             PLACE CONTAINER WITH ARROWS FACING THE STREET              FOR COLLECTION              PLEASE CLOSE LID BEFORE MOVING              MAXIMUM LOAD RATING: 227.5 LBS (103.2 KG)           </div>	
		*Color of this decoration will be the same as the plastic	
	Hot Stamp	ENTER BRAND PLATE ID FOR ZONE B OR SELECT DEFAULT INSERT	
<b>Body</b>		ENTER BRAND PLATE ID FOR BODY BRAND	
		2B5850052-G	
	Hot Stamp		




## ORDER ACKNOWLEDGEMENT - BODY DETAILS

Customer Name	Division	Date
Waste Connections - Groot	Groot - Elk Grove Village	7-1-19

Laser Color Program Selection	95	ForestGreen
Customer #	WCN003092	
Work Order #	S06291960007	


Part Type	Total # of Parts
G	600
Serial Number Start	
9G9GE0003385	
Serial Number End	
9G9GE0003984	

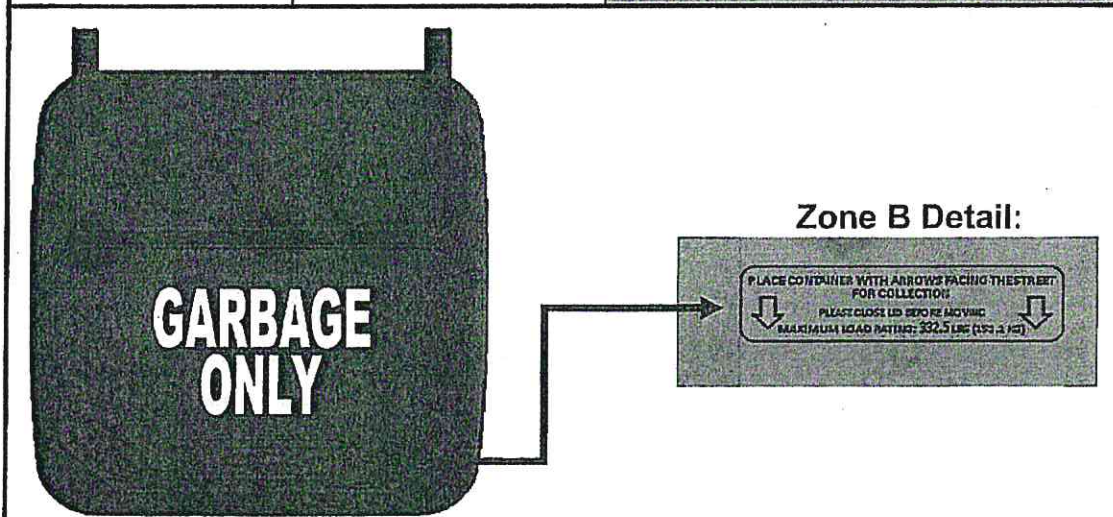
Body Detail		Brand Plate Image
Size:	95 Gallon Body	
Body Color:	FOREST GREEN - 7C-605006-G2	
Brand Plate ID:	2B5850052	
Foil Color	White	



PRODUCTION NOTES: None

ORDER ACKNOWLEDGEMENT - LID DETAILS		
Customer Name	Division	Date
Waste Connections - Groot	Groot - Elk Grove Village	7-1-19
Customer #	WCN003092	
Work Order #:	S06291960007	

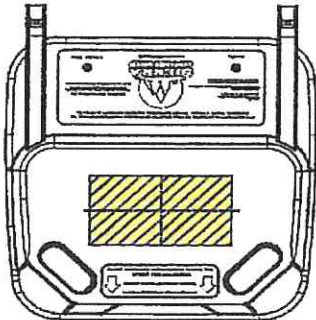
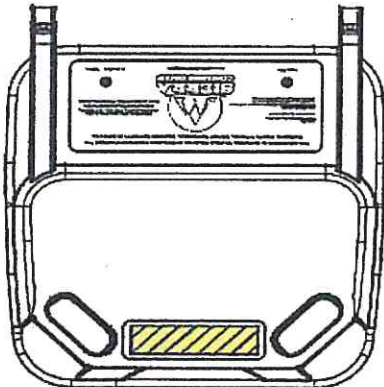
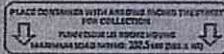
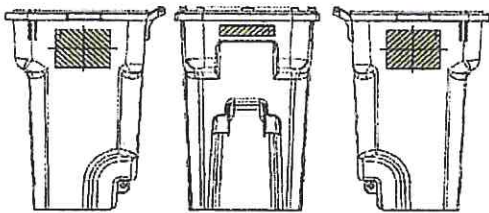

Total # of Parts:	600	Part Type	G
Lid Detail		Brand Plate / IML Image	
Size:	95 Gallon Lid		
Color:	BLACK - 7C-701320-ST		
Use Zone B Lid Insert?:	Yes		
Lid Brand/IML?:	Yes - Brand - Zone A		
Brand Plate / IML ID:	2B5850007		
Foil Color:	White		



PRODUCTION NOTES: None



BIN #	QTY IN BIN	PART COUNT RANGE	SHIFT	INITIALS






<b>Lid Zone A</b>		ENTER BRAND PLATE ID FOR ZONE A BRAND	
		2B5850007	
	Hot Stamp or IML	<b>GARBAGE ONLY</b>	
<b>Lid Zone B</b>		Use Insert?	
		Yes – InsertB95GEO	
	In-Mold Insert		
		Color of this decoration will be the same as the plastic	
	Hot Stamp	ENTER BRAND PLATE ID FOR ZONE B OR SELECT DEFAULT INSERT	
		See insert above	
<b>Body</b>		ENTER BRAND PLATE ID FOR BODY BRAND	
		2B5850052	
	Hot Stamp	 <b>Groot Industries</b>	



ORDER ACKNOWLEDGEMENT - BODY DETAILS		
Customer Name	Division	Date
Waste Connections	Groot - McCook, IL	8/30/19

Laser Color Program Selection	65	ForestGreen
Customer #	WCN003098	
Work Order #	S08271960525	


Part Type	Total # of Parts
R	816
Serial Number Start	
6R9MC0000001	
Serial Number End	
6R9MC0000816	

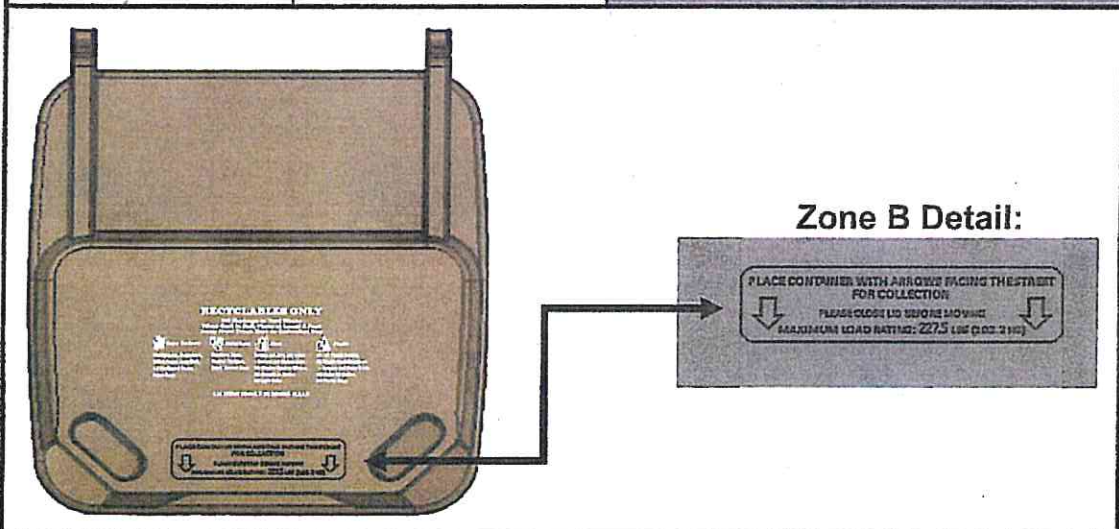
Body Detail		Brand Plate Image
Size:	65 Gallon Body	
Body Color:	FOREST GREEN - 7C-605006-G2	
Brand Plate ID:	2B5850052	
Foil Color	White	



PRODUCTION NOTES: None

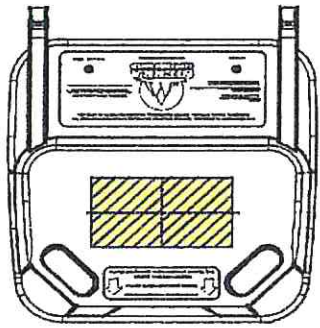
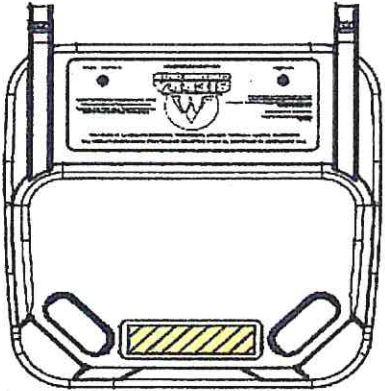
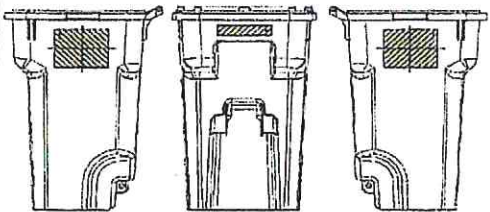

ORDER ACKNOWLEDGEMENT - LID DETAILS		
Customer Name	Division	Date
Waste Connections	Groot - McCook, IL	8/30/19
Customer #	WCN003098	
Work Order #:	S08271960525	

Total # of Parts:	816	Part Type	R
<b>Lid Detail</b>		<b>Zone A Detail</b>	
Size:	65 Gallon Lid		
Color:	TAN - 7D-53925-G2		
Use Zone B Decoration:	Insert - InsertB65		
Zone A Brand/IML?:	Hot Stamp/Brand		
Zone A Brand / IML ID:	2B5850003		
Zone A Brand Foil Color:	White		



PRODUCTION NOTES: None				
BIN #	QTY IN BIN	PART COUNT RANGE	SHIFT	INITIALS



<b>Lid Zone A</b>		BRAND PLATE OR IML ID FOR ZONE A DECORATION				
		<div data-bbox="1047 325 1185 367">2B5850003</div> <div data-bbox="925 462 1299 630"> <p><b>RECYCLABLES ONLY</b></p> <p>NO Discharge Recycling Materials When Curbside Recycling Collection Day Always Keep Trash Cans and Collection Day</p> <table border="0"> <tr> <td> <p> Paper Products</p> <p>Newsprint, Newspapers, Office Paper, 100% Recycled, All Clean Paper Products, Paper Bags</p> </td> <td> <p> Metal Cans</p> <p>Aluminum Cans, Steel or Tin Cans, Empty Food Cans</p> </td> <td> <p> Glass</p> <p>Bottles and Jars, Any Size, Automotive and Home Use, Any Glass Bottle or Jar, Any Size, Any Color</p> </td> <td> <p> Plastic</p> <p>#1 PET Plastic Bottles, #2 Plastic Milk Containers, #3 Plastic Food Containers, #4 Plastic Food Containers, #5 Plastic Food Containers, #6 Plastic Food Containers</p> </td> </tr> <p>ALL ITEMS SHOULD BE KEPT CLEAN</p> </table></div>	<p> Paper Products</p> <p>Newsprint, Newspapers, Office Paper, 100% Recycled, All Clean Paper Products, Paper Bags</p>	<p> Metal Cans</p> <p>Aluminum Cans, Steel or Tin Cans, Empty Food Cans</p>	<p> Glass</p> <p>Bottles and Jars, Any Size, Automotive and Home Use, Any Glass Bottle or Jar, Any Size, Any Color</p>	<p> Plastic</p> <p>#1 PET Plastic Bottles, #2 Plastic Milk Containers, #3 Plastic Food Containers, #4 Plastic Food Containers, #5 Plastic Food Containers, #6 Plastic Food Containers</p>
<p> Paper Products</p> <p>Newsprint, Newspapers, Office Paper, 100% Recycled, All Clean Paper Products, Paper Bags</p>	<p> Metal Cans</p> <p>Aluminum Cans, Steel or Tin Cans, Empty Food Cans</p>	<p> Glass</p> <p>Bottles and Jars, Any Size, Automotive and Home Use, Any Glass Bottle or Jar, Any Size, Any Color</p>	<p> Plastic</p> <p>#1 PET Plastic Bottles, #2 Plastic Milk Containers, #3 Plastic Food Containers, #4 Plastic Food Containers, #5 Plastic Food Containers, #6 Plastic Food Containers</p>			
<b>Lid Zone B</b>		<div data-bbox="1063 766 1169 798">Use Insert?</div> <div data-bbox="1031 808 1201 840">Yes - InsertB65</div>				
		<div data-bbox="925 1029 1282 1113"> <p>PLACE CONTAINER WITH ARROWS FACING THE STREET FOR COLLECTION</p> <p>↓ PLACE CLOSED SIDE TO ROAD ↓</p> <p>MAXIMUM LOAD RATING: 2275 LBS (1032 KG)</p> </div> <div data-bbox="941 1249 1282 1302"> <p>Note: this decoration will be the same color as the plastic</p> </div>				
<b>Body</b>		<div data-bbox="933 1312 1291 1344">ENTER BRAND PLATE ID FOR BODY BRAND</div> <div data-bbox="1039 1344 1185 1375">2B5850052</div>				
		<div data-bbox="933 1428 1266 1732">  <p>Groot Industries</p> </div>				



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## Groot Green

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### Environmental Stewardship

#### Groot Green, More than a Color

Being environmentally conscious has always been the cornerstone of Groot Industries. Being "Green" has driven Groot to be on the forefront of recycling programs and initiatives. For decades, being green was more than just a color, it has been the foundation of how we collect and process solid waste. Please note the "*firsts*".



1986 – Groot Industries spearheaded the *first* curbside recycling programs in northern Illinois through multiple pilot programs and within four years expanded them to incorporate its entire residential customer base.

1989 – Groot Industries built the *first* Midwestern MRF (Material Recovery Facility) capable of separating plastics into four different types: glass by color, tin, steel and aluminum. In addition, a second process to sort newspaper, junk mail, phone books and magazines was incorporated. This allowed our collection vehicles to be of the "two" sort variety instead of six to eight, saving tremendous amounts of time and fuel and making the collection of recyclables more economical.

1997 - Groot Industries designed and built the *first* SINGLE STREAM material recovery facility in the Midwest in conjunction with its Primary Waste Processing Facility. The single stream facility allowed us to mechanically separate the paper products from the other recyclables. This process allowed us to use the same type of vehicles used for the collection of waste as we use for recycling; two compartment specialized trucks were no longer required. Our primary waste processing facility also gave Groot Industries the ability to process "Blue Bag" recyclables which was a process required by the City of Chicago for a time. This system further can recycle about 10% of "raw" waste which flows through the facility.

2005 - Groot industries began experimenting with alternate fuels in order to decrease our carbon footprint and search for ways to power our vehicles more economically and were the *first* waste and recycling company in Illinois to start using BIO-Diesel fuel.

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## Groot Green

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2007 – 100% of our residential, recycling, commercial and industrial collection vehicles operate on BIO-Diesel, the *first* in the Midwest.

2008 – Groot Industries makes a commitment to start converting its recycling fleet to operate on Compressed Natural Gas (CNG). CNG is over 80% less polluting than pre-2007 diesels. **ONE diesel engine idling is louder than TEN natural gas engines idling together.**

2009 – Groot Industries works with Mack Trucks to build the *first* 20 CNG trucks to come off their lines. We then proceeded to build a CNG refueling station for our fleet; and now, we are the *first* waste industry company in the Midwest to start operating on compressed natural gas.

2010 – The Clean Cities Coalition is an organization funded by the United States Department of Energy. Every year they evaluate organizations and people that best embody their mission by the use of alternative fuels. The “Clean Fuels Champion” award has been given to congressmen, businesses and local governments that stand out by going above and beyond in promoting or implementing alternate fuel vehicles and alternate fuels.

Groot Industries is honored to accept the 2010 “Clean Fuels Champion” award for what we have accomplished in the arena of compressed natural gas (CNG). We first made the commitment to start converting our fleet in 2008 and we now operate more CNG vehicles in the Midwest than any other company whether they be public, private or governmental.

2011 – Groot Industries is honored to accept the Partnership Award for Innovative Energy Solutions for our accomplishments in the arena of compressed natural gas (CNG). This award was presented by the Energy Solutions Center, a non-profit organization of energy utilities and equipment manufacturers that promotes energy-efficient natural gas solutions and systems.

2012 – We are pleased to be recognized and receive the 2012 Illinois Green Fleet Award. Groot Industries' fleet consists of 60 CNG trucks operating on a daily basis, making Groot Industries' CNG fleet the largest in Illinois.



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## Groot Green

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2013— In addition to continuing to purchase more CNG-powered collection vehicles, we have doubled the size of our fueling station capabilities. We also have included, with the expansion of our facilities, a secondary station to provide fuel for outside customers. This expansion will provide the much-needed infrastructure to promote and support the use of CNG by other types of transportation and service companies.

2014— Groot Industries completed its upgrade of the Material Recovery Facility in Elk Grove Village, IL. The MRF is now the most advanced in the area and is capable of processing over 40 tons per hour of single stream residential recyclables. This investment in the future of recycling for the Greater Chicago-land area will keep Groot at the forefront of Reducing, Re-using and Recycling large portions of the Municipal and Commercial Waste Streams for years to come.

2015— Groot has partnered with Trillium CNG in opening its third public/private CNG fueling station located in McCook, IL. This station serves as the fueling hub for Groot's McCook location as well as many over the road trucking companies that are planning on converting vehicles to CNG.

**GROOT GREEN has always been more than just a color to us.**

**It is the cornerstone of our attitude with regard to how we value our environment.**





**APPENDIX 1**

**VILLAGE OF WILLOWBROOK  
PROPOSAL FOR RESIDENTIAL SOLID WASTE COLLECTION  
AND DISPOSAL SERVICE  
AUGUST 2019**


WE HEREBY AGREE TO PROVIDE RESIDENTIAL SOLID WASTE AND COLLECTION SERVICES TO THE VILLAGE OF WILLOWBROOK IN ACCORDANCE WITH THE REQUEST FOR PROPOSAL PROVISIONS, INSTRUCTIONS, AND SPECIFICATIONS FOR THE PRICES AS STATED IN APPENDIX 2.

Dated and signed this 5th day of September, 2019.

If an individual or partnership,  
all individual names of each  
partner must be signed.

If a corporation, an officer  
duly authorized must sign  
and affix corporate seal.

Groot, Inc.  
Company

  
Signature Peter Lyons

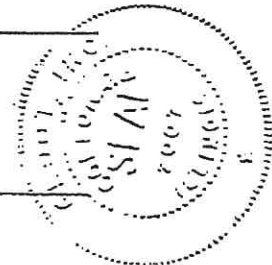
Division Vice President  
Position

8475 W. 53rd St.

McCook, IL 60525  
Address

708-485-0900  
Telephone

Peter.Lyons@WasteConnections.com  
E-mail



*Earlier States Monday Wednesday  
Thursday - Contin*

THREE DAY PRICING MON - TUE - WED
--------------------------------------

**APPENDIX 2  
GENERAL PRICE QUOTATION SHEET**

Please provide all costs associated with once a week, same day refuse, yard waste, leaf, and recycling collection services for each year in accordance with the following schedule:

Service Description	Year 1 (2020)	Year 2 (2021)	Year 3 (2022)	Year 4 (2023 to contract end)
<b>Toter Base Services*</b>				
95-gallon (per month)	\$ 18.58	\$ 19.04	\$ 19.52	\$ 20.01
65-gallon (per month)	\$ 17.58	\$ 18.02	\$ 18.47	\$ 18.93
35-gallon (per month)	\$ 16.58	\$ 16.99	\$ 17.41	\$ 17.85
35-gallon-senior citizens / 65 and older (per month)	\$ 15.58	\$ 15.97	\$ 16.37	\$ 16.78
<b>Optional Yard Waste Toter Service</b>				
95-gallon (per month)	\$ 25.00	\$ 25.63	\$ 26.27	\$ 26.93
65-gallon (per month)	\$ 22.50	\$ 23.06	\$ 23.64	\$ 24.23
35-gallon (per month)	\$ 20.00	\$ 20.50	\$ 21.01	\$ 21.54
35-gallon-senior citizens / 65 and older (per month)	\$ N/A	\$ N/A	\$ N/A	\$ N/A
<b>Optional Backdoor Toter Monthly Service Fee (REFUSE ONLY)</b>	\$ 40.00	\$ 41.00	\$ 42.03	\$ 43.08
<b>Optional Backdoor Yard Waste Monthly Service Fee</b>	\$ N/A	\$ N/A	\$ N/A	\$ N/A
<b>Yard Waste Stickers (per sticker)</b> Refuse and Yard Waste Stickers (per sticker)	\$ 3.00	\$ 3.08	\$ 3.16	\$ 3.24
<b>White Goods (cost per item)</b>	\$ 40.00	\$ 41.00	\$ 42.03	\$ 43.08
<b>Special Collection Charge (per cubic yard)</b>	\$ 22.00	\$ 22.55	\$ 23.11	\$ 23.69
<b>Charge to Exchange Toters**</b>	\$ 25.00	\$ 25.63	\$ 26.27	\$ 26.93

\*Includes recycling cart

\*\*After initial exchange within first 90 days

ONE DAY PRICING WEDNESDAY
------------------------------

**APPENDIX 2**

**GENERAL PRICE QUOTATION SHEET**

Please provide all costs associated with once a week, same day refuse, yard waste, leaf, and recycling collection services for each year in accordance with the following schedule:

Service Description	Year 1 (2020)	Year 2 (2021)	Year 3 (2022)	Year 4 (2023 to contract end)
Toter Base Services*				
95-gallon (per month)	\$ 46.00	\$ 47.15	\$ 48.33	\$ 49.54
65-gallon (per month)	\$ 45.00	\$ 46.13	\$ 47.28	\$ 48.46
35-gallon (per month)	\$ 44.00	\$ 45.10	\$ 46.23	\$ 47.39
35-gallon-senior citizens / 65 and older (per month)	\$ 43.00	\$ 44.08	\$ 45.18	\$ 46.31
Optional Yard Waste Toter Service				
95-gallon (per month)	\$ 30.00	\$ 30.75	\$ 31.52	\$ 32.31
65-gallon (per month)	\$ 27.50	\$ 23.06	\$ 23.64	\$ 24.23
35-gallon (per month)	\$ 25.00	\$ 25.63	\$ 26.27	\$ 26.93
35-gallon-senior citizens / 65 and older (per month)	\$ N/A	\$ N/A	\$ N/A	\$ N/A
Optional Backdoor Toter Monthly Service Fee	\$ 50.00	\$ 51.25	\$ 52.53	\$ 53.84
Optional Backdoor Yard Waste Monthly Service Fee	\$ N/A	\$ N/A	\$ N/A	\$ N/A
<del>Yard Waste Stickers (per sticker)</del> Refuse and Yard Waste Stickers (per sticker)	\$ 3.50	\$ 3.59	\$ 3.68	\$ 3.77
White Goods (cost per item)	\$ 40.00	\$ 41.00	\$ 42.03	\$ 43.08
Special Collection Charge (per cubic yard)	\$ 22.00	\$ 22.55	\$ 23.11	\$ 23.69
Charge to Exchange Toters**	\$ 25.00	\$ 25.63	\$ 26.27	\$ 26.93

\*Includes recycling cart

\*\*After initial exchange within first 90 days



**APPENDIX 3**  
**MINIMUM RECYCLABLES TO BE COLLECTED**

The Village is requesting the Contractor check off all recyclable material it shall collect. The material the Contractor selects to be recycled must be done so for the entire term of the contract. Additionally, the Contractor is encouraged to identify additional items they will be collecting, not on the current list.

**Non-Paper Items    Paper Items**

- ☒ PET (#1) plastic bottles & containers
- ☒ Corrugated Cardboard
- ☒ HDPE (#2) plastic bottles & containers
- ☒ Chipboard (Paperboard)
- ☒ PVC (#3) plastic bottles & containers
- ☒ Newspaper
- ☒ LDPE (#4) plastic bottles & containers
- ☒ Magazines & catalogs (glossy & non-glossy)
- ☒ PP (#5) plastic bottles & containers
- ☒ Telephone directories
- ☐ PS (#6) plastic bottles & containers
- ☒ Brown kraft paper bags
- ☒ Other (#7) plastic bottles & containers
- ☒ Wet strength carrier stock
- ☒ LDPE & HDPE soft plastic 6 & 12 pack rings
- ☒ Junk mail
- ☒ Brown, green and clear glass containers
- ☒ Mixed Paper
- ☒ Aluminum formed containers/wrap
- ☒ Steel/tin/bi-metal cans
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_

**Additional Recyclable Material**

- ☒ Aseptic packaging
- ☒ Aerosol Cans
- ☐ Household Batteries
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_
- ☐ Other \_\_\_\_\_

**APPENDIX 4  
VILLAGE OF WILLOWBROOK  
CERTIFICATE OF COMPLIANCE**

The undersigned, being first duly sworn an oath, deposes and states that he has the authority to make this certificate on behalf of the bidder for this product, commodity, or service briefly described as follows:

**RESIDENTIAL SOLID WASTE COLLECTION AND DISPOSAL SERVICE**

The undersigned certifies that, pursuant to 720 ILCS Act 5, Article 33E of the Illinois Compiled Statutes, the bidder is not barred from bidding on this contract as a result of a conviction for the violation of State of Illinois laws prohibiting bid-rigging or bid-rotating.


The undersigned certifies that, pursuant to 65 ILCS 5/11-42.1-1 of the Illinois Compiled Statutes, the bidder is not delinquent in the payment of any tax administered by the Illinois Department of Revenue.

This Business Firm is: (check one)

Corporation   X   a Partnership        an Individual       

Firm Name: Groot, Inc.

Firm Address: 8475 W. 53rd St., McCook, IL 60525

Signature:  Position: Division Vice President

Peter Lyons

Date Signed: 9/5/2019

PLEASE SEE "ALTERNATIVES & DEVIATIONS" TAB

**APPENDIX 5**  
**SCHEDULE OF ALTERNATIVES AND DEVIATIONS**

Please list any proposed alternative or deviation to the minimum standards outlined in this RFP document.

Section	Subsection	Explanation of Alternative/Deviation



**APPENDIX 6**  
**SCHEDULE OF VEHICLES/EQUIPMENT**

Please list all vehicles and equipment which will be used in the performance of the contract. List refuse, recycling, and yard waste vehicles in separate groupings. Please attach additional sheets if necessary

**REFUSE**

Year	Make	Body Type	Vehicle Identification Number	License Plate
2009	Mack	LEU613 FL	1M2AU02C29M001927	32390R

**RECYCLING**

Year	Make	Body Type	Vehicle Identification Number	License Plate
2009	Mack	LEU613 FL	1M2AU02C29M001927	32390R

**YARD WASTE**

Year	Make	Body Type	Vehicle Identification Number	License Plate
2010	Mack	MRU613 RL	1M2AU02C6AM003409	42921R

PLEASE SEE "REFERENCES" TAB

**APPENDIX 7**  
**SCHEDULE OF ILLINOIS MUNICIPALITIES SERVED**

Please list municipal references. Please attach additional sheets if necessary

Municipality	Contact Name & Telephone Number	Service Dates	Explanation of Collection and Disposal Program

**APPENDIX 8  
LOCATION OF DISPOSAL FACILITIES**

Please provide below information concerning the facilities which are intended to be used for the disposal of refuse, yard waste, and recyclable materials collected at the curbside. Please attach additional sheets if necessary.

**REFUSE**

Name of Facility	Facility Address	Disposal Limitations
McCook Transfer	8475 W. 53rd St McCook, IL 60525	1000 tons

**RECYCLING**

Name of Facility	Facility Address	Disposal Limitations
McCook Transfer	8475 W. 53rd St McCook, IL 60525	100 tons

**YARD WASTE**

Name of Facility	Facility Address	Disposal Limitations
McCook Transfer	8475 W. 53rd St McCook, IL 60525	100 tons



**APPENDIX 9  
CONTRACTOR QUALIFICATIONS**

Name of Business: Groot, Inc.

Business Address: 8475 W. 53rd St., McCook, IL 60525

Mailing Address: 2500 Landmeier Rd, Elk Grove Village, IL 60007

Business Number: 708-485-0900

Emergency Number: 224-628-4592

Fax Number: 708-442-0037

Ownership:            Individual            Partnership            Corporation

Franchise or Parent Company (if applicable): Waste Connections

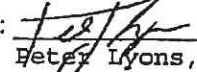
List all Partners, Managers, and Corporate Officers:

Name	Title	Residence	Phone
<u>Please see attached at the end of this section.</u>			
<u> </u>			
<u> </u>			
<u> </u>			

Days of Operation: Monday - Saturday

Business Hours: Monday - Friday 7:00am - 5:00pm Saturday 7:00am - 11:00am

Number of Employees - Supervisors: 5 Drivers: 72 Office Personnel: 9

Signature:  Date: 9/5/2019  
Peter Lyons, Division Vice President

**Officers:**

<u>Name</u>	<u>Office</u>
Ronald J. Mittelstaedt	Chief Executive Officer
Worthing F. Jackman	President
Mary Anne Whitney	Executive Vice President, Chief Financial Officer and Assistant Secretary
Darrell W. Chambliss	Executive Vice President and Chief Operating Officer and Assistant Secretary
David G. Eddie	Senior Vice President and Chief Accounting Officer
David M. Hall	Senior Vice President – Sales and Marketing
James M. Little	Senior Vice President – Engineering and Disposal
Patrick J. Shea	Senior Vice President, General Counsel and Secretary
Matthew S. Black	Senior Vice President and Chief Tax Officer
Robert M. Cloninger	Vice President, Deputy General Counsel and Assistant Secretary
Keith P. Gordon	Vice President – Information Systems
Eric O. Hansen	Vice President – Chief Information Officer
Michelle L. Little	Vice President – Accounting
Shawn W. Mandel	Vice President – Safety and Risk Management
Susan R. Netherton	Vice President – People, Training and Development
Scott I. Schreiber	Vice President – Equipment and Operations Support
Gregory Thibodeaux	Vice President – Maintenance and Fleet Management
Colin Wittke	Vice President – Sales
Richard K. Wojahn	Vice President – Business Development
Jason Craft	Regional Vice President – Eastern Region
Doug McDonald	Regional Controller – Eastern Region

**Directors:**

Ronald J. Mittelstaedt

**Address for all Officers and Directors:**

3 Waterway Square Pl., Ste. 110, The Woodlands, TX 77380

**WRITTEN CONSENT  
OF THE SOLE DIRECTOR OF  
GROOT, INC.**

The undersigned, being the sole director of GROOT, INC., an Illinois corporation (the "Company"), consents to the following actions and adopts the following resolutions:

BE IT RESOLVED that Pete Lyons, Division Vice President of the Company, bc, and he hereby is, authorized to sign and submit the Company's proposals, and execute by and on behalf of the Company any and all agreements, instruments, documents or papers, as he may deem reasonably appropriate or necessary, pertaining to the Request for Proposal to provide Residential Solid Waste Collection and Disposal Service to the Village of Willowbrook, Illinois and that any such action taken to date involving the above proposal is hereby ratified and approved.

IN WITNESS WHEREOF, the undersigned sole director of the Company, has duly executed this Written Consent in The Woodlands, Texas on the date set forth below.

Dated: August 23, 2019

  
\_\_\_\_\_  
Worthing F. Jackman, Director



## References

Please note, just a few of the communities Groot Industries services in the Chicago area are listed below. Currently, we have exclusive contracts in 81 communities with over 600,000 residences serviced every week. Additional references are available upon request.

**Community Served****Downers Grove Township**

4340 Price Street  
Downers Grove, IL 60515  
Mr. Mark Thoman, Supervisor  
(630) 719-6610

**Village of Oswego**

100 Parkers Mill  
Oswego, IL 60560  
Mr. Dan Disanto Village Administrator  
630-551-2360

**Village of Woodridge**

1 Plaza Drive  
Woodridge IL 60517  
Jeff Moline, Assistant Director of Public Works  
(630) 719-4754

**Village of Broadview**

2350 South 25th Ave.  
Broadview, IL 60153  
Matthew Ames, Director of Public Works  
(708) 681-3602

**Village of Burr Ridge**

7660 County Line Road  
Burr Ridge, IL 60527  
Douglas Pollock, Village Administrator  
(630) 654-8181 Ext. 2000

**Service Provided**

5,132 units serviced

Providing refuse, recycling & yard waste services  
Contract Start: 2016

9,400 units serviced

Providing refuse, recycling & yard waste services  
Contract Start: 2012

7,000 units serviced

Providing refuse, & yard waste services  
Contract Start: 2018

2,289 units serviced

Providing refuse, recycling &  
yard waste services  
Contract Start: 1991

3,860 units serviced

Providing refuse, recycling &  
yard waste services  
Contract Start: 2017



# CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)  
07/25/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Aon Risk Services Southwest, Inc. Houston TX Office 5555 San Felipe Suite 1500 Houston TX 77056 USA	<b>CONTACT NAME:</b>	
	<b>PHONE</b> (A/C. No. Ext): (866) 283-7122	<b>FAX</b> (A/C. No.): (800) 363-0105
<b>INSURED</b> Groot, Inc. 3 Waterway Square Place, Suite 110 The Woodlands TX 77380 USA	<b>E-MAIL ADDRESS:</b>	
	<b>INSURER(S) AFFORDING COVERAGE</b>	
	<b>NAIC #</b>	
	<b>INSURER A:</b> ACE American Insurance Company	22667
	<b>INSURER B:</b> Indemnity Insurance Co of North America	43575
	<b>INSURER C:</b>	
<b>INSURER D:</b>		
<b>INSURER E:</b>		
<b>INSURER F:</b>		

Holder Identifier :

COVERAGES CERTIFICATE NUMBER: 570077623808 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		HD0G71571567	08/01/2019	08/01/2020	EACH OCCURRENCE \$2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) PERSONAL & ADV INJURY \$2,000,000 GENERAL AGGREGATE \$5,000,000 PRODUCTS - COMP/OP AGG \$2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY		ISA H25301031	08/01/2019	08/01/2020	COMBINED SINGLE LIMIT (Ea accident) \$5,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION					EACH OCCURRENCE AGGREGATE
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> N	WLRC66042182 AOS WLRC66042145 CA	08/01/2019	08/01/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,500,000 E.L. DISEASE-EA EMPLOYEE \$1,500,000 E.L. DISEASE-POLICY LIMIT \$1,500,000
A		N/A		08/01/2019	08/01/2020	

Certificate No : 570077623808

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Evidence of Insurance.

## CERTIFICATE HOLDER

## CANCELLATION

Groot, Inc.  
3 Waterway Square Place, Suite 110  
The Woodlands TX 77380 USA

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Aon Risk Services Southwest Inc.

# Document A310™ – 2010

Conforms with The American Institute of Architects AIA Document 310

## Bid Bond

### CONTRACTOR:

(Name, legal status and address)

Groot, Inc.  
8475 53rd Street  
McCook, IL 60525

### OWNER:

(Name, legal status and address)

Village of Willowbrook  
835 Midway Drive  
Willowbrook, IL 60527

### SURETY:

(Name, legal status and principal place of business)

Argonaut Insurance Company  
13100 Wortham Center Drive, Suite 290  
Houston, TX 77065  
Mailing Address for Notices  
1411 Opus Place Suite 450  
Downers Grove, IL 60515

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

BOND AMOUNT: \$ 5,000 Five Thousand Dollars and 00/100

### PROJECT:

(Name, location or address, and Project number, if any)


Residential Solid Waste Collections and Disposal Service

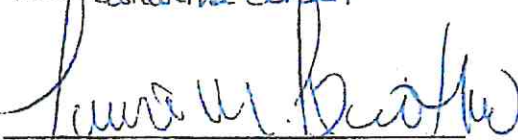
The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 12th day of September, 2019

  
(Witness) Samantha Cooper

  
(Witness) Tariese M. Pisciotto

Groot, Inc.

(Principal)

(Seal)

By:

(Title)

James M. Little, Executive VP

Argonaut Insurance Company

(Surety)

(Seal)

By:

(Title)

Diane M. Rubright Attorney-in-Fact



**Argonaut Insurance Company**  
**Deliveries Only: 225 W. Washington, 24th Floor**  
**Chicago, IL 60606**  
**United States Postal Service: P.O. Box 469011, San Antonio, TX 78246**

**POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS: That the Argonaut Insurance Company, a Corporation duly organized and existing under the laws of the State of Illinois and having its principal office in the County of Cook, Illinois does hereby nominate, constitute and appoint:

Stephen T. Kazmer, Elaine Marcus, James I. Moore, Dawn L. Morgan, Diane M. Rubright, Jennifer J. McComb, Amy Wickett

Their true and lawful agent(s) and attorney(s)-in-fact, each in their separate capacity if more than one is named above, to make, execute, seal and deliver for and on its behalf as surety, and as its act and deed any and all bonds, contracts, agreements of indemnity and other undertakings in suretyship provided, however, that the penal sum of any one such instrument executed hereunder shall not exceed the sum of:

\$85,000,000.00

This Power of Attorney is granted and is signed and sealed under and by the authority of the following Resolution adopted by the Board of Directors of Argonaut Insurance Company:

"RESOLVED, That the President, Senior Vice President, Vice President, Assistant Vice President, Secretary, Treasurer and each of them hereby is authorized to execute powers of attorney, and such authority can be executed by use of facsimile signature, which may be attested or acknowledged by any officer or attorney, of the Company, qualifying the attorney or attorneys named in the given power of attorney, to execute in behalf of, and acknowledge as the act and deed of the Argonaut Insurance Company, all bond undertakings and contracts of suretyship, and to affix the corporate seal thereto."

IN WITNESS WHEREOF, Argonaut Insurance Company has caused its official seal to be hereunto affixed and these presents to be signed by its duly authorized officer on the 8th day of May, 2017.



Argonaut Insurance Company

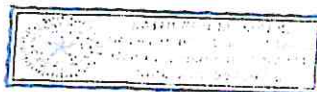
by: [Signature]

Joshua C. Betz, Senior Vice President

STATE OF TEXAS  
COUNTY OF HARRIS SS:

On this 8th day of May, 2017 A.D., before me, a Notary Public of the State of Texas, in and for the County of Harris, duly commissioned and qualified, came THE ABOVE OFFICER OF THE COMPANY, to me personally known to be the individual and officer described in, and who executed the preceding instrument, and he acknowledged the execution of same, and being by me duly sworn, deposed and said that he is the officer of the said Company aforesaid, and that the seal affixed to the preceding instrument is the Corporate Seal of said Company, and the said Corporate Seal and his signature as officer were duly affixed and subscribed to the said instrument by the authority and direction of the said corporation, and that Resolution adopted by the Board of Directors of said Company, referred to in the preceding instrument is now in force.

IN TESTIMONY WHEREOF, I have hereunto set my hand, and affixed my Official Seal at the County of Harris, the day and year first above written.



Kathleen M. Muel  
(Notary Public)

I, the undersigned Officer of the Argonaut Insurance Company, Illinois Corporation, do hereby certify that the original POWER OF ATTORNEY of which the foregoing is a full, true and correct copy is still in full force and effect and has not been revoked.

IN WITNESS WHEREOF, I have hereunto set my hand, and affixed the Seal of said Company, on the 12th day of September, 2019



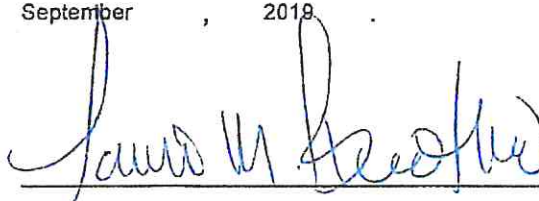
[Signature]  
James Bluzard, Vice President-Surety

State of IL  
County of DuPage

SURETY ACKNOWLEDGEMENT (ATTORNEY-IN-FACT)

I, Tariese M. Pisciotto Notary Public of DuPage County, in the State of IL,  
do hereby certify that Diane Rubright Attorney-in-Fact, of the Argonaut Insurance  
Company who is personally known to me to be the same person whose  
name is subscribed to the foregoing instrument, appeared before me this day in person, and  
acknowledged that she signed, sealed and delivered said instrument, for and on behalf of the  
Argonaut Insurance Company for the uses and purposes therein set forth.

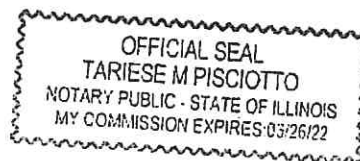
Given under my hand and notarial seal at my office in the City of Downers Grove in  
said County, this 12th day of September, 2019.



Notary Public

Tariese M. Pisciotto

My Commission expires: June 26, 2022



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## Alternatives & Deviations

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Groot, Inc. ("Contractor") offers the following items to be incorporated into the resulting contract and as exceptions to the Request for Proposal for Residential Solid Waste Collection and Disposal Service (the "RFP") from the Village of Willowbrook, Illinois (the "Village"). Contractor's proposal is subject to and contingent upon these exceptions. These items are intended to identify areas of concern and remain negotiable. Along with the exceptions is some explanation to provide the Village with Contractor's thoughts behind such exceptions. Contractor's bid submission is contingent upon and subject to the exceptions and objections contained herein. We appreciate your consideration and welcome the opportunity to work with you on reaching agreeable terms. Unless defined herein, capitalized terms shall have the meanings set forth in the RFP.

(1) Contractor objects and takes exception to the following provisions of Section 1 of the RFP (the "Introduction"):

- a. Contractor objects to Article A of the Introduction and requires the addition of the following definition:  
  
"Excluded Waste - Any material which is or contains, or which Contractor reasonably believes to be or contain, radioactive, volatile, corrosive, highly flammable, explosive, biomedical, infectious, biohazardous, toxic or hazardous material as defined by applicable federal, state or local laws or regulations."
- b. Contractor objects to the following definitions in Article A of the Introduction and require that each definition specifically excluded "Excluded Waste": Bulk Materials, Composting, Hard Landscape Waste, Household Construction and Demolition Debris, Household Garbage, Refuse, Recyclables, Soft Landscape Waste, White Goods.
- c. Contractor objects to Article F of the Introduction to the extent it would obligate or otherwise require Contractor forfeit any security if it fails to enter into any agreement that does not incorporate the changes requested herein. Contractor submits this bid with these exceptions and objections and objects to any penalty if after good-faith negotiations a contract cannot be agreed upon.



## Alternatives & Deviations

(2) Contractor objects and takes exception to the following provisions of Section II – General Specifications (the “General Requirements”) of the RFP:

- a. Contractor objects to Article C of the General Requirements and would require it be subject to events of Force Majeure, including weather events.
- b. Contractor objects to Article I of the General Requirements to the extent it would require Contractor be responsible for damage other than that is caused by Contractor’s negligence or willful misconduct..
- c. Contractor objects to the following phrase in Article Q of the General Requirements and requires it be deleted: “or a project/contract specific aggregate of two million (\$2,000,000).”
- d. Contractor objects to the phrase “ninety (90) days” in Article Q and requires it be deleted and replaced with “thirty (30) days”.
- e. Contractor objects to Article S of the General Requirements, first paragraph, and requires the first sentence be deleted in its entirety and replaced with the following or other mutually agreeable language (added language underlined):

“To the fullest extent permitted by law, the Contractor hereby agrees to defend, indemnify, and hold harmless the Village, its officials, agents and employees (each a “Village Party”, collectively, the “Village Parties”), against any and all injuries, deaths, loss, damages, patent claims, suits, liabilities, judgments, costs and expenses (the “Claims”), which may in anywise accrue against the member, its officials, agents and employees, caused by: (i) the Contractor’s negligence or willful misconduct; (ii) the breach of this Agreement by the Contractor; or (iii) the violation of any federal, state or local law, rule, regulation, statute, license or ordinance by Contractor. However, the Contractor shall not be liable for any Claims caused by: (x) the negligence or willful misconduct of a Village Party; (y) the breach of this Contract by a Village Party; or (z) the violation of any federal, state or local law, rule, regulation, statute, license or ordinance by a Village Party.

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## Alternatives & Deviations

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- f. Contractor objects to Article T of the General Requirements to the extent it would require Contractor to submit anything other than an annually renewable performance bond equal to the amount of the annual value of the contract.
  - g. Contractor objects to Article W of the General Requirements to the extent it would require Contractor to allow the Village to audit, inspect or otherwise review Contractor's confidential, proprietary or otherwise privileged material
  - h. Contractor objects to Article BB and would require that Village not be able to unreasonably withhold, conditioned or delay any such consent or approval.
- (3) In addition to the terms set forth in the RFP and the Contract, the following concepts need to be incorporated into the final form of any agreement between the parties:
- a. The Village hereby grants the exclusive right and privilege to Contractor to perform all of the services specified in the RFP. The Village may, in its sole discretion, enforce the exclusivity provisions of the Contract against third-party violators, taking into account the cost of doing so and other factors. Contractor may independently enforce the exclusivity provisions of the Contract against third-party violators, including, but not limited to, seeking injunctive relief and/or damages, and the Village shall use good-faith efforts to cooperate in such enforcement actions brought by Contractor. The Village shall use its best efforts to adopt ordinances, rules or regulations that have the effect of requiring third parties, including, without limitation, customers, to comply with the provisions of the Contract, including, without limitation, the exclusive service rights granted to Contractor pursuant to the Contract.
  - b. Notwithstanding anything herein to the contrary: (a) Contractor shall have no obligation to collect any material which is or contains, or which Contractor reasonably believes to be or contain, radioactive, volatile, corrosive, highly flammable, explosive, biomedical, infectious, biohazardous, toxic or hazardous material as defined by applicable federal, state or local laws or regulations ("Excluded Waste"); (b) if Contractor finds what reasonably appears to be discarded Excluded Waste, Contractor shall promptly notify the



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## **Alternatives & Deviations**

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Village and the producer of the Excluded Waste, if the producer can be readily identified; and (c) title to and liability for any Excluded Waste shall remain with the producer of the Excluded Waste, even if Contractor inadvertently collects or disposes of such Excluded Waste.

- c. Customers and Village must comply with any description of and/or procedures with respect to removal of contaminants or preparation of recyclable materials as reasonably provided by Contractor. If any customer or Village fails to do so, Contractor may decline to collect such materials without being in breach of the Contract. Contractor shall not be responsible for and has not made any representation regarding the ultimate recycling of such recyclable materials by any third party facilities.
- d. Except in the case of Contractor's negligence or willful misconduct, Contractor shall not be liable for any damages to pavement, curbing, or other driving surface resulting from the weight of its trucks and equipment.
- e. Notwithstanding anything herein to the contrary, in the event that a container becomes lost, unsightly, unsanitary, broken, or unserviceable because of the acts or omissions of a customer or Village (excluding normal wear and tear), the customer or Village (as applicable) will be charged for the resulting repairs or replacement and such amounts will be paid to Contractor upon demand.
- f. Any equipment furnished hereunder by Contractor shall remain the property of Contractor; however, customers or Village (as applicable) shall have care, custody and control of the equipment while at the service locations. Customers and Village shall not overload (by weight or volume), move or alter the equipment, and shall use the equipment only for its proper and intended purpose. Customers and Village must provide unobstructed access to the equipment on the scheduled collection day. The word "equipment" as used in this Contract shall mean all containers used for the storage of non-hazardous solid waste.



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## Alternatives & Deviations

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- g. Notwithstanding anything herein to the contrary, Contractor may pass through and the customers shall pay to Contractor any documented increases in disposal fees, increases in Contractor's costs due to changes in local, state or federal rules, ordinances or regulations applicable to Contractor's operations or the services provided hereunder, and any increases in and newly imposed taxes, fees or other governmental charges assessed against or passed through to Contractor (other than income or real property taxes).
- h. If the Village shall be in breach of any provision of this Contract, Contractor may suspend its performance hereunder until such breach has been cured or terminate this Contract; provided, however, that no termination of this Contract by Contractor shall be effective until Contractor has given written notice of such breach to the Village and the Village has failed to cure such breach within thirty (30) days after its receipt of such notice. Upon any such failure to cure, Contractor may terminate this Contract by giving the Village written notice of such termination, which shall become effective upon receipt of such notice.
- i. Except for the payment of amounts owed hereunder, neither party hereto shall be liable for its failure to perform or delay in its performance hereunder due to contingencies beyond its reasonable control including, but not limited to, strikes, riots, compliance with laws or governmental orders, inability to access a container, fires, inclement weather and acts of God, and such failure shall not constitute a breach under this Contract.

**MUNICIPAL SERVICES COMMITTEE MEETING  
AGENDA ITEM SUMMARY SHEET**

**AGENDA ITEM DESCRIPTION**

**DISCUSSION – A Resolution Authorizing the Purchase of Bulk  
Rock Salt for Use Within the Village of Willowbrook**

**COMMITTEE REVIEW**

- ☐ Finance/Administration  
☒ Municipal Services  
☐ Public Safety

Meeting Date:

October 14<sup>th</sup>, 2019

- |  |  |
|--|--|
| <input type="checkbox"/> Discussion Only<br><input type="checkbox"/> Seeking Feedback<br><input type="checkbox"/> Regular Report | <input type="checkbox"/> Approval of Staff Recommendation (for consideration by Village Board at a later date)<br><input checked="" type="checkbox"/> Approval of Staff Recommendation (for <u>immediate</u> consideration by Village Board)<br><input type="checkbox"/> Report/documents requested by Committee |
|--|--|

**BACKGROUND**

The County of DuPage went out to bid for the untreated rock salt and Compass Minerals was the low bid this year. The Village utilizes Compass Minerals for our regular rock salt supply. Compass Minerals recently advised the local municipal customers that their treated salt supply will be reserved for State and County governments. Based on this information the Village solicited other salt vendors for quotes on treated rock salt that is utilized when the temperature is under 15 degrees Fahrenheit.

Staff has contacted the various salt vendors for prices for treated salt with delivery. Below is a price list of four (4) vendors that we have received prices on this request.

**Midwest Salt**  
\$114.34 / Ton

**Perfect Mulch Products**  
\$114.00 / Ton

**Rock Salt USA**  
\$153.00 / Ton

**Conserv FS**  
**\$113.21 / Ton**

**REQUEST FOR FEEDBACK**

The Village currently has approximately 400 tons of untreated rock salt in our salt dome. 800 tons of untreated salt was ordered this year. The Village is required to take 80% of the order with the option to take 130% of the quantity ordered. The cost of the untreated rock salt is \$82.96 per ton, which would be \$53,094.40 for 640 tons (80% of the order). The original amount budgeted for salt was \$55,000 and staff recommended an adjustment to \$75,000 because it was noted that the FY 2018/19 amount spent was \$77,233. Staff would recommend order this treated rock salt sooner than later. Demand for the treated salt will be high since the letter from Compass Materials has been sent to many municipalities and the Village would prefer to not be left out on receiving the necessary treated salt for this upcoming winter season.

**STAFF RECOMMENDATION**

The staff recommends the purchase of 160 tons of the treated rock salt for \$18,250 with the ability to purchase up to a maximum of 225 tons should the season weather conditions dictate more material for public safety purposes.

**RESOLUTION NO. 19-R-**

**A RESOLUTION AUTHORIZING THE PURCHASE  
OF BULK ROCK SALT FOR USE WITHIN  
THE VILLAGE OF WILLOWBROOK**

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WHEREAS, in the opinion of a majority of the corporate authorities of the Village of Willowbrook (the "Village"), it is advisable, necessary, and in the public interest that the Village purchase treated Rock Salt ("Rock Salt") for roadway use during the upcoming winter season; and

WHEREAS, the Village has requested proposals for quotes for treated Rock Salt for the 2019/2020 winter season;

WHEREAS, of the proposals received and reviewed, the lowest proposal for the provision of treated Rock Salt for the 2019/2020 winter season is Conserv FS of Tinley Park, Illinois at a price of \$113.21 per ton;

WHEREAS, it is estimated that the Village will require approximately Two Hundred Twenty-Five (225) tons of treated Rock Salt for the upcoming 2019-2020 winter season; and

WHEREAS, a majority of the corporate authorities find it in the Village's best interest to purchase up to the maximum of Two Hundred Twenty-Five (225) tons of treated Rock Salt from Conserv FS of Tinley Park, Illinois, at the price of One Hundred Thirteen and 21/100ths Dollars (\$113.21) per ton, in an amount not to exceed Twenty-Five Thousand Four Hundred Seventy-Two and 25/100ths Dollars (\$25,472.25).

NOW, THEREFORE, BE IT RESOLVED by the Mayor and Board of Trustees of the Village of Willowbrook, DuPage County, Illinois:

Section 1: The corporate authorities hereby incorporate the foregoing preamble clauses into this resolution.



Section 2: It is hereby determined that it is advisable, necessary and in the public interest that the Village purchase the Village's anticipated Rock Salt requirement for the 2019/2020 winter season from Conserv FS of Tinley Park, Illinois, up to a maximum of Two Hundred Twenty-Five (225) tons of treated Rock Salt at the price of One Hundred Thirteen and 21/100ths Dollars (\$113.21) per ton, a total cost not to exceed Twenty-Five Thousand Four Hundred Seventy-Two and 25/100ths Dollars (\$25,472.25).

Section 3: That the Village Administrator be and is hereby authorized and directed to execute all necessary purchase orders, invoices, forms, and other documents related to the purchase of the Rock Salt.

Section 4: That this resolution shall take effect upon its passage, approval and publication in accordance with law.

ADOPTED and APPROVED this 14<sup>th</sup> day of October, 2019.

APPROVED:

\_\_\_\_\_  
Frank A. Trilla, Mayor

ATTEST:

\_\_\_\_\_  
Leroy R. Hansen, Village Clerk

ROLL CALL VOTE: AYES: \_\_\_\_\_

NAYS: \_\_\_\_\_

ABSTENTIONS: \_\_\_\_\_

ABSENT: \_\_\_\_\_



**Compass**  
*Minerals*

Compass Minerals  
9900 W. 109<sup>th</sup> Street, Suite 100  
Overland Park, KS 66210  
compassminerals.com  
913-344-9200

August 27, 2019

Tim Halik, Cgo, Mcp  
Village Of Willowbrook  
835 Midway Dr  
Willowbrook, IL 60527-5549

00725



Dear Valued Customer:

Compass Minerals appreciates your business and regrets to inform you that we will not be able to offer you a quotation for bulk deicing rock salt for the upcoming winter season. We will continue to monitor this situation and will update you if there are any changes.

Should you have any questions, please call your sales manager at (800) 323-1641.

Sincerely,

Compass Minerals  
9900 W 109th Street  
Overland Park, KS 66210



Conserv FS-Tinley Park

7851 W 183rd st  
Tinley Park, IL 60477  
708-532-4723 Fax: 708-532-9268

Bill To: CASH SALES - TINLEY PARK  
7851 W 183RD  
TINLEY PARK, IL 60477

**Sales Order 66004452**

Not Processed Offered

Order Date 9/13/2019

Est. Delivery Date 11/28/2019

Offer Expires 04/15/2020

Customer ID 001642

Customer PO#

Salesperson 0032

Shipping Via.

Field Name

Description

Ticket Type Deliver

Comments: Willowbrook Public Works Bulk Salt Quotation

Quantity	Description	Total \$
225.00 TON	BULK THAWROX SALT	22,725.00
225.00 TON	BULK SALT FREIGHT	2,749.50

Subtotal 25,474.50

If Paid By Discount Deduct Pay Only

Customer: \_\_\_\_\_ Sales Person: \_\_\_\_\_  
Purchase Terms:



**Rock Salt USA**

A division of Chick Enterprise Inc.  
2354 N. Lindbergh Blvd.  
St. Louis, MO 63114  
Phone: 314-736-5111  
Fax: 314-428-4809  
mark@rocksaltusa.com

# Proposal

Date	Estimate #
9/11/2019	231

Name / Address
Willowbrook IL.

Ship To
Willowbrook, IL

Terms	Rep	Project

Description	Qty	U/M	Cost	Total
Tons of bulk Clear Lane delivered to Willowbrook IL. Out-of-state sale, exempt from sales tax	225	ton	153.00 0.00%	34,425.00 0.00
			<b>Total</b>	\$34,425.00

Customer Signature \_\_\_\_\_

***Perfect Mulch Products, Inc.***

***"It's A Beautiful Thing"***

**Office:** 410 Main Street Unit 1A, Lemont, IL 60439 630-257-3640

**Yard:** 5300 S. Lawndale, McCook, IL 60525

**2019/2020 Winter Price  
Proposal**

**September 12, 2019**

**Village of Willowbrook  
700 Willowbrook Center Parkway  
Willowbrook, Illinois 60527**

Chemically Treated Salt \$114.00 per ton (Delivered)

Delivery to:

700 Willowbrook Center Parkway  
Willowbrook, Illinois 60527

(20 tons of Salt per truck load)

*\$25,650<sup>00</sup>*

All orders are subject to product availability.  
Quotation does not constitute a binding obligation.

Thank you for the opportunity and we look forward to being of service to you soon.  
Please contact me if you need additional information regarding this quotation.

**Sincerely,**

**Michele Ostendorf (630)-327-1922**



# Quote

1300 W. Washington St.  
West Chicago, IL 60185  
Phone: 630-513-7575 - Fax: 630-513-8546  
www.MidwestSalt.com

Valid Till: 09/24/2019

Quote Number: 2133725000018162120

<b>BILL TO:</b> Village of Willowbrook 835 Midway Drive Willowbrook, IL, 60527	<b>SHIP TO:</b> Village of Willowbrook 700 Willowbrook Center Parkway Willowbrook, IL 60527
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**Contact Name:** Andrew Passero  
**Contact Phone:** (630) 514-3329  
**Contact Email:** apassero@willowbrook.il.us  
**Contact Fax:**

**Sales Person:** Rainer Kettner  
**Sales Person Phone:** 630-513-7575 x 125  
**Sales Person Email:** rainer.kettner@midwestsalt.net  
**Payment Terms:** Net 30

S.No.	Product Details	Qty	Unit Price	Sales Tax	Total
1.	MVP- Treated Bulk Road Salt- Romeoville Price/ton- Color: Green - Works to -10°F Estimated 21-24 tons per delivery or delivery Delivery from Romeoville IL to Willowbrook IL	225	\$114.34	\$0.00	\$25,726.50

Price includes delivery

Tax \$0.00  
Grand Total \$25,726.50

## Terms and Conditions

The Buyer commits to purchase 100% of the quantity at the price listed in this proposal.

**Payment Terms:** Buyer agrees to pay Midwest Salt ("MWS") 100% of the full contract price at the time of the signing this Agreement, which MWS shall apply to all deliveries until complete. Should the Buyer fail to complete all deliveries during the time period set forth herein, storage fees of \$3 per ton shall apply to all remaining tonnage onsite as of 3/31/2020 through 3/31/2021 and \$5 per ton per month afterwards. The storage fees are payable and due upon receipt. No salt will be removed unless applicable storage fees are paid in full.

All payments will be by wire transfer pursuant to instructions provided to Buyer by MWS. The contract price does not include an 8.00% sales tax. If Buyer is exempt from sales tax, Buyer shall provide MWS with a tax-exempt certificate or a signed IL CRT 61 form.

The product shall comply with the specifications provided to Buyer by MWS. Except for this warranty, there are no other express or implied warranties, including the IMPLIED WARRANTY OF MERCHANT-ABILITY and the IMPLIED WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, all of which are hereby excluded. Buyer may inspect the product prior to delivery; however, upon delivery Buyer acknowledges that the product delivered is in all respects accepted. Should Buyer reject the product at the time of inspection, Buyer shall provide MWS with a written notice of rejection via email or personal delivery to the MWS representative listed above, which notice shall apply only to the load inspected and which notice shall specify the reasons for the rejection. The parties agree that rejection of a load does not affect the remaining tonnage subject to this Agreement.

Buyer shall unload and release all transportation vehicles and equipment promptly so that no demurrage or other expenses resulting from delay shall be incurred; however, if any claims or demurrage charges are incurred by reason of any action or inaction by Buyer, then Buyer shall promptly reimburse MWS for such damages.

Buyer shall indemnify, hold harmless, and defend MWS, its employees and agents, from any and all claims and expenses, including its reasonable attorneys' fees, arising out of any claims by any third parties, including but not limited to, claims by Buyer's employees and agents, excepting only claims for intentional misconduct by MWS.

All orders are subject to MWS's ability to make delivery at the time and in the quantities specified herein. MWS shall be excused from performance for any and all reasons beyond its control; however, if all deliveries cannot be made by the date which is 45 days after the last listed date set forth above, Buyer may, at its option, cancel all further deliveries. Notice of cancellation shall be in writing to the MWS representative listed above. Any refunds due shall be paid within seven (7) days of notice from Buyer of such cancellation.

In the event MWS is unable for any reason to supply the total requirements of its customers, MWS may allocate its available supply of the product among its customers in a manner MWS deems fair and reasonable.

In no event shall MWS be liable to Buyer or any third party for any indirect, consequential, incidental, special or exemplary damages. Buyer's actual damages are limited to the amounts actually paid to MWS under this Agreement, regardless of the basis for any such claims for damages.

Any controversy or claim arising out of or relating to this contract, or the breach thereof, shall be settled by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules and judgment on the award rendered by the arbitrator may be entered in any court having jurisdiction thereof. Any claims under \$75,000 shall proceed under the AAA Expedited Procedure rules. All claims shall be heard by a single arbitrator, selected pursuant to a list of arbitrators published by the AAA, which shall include as many former judges of the Circuit Court of Cook County, Illinois as are then available. The place of arbitration shall be Chicago, Illinois. The arbitration shall be governed by the laws of the State of Illinois. Each party will, upon written request of the other party, promptly provide the other with copies of all relevant documents. There shall be no other discovery allowed. Time is of the essence for any arbitration under this agreement and arbitration hearings shall take place within 90 days of filing and awards rendered within 120 days. The arbitrator shall agree to these limits prior to accepting appointment. The arbitrator will have no authority to award punitive or other damages not measured by the prevailing party's actual damages limited by the amounts of any payments previously made by Buyer to MWS under this agreement. The arbitrator may determine how the costs and expenses of the arbitration shall be allocated between the parties; however reasonable attorneys' fees shall be awarded to the prevailing party. Except as may be required by law, neither a party nor an arbitrator may disclose the existence, content, or results of any arbitration hereunder without the prior written consent of both parties.

## Quote Acceptance (bulk salt only):

By Customer: \_\_\_\_\_ Print Name: \_\_\_\_\_ By Midwest Salt:



## MUNICIPAL SERVICES COMMITTEE MEETING

### AGENDA ITEM SUMMARY SHEET

#### AGENDA ITEM DESCRIPTION

**FY 19/20 Replacement Vehicles:**  
**Municipal Services**

#### COMMITTEE REVIEW

- ☐ Finance/Administration  
☒ Municipal Services  
☐ Public Safety

Meeting Date: October 14th, 2019

- ☐ Discussion Only      ☒ Approval of Staff Recommendation (for consideration by Village Board at a later date)  
☐ Seeking Feedback      ☐ Approval of Staff Recommendation (for immediate consideration by Village Board)  
☐ Regular Report      ☐ Report/documents requested by Committee

#### BACKGROUND

The FY 19-20 Budget for the Municipal Services Departments includes the replacement of two (2) vehicles. The public works division will replace two (2) existing Ford F350 service body trucks. The 2006 has 118,494 miles and the 2008 has 162,550 miles, both with a one-ton rated pick-up truck outfitted with a service body. The Village's long-range plan anticipates a 5-year replacement cycle for public works vehicles, making them both overdue for replacement. In addition, both vehicles have reached their useful lifespan and are beginning to experience maintenance issues requiring repairs.

To obtain replacement vehicles, the Village has historically utilized the Suburban Purchasing Cooperative (SPC), which is a joint purchasing program for local governments. The vehicles available for purchase within this program were obtained through a competitive bidding process. This year's low bidder is Willowbrook Ford in Willowbrook, Illinois. Through this program, the Village could obtain these two (2) replacement vehicles at set prices. Historically, the Village has also made an effort to offer this business to our local Ford dealership, if possible. Therefore, Willowbrook Ford was contacted and asked to also provide price proposals on the same vehicles:

Vehicle	Budgeted Amount	Suburban Purchase Price	Willowbrook Ford Price	Westfield Ford
2019 Ford F-350 XL 4x2 One-Ton Pick-Up with Service Body	\$30,500	\$30,604.00	\$30,437.36	\$35,353.81
2019 Ford F-350 XL 4x2 One-Ton Pick-up with Service Body	\$30,500	\$30,604.00	\$30,437.00	\$35,353.81

Willowbrook Ford came in as the lowest bid under Westfield Ford and the SPC Currie Motors. In addition, the vehicles would be purchased locally, thereby supporting a Willowbrook business. In addition, the trucks will need to be upfitted with the service body. This was taken into consideration when the new trucks were budgeted. The total amount budgeted for each truck was \$56,196. I will present a separate Agenda item with the cost of the service body at the next MSC meeting.

#### STAFF RECOMMENDATION

Staff would recommend that the budgeted replacement vehicles be ordered from our local Ford dealership. This action would require adoption of a resolution that would be placed on the Village Board agenda for the regular meeting.

Prepared for: Mr. Andrew Passero, Village of Willowbrook  
Office: 630-323-8215  
Email: apassero@willowbrook.il.us

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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915

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**Client Proposal**

Prepared by:  
Garrick Mackiney  
Office: 630-986-5000  
Email: garrick.fleet@gmail.com  
Quote ID: 121318G041  
Date: 07/31/2019



**Prepared for: Mr. Andrew Passero**

Village of Willowbrook

Prepared by: Garrick Mackiney

07/31/2019

Willowbrook Ford, Inc. | 7301 S Kingery Hwy Willowbrook Illinois | 605275581



**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

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**Prepared for: Mr. Andrew Passero**

Village of Willowbrook

Prepared by: Garrick Mackiney

07/31/2019

Willowbrook Ford, Inc. | 7301 S Kingery Hwy Willowbrook Illinois | 605275581



**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

## Selected Equip & Specs

### Dimensions

- Exterior length: 253.3"
- Exterior width: 80.0"
- Wheelbase: 168.0"
- Rear track: 68.1"
- Rear tire outside width: 79.6"
- Front legroom: 43.9"
- Front headroom: 40.8"
- Front hiproom: 62.5"
- Front shoulder room: 66.7"
- Passenger volume: 116.0cu.ft.
- Maximum cargo volume: 31.6cu.ft.
- Cab to axle: 60.0"
- Exterior height: 78.3"
- Front track: 68.3"
- Turning radius: 28.5'
- Min ground clearance: 8.6"
- Rear legroom: 33.5"
- Rear headroom: 40.3"
- Rear hiproom: 64.7"
- Rear shoulder room: 65.8"
- Cargo volume: 31.6cu.ft.

### Powertrain

- 385hp 6.2L SOHC 16 valve V-8 engine with variable valve control, SMPi
- federal
- Rear-wheel drive
- Fuel Economy Highway: N/A
- Recommended fuel : regular unleaded
- TorqShift 6 speed automatic transmission with overdrive
- Fuel Economy Cty: N/A
- \* **Transmission PTO provision**

### Suspension/Handling

- Front Twin I-Beam independent suspension with anti-roll bar, HD shocks
- Firm ride Suspension
- Front and rear 18 x 8 argent steel wheels
- Rear Stirling rigid axle leaf spring suspension with anti-roll bar, HD shocks
- Hydraulic power-assist re-circulating ball Steering
- LT275/65SR18 EBSW AS front and rear tires

### Body Exterior

- 4 doors
- Reverse opening right rear passenger
- \* **Turn signal indicator in mirrors**
- Black bumpers
- Trailer harness
- Front and rear 18 x 8 wheels
- Reverse opening left rear passenger
- \* **Driver and passenger power remote heated, manual folding door mirrors with turn signal indicator**
- Black door mirrors
- \* **Side steps**
- Clearcoat paint
- 2 front tow hook(s)

### Convenience

- Manual air conditioning with air filter
- \* **Driver and passenger 1-touch up**
- \* **Remote power door locks with 2 stage unlock and illuminated entry**
- \* **Power windows**
- \* **Driver and passenger 1-touch down**
- Manual tilt steering wheel

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Prepared for: Mr. Andrew Passero

Village of Willowbrook

Prepared by: Garrick Mackiney

07/31/2019

Willowbrook Ford, Inc. | 7301 S Kingery Hwy Willowbrook Illinois | 605275581



## 2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)

Price Level: 915 | Quote ID: 121318G041

### Selected Equip & Specs (cont'd)

- Manual telescopic steering wheel
- 1 1st row LCD monitor
- Passenger visor mirror
- \* **Driver and passenger door bins**
- Upfitter switches
- Day-night rearview mirror
- Front cupholders
- Full overhead console
- \* **Rear door bins**

### Seats and Trim

- Seating capacity of 6
- 4-way driver seat adjustment
- 4-way passenger seat adjustment
- 60-40 folding rear split-bench seat
- Front 40-20-40 split-bench seat
- Manual driver lumbar support
- Centre front armrest with storage

### Entertainment Features

- AM/FM stereo radio
- Fixed antenna
- 6 speakers

### Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Fully automatic headlights
- Light tinted windows
- Tachometer
- Outside temperature display
- Trip computer
- Delay-off headlights
- Variable intermittent front windshield wipers
- Front reading lights
- Oil pressure gauge
- Low tire pressure warning
- Trip odometer

### Safety and Security

- 4-wheel ABS brakes
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- \* **Remote activated perimeter/approach lighting**
- \* **Security system with SecuriLock immobilizer**
- Manually adjustable front head restraints
- Brake assist with hill hold control
- Electronic stability control
- Dual front impact airbag supplemental restraint system with passenger cancel
- Safety Canopy System curtain 1st and 2nd row overhead airbag supplemental restraint system
- \* **Power remote door locks with 2 stage unlock and panic alarm**
- \* **MyKey restricted driving mode**
- 3 manually adjustable rear head restraints

### Dimensions

#### General Weights

* Curb	6,010 lbs.	GVWR	10,900 lbs.
Payload	4,970 lbs.		

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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

**Selected Equip & Specs (cont'd)***Front Weights*

* Front GAWR	4,700 lbs.	* Front curb weight	3,548 lbs.
Front axle capacity	5,250 lbs.	* Front spring rating	4,700 lbs.
Front tire/wheel capacity	6,830 lbs.		

*Rear Weights*

Rear GAWR	6,780 lbs.	* Rear curb weight	2,462 lbs.
Rear axle capacity	7,230 lbs.	Rear spring rating	6,780 lbs.
Rear tire/wheel capacity	6,830 lbs.		

*Trailer Type*

Harness	Yes	Trailer sway control	Yes
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*General Trailering*

* 5th-wheel towing capacity	16100 lbs.	* Gooseneck towing capacity	16100 lbs.
* Towing capacity	13500 lbs.	* GCWR	23000 lbs.

*Fuel Tank type*

Capacity	40 gal.
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*Off Road*

Min ground clearance	9 "
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*Interior cargo*

Cargo volume	31.6 cu.ft.	Maximum cargo volume	31.6 cu.ft.
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*Rear Frame*

Height loaded	27 "	Height unloaded	32 "
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**Powertrain***Engine Type*

Block material	Iron	Cylinders	V-8
Head material	Aluminum	Ignition	Spark
Injection	Sequential MPI	Liters	6.2L
Orientation	Longitudinal	Recommended fuel	Regular unleaded
Valves per cylinder	2	Valvetrain	SOHC
Variable valve control	Yes		

*Engine Spec*

Bore	4.02"	Compression ratio	9.8:1
Displacement	379 cu.in.	Stroke	3.74"

*Engine Power*

SAEJ1349 AUG2004 compliant	Yes	Output	385 HP @ 5,750 RPM
Torque	430 ft.-lb @ 3,800 RPM		

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## 2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)

Price Level: 915 | Quote ID: 121318G041

### Selected Equip & Specs (cont'd)

#### Alternator

Type	HD	* Amps	240
------	----	--------	-----

#### Battery

Amp hours	72	Cold cranking amps	650
Run down protection	Yes		

#### Transmission

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	6
Type	Automatic		

#### Transmission Gear Ratios

1st	3.974	2nd	2.318
3rd	1.516	4th	1.149
5th	0.858	6th	0.674
Reverse Gear ratios	3.128		

#### Transmission Torque Converter

Stall ratio	1.90
-------------	------

#### Transmission Extras

Driver selectable mode	Yes	Sequential shift control	SelectShift
Oil cooler	Regular duty	* PTO provision	Yes

#### Drive Type

Type	Rear-wheel
------	------------

#### Drive Feature

Traction control	ABS and driveline	* Power take-off provision	Yes
* Rear locking differential	Driver selectable		

#### Drive Axle

* Ratio	4.3
---------	-----

#### Exhaust

Material	Stainless steel	System type	Single
----------	-----------------	-------------	--------

#### Emissions

CARB	Federal
------	---------

#### Fuel Economy

Fuel type	Gasoline
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#### Fuel Economy (Alternate 1)

Fuel type	E85
-----------	-----

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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

**Selected Equip & Specs (cont'd)****Driveability****Brakes**

ABS	4-wheel	ABS channels	4
Type	4-wheel disc	Vented discs	Front and rear

**Brake Assistance**

Brake assist	Yes	Hill hold control	Yes
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**Suspension Control**

Ride	Firm	Electronic stability control	Stability control with anti-roll
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**Front Suspension**

Independence	Twin I-Beam independent	Anti-roll bar	Regular
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**Front Spring**

Type	Coil	* Grade	HD
------	------	---------	----

**Front Shocks**

Type	HD
------	----

**Rear Suspension**

Independence	Stirling rigid axle	Type	Leaf
Anti-roll bar	Regular		

**Rear Spring**

Type	Leaf	Grade	HD
------	------	-------	----

**Rear Shocks**

Type	HD
------	----

**Steering**

Activation	Hydraulic power-assist	Type	Re-circulating ball
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**Steering Specs**

# of wheels	2
-------------	---

**Exterior****Front Wheels**

Diameter	18"	Width	8.00"
----------	-----	-------	-------

**Rear Wheels**

Diameter	18"	Width	8.00"
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**Front and Rear Wheels**

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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

**Selected Equip & Specs (cont'd)**

Appearance	Argent	Material	Steel
Covers	Hub		
<b>Front Tires</b>			
Aspect	65	Diameter	18"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	275mm	LT load rating	E
RPM	652		
<b>Rear Tires</b>			
Aspect	65	Diameter	18"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	275mm	LT load rating	E
RPM	652		
<b>Wheels</b>			
Front track	68.3"	Rear track	68.1"
Turning radius	28.5'	Wheelbase	168.0"
Rear tire outside width	79.6"		
<b>Body Features</b>			
Front license plate bracket	Yes	Body material	Aluminum
Side impact beams	Yes	*Side steps	Yes
Front tow hook(s)	2		
<b>Body Doors</b>			
Door count	4	Left rear passenger	Reverse opening
Right rear passenger	Reverse opening		
<b>Exterior Dimensions</b>			
Length	253.3"	Body width	80.0"
Body height	78.3"	Cab to axle	60.0"
Axle to end of frame	47.2"	Frame section modulus	12.7cu.in.
Frame yield strength (psi)	50000.0	Frame rail width	34.1"
Front bumper to Front axle	38.3"	Cab to end of frame	107.2"
Front bumper to back of cab	146.3"		
<b>Safety</b>			
<b>Airbags</b>			
Driver front-impact	Yes	Driver side-impact	Seat mounted
Overhead Safety Canopy System curtain 1st and 2nd row		Passenger front-impact	Cancellable

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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

**Selected Equip & Specs (cont'd)**

Passenger side-impact

Seat mounted

**Seatbelt**

Height adjustable

Front

**Security**

\* Immobilizer

SecuriLock

\* Panic alarm

Yes

\* Restricted driving mode

MyKey

**Seating****Passenger Capacity**

Capacity

6

**Front Seats**

Split

40-20-40

Type

Split-bench

**Driver Seat**

Fore/aft

Manual

Reclining

Manual

Way direction control

4

Lumbar support

Manual

**Passenger seat**

Fore/aft

Manual

Reclining

Manual

Way direction control

4

**Front Head Restraint**

Control

Manual

Type

Adjustable

**Front Armrest**

Centre

Yes

Storage

Yes

**Rear Seats**

Descriptor

Split-bench

Facing

Front

Folding

60-40

Folding position

Fold-up cushion

Type

Fixed

**Rear Head Restraints**

Control

Manual

Type

Adjustable

Number

3

**Front Seat Trim**

Material

Vinyl

Back material

Vinyl

**Rear Seat Trim Group**

Material

Vinyl

Back material

Carpet

**Convenience**

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Price Level: 915 | Quote ID: 121318G041

**Selected Equip & Specs (cont'd)****AC And Heat Type**

Air conditioning	Manual	Air filter	Yes
Underseat ducts	Yes		

**Audio System**

Radio	AM/FM stereo	Radio grade	Regular
Seek-scan	Yes		

**Audio Speakers**

Speaker type	Regular	Speakers	6
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**Audio Antenna**

Type	Fixed
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**LCD Monitors**

1st row	1	Primary monitor size (inches)	2.3
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**Convenience Features**

* Retained accessory power	Yes	12V DC power outlet	2
* AC power outlet	1	* Back-up alarm	Yes
Upfitter switches	Yes		

**Door Lock Activation**

* Type	Power with 2 stage unlock	* Remote	Keyfob (front doors)
* Integrated key/remote	Yes		

**Instrumentation Type**

Display	Analog
---------	--------

**Instrumentation Gauges**

Tachometer	Yes	Oil pressure	Yes
Engine temperature	Yes	Transmission fluid temp	Yes
Engine hour meter	Yes		

**Instrumentation Warnings**

Oil pressure	Yes	Engine temperature	Yes
Battery	Yes	Lights on	Yes
Key	Yes	Low fuel	Yes
Door ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Yes

**Instrumentation Displays**

Clock	In-radio display	Exterior temp	Yes
Systems monitor	Yes		

**Instrumentation Feature**

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Price Level: 915 | Quote ID: 121318G041

**Selected Equip & Specs (cont'd)**

Trip computer	Yes	Trip odometer	Yes
<b>Steering Wheel Type</b>			
Material	Urethane	Tilting	Manual
Telescoping	Manual		
<b>Front Side Windows</b>			
* Window 1st row activation	Power		
<b>Windows Rear Side</b>			
* 2nd row activation	Power		
<b>Window Features</b>			
* 1-touch down	Driver and passenger	* 1-touch up	Driver and passenger
Tinted	Light		
<b>Front Windshield</b>			
Wiper	Variable intermittent		
<b>Rear Windshield</b>			
Window	Fixed		
<b>Interior</b>			
<b>Passenger Visor</b>			
Mirror	Yes		
<b>Rear View Mirror</b>			
Day-night	Yes		
<b>Headliner</b>			
Coverage	Full	Material	Cloth
<b>Floor Trim</b>			
Coverage	Full	Covering	Vinyl/rubber
<b>Trim Feature</b>			
Gear shift knob	Urethane	Interior accents	Chrome
<b>Lighting</b>			
Dome light type	Fade	Front reading	Yes
* Illuminated entry	Yes	Variable IP lighting	Yes
<b>Overhead Console Storage</b>			
Storage	Yes	Type	Full
<b>Storage</b>			
* Driver door bin	Yes	Front Beverage holder(s)	Yes

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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

**Selected Equip & Specs (cont'd)**

Glove box	Locking	* Passenger door bin	Yes
Illuminated	Yes	Instrument panel	Bin
Dashboard	Covered	* Rear door bins	Yes
<i>Legroom</i>			
Front	43.9"	Rear	33.5"
<i>Headroom</i>			
Front	40.8"	Rear	40.3"
<i>Hip Room</i>			
Front	62.5"	Rear	64.7"
<i>Shoulder Room</i>			
Front	66.7"	Rear	65.8"
<i>Interior Volume</i>			
Passenger volume	116.0 cu.ft.		

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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

## Warranty

### Standard Warranty

#### *Basic*

Distance	36,000 miles	Months	36 months
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#### *Powertrain*

Distance	60,000 miles	Months	60 months
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#### *Corrosion Perforation*

Distance	Unlimited miles	Months	60 months
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#### *Roadside Assistance*

Distance	60,000 miles	Months	60 months
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## 2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)

Price Level: 915 | Quote ID: 121318G041

### As Configured Vehicle

Code	Description	MSRP
<b>Base Vehicle</b>		
X3E	Base Vehicle Price (X3E)	\$35,820.00
<b>Packages</b>		
630A	Order Code 630A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel) - Transmission: TorqShift 6-Speed Automatic (6R140) Includes SelectShift. - GVWR: 10,900 lb Payload Package - Tires: LT275/65R18E BSW A/S - Wheels: 18" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo Includes 6-speakers.	N/C
<b>Powertrain</b>		
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	Included
44P	Transmission: TorqShift 6-Speed Automatic (6R140) <i>Includes SelectShift.</i>	Included
X4M	Electronic-Locking w/4.30 Axle Ratio	\$390.00
STDGV	GVWR: 10,900 lb Payload Package Complete restrictions/requirements not available.	Included
<b>Wheels &amp; Tires</b>		
TCH	Tires: LT275/65R18E BSW A/S	Included
64F	Wheels: 18" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included
<b>Seats &amp; Seat Trim</b>		
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included
<b>Other Options</b>		
PAINT	Monotone Paint Application	STD

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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

**As Configured Vehicle (cont'd)**

Code	Description	MSRP
168WB	168" Wheelbase	STD
90L	Power Equipment Group <i>Deletes passenger side lock cylinder. Includes upgraded door-trim panel.</i> <i>Includes:</i> <ul style="list-style-type: none"><li>- Accessory Delay</li><li>- Advanced Security Pack</li><li>- Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</li><li>- Trailer Tow Mirrors w/Power Heated Glass</li><li>- Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals.</li><li>- MyKey</li><li>- Includes owner controls feature.</li><li>- Power Front &amp; Rear Side Windows</li><li>- Includes 1-touch up/down driver/passenger window.</li><li>- Power Locks</li><li>- Remote Keyless Entry</li></ul>	\$915.00
67X	Extra Heavy-Service Suspension Package <i>Includes pre-selected extra heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). NOTE 1: May result in a deterioration of ride quality. NOTE 2: Vehicle ride height will increase with the addition of this package.</i>	\$125.00
62R	Transmission Power Take-Off Provision <i>Includes mobile and stationary PTO modes.</i>	\$280.00
18A	Upfitter Interface Module	\$295.00
67E	Extra Extra Heavy-Duty Alternator (240 Amp)	N/C
18B	Platform Running Boards	\$445.00
43C	110V/400W Outlet <i>Includes 1 in-dash mounted outlet.</i>	\$75.00
STDRD	Radio: AM/FM Stereo <i>Includes 6-speakers.</i>	Included
76C	Exterior Backup Alarm (Pre-Installed) <i>Custom accessory.</i>	\$140.00
<b>Emissions</b>		
425	50-State Emissions System	STD

**Interior Colors**

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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

**As Configured Vehicle (cont'd)**

Code	Description	MSRP
AS_01	Medium Earth Gray	N/C
<b>Primary Colors</b>		
Z1_01	Oxford White	N/C
SUBTOTAL		\$38,485.00
Destination Charge		\$1,295.00
TOTAL		\$39,780.00

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2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)

Price Level: 915 | Quote ID: 121318G041

## Pricing Summary - Single Vehicle

MSRP

Vehicle Pricing \$39,780.00

### Pre-Tax Adjustments

#### Description

Government Pricing Adjustment -\$9,500.64

State agency Pricing

Subtotal \$30,279.36

### Post-Tax Adjustments

#### Description

Municipal Plates and Title fee \$158.00

Total \$30,437.36

Customer Signature

Acceptance Date



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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

**Major Equipment**

(Based on selected options, shown at right)

6.2L V-8 SOHC w/SMPI 385hp

TorqShift 6 speed automatic w/OD

- \* Rear locking differential driver selectable
- \* Brake assistance
- \* LT 275/65R18 E BSW AS S-rated tires
- \* Firm suspension
- \* Air conditioning
- \* AM/FM stereo with seek-scan
- \* Dual power remote heated mirrors
- \* 18 x 8 steel wheels
- \* Driver and front passenger seat mounted side airbags
- \* Tachometer
- \* Underseat ducts
- \* 60-40 folding rear split-bench
- \* Side steps
- \* Front axle capacity: 5250 lbs.
- \* Front spring rating: 4700 lbs.
- \* Frame section modulus: 12.7 cu.in.
- \* Cab to axle: 60"
- \* Transmission PTO Provision

**Fuel Economy**

**As Configured Vehicle**

STANDARD VEHICLE PRICE	MSRP
Order Code 630A	\$35,820.00
Monotone Paint Application	N/C
168" Wheelbase	STD
50-State Emissions System	STD
Electronic-Locking w/4.30 Axle Ratio	STD
Power Equipment Group	\$390.00
Uppifter Interface Module	\$915.00
Platform Running Boards	\$295.00
110V/400W Outlet	\$445.00
Extra Extra Heavy-Duty Alternator (240 Amp)	\$75.00
Transmission Power Take-Off Provision	N/C
Extra Heavy-Service Suspension Package	\$280.00
Exterior Backup Alarm (Pre-Installed)	\$125.00
Oxford White	\$140.00
Medium Earth Gray	N/C
Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	N/C
Transmission: TorqShift 6-Speed Automatic (6R140)	Included
GVWR: 10,900 lb Payload Package	Included

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**Prepared for: Mr. Andrew Passero**

Village of Willowbrook

Prepared by: Garrick Mackiney


07/31/2019



Willowbrook Ford, Inc. | 7301 S Kingery Hwy Willowbrook Illinois | 605275581

**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

City		Hwy	As Configured Vehicle	MSRP
N/A		N/A	Tires: LT275/65Rx18E BSW A/S	Included
			Wheels: 18" Argent Painted Steel	Included
			HD Vinyl 40/20/40 Split Bench Seat	Included
			Radio: AM/FM Stereo	Included
			Accessory Delay	Included
			Advanced Security Pack	Included
			Trailer Tow Mirrors w/Power Heated Glass	Included
			MyKey	Included
			Power Front & Rear Side Windows	Included
			Power Locks	Included
			Remote Keyless Entry	Included
SUBTOTAL				\$38,485.00
Destination Charge				\$1,295.00
TOTAL				\$39,780.00

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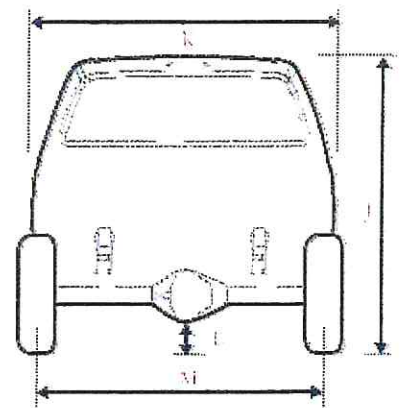
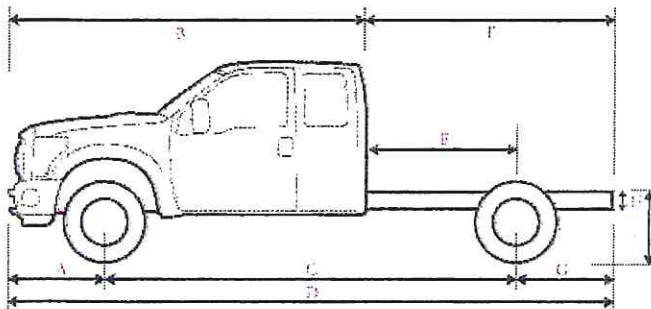


## 2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)

Price Level: 915 | Quote ID: 121318G041

### Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



#### Dimensions

A	Front of Bumper to Front Axle	38.30 in.
B	Front Bumper to Back of Cab (BBC)	146.30 in.
C	Wheelbase (WB)	168.00 in.
D	Overall Length (OAL)	253.30 in.
E	Back of Cab to Rear Axle (CA)	60.00 in.
F	Back of Cab to End of Frame	107.20 in.
G	Rear Axle to End of Frame (AF)	47.20 in.
H	Frame Section Height	N/A
I	Rear Frame Height Unloaded	31.90 in.
I	Rear Frame Height Loaded	26.90 in.
J	Cab Height	78.30 in.
K	Body Width	80.00 in.
L	Maximum Ground Clearance	N/A
L	Minimum Ground Clearance	8.60 in.
M	Front Tread	68.30 in.
M	Rear Tread	68.10 in.

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Prepared for: Mr. Andrew Passero

Village of Willowbrook

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07/31/2019

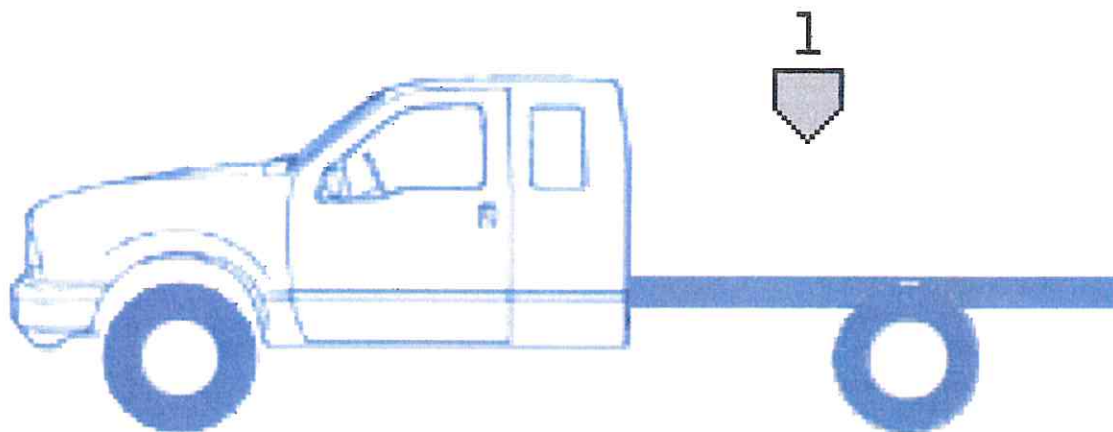
Willowbrook Ford, Inc. | 7301 S Kingery Hwy Willowbrook Illinois | 605275581



2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)

Price Level: 915 | Quote ID: 121318G041

## Vehicle Dimension and Performance Summary (cont'd)



### Weight

GVW	Front Axle	Rear Axle	Totals
Chassis	3,548 lbs	2,462 lbs	6,010 lbs
Body	0 lbs	0 lbs	0 lbs
Occupants Weight	600 lbs	300 lbs	900 lbs
1 Max Payload - (Max Payload)	552 lbs	3,438 lbs	3,990 lbs
<b>TOTAL</b>	<b>4,700 lbs</b>	<b>6,200 lbs</b>	<b>10,900 lbs</b>

Ratings	Front Axle	Rear Axle	GVWR
<b>GAWR</b>	<b>4,700 lbs</b>	<b>6,780 lbs</b>	<b>10,900 lbs</b>
Wheels/Tires	6,830 lbs	6,830 lbs	
Suspension	4,700 lbs	6,780 lbs	
Axle	5,250 lbs	7,230 lbs	
Legal Axle Limit	0 lbs	0 lbs	

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**2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)**

Price Level: 915 | Quote ID: 121318G041

**Vehicle Dimension and Performance Summary (cont'd)***Start, Grade and Speed*

Start	Ratio	Desired	Calculated
Start grade capability in 1st gear	3.97	15.00 %	39.02 %
Start grade capability in reverse	3.13	15.00 %	30.72 %
Grade	Ratio	Desired	Calculated
Maximum grade in 4th gear	1.15	3.00 %	11.88 %
Maximum grade in 5th gear	0.86	3.00 %	8.87 %
Maximum grade in 6th gear	0.67	3.00 %	6.97 %
Speed		Desired	Calculated
Top Speed (level grade)		75 mph	121 mph
<i>To meet your requirement you need a maximum axle ratio of 12.56</i>			
Top Speed on 3.0% grade		55 mph	
<i>To meet your requirement you need a maximum of 82 hp</i>			
Cruise Speed		60 mph	83 mph
Engine RPM at desired cruise speed			1,890 rpm

*Variables in Use*

Rear axle ratio:	4.30/4.30	Peak Torque RPM:	3,800 rpm
Tire size:	275/65R18 (652 rev/mile)	Frontal Area:	38.50 Sq.Ft.
Gross Vehicle Weight (GVW):	10,900 lbs	Cruising RPM	2,600 rpm
Clutch engagement torque:	215 ft.lbs.	Worst road surface	Typical Highway
Torque conversion ratio:	1.90	Final Drive Ratio:	0.67
Peak engine torque:	430 ft.lbs.	Drag Coefficient	0.80
Engine Power:	385 hp @ 5,750 rpm		

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2019 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)

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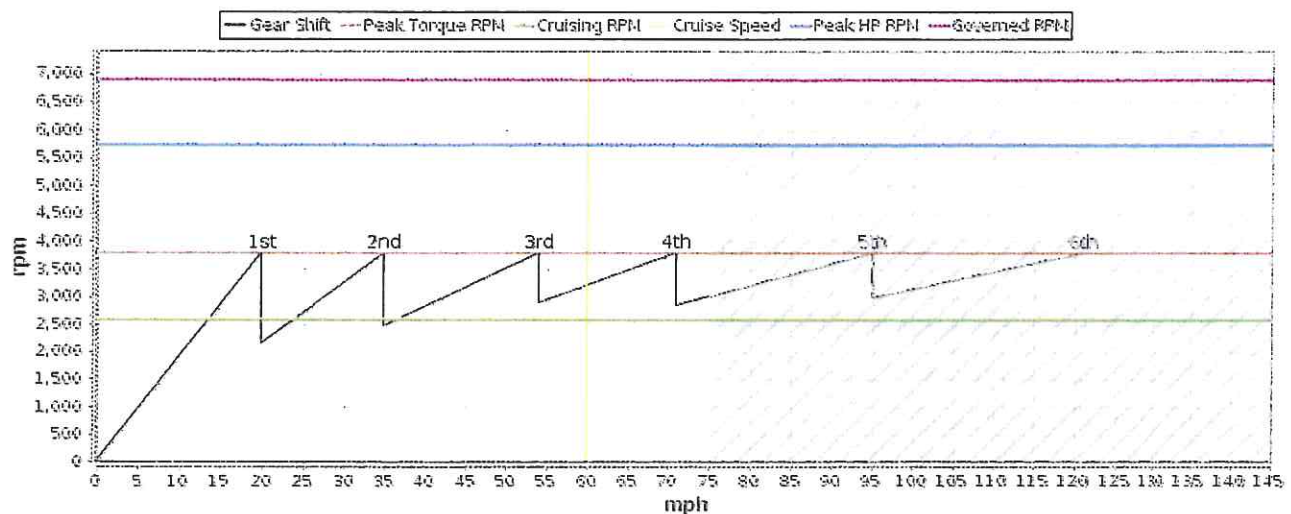
## Vehicle Dimension and Performance Summary (cont'd)

### Shift Chart

Shift Chart displays mathematical geared speed.

Diesel engines use Governed RPM for shift points.

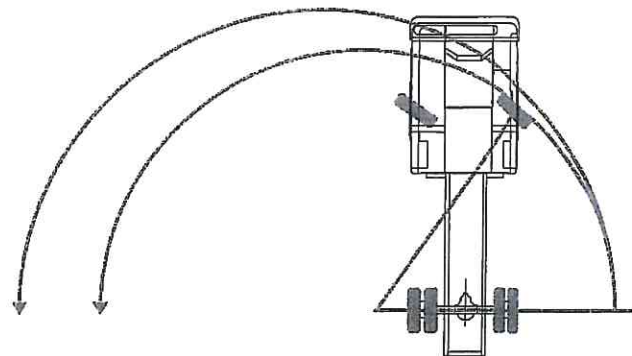
Gas engines use Peak Torque RPM for shift points.



### Turning Radius

Turning Radius

28.50 ft



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**Currie Motors Frankfort**  
**SPC Contract Winner**  
**2019 FORD F-350**  
**XL 4x2 CHASSIS CAB**  
**Call Tom Sullivan (815) 464-9200**  
**Standard Package: \$23,516.00**

Warranty 3 Years 36,000 miles Bumper to Bumper/ 5 Years 60,000 Power train

6.2L 2 Valve Gasoline SOHC V-8  
6-Speed Automatic w/ Select Shift  
4-Wheel Disc Brakes  
Front Black Painted Bumpers  
Solar Tint Glass  
Single Rear Wheel  
3-Blink Lane Change Signal  
Front Tow Hooks  
18.0" Argent Steel Wheels  
4 - LT275/65BSW-AS Tires  
240 Amp Heavy Duty Alternator  
Oil minder System  
Independent Twin I-Beam w/coil  
spring suspension (F350 4x2)

H.D. Gas Shock Absorbers  
Front/Rear Stabilizers  
Air Conditioner – Manual  
Dome Lamp  
AM/FM/Clock  
Manual Door Locks & Windows  
Intermittent Windshield Wiper  
Advance Trac with Roll Stability  
Control  
Driver and Passenger Front & Side  
Airbag/Curtain  
Passenger Side Deactivation Switch  
Free delivery within 50 miles of  
dealership



### Options – Body Style

<input checked="" type="checkbox"/>	Super Cab 60" Cab to Axle	2605.00
<input type="checkbox"/>	Crew Cab 60" Cab to Axle	3509.00
<input checked="" type="checkbox"/>	84" Cab to Axle Regular Cab Only Requires Dual Rear Wheel Option	262.00
<input type="checkbox"/>	Dual Rear Wheel Upgrade	1557.00

### Options – Engine, Transmission, Powertrain

<input type="checkbox"/>		
<input type="checkbox"/>	6.7L OHV Power Stroke Diesel with 6 Speed Automatic	8391.00
<input type="checkbox"/>	4x4 with Manual Transfer Case	3507.00
<input checked="" type="checkbox"/>	Limited Slip Axle	359.00
<input checked="" type="checkbox"/>	62R PTO Provision	257.00
<input type="checkbox"/>	98G Gaseous Prep –Does not include Conversion	289.00
<input type="checkbox"/>	213 Electronic Shift On the Fly 4x4- requires 4x4 option	171.00
<input type="checkbox"/>	41H Engine Block Heater	92.00
<input type="checkbox"/>	Engine Idle Shut Down	231.00
<input type="checkbox"/>	67B Dual Extra Duty Alternators (requires Diesel Motor)	105.00
<input type="checkbox"/>	98R Operator Command Regeneration (requires Diesel Motor)	231.00
<input type="checkbox"/>	65M 28.5 Gallon Mid Ship Tank (Requires 96V STD on Single Rear Wheel)	115.00
<input type="checkbox"/>	65C Dual Tanks (Requires Diesel Motor)	575.00
<input type="checkbox"/>	Powertrain Care 3 Year 100,000 Warranty 4x2 Gasoline Motor	1,795.00
<input type="checkbox"/>	Powertrain Care 3 Year 100,000 Warranty 4x4 Gasoline Motor with Snow Plow Prep	2,950.00

On  
truck  
only

### Options – Wheels/Tires

<input type="checkbox"/>	TDX LT275/70RX18E A/T Plus-Single Rear Wheel 4x4 Chassis	152.00
<input type="checkbox"/>	TBM LT245/75RX17E BSW A/T-Dual Rear Wheel 4x4 Chassis	152.00
<input checked="" type="checkbox"/>	64J Cast Aluminum Wheels- Dual Rear Wheel Chassis Only	552.00
<input checked="" type="checkbox"/>	512 Spare Tire and Wheel	323.00
<input type="checkbox"/>	945 Stainless Steel Wheel Covers	377.00

### Options - Functional

<input type="checkbox"/>	76C Back Up Alarm	128.00
<input checked="" type="checkbox"/>	18A Up fitter Interface Module	272.00
<input type="checkbox"/>	61J Jack – 6 Ton	51.00
<input type="checkbox"/>	43B Rear Defroster (Requires privacy glass and requires 90L)	56.00
<input type="checkbox"/>	924 Privacy Glass (Requires 90L and Rear Defroster)	27.00

### Options - Groups/Packages

<input checked="" type="checkbox"/>	96V XL Value Package	920.00
	▪ Cruise Control	
	▪ AM/FM/MP3/SYNC	

Contract # 184



<input type="checkbox"/> 90L	<b>Power Equipment Group</b> <ul style="list-style-type: none"> <li>▪ Heated power mirrors with integrated</li> <li>▪ clearance lamps/turn signals</li> <li>▪ Perimeter Alarm</li> <li>▪ Accessory Delay</li> <li>▪ Power Windows/Locks/Tailgate Lock</li> <li>▪ Remote Keyless</li> <li>▪ Upgraded door trim</li> </ul>	841.00
<input type="checkbox"/> 473	<b>Snow Plow Prep Package</b> -Requires 4x4 <ul style="list-style-type: none"> <li>▪ Upgraded Front Springs</li> <li>▪ Extra Heavy-Duty Alternator</li> </ul>	171.00
<input type="checkbox"/> 67H	Heavy Service Front Suspension – Heavy Service Front Springs	115.00

#### Options – Miscellaneous

<input checked="" type="checkbox"/> 43C	110V/400W Outlet	69.00
<input type="checkbox"/> 41A	Rapid Heat Supplemental Cab Heater (requires Diesel Motor)	231.00
<input type="checkbox"/> 39S	Sirius XM Radio-requires 585 Radio	171.00
<input type="checkbox"/>	XLT Trim Package <div style="float: right;"> <input type="checkbox"/> Regular Cab  <input type="checkbox"/> Super / Crew Cab           </div>	3982.00 4294.00
<input checked="" type="checkbox"/> 63A	Utility Lighting System (Requires Power Equipment Group)	148.00
<input checked="" type="checkbox"/> 18B	Platform Running Boards <div style="float: right;"> <input type="checkbox"/> Regular Cab  <input checked="" type="checkbox"/> Super / Crew Cab           </div>	295.00 409.00

#### Options – Other

<input type="checkbox"/> 872	Rearview Camera Prep Kit – Displays in Rearview Mirror	381.00
<input type="checkbox"/> 76S	Remote Start (Requires Power Equipment Group)	231.00
<input type="checkbox"/> 52B	Trailer Brake Controller	249.00

#### Options – Fleet

<input checked="" type="checkbox"/> 17F	XL Décor Group (Chrome Front Bumper)	203.00
<input type="checkbox"/> 525	Cruise Control	216.00
<input checked="" type="checkbox"/> 942	Daytime Running Lights	41.00
<input type="checkbox"/> 556	Driver Passenger Side Airbags/Curtain Delete (N/A w/ 557)	-180.00
<input type="checkbox"/> 557	Front Passenger & Side Airbags/Curtains delete (N/A w/ 556)	-180.00
<input checked="" type="checkbox"/> 585	AM/FM/MP3/SYNC	507.00





**Options – Accessories**

<input checked="" type="checkbox"/>	91S LED Warning Strobes (Requires CHMSL / 59H)	621.00
<input type="checkbox"/>	4 Corner Strobes	895.00
<input type="checkbox"/>	Rustproofing does not include sound shield	295.00
<input type="checkbox"/>	9' Electric Hydraulic Dump Body – Black Finish (Requires hitch plate)	7039.00
<input type="checkbox"/>	11' Electric Hydraulic Dump Body – Black Finish (Requires hitch plate)	7839.00
<input type="checkbox"/>	Hitch Plate with Pintle/Receiver and Plug	525.00
<input type="checkbox"/>	9' Steel Service Body – White Finish (Requires Hitch Plate )	7009.00
<input type="checkbox"/>	11' Steel Service Body-White Finish (Requires Hitch Plate)	7809.00
<input type="checkbox"/>	8'6" Western Snow Plow	5,521.00
<input type="checkbox"/>	8'6" Boss Snow Plow	5,521.00
<input type="checkbox"/>	9' Western Snow Plow	5734.00
<input type="checkbox"/>	9' Boss Snow Plow	5734.00
<input type="checkbox"/>	10' Western Snow Plow	6063.00
<input type="checkbox"/>	10' Boss Snow Plow	6063.00
<input type="checkbox"/>	Hand Held Controller (Requires Plow)	90.00
<input type="checkbox"/>	Snow Deflector (Requires Plow )	295.00
<input type="checkbox"/>	Detailed CD Rom Shop Manual	295.00
<input type="checkbox"/>	Delivery More than 50 Miles	175.00
<input type="checkbox"/>	License & Title – M Plates (Shipped Direct From the State)	203.00



**Exterior**

<input type="checkbox"/>	AT-Yellow	608.00
<input type="checkbox"/>	BY-School Bus Yellow	608.00
<input type="checkbox"/>	D1-Stone Gray	N/C
<input type="checkbox"/>	E4-Vermillion	608.00
<input type="checkbox"/>	GR-Green	608.00
<input type="checkbox"/>	J7-Magnetic	N/C
<input type="checkbox"/>	PG&E Blue	608.00
<input type="checkbox"/>	MB-Orange	608.00
<input type="checkbox"/>	N1-Blue Jeans Metallic	N/C
<input checked="" type="checkbox"/>	PQ-Race Red	N/C
<input type="checkbox"/>	UM-Agate Black	N/C
<input type="checkbox"/>	UX-Ingot Silver	N/C
<input type="checkbox"/>	W6-Green Gem	608.00
<input type="checkbox"/>	Z1-Oxford White	N/C

**Interior**

<input type="checkbox"/>	Steel 40/20/40 Vinyl	STD
<input checked="" type="checkbox"/>	Steel 40/20/40 Cloth	92.00
<input type="checkbox"/>	Steel 40/Console/40 Vinyl-No Armrest Included (Regular Cab Only)	327.00
<input type="checkbox"/>	Steel 40/Console/40 Cloth- No Armrest Included	473.00

**\$30,604**

[jcostello@westfieldford.com](mailto:jcostello@westfieldford.com)>

Westfield Ford

**Sent:** Wednesday, January 09, 2019 6:11 PM

**To:** Andrew Passero <[apassero@willowbrook.il.us](mailto:apassero@willowbrook.il.us)>

**Subject:** 2019 truck quotes

Dear Andrew, Thank you for considering Westfield Ford for your next vehicle. Here are some write-ups for the trucks you requested.

Truck #1 - 2019 Ford F150 4X4 supercab XL with 8' box destination	\$37,925 1,595
package 101A (includes power group, sync bluetooth and cruise) 5.0 V8 (std on 8' box 4X4)	2,255
running boards	250
trailer hitch	95
privacy glass/ rear defroster (required with plow pkg)	320
snow plow prep group	50
LED strobes (4 corner amber/white)	725
	<hr/>

1

vehicle m.s.r.p.	\$42,760
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Dealer to install Pace Edwards "Jack Rabbit" hard retractable tonneau	1,495
---	-------

OUR PRICE (out the door with plates and title)	\$31,609.81
--	-------------

The 400 watt inverter requires other additional options that would add a total of \$1,425 to the total.

Truck #2 2019 Ford F350 regular cab chassis cab SRW 2WD XL 145" wheelbase 10,500 lb GVWR

Base price	\$33,700
destination	1,595
6.2 V8 (std)	
power equipment group	915
running boards	320
400 watt inverter	175
trailer tow prep	45
Sync bluetooth	550
LED strobes (4 corner amber/white)	725
	<hr/>

chassis m.s.r.p.	\$38,025
------------------	----------

Dealer to install Knapheide 6108-2 Service body with 2" receiver and trailer wiring

OUR PRICE (includes plates and title)	\$35,353.81
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Please call with any questions, John Costello, Westfield Ford, 708-354-8600.



